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(54) Title: MODULATION OF ANGIOGENESIS

(57) Abstract: The invention provides methods for treating pathological conditions that can be improved by providing angiogenesis. The invention is generally directed to provide angiogenesis by administering cells that express and/or secrete one or more pro-angiogenic factors. The invention is also directed to drug discovery methods to screen for agents that modulate the ability of the cells to express and/or secrete one or more pro-angiogenic factors. The invention is also directed to cell banks that can be used to provide cells for administration to a subject, the banks comprising cells having desired levels of expression and/or secretion of one or more pro-angiogenic factors.



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## MODULATION OF ANGIOGENESIS

## FIELD OF THE INVENTION

[001] The invention provides methods for treating pathological conditions that can be improved by providing angiogenesis. The invention is generally directed to providing angiogenesis by administering cells that express and/or secrete one or more pro-angiogenic factors. The invention is also directed to drug discovery methods to screen for agents that modulate the ability of the cells to express and/or secrete one or more pro-angiogenic factors. The invention is also directed to cell banks that can be used to provide cells for administration to a subject, the banks comprising cells having desired levels of expression and/or secretion of one or more pro-angiogenic factors. The invention is also directed to compositions comprising cells having specific desired levels of expression and/or secretion of one or more pro-angiogenic factors, such as pharmaceutical compositions. The invention is also directed to diagnostic methods conducted prior to administering the cells to a subject to be treated, including assays to assess the desired potency of the cells to be administered. The invention is further directed to post-treatment diagnostic assays to assess the effect of the cells on a subject being treated. The cells are non-embryonic stem, non-germ cells that can be characterized by one or more of the following: extended replication in culture and express markers of extended replication, such as telomerase, markers of pluripotentiality, and broad differentiation potential, without being transformed.

## SUMMARY OF THE INVENTION

[002] The invention is broadly directed to methods for providing angiogenesis.

[003] The invention is also directed to methods for providing one or more pro-angiogenic factors to provide angiogenesis.

[004] Pro-angiogenic factors include, but are not limited to, FGF, VEGF, VEGFR, NRP-1, Ang1, Ang2, PDGF (BB-homodimer), PDGFR, TGF- $\beta$ , endoglin, TGF- $\beta$  receptors, MCP-1, Integrins  $\alpha_v\beta_3$ ,  $\alpha_v\beta_3$ ,  $\alpha_5\beta_1$ , VE-Cadherin, CD31, ephrin, plasminogen activators, plasminogen activator inhibitor-1, eNOS, COX-2, AC133, Id1/Id3, Angiogenin, HGF, Vegf, Il-1 alpha, Il-8, Il-6, Cxcl5, Fgf $\alpha$ , Fgf $\beta$ , Tgf $\alpha$ , Tgf $\beta$ , MMPs ( including mmp9), Plasminogen activator inhibitor-1, Thrombospondin, Angiopoietin 1, Angiopoietin 2, Amphiregulin, Leptin, Endothelin-1, AAMP, AGGF1, AMOT, ANGLPTL3, ANGPTL4, BTG1, IL-1 $\beta$ , NOS3, TNFSF12, and VASH2.

[005] According to this invention, providing angiogenesis can be achieved by administering cells naturally (i.e., non-recombinantly) expressing and/or secreting one or more pro-angiogenic factors or medium conditioned by the cells. Cells include, but are not limited to, cells that are not embryonic stem

cells and not germ cells, having some characteristics of embryonic stem cells, but being derived from non-embryonic tissue, and expressing and/or secreting one or more pro-angiogenic factors. The cells may naturally express/secrete one or more pro-angiogenic factors (i.e., not genetically or pharmaceutically modified to activate expression and/or secretion). However, natural expressors can be genetically or pharmaceutically modified to increase potency.

[006] The cells may express pluripotency markers, such as oct4. They may also express markers associated with extended replicative capacity, such as telomerase. Other characteristics of pluripotency can include the ability to differentiate into cell types of more than one germ layer, such as two or three of ectodermal, endodermal, and mesodermal embryonic germ layers. Such cells may or may not be immortalized or transformed in culture. The cells may be highly expanded without being transformed and also maintain a normal karyotype. For example, in one embodiment, the non-embryonic stem, non-germ cells may have undergone at least 10-40 cell doublings in culture, such as 50, 60, or more, wherein the cells are not transformed and have a normal karyotype. The cells may differentiate into at least one cell type of each of two of the endodermal, ectodermal, and mesodermal embryonic lineages and may include differentiation into all three. Further, the cells may not be tumorigenic, such as not producing teratomas. If cells are transformed or tumorigenic, and it is desirable to use them for infusion, such cells may be disabled so they cannot form tumors *in vivo*, as by treatment that prevents cell proliferation into tumors. Such treatments are well known in the art.

[007] Cells include, but are not limited to, the following numbered embodiments:

[008] 1. Isolated expanded non-embryonic stem, non-germ cells, the cells having undergone at least 10-40 cell doublings in culture, wherein the cells express oct4, are not transformed, and have a normal karyotype.

[009] 2. The non-embryonic stem, non-germ cells of 1 above that further express one or more of telomerase, rex-1, rox-1, or sox-2.

[010] 3. The non-embryonic stem, non-germ cells of 1 above that can differentiate into at least one cell type of at least two of the endodermal, ectodermal, and mesodermal embryonic lineages.

[011] 4. The non-embryonic stem, non-germ cells of 3 above that further express one or more of telomerase, rex-1, rox-1, or sox-2.

[012] 5. The non-embryonic stem, non-germ cells of 3 above that can differentiate into at least one cell type of each of the endodermal, ectodermal, and mesodermal embryonic lineages.

[013] 6. The non-embryonic stem, non-germ cells of 5 above that further express one or more of telomerase, rex-1, rox-1, or sox-2.

[014] 7. Isolated expanded non-embryonic stem, non-germ cells that are obtained by culture of non-embryonic, non-germ tissue, the cells having undergone at least 40 cell doublings in culture, wherein the cells are not transformed and have a normal karyotype.

[015] 8. The non-embryonic stem, non-germ cells of 7 above that express one or more of oct4, telomerase, rex-1, rox-1, or sox-2.

[016] 9. The non-embryonic stem, non-germ cells of 7 above that can differentiate into at least one cell type of at least two of the endodermal, ectodermal, and mesodermal embryonic lineages.

[017] 10. The non-embryonic stem, non-germ cells of 9 above that express one or more of oct4, telomerase, rex-1, rox-1, or sox-2.

[018] 11. The non-embryonic stem, non-germ cells of 9 above that can differentiate into at least one cell type of each of the endodermal, ectodermal, and mesodermal embryonic lineages.

[019] 12. The non-embryonic stem, non-germ cells of 11 above that express one or more of oct4, telomerase, rex-1, rox-1, or sox-2.

[020] 13. Isolated expanded non-embryonic stem, non-germ cells, the cells having undergone at least 10-40 cell doublings in culture, wherein the cells express telomerase, are not transformed, and have a normal karyotype.

[021] 14. The non-embryonic stem, non-germ cells of 13 above that further express one or more of oct4, rex-1, rox-1, or sox-2.

[022] 15. The non-embryonic stem, non-germ cells of 13 above that can differentiate into at least one cell type of at least two of the endodermal, ectodermal, and mesodermal embryonic lineages.

[023] 16. The non-embryonic stem, non-germ cells of 15 above that further express one or more of oct4, rex-1, rox-1, or sox-2.

[024] 17. The non-embryonic stem, non-germ cells of 15 above that can differentiate into at least one cell type of each of the endodermal, ectodermal, and mesodermal embryonic lineages.

[025] 18. The non-embryonic stem, non-germ cells of 17 above that further express one or more of oct4, rex-1, rox-1, or sox-2.

[026] 19. Isolated expanded non-embryonic stem, non-germ cells that can differentiate into at least one cell type of at least two of the endodermal, ectodermal, and mesodermal embryonic lineages, said cells having undergone at least 10-40 cell doublings in culture.

[027] 20. The non-embryonic stem, non-germ cells of 19 above that express one or more of oct4, telomerase, rex-1, rox-1, or sox-2.

[028] 21. The non-embryonic stem, non-germ cells of 19 above that can differentiate into at least one cell type of each of the endodermal, ectodermal, and mesodermal embryonic lineages.

[029] 22. The non-embryonic stem, non-germ cells of 21 above that express one or more of oct4, telomerase, rex-1, rox-1, or sox-2.

[030] In one embodiment, the subject is human.

[031] The cells that express and/or secrete one or more pro-angiogenic factors can be used in drug discovery methods to screen for an agent that modulates the ability of the cells to express and/or secrete one or more pro-angiogenic factors so as to be able to provide angiogenesis. Such agents include, but are not limited to, small organic molecules, antisense nucleic acids, siRNA, DNA aptamers, peptides, antibodies, non-antibody proteins, cytokines, chemokines, and chemo-attractants.

[032] In a specific exemplified embodiment, potency is enhanced by exposing the cells to a combination of TNF- $\alpha$ , IL-1 $\beta$ , and IFN- $\gamma$ . In other embodiments, any of these components could be used individually. In further embodiments, other pro-inflammatory molecules could be used, including, but not limited to, other interleukins or interferons such as IL1- $\alpha$ , IL-6, TGF- $\beta$ , GM-CSF, IL11, IL12, IL17, IL18, IL8, toll-like receptor ligands including LPS, Poly(1:C), CPGN-ODN, and zymosan. In another specific exemplified embodiment, potency is enhanced by exposing the cells to latanoprost, a prostaglandin F analog. In another embodiment, the cells can be exposed to prostaglandin F, any other prostaglandin F2 alpha receptor analog, E-type prostaglandins or analogs.

[033] Because the angiogenic effects described in this application can be caused by secreted factors, not only the cells, but also conditioned medium (or extracts thereof) produced from culturing the cells, are useful to achieve the effects. Such medium would contain the secreted factors and, therefore, could

be used instead of the cells or added to the cells. So, where cells can be used, it should be understood that conditioned medium (or extracts thereof) would also be effective and could be substituted or added.

[034] In view of the property of the cells to achieve the angiogenic effects, cell banks can be established containing cells that are selected for having a desired potency to express and secrete one or more pro-angiogenic factors so as to provide angiogenesis. Accordingly, the invention encompasses assaying cells for the ability to express and/or secrete one or more pro-angiogenic factors and banking the cells having a desired potency. The bank can provide a source for making a pharmaceutical composition to administer to a subject. Cells can be used directly from the bank or expanded prior to use. Especially in the case that the cells are subjected to further expansion, after expansion it is desirable to validate that the cells still have the desired potency. Banks allow the “off the shelf” use of cells that are allogeneic to the subject.

[035] Accordingly, the invention also is directed to diagnostic procedures conducted prior to administering the cells to a subject. The procedures include assessing the potency of the cells to express and/or secrete one or more pro-angiogenic factors so as to be able to provide angiogenesis. The cells may be taken from a cell bank and used directly or expanded prior to administration. In either case, the cells could be assessed for the desired potency. Especially in the case that the cells are subjected to further expansion, after expansion it is desirable to validate that the cells still have the desired potency. Or the cells can be derived from the subject and expanded prior to administration. In this case, as well, the cells could be assessed for the desired potency prior to administration back to the subject (autologous).

[036] Although the cells that are selected for expression of the one or more pro-angiogenic factors are necessarily assayed during the selection procedure, it may be preferable and prudent to again assay the cells prior to administration to a subject for treatment to confirm that the cells still express desired levels of the factors. This is particularly preferable where the expressor cells have been expanded or have been stored for any length of time, such as in a cell bank, where cells are most likely frozen during storage.

[037] With respect to methods of treatment with cells expressing/secreting one or more pro-angiogenic factors, between the original isolation of the cells and the administration to a subject, there may be multiple (i.e., sequential) assays for factor(s) expression. This is to confirm that the cells still express/secrete the one or more pro-angiogenic factors after manipulations that occur within this time frame. For example, an assay may be performed after each expansion of the cells. If cells are stored in a cell bank, they may be assayed after being released from storage. If they are frozen, they may be assayed after thawing. If the cells from a cell bank are expanded, they may be assayed after expansion. Preferably, a portion of the final cell product (i.e., the cell preparation that is physically administered to the subject) may be assayed.

[038] The invention further includes post-treatment diagnostic assays, following administration of the cells, to assess efficacy. The diagnostic assays include, but are not limited to, analysis of angiogenesis by clinical symptoms, morphologically (e.g., presence of vessels) or by one or more biomarkers of angiogenesis.

[039] The invention is also directed to methods for establishing the dosage of the cells by assessing the potency of the cells to express and/or secrete one or more pro-angiogenic factors so as to provide angiogenesis. In this case, the potency would be determined and the dosage adjusted accordingly.

[040] Potency can be assessed by measuring the amounts of the factors themselves. It can also be assessed by assaying effects that the factors provide, such as *in vivo* or *in vitro* angiogenesis.

[041] The invention is also directed to compositions comprising a population of the cells having a desired potency, and, particularly the expression and/or secretion of desired amounts of one or more pro-angiogenic factors. Such populations may be found as pharmaceutical compositions suitable for administration to a subject and/or in cell banks from which cells can be used directly for administration to a subject or expanded prior to administration. In one embodiment, the cells have enhanced (increased) potency compared to the previous (parent) cell population. Parent cells are as defined herein. Enhancement can be by selection of natural expressors or by external factors acting on the cells.

[042] The methods and compositions of the invention are useful for treating any disease in which angiogenesis is beneficial. This includes, but is not limited to, any ischemic condition, for example, acute myocardial infarction, chronic heart failure, peripheral vascular disease, stroke, chronic total occlusion, renal ischemia, and acute kidney injury.

[043] For these treatments, one would administer the cells expressing the one or more pro-angiogenic factors. Such cells could have been assessed for the amount of the factor(s) that they express and/or secrete and selected for desired amounts of expression and/or secretion of the factor(s).

[044] It is understood that for treatment of any of the above diseases, it may be expedient to use such cells; that is, one that has been assessed for factor(s) expression and/or secretion and selected for a desired level of expression and/or secretion prior to administration for treatment of the condition.

#### BRIEF DESCRIPTION OF THE FIGURES

[045] Figure 1 - MultiStem induces angiogenesis *in vitro* and secretes multiple pro-angiogenic factors (A). Photographs of *in vitro* angiogenesis induced by MultiStem conditioned media (CM) with cultured

HUVECs. **(B)** Average number of tubes formed per field in each condition **(C)** Angiogenesis antibody array incubated with MultiStem day 4 conditioned media. VEGF, IL-8 and CXCL5 are secreted by MultiStem. CXCL5 **(D)** VEGF **(E)** and IL-8 **(F)** protein concentrations in 3 day spent media from four separate cultures illustrate that MultiStem consistently express these proteins under standard culturing conditions.

[046] Figure 2 - VEGF is required for MultiStem induced angiogenesis. Removal of VEGF from conditioned media prevents angiogenesis **(A)** complete VEGF immunodepletion and antibody specificity while IL-8 **(B)** and CXCL5 **(C)** levels are unaffected. **(D,E)** Immunodepletion of VEGF reduces angiogenesis induced by MultiStem conditioned media. Addition of at least 250 pg/ml of VEGF165 or 50 pg/ml of VEGF121 is required to restore some level of angiogenesis although neither completely restored activity.

[047] Figure 3 - IL-8 is necessary MultiStem induced angiogenesis. Immunodepletion of IL-8 from the conditioned media reduced angiogenesis but addition of IL-8 to basal media was insufficient to induce angiogenesis. **(A)** HUVECS were incubated for 18hrs with (a) endothelial growth factor media (EGM), (b) serum-free basal MultiStem Media, (c) 4-day, serum-free MultiStem CM, (d) rabbit IgG isotype control, and (e) 4-day, serum-free MultiStem CM immunodepleted of IL-8. **(B)** IL-8 is reduced by immunodepletion **(C,D)** VEGF and CXCL5 levels were unchanged.

[048] Figure 4 - CXCL5 is required for MultiStem induced angiogenesis. However, IL-8 and CXCL5 are insufficient to initiate angiogenesis. **(A)** HUVECS were incubated for 18hrs with (a) endothelial growth factor media (EGM), (b) EGM + IgG isotype control c) EGM + 10ug/ml CXCL5 neutralizing antibody (d) serum-free basal MultiStem Media (e) 4-day, serum-free MultiStem conditioned media alone (CM) (f) CM + IgG isotype control (g) CM + CXCL5 neutralizing antibody (10ug/ml). **(B,C)** Addition of IL-8 ( 4000 pg/ml) or CXCL5 ( 150 pg/ml) alone or together to MultiStem Basal Media was insufficient to induced angiogenesis.

[049] Figure 5 - Unlike MultiStem, MSC do not induce angiogenesis *in vitro*. **(A)** An *in vitro* angiogenesis assay illustrating the difference in the effects of MSC and MultiStem conditioned media (CM) on endothelial cell tube formation **(B)**. Photographs from an *in vitro* angiogenesis assay showing the effects of MSC and Multistem CM on endothelial cell tube formation after 6hrs and 24hrs. **(C-E)** Concentrations of CXCL5, VEGF, and IL-8 secreted by MSC and MultiStem.

[050] Figure 6 - MultiStem and MSC have distinct secretion profiles. Analysis of conditioned media from MSC and MultiStem derived from the same donor (3 donor sample sets were analyzed) on an angiogenesis specific antibody array. **(A)** Photos of the developed membrane illustrate that the secretion



profile of MultiStem is similar to MultiStem from other donors but show significant differences when compared to the secretion profile of MSC, even from the same donor. **(B)** Semi quantitative analysis of the arrays showing distinct secretion profiles of MSC versus MultiStem, including exclusive expression of IL-8 by MultiStem. The data is expressed as the average spot intensity as a percent of positive control, normalized back to the total protein content.

[051] Figure 7 - Treatment of MultiStem with Cytomix increases the expression of pro-angiogenic molecules *in vitro*. MultiStem was grown for three days and then treated with Cytomix (10 ng/mL TNF- $\alpha$ , IL-1 $\beta$  and IFN $\gamma$ ) for 24, 48, 72 hrs. The cells were subsequently collected for RT-PCR analysis for pro-angiogenic gene expression. CXCL5, FGF2 and HGF gene expression were all increased over baseline with cytomix treatment. Additionally, IL-8 is also increased in these conditions

[052] Figure 8 – Microarray analysis also shows an upregulation of the expression of angiogenic genes in MultiStem treated with Cytomix (48hrs). The figure shows a sample of angiogenic factors that are regulated. Microarray analysis shows an increase in pro-angiogenic factors in MultiStem treated with Cytomix for 6 or 48 hours. RNA from MultiStem treated with cytomix (n=6 per time point) or untreated MultiStem (n=6 per time point) was analyzed on an Illumina microarray chip (HumanHT-12\_V4). Two MultiStem banks were examined. This figure gives examples of the fold increase for a sample of the pro-angiogenic genes upregulated. Further confirmation by qPCR is required and is currently in process.

[053] Figure 9 – Cytomix treatment increases the angiogenic potential of MultiStem in the HUVEC tube formation assay. The figure shows angiogenesis scoring. Treatment of MultiStem with Cytomix increases angiogenesis in the HUVEC tube formation assay. Serum-free conditioned media collected from cells after three days shows that while conditioned media from untreated MultiStem gave robust HUVEC tube formation, treatment of the cells with Cytomix resulted in an increase of angiogenic potential. Serum-free conditioned media from Lonza MSCs did not induce significant HUVEC tube formation. Treatment of MSCs only slightly increased the angiogenic potential. EGM= endothelial growth media (positive control). EBM= serum-free basal endothelial media (negative control).

[054] Figures 10A-C – Pre-treatment of MultiStem with prostaglandin F or latanoprost (prostaglandin F agonist) increases expression of the angiogenic factors by MultiStem *in vitro*. Treatment of MultiStem with a prostaglandin F analog, latanoprost, also increased the expression of pro-angiogenic factors. MultiStem was treated with a dose range of Latanoprost for 24, 48 or 72 hours. Gene expression of pro-angiogenic factors was then analyzed by RT-PCR. Gene expression of KITLG (A), HGF and VEGF (B), and IL-8 (C) were all increased. The biologic, prostaglandin F, also increased VEGF A levels (B).

[055] Figure 11 – HUVEC tube formation assay to test angiogenic potential of latanoprost (1uM)-treated MultiStem. HUVEC tube formation increased modestly with conditioned media from latanoprost treated cells compared to conditioned media from untreated cells. Serum-free media was collected on day three from MultiStem cultured alone or in the presence of latanoprost (1 uM). Basal media or basal media with added latanoprost did no induce significant tube formation. In contrast, conditioned media from untreated cells alone or with latanoprost (1 uM) added to the media after collection, induced angiogenesis to equal levels. Serum-free conditioned media collected from cells treated for three day with latanoprost increased the angiogenic potential modestly, as measure by this *in vitro* assay. EGM and serum containing MultiStem media served as positive controls. EBM and Basal serum-free media were the negative controls.

[056] Figure 12 – *In vitro* angiogenesis analysis can be utilized to examine the potency of different cell lots and processing protocols. Measurement of the angiogenic potential by using the HUVEC tube formation assay can be used to assess the function potency of cells from different cell lots (thaw a-f) or different processing conditioned ( thaw-f versus 24 hr A-F).

#### DETAILED DESCRIPTION OF THE INVENTION

[057] It should be understood that this invention is not limited to the particular methodology, protocols, and reagents, etc., described herein and, as such, may vary. The terminology used herein is for the purpose of describing particular embodiments only, and is not intended to limit the scope of the disclosed invention, which is defined solely by the claims.

[058] The section headings are used herein for organizational purposes only and are not to be construed as in any way limiting the subject matter described.

[059] The methods and techniques of the present application are generally performed according to conventional methods well-known in the art and as described in various general and more specific references that are cited and discussed throughout the present specification unless otherwise indicated. See, e.g., Sambrook et al., *Molecular Cloning: A Laboratory Manual*, 3rd ed., Cold Spring Harbor Laboratory Press, Cold Spring Harbor, N.Y. (2001) and Ausubel et al., *Current Protocols in Molecular Biology*, Greene Publishing Associates (1992), and Harlow and Lane, *Antibodies: A Laboratory Manual*, Cold Spring Harbor Laboratory Press, Cold Spring Harbor, N.Y. (1990).

Definitions

[060] “A” or “an” means herein one or more than one; at least one. Where the plural form is used herein, it generally includes the singular.

[061] A “cell bank” is industry nomenclature for cells that have been grown and stored for future use. Cells may be stored in aliquots. They can be used directly out of storage or may be expanded after storage. This is a convenience so that there are “off the shelf” cells available for administration. The cells may already be stored in a pharmaceutically-acceptable excipient so they may be directly administered or they may be mixed with an appropriate excipient when they are released from storage. Cells may be frozen or otherwise stored in a form to preserve viability. In one embodiment of the invention, cell banks are created in which the cells have been selected for enhanced expression of one or more pro-angiogenic factors. Following release from storage, and prior to administration to the subject, it may be preferable to again assay the cells for potency, i.e., level of expression of one or more pro-angiogenic factors. This can be done using any of the assays, direct or indirect, described in this application or otherwise known in the art. Then cells having the desired potency can then be administered to the subject for treatment. Banks can be made using cells derived from the individual to be treated (from their pre-natal tissues such as placenta, umbilical cord blood, or umbilical cord matrix or expanded from the individual at any time after birth). Or banks can contain cells for allogeneic uses.

[062] “Co-administer” means to administer in conjunction with one another, together, coordinately, including simultaneous or sequential administration of two or more agents.

[063] “Comprising” means, without other limitation, including the referent, necessarily, without any qualification or exclusion on what else may be included. For example, “a composition comprising x and y” encompasses any composition that contains x and y, no matter what other components may be present in the composition. Likewise, “a method comprising the step of x” encompasses any method in which x is carried out, whether x is the only step in the method or it is only one of the steps, no matter how many other steps there may be and no matter how simple or complex x is in comparison to them. “Comprised of and similar phrases using words of the root “comprise” are used herein as synonyms of “comprising” and have the same meaning.

[064] “Comprised of” is a synonym of “comprising” (see above).

[065] “Conditioned cell culture medium” is a term well-known in the art and refers to medium in which cells have been grown. Herein this means that the cells are grown for a sufficient time to secrete

the factors that are effective to achieve any of the results described in this application, including providing angiogenesis or providing one or more pro-angiogenic factors.

[066] Conditioned cell culture medium refers to medium in which cells have been cultured so as to secrete factors into the medium. For the purposes of the present invention, cells can be grown through a sufficient number of cell divisions so as to produce effective amounts of such factors so that the medium has the effects, including providing angiogenesis or providing one or more pro-angiogenic factors. Cells are removed from the medium by any of the known methods in the art, including, but not limited to, centrifugation, filtration, immunodepletion (e.g., via tagged antibodies and magnetic columns), and FACS sorting.

[067] “EC cells” were discovered from analysis of a type of cancer called a teratocarcinoma. In 1964, researchers noted that a single cell in teratocarcinomas could be isolated and remain undifferentiated in culture. This type of stem cell became known as an embryonic carcinoma cell (EC cell).

[068] “Effective amount” generally means an amount which provides the desired local or systemic effect that results from providing angiogenesis. For example, an effective amount is an amount sufficient to effectuate a beneficial or desired clinical result. The effective amount can be provided all at once in a single administration or in fractional amounts that provide the effective amount in several administrations. The precise determination of what would be considered an effective amount may be based on factors individual to each subject, including their size, age, injury, and/or disease or injury being treated, and amount of time since the injury occurred or the disease began. One skilled in the art will be able to determine the effective amount for a given subject based on these considerations which are routine in the art. As used herein, with respect to treatment, “effective dose” means the same as “effective amount.”

[069] “Effective route” generally means a route which provides for delivery of an agent to a desired compartment, system, or location. For example, an effective route is one through which an agent can be administered to provide at the desired site of action an amount of the agent sufficient to effectuate a beneficial or desired clinical result.

[070] “Embryonic Stem Cells (ESC)” are well known in the art and have been prepared from many different mammalian species. Embryonic stem cells are stem cells derived from the inner cell mass of an early stage embryo known as a blastocyst. They are able to differentiate into all derivatives of the three primary germ layers: ectoderm, endoderm, and mesoderm. These include each of the more than 220 cell types in the adult body. The ES cells can become any tissue in the body, excluding placenta. Only the

morula's cells are totipotent, able to become all tissues and a placenta. Some cells similar to ESCs may be produced by nuclear transfer of a somatic cell nucleus into an enucleated fertilized egg.

[071] Use of the term “includes” is not intended to be limiting.

[072] “Increase” or “increasing” means to induce a biological event entirely or to increase the degree of the event.

[073] “Induced pluripotent stem cells (IPSC or IPS cells)” are somatic cells that have been reprogrammed, for example, by introducing exogenous genes that confer on the somatic cell a less differentiated phenotype. These cells can then be induced to differentiate into less differentiated progeny. IPS cells have been derived using modifications of an approach originally discovered in 2006 (Yamanaka, S. et al., *Cell Stem Cell*, 1:39-49 (2007)). For example, in one instance, to create IPS cells, scientists started with skin cells that were then modified by a standard laboratory technique using retroviruses to insert genes into the cellular DNA. In one instance, the inserted genes were Oct4, Sox2, Lif4, and c-myc, known to act together as natural regulators to keep cells in an embryonic stem cell-like state. These cells have been described in the literature. See, for example, Wernig et al., *PNAS*, 105:5856-5861 (2008); Jaenisch et al., *Cell*, 132:567-582 (2008); Hanna et al., *Cell*, 133:250-264 (2008); and Brambrink et al., *Cell Stem Cell*, 2:151-159 (2008). These references are incorporated by reference for teaching IPSCs and methods for producing them. It is also possible that such cells can be created by specific culture conditions (exposure to specific agents).

[074] The term “isolated” refers to a cell or cells which are not associated with one or more cells or one or more cellular components that are associated with the cell or cells *in vivo*. An “enriched population” means a relative increase in numbers of a desired cell relative to one or more other cell types *in vivo* or in primary culture.

[075] However, as used herein, the term “isolated” does not indicate the presence of only stem cells. Rather, the term “isolated” indicates that the cells are removed from their natural tissue environment and are present at a higher concentration as compared to the normal tissue environment. Accordingly, an “isolated” cell population may further include cell types in addition to stem cells and may include additional tissue components. This also can be expressed in terms of cell doublings, for example. A cell may have undergone 10, 20, 30, 40 or more doublings *in vitro* or *ex vivo* so that it is enriched compared to its original numbers *in vivo* or in its original tissue environment (e.g., bone marrow, peripheral blood, placenta, umbilical cord, umbilical cord blood, adipose tissue, etc.).

[076] “MAPC” is an acronym for “multipotent adult progenitor cell.” It refers to a cell that is not an embryonic stem cell or germ cell but has some characteristics of these. MAPC can be characterized in a

number of alternative descriptions, each of which conferred novelty to the cells when they were discovered. They can, therefore, be characterized by one or more of those descriptions. First, they have extended replicative capacity in culture without being transformed (tumorigenic) and with a normal karyotype. Second, they may give rise to cell progeny of more than one germ layer, such as two or all three germ layers (i.e., endoderm, mesoderm and ectoderm) upon differentiation. Third, although they are not embryonic stem cells or germ cells, they may express markers of these primitive cell types so that MAPCs may express one or more of Oct 3/4 (i.e., Oct 3A), rex-1, and rox-1. They may also express one or more of sox-2 and SSEA-4. Fourth, like a stem cell, they may self-renew, that is, have an extended replication capacity without being transformed. This means that these cells express telomerase (i.e., have telomerase activity). Accordingly, the cell type that was designated "MAPC" may be characterized by alternative basic characteristics that describe the cell via some of its novel properties.

[077] The term "adult" in MAPC is non-restrictive. It refers to a non-embryonic somatic cell. MAPCs are karyotypically normal and do not form teratomas *in vivo*. This acronym was first used in U.S. Patent No. 7,015,037 to describe a pluripotent cell isolated from bone marrow. However, cells with pluripotential markers and/or differentiation potential have been discovered subsequently and, for purposes of this invention, may be equivalent to those cells first designated "MAPC." Essential descriptions of the MAPC type of cell are provided in the Summary of the Invention above.

[078] MAPC represents a more primitive progenitor cell population than MSC (Verfaillie, C.M., *Trends Cell Biol* 12:502-8 (2002), Jahagirdar, B.N., et al., *Exp Hematol*, 29:543-56 (2001); Reyes, M. and C.M. Verfaillie, *Ann N Y Acad Sci*, 938:231-233 (2001); Jiang, Y. et al., *Exp Hematol*, 30:896-904 (2002); and (Jiang, Y. et al., *Nature*, 418:41-9. (2002)).

[079] The term "MultiStem<sup>®</sup>" is the trade name for a cell preparation based on the MAPCs of U.S. Patent No. 7,015,037, i.e., a non-embryonic stem, non-germ cell as described above. MultiStem<sup>®</sup> is prepared according to cell culture methods disclosed in this patent application, particularly, lower oxygen and higher serum.

[080] "Pharmaceutically-acceptable carrier" is any pharmaceutically-acceptable medium for the cells used in the present invention. Such a medium may retain isotonicity, cell metabolism, pH, and the like. It is compatible with administration to a subject *in vivo*, and can be used, therefore, for cell delivery and treatment.

[081] The term "potency" refers to the degree of effectiveness of the cells (or conditioned medium from the cells) to achieve the various effects described in this application. Accordingly, potency refers to the effect at various levels, including, but not limited to, (1) providing angiogenesis, (2) expressing

and/or secreting one or more pro-angiogenic factors, or (3) treating a clinical symptom associated with inadequate angiogenesis so as to reduce (including prevent) the symptom.

[082] “Primordial embryonic germ cells” (PG or EG cells) can be cultured and stimulated to produce many less differentiated cell types.

[083] “Progenitor cells” are cells produced during differentiation of a stem cell that have some, but not all, of the characteristics of their terminally-differentiated progeny. Defined progenitor cells, such as “cardiac progenitor cells,” are committed to a lineage, but not to a specific or terminally differentiated cell type. The term “progenitor” as used in the acronym “MAPC” does not limit these cells to a particular lineage. A progenitor cell can form a progeny cell that is more highly differentiated than the progenitor cell.

[084] The term “reduce” as used herein means to prevent as well as decrease. In the context of treatment, to “reduce” is to either prevent or ameliorate one or more clinical symptoms. A clinical symptom is one (or more) that has or will have, if left untreated, a negative impact on the quality of life (health) of the subject. This also applies to the underlying biological effects, the end result of which would be to ameliorate the deleterious effects of inadequate angiogenesis.

[085] “Selecting” a cell with a desired level of potency (e.g., for expressing and/or secreting one or more pro-angiogenic factors) can mean identifying (as by assay), isolating, and expanding a cell. This could create a population that has a higher potency than the parent cell population from which the cell was isolated. The “parent” cell population refers to the parent cells from which the selected cells divided. “Parent” refers to an actual P1 → F1 relationship (i.e., a progeny cell). So if cell X is isolated from a mixed population of cells X and Y, in which X is an expressor and Y is not, one would not classify a mere isolate of X as having enhanced expression. But, if a progeny cell of X is a higher expressor, one would classify the progeny cell as having enhanced expression.

[086] To select a cell that expresses the one or more pro-angiogenic factors, would include both an assay to determine if there is expression/secretion of the one or more pro-angiogenic factors and would also include obtaining the expressor cell. The expressor cell may naturally express the one or more pro-angiogenic factors in that the cell does not express the factor(s) by recombinant means. But an expressor may be improved by being incubated with or exposed to an agent that increases factor expression. The cell population from which the expressor cell is selected may not be known to express the one or more pro-angiogenic factors prior to conducting the assay.

[087] Selection could be from cells in a tissue. For example, in this case, cells would be isolated from a desired tissue, expanded in culture, selected for expression/secretion of one or more pro-angiogenic factors, and the selected cells further expanded.

[088] Selection could also be from cells *ex vivo*, such as cells in culture. In this case, one or more of the cells in culture would be assayed for expression/secretion of one or more pro-angiogenic factors and the cells obtained that express/secrete one or more pro-angiogenic factors could be further expanded.

[089] Cells could also be selected for enhanced expression/secretion of one or more pro-angiogenic factors. In this case, the cell population from which the enhanced expresser is obtained may already express/secrete the one or more pro-angiogenic factors. Enhanced expression/secretion means a higher average amount (expression and/or secretion) of one or more pro-angiogenic factors per cell than in the parent expressor population.

[090] The parent population from which the higher expressor is selected may be substantially homogeneous (the same cell type). One way to obtain a higher expresser from this population is to create single cells or cell pools and assay those cells or cell pools for expression/secretion of one or more pro-angiogenic factors to obtain clones that naturally express/secrete enhanced levels of one or more pro-angiogenic factors (as opposed to treating the cells with an inducer of one or more pro-angiogenic factors) and then expanding those cells that are naturally higher expressors.

[091] However, cells may be treated with one or more agents that will enhance factor expression of the endogenous cellular gene for the factor. Thus, substantially homogeneous populations may be treated to enhance expression.

[092] If the population is not substantially homogeneous, then, it is preferable that the parental cell population to be treated contains at least 100 of the expressor cell type in which enhanced expression is sought, more preferably at least 1,000 of the cells, and still more preferably, at least 10,000 of the cells. Following treatment, this sub-population can be recovered from the heterogeneous population by known cell selection techniques and further expanded if desired.

[093] Thus, desired levels of factor expression may be those that are higher than the levels in a given preceding population. For example, cells that are put into primary culture from a tissue and expanded and isolated by culture conditions that are not specifically designed to promote factor expression, may provide a parent population. Such a parent population can be treated to enhance the average factor expression per cell or screened for a cell or cells within the population that express higher levels without



deliberate treatment. Such cells can be expanded then to provide a population with a higher (desired) expression.

[094] “Self-renewal” refers to the ability to produce replicate daughter stem cells having differentiation potential that is identical to those from which they arose. A similar term used in this context is “proliferation.”

[095] “Stem cell” means a cell that can undergo self-renewal (i.e., progeny with the same differentiation potential) and also produce progeny cells that are more restricted in differentiation potential. Within the context of the invention, a stem cell would also encompass a more differentiated cell that has de-differentiated, for example, by nuclear transfer, by fusion with a more primitive stem cell, by introduction of specific transcription factors, or by culture under specific conditions. See, for example, Wilmut et al., *Nature*, 385:810-813 (1997); Ying et al., *Nature*, 416:545-548 (2002); Guan et al., *Nature*, 440:1199-1203 (2006); Takahashi et al., *Cell*, 126:663-676 (2006); Okita et al., *Nature*, 448:313-317 (2007); and Takahashi et al., *Cell*, 131:861-872 (2007).

[096] Dedifferentiation may also be caused by the administration of certain compounds or exposure to a physical environment *in vitro* or *in vivo* that would cause the dedifferentiation. Stem cells also may be derived from abnormal tissue, such as a teratocarcinoma and some other sources such as embryoid bodies (although these can be considered embryonic stem cells in that they are derived from embryonic tissue, although not directly from the inner cell mass). Stem cells may also be produced by introducing genes associated with stem cell function into a non-stem cell, such as an induced pluripotent stem cell.

[097] “Subject” means a vertebrate, such as a mammal, such as a human. Mammals include, but are not limited to, humans, dogs, cats, horses, cows, and pigs.

[098] The term “therapeutically effective amount” refers to the amount of an agent determined to produce any therapeutic response in a mammal. For example, effective therapeutic agents may prolong the survivability of the patient, and/or inhibit overt clinical symptoms. Treatments that are therapeutically effective within the meaning of the term as used herein, include treatments that improve a subject's quality of life even if they do not improve the disease outcome per se. Such therapeutically effective amounts are readily ascertained by one of ordinary skill in the art. Thus, to “treat” means to deliver such an amount. Thus, treating can prevent or ameliorate pathological symptoms of inadequate angiogenesis.

[099] “Treat,” “treating,” or “treatment” are used broadly in relation to the invention and each such term encompasses, among others, preventing, ameliorating, inhibiting, or curing a deficiency,

dysfunction, disease, or other deleterious process, including those that interfere with and/or result from a therapy.

[0100] “Validate” means to confirm. In the context of the invention, one confirms that a cell is an expressor with a desired potency. This is so that one can then use that cell (in treatment, banking, drug screening, etc.) with a reasonable expectation of efficacy. Accordingly, to validate means to confirm that the cells, having been originally found to have/established as having pro-angiogenic activity, in fact, retain that activity. Thus, validation is a verification event in a two-event process involving the original determination and the follow-up determination. The second event is referred to herein as “validation.”

### Stem Cells

[0101] The present invention can be practiced, preferably, using stem cells of vertebrate species, such as humans, non-human primates, domestic animals, livestock, and other non-human mammals. These include, but are not limited to, those cells described below.

### Embryonic Stem Cells

[0102] The most well studied stem cell is the embryonic stem cell (ESC) as it has unlimited self-renewal and multipotent differentiation potential. These cells are derived from the inner cell mass of the blastocyst or can be derived from the primordial germ cells of a post-implantation embryo (embryonal germ cells or EG cells). ES and EG cells have been derived, first from mouse, and later, from many different animals, and more recently, also from non-human primates and humans. When introduced into mouse blastocysts or blastocysts of other animals, ESCs can contribute to all tissues of the animal. ES and EG cells can be identified by positive staining with antibodies against SSEA1 (mouse) and SSEA4 (human). See, for example, U.S. Patent Nos. 5,453,357; 5,656,479; 5,670,372; 5,843,780; 5,874,301; 5,914,268; 6,110,739 6,190,910; 6,200,806; 6,432,711; 6,436,701, 6,500,668; 6,703,279; 6,875,607; 7,029,913; 7,112,437; 7,145,057; 7,153,684; and 7,294,508, each of which is incorporated by reference for teaching embryonic stem cells and methods of making and expanding them. Accordingly, ESCs and methods for isolating and expanding them are well-known in the art.

[0103] A number of transcription factors and exogenous cytokines have been identified that influence the potency status of embryonic stem cells *in vivo*. The first transcription factor to be described that is involved in stem cell pluripotency is Oct4. Oct4 belongs to the POU (Pit-Oct-Unc) family of transcription factors and is a DNA binding protein that is able to activate the transcription of genes, containing an octameric sequence called “the octamer motif” within the promoter or enhancer region. Oct4 is expressed at the moment of the cleavage stage of the fertilized zygote until the egg cylinder is

formed. The function of Oct3/4 is to repress differentiation inducing genes (i.e., FoxaD3, hCG) and to activate genes promoting pluripotency (FGF4, Utf1, Rex1). Sox2, a member of the high mobility group (HMG) box transcription factors, cooperates with Oct4 to activate transcription of genes expressed in the inner cell mass. It is essential that Oct3/4 expression in embryonic stem cells is maintained between certain levels. Overexpression or downregulation of >50% of Oct4 expression level will alter embryonic stem cell fate, with the formation of primitive endoderm/mesoderm or trophectoderm, respectively. *In vivo*, Oct4 deficient embryos develop to the blastocyst stage, but the inner cell mass cells are not pluripotent. Instead they differentiate along the extraembryonic trophoblast lineage. Sall4, a mammalian Spalt transcription factor, is an upstream regulator of Oct4, and is therefore important to maintain appropriate levels of Oct4 during early phases of embryology. When Sall4 levels fall below a certain threshold, trophectodermal cells will expand ectopically into the inner cell mass. Another transcription factor required for pluripotency is Nanog, named after a celtic tribe "Tir Nan Og": the land of the ever young. *In vivo*, Nanog is expressed from the stage of the compacted morula, is subsequently defined to the inner cell mass and is downregulated by the implantation stage. Downregulation of Nanog may be important to avoid an uncontrolled expansion of pluripotent cells and to allow multilineage differentiation during gastrulation. Nanog null embryos, isolated at day 5.5, consist of a disorganized blastocyst, mainly containing extraembryonic endoderm and no discernable epiblast.

#### Non-Embryonic Stem Cells

[0104] Stem cells have been identified in most tissues. Perhaps the best characterized is the hematopoietic stem cell (HSC). HSCs are mesoderm-derived cells that can be purified using cell surface markers and functional characteristics. They have been isolated from bone marrow, peripheral blood, cord blood, fetal liver, and yolk sac. They initiate hematopoiesis and generate multiple hematopoietic lineages. When transplanted into lethally-irradiated animals, they can repopulate the erythroid neutrophil-macrophage, megakaryocyte, and lymphoid hematopoietic cell pool. They can also be induced to undergo some self-renewal cell division. See, for example, U.S. Patent Nos. 5,635,387; 5,460,964; 5,677,136; 5,750,397; 5,681,599; and 5,716,827. U.S. Patent No. 5,192,553 reports methods for isolating human neonatal or fetal hematopoietic stem or progenitor cells. U.S. Patent No. 5,716,827 reports human hematopoietic cells that are Thy-1<sup>+</sup> progenitors, and appropriate growth media to regenerate them *in vitro*. U.S. Patent No. 5,635,387 reports a method and device for culturing human hematopoietic cells and their precursors. U.S. Patent No. 6,015,554 describes a method of reconstituting human lymphoid and dendritic cells. Accordingly, HSCs and methods for isolating and expanding them are well-known in the art.

[0105] Another stem cell that is well-known in the art is the neural stem cell (NSC). These cells can proliferate *in vivo* and continuously regenerate at least some neuronal cells. When cultured *ex vivo*, neural stem cells can be induced to proliferate as well as differentiate into different types of neurons and

glial cells. When transplanted into the brain, neural stem cells can engraft and generate neural and glial cells. See, for example, Gage F.H., *Science*, 287:1433-1438 (2000), Svendsen S.N. et al, *Brain Pathology*, 9:499-513 (1999), and Okabe S. et al., *Mech Development*, 59:89-102 (1996). U.S. Patent No. 5,851,832 reports multipotent neural stem cells obtained from brain tissue. U.S. Patent No. 5,766,948 reports producing neuroblasts from newborn cerebral hemispheres. U.S. Patent Nos. 5,564,183 and 5,849,553 report the use of mammalian neural crest stem cells. U.S. Patent No. 6,040,180 reports *in vitro* generation of differentiated neurons from cultures of mammalian multipotential CNS stem cells. WO 98/50526 and WO 99/01159 report generation and isolation of neuroepithelial stem cells, oligodendrocyte-astrocyte precursors, and lineage-restricted neuronal precursors. U.S. Patent No. 5,968,829 reports neural stem cells obtained from embryonic forebrain. Accordingly, neural stem cells and methods for making and expanding them are well-known in the art.

[0106] Another stem cell that has been studied extensively in the art is the mesenchymal stem cell (MSC). MSCs are derived from the embryonal mesoderm and can be isolated from many sources, including adult bone marrow, peripheral blood, fat, placenta, and umbilical blood, among others. MSCs can differentiate into many mesodermal tissues, including muscle, bone, cartilage, fat, and tendon. There is considerable literature on these cells. See, for example, U.S. Patent Nos. 5,486,389; 5,827,735; 5,811,094; 5,736,396; 5,837,539; 5,837,670; and 5,827,740. See also Pittenger, M. et al, *Science*, 284:143-147 (1999).

[0107] Another example of an adult stem cell is adipose-derived adult stem cells (ADSCs) which have been isolated from fat, typically by liposuction followed by release of the ADSCs using collagenase. ADSCs are similar in many ways to MSCs derived from bone marrow, except that it is possible to isolate many more cells from fat. These cells have been reported to differentiate into bone, fat, muscle, cartilage, and neurons. A method of isolation has been described in U.S. 2005/0153442.

[0108] Other stem cells that are known in the art include gastrointestinal stem cells, epidermal stem cells, and hepatic stem cells, which have also been termed "oval cells" (Potten, C., et al., *Trans R Soc Lond B Biol Sci*, 353:821-830 (1998), Watt, F., *Trans R Soc Lond B Biol Sci*, 353:831 (1997); Alison et al., *Hepatology*, 29:678-683 (1998).

[0109] Other non-embryonic cells reported to be capable of differentiating into cell types of more than one embryonic germ layer include, but are not limited to, cells from umbilical cord blood (see U.S. Publication No. 2002/0164794), placenta (see U.S. Publication No. 2003/0181269, umbilical cord matrix (Mitchell, K.E. et al., *Stem Cells*, 21:50-60 (2003)), small embryonic-like stem cells (Kucia, M. et al., *J Physiol Pharmacol*, 57 Suppl 5:5-18 (2006)), amniotic fluid stem cells (Atala, A., *J Tissue Regen Med*, 1:83-96 (2007)), skin-derived precursors (Toma et al., *Nat Cell Biol*, 3:778-784 (2001)), and bone

marrow (see U.S. Publication Nos. 2003/0059414 and 2006/0147246), each of which is incorporated by reference for teaching these cells.

#### Strategies of Reprogramming Somatic Cells

[0110] Several different strategies such as nuclear transplantation, cellular fusion, and culture induced reprogramming have been employed to induce the conversion of differentiated cells into an embryonic state. Nuclear transfer involves the injection of a somatic nucleus into an enucleated oocyte, which, upon transfer into a surrogate mother, can give rise to a clone (“reproductive cloning”), or, upon explantation in culture, can give rise to genetically matched embryonic stem (ES) cells (“somatic cell nuclear transfer,” SCNT). Cell fusion of somatic cells with ES cells results in the generation of hybrids that show all features of pluripotent ES cells. Explantation of somatic cells in culture selects for immortal cell lines that may be pluripotent or multipotent. At present, spermatogonial stem cells are the only source of pluripotent cells that can be derived from postnatal animals. Transduction of somatic cells with defined factors can initiate reprogramming to a pluripotent state. These experimental approaches have been extensively reviewed (Hochedlinger and Jaenisch, *Nature*, 441:1061-1067 (2006) and Yamanaka, S., *Cell Stem Cell*, 1:39-49 (2007)).

#### Nuclear Transfer

[0111] Nuclear transplantation (NT), also referred to as somatic cell nuclear transfer (SCNT), denotes the introduction of a nucleus from a donor somatic cell into an enucleated oocyte to generate a cloned animal such as Dolly the sheep (Wilmut et al., *Nature*, 385:810-813 (1997)). The generation of live animals by NT demonstrated that the epigenetic state of somatic cells, including that of terminally differentiated cells, while stable, is not irreversible fixed but can be reprogrammed to an embryonic state that is capable of directing development of a new organism. In addition to providing an exciting experimental approach for elucidating the basic epigenetic mechanisms involved in embryonic development and disease, nuclear cloning technology is of potential interest for patient-specific transplantation medicine.

#### Fusion of Somatic Cells and Embryonic Stem Cells

[0112] Epigenetic reprogramming of somatic nuclei to an undifferentiated state has been demonstrated in murine hybrids produced by fusion of embryonic cells with somatic cells. Hybrids between various somatic cells and embryonic carcinoma cells (Solter, D., *Nat Rev Genet*, 7:319-327 (2006), embryonic germ (EG), or ES cells (Zwaka and Thomson, *Development*, 132:227-233 (2005)) share many features with the parental embryonic cells, indicating that the pluripotent phenotype is dominant in such fusion products. As with mouse (Tada et al., *Curr Biol*, 11:1553-1558 (2001)), human ES cells have the

potential to reprogram somatic nuclei after fusion (Cowan et al., *Science*, 309:1369-1373(2005)); Yu et al., *Science*, 318:1917-1920 (2006)). Activation of silent pluripotency markers such as Oct4 or reactivation of the inactive somatic X chromosome provided molecular evidence for reprogramming of the somatic genome in the hybrid cells. It has been suggested that DNA replication is essential for the activation of pluripotency markers, which is first observed 2 days after fusion (Do and Scholer, *Stem Cells*, 22:941-949 (2004)), and that forced overexpression of Nanog in ES cells promotes pluripotency when fused with neural stem cells (Silva et al., *Nature*, 441:997-1001 (2006)).

#### Culture-Induced Reprogramming

[0113] Pluripotent cells have been derived from embryonic sources such as blastomeres and the inner cell mass (ICM) of the blastocyst (ES cells), the epiblast (EpiSC cells), primordial germ cells (EG cells), and postnatal spermatogonial stem cells (“maGSCsm” “ES-like” cells). The following pluripotent cells, along with their donor cell/tissue is as follows: parthenogenetic ES cells are derived from murine oocytes (Narasimha et al., *Curr Biol*, 7:881-884 (1997)); embryonic stem cells have been derived from blastomeres (Wakayama et al., *Stem Cells*, 25:986-993 (2007)); inner cell mass cells (source not applicable) (Eggan et al., *Nature*, 428:44-49 (2004)); embryonic germ and embryonal carcinoma cells have been derived from primordial germ cells (Matsui et al., *Cell*, 70:841-847 (1992)); GMCS, maSSC, and MASC have been derived from spermatogonial stem cells (Guan et al., *Nature*, 440:1199-1203 (2006); Kanatsu-Shinohara et al., *Cell*, 119:1001-1012 (2004); and Seandel et al., *Nature*, 449:346-350 (2007)); EpiSC cells are derived from epiblasts (Brons et al., *Nature*, 448:191-195 (2007); Tesar et al., *Nature*, 448:196-199(2007)); parthenogenetic ES cells have been derived from human oocytes (Cibelli et al., *Science*, 295L819 (2002); Revazova et al., *Cloning Stem Cells*, 9:432-449 (2007)); human ES cells have been derived from human blastocysts (Thomson et al., *Science*, 282:1145-1147 (1998)); MAPC have been derived from bone marrow (Jiang et al., *Nature*, 418:41-49 (2002); Phinney and Prockop, *Stem Cells*, 25:2896-2902 (2007)); cord blood cells (derived from cord blood) (van de Ven et al., *Exp Hematol*, 35:1753-1765 (2007)); neurosphere derived cells derived from neural cell (Clarke et al., *Science*, 288:1660-1663 (2000)). Donor cells from the germ cell lineage such as PGCs or spermatogonial stem cells are known to be unipotent *in vivo*, but it has been shown that pluripotent ES-like cells (Kanatsu-Shinohara et al., *Cell*, 119:1001-1012 (2004) or maGSCs (Guan et al., *Nature*, 440:1199-1203 (2006), can be isolated after prolonged *in vitro* culture. While most of these pluripotent cell types were capable of *in vitro* differentiation and teratoma formation, only ES, EG, EC, and the spermatogonial stem cell-derived maGSCs or ES-like cells were pluripotent by more stringent criteria, as they were able to form postnatal chimeras and contribute to the germline. Recently, multipotent adult spermatogonial stem cells (MASCs) were derived from testicular spermatogonial stem cells of adult mice, and these cells had an expression profile different from that of ES cells (Seandel et al., *Nature*, 449:346-350 (2007)) but similar

to EpiSC cells, which were derived from the epiblast of postimplantation mouse embryos (Brons et al., *Nature*, 448:191-195 (2007); Tesar et al., *Nature*, 448:196-199 (2007)).

#### Reprogramming by Defined Transcription Factors

[0114] Takahashi and Yamanaka have reported reprogramming somatic cells back to an ES-like state (Takahashi and Yamanaka, *Cell*, 126:663-676 (2006)). They successfully reprogrammed mouse embryonic fibroblasts (MEFs) and adult fibroblasts to pluripotent ES-like cells after viral-mediated transduction of the four transcription factors Oct4, Sox2, c-myc, and Klf4 followed by selection for activation of the Oct4 target gene Fbx15 (Figure 2A). Cells that had activated Fbx15 were coined iPS (induced pluripotent stem) cells and were shown to be pluripotent by their ability to form teratomas, although they were unable to generate live chimeras. This pluripotent state was dependent on the continuous viral expression of the transduced Oct4 and Sox2 genes, whereas the endogenous Oct4 and Nanog genes were either not expressed or were expressed at a lower level than in ES cells, and their respective promoters were found to be largely methylated. This is consistent with the conclusion that the Fbx15-iPS cells did not correspond to ES cells but may have represented an incomplete state of reprogramming. While genetic experiments had established that Oct4 and Sox2 are essential for pluripotency (Chambers and Smith, *Oncogene*, 23:7150-7160 (2004); Ivanona et al., *Nature*, 442:5330538 (2006); Masui et al., *Nat Cell Biol*, 9:625-635 (2007)), the role of the two oncogenes c-myc and Klf4 in reprogramming is less clear. Some of these oncogenes may, in fact, be dispensable for reprogramming, as both mouse and human iPS cells have been obtained in the absence of c-myc transduction, although with low efficiency (Nakagawa et al., *Nat Biotechnol*, 26:191-106 (2008); Werning et al., *Nature*, 448:318-324 (2008); Yu et al., *Science*, 318: 1917-1920 (2007)).

#### MAPC

[0115] Human MAPCs are described in U.S. Patent 7,015,037. MAPCs have been identified in other mammals. Murine MAPCs, for example, are also described in U.S. Patent 7,015,037. Rat MAPCs are also described in U.S. Patent No. 7,838,289.

[0116] These references are incorporated by reference for describing MAPCs first isolated by Catherine Verfaillie.

#### Isolation and Growth of MAPCs

[0117] Methods of MAPC isolation are known in the art. See, for example, U.S. Patent 7,015,037, and these methods, along with the characterization (phenotype) of MAPCs, are incorporated herein by reference. MAPCs can be isolated from multiple sources, including, but not limited to, bone marrow,

placenta, umbilical cord and cord blood, muscle, brain, liver, spinal cord, blood or skin. It is, therefore, possible to obtain bone marrow aspirates, brain or liver biopsies, and other organs, and isolate the cells using positive or negative selection techniques available to those of skill in the art, relying upon the genes that are expressed (or not expressed) in these cells (e.g., by functional or morphological assays such as those disclosed in the above-referenced applications, which have been incorporated herein by reference).

[0118] MAPCs have also been obtained by modified methods described in Breyer et al., *Experimental Hematology*, 34:1596-1601 (2006) and Subramanian et al., Cellular Programming and Reprogramming: Methods and Protocols; S. Ding (ed.), *Methods in Molecular Biology*, 636:55-78 (2010), incorporated by reference for these methods.

MAPCs from Human Bone Marrow as Described in U.S. Patent 7,015,037

[0119] MAPCs do not express the common leukocyte antigen CD45 or erythroblast specific glycophorin-A (Gly-A). The mixed population of cells was subjected to a Ficoll Hypaque separation. The cells were then subjected to negative selection using anti-CD45 and anti-Gly-A antibodies, depleting the population of CD45<sup>+</sup> and Gly-A<sup>+</sup> cells, and the remaining approximately 0.1% of marrow mononuclear cells were then recovered. Cells could also be plated in fibronectin-coated wells and cultured as described below for 2-4 weeks to deplete the cells of CD45<sup>+</sup> and Gly-A<sup>+</sup> cells. In cultures of adherent bone marrow cells, many adherent stromal cells undergo replicative senescence around cell doubling 30 and a more homogenous population of cells continues to expand and maintains long telomeres.

[0120] Alternatively, positive selection could be used to isolate cells via a combination of cell-specific markers. Both positive and negative selection techniques are available to those of skill in the art, and numerous monoclonal and polyclonal antibodies suitable for negative selection purposes are also available in the art (see, for example, Leukocyte Typing V, Schlossman, et al., Eds. (1995) Oxford University Press) and are commercially available from a number of sources.

[0121] Techniques for mammalian cell separation from a mixture of cell populations have also been described by Schwartz, et al., in U. S. Patent No. 5,759,793 (magnetic separation), Basch et al., 1983 (immunoaffinity chromatography), and Wysocki and Sato, 1978 (fluorescence-activated cell sorting).

[0122] Cells may be cultured in low-serum or serum-free culture medium. Serum-free medium used to culture MAPCs is described in U.S. Patent 7,015,037. Commonly-used growth factors include but are not limited to platelet-derived growth factor and epidermal growth factor. See, for example, U.S. Patent Nos. 7,169,610; 7,109,032; 7,037,721; 6,617,161; 6,617,159; 6,372,210; 6,224,860; 6,037,174;



5,908,782; 5,766,951; 5,397,706; and 4,657,866; all incorporated by reference for teaching growing cells in serum-free medium.

#### Additional Culture Methods

[0123] In additional experiments the density at which MAPCs are cultured can vary from about 100 cells/cm<sup>2</sup> or about 150 cells/cm<sup>2</sup> to about 10,000 cells/cm<sup>2</sup>, including about 200 cells/cm<sup>2</sup> to about 1500 cells/cm<sup>2</sup> to about 2000 cells/cm<sup>2</sup>. The density can vary between species. Additionally, optimal density can vary depending on culture conditions and source of cells. It is within the skill of the ordinary artisan to determine the optimal density for a given set of culture conditions and cells.

[0124] Also, effective atmospheric oxygen concentrations of less than about 10%, including about 1-5% and, especially, 3-5%, can be used at any time during the isolation, growth and differentiation of MAPCs in culture.

[0125] Cells may be cultured under various serum concentrations, e.g., about 2-20%. Fetal bovine serum may be used. Higher serum may be used in combination with lower oxygen tensions, for example, about 15-20%. Cells need not be selected prior to adherence to culture dishes. For example, after a Ficoll gradient, cells can be directly plated, e.g., 250,000-500,000/cm<sup>2</sup>. Adherent colonies can be picked, possibly pooled, and expanded.

[0126] In one embodiment, used in the experimental procedures in the Examples, high serum (around 15-20%) and low oxygen (around 3-5%) conditions were used for the cell culture. Specifically, adherent cells from colonies were plated and passaged at densities of about 1700-2300 cells/cm<sup>2</sup> in 18% serum and 3% oxygen (with PDGF and EGF).

[0127] In an embodiment specific for MAPCs, supplements are cellular factors or components that allow MAPCs to retain the ability to differentiate into cell types of more than one embryonic lineage, such as all three lineages. This may be indicated by the expression of specific markers of the undifferentiated state, such as Oct 3/4 (Oct 3A) and/or markers of high expansion capacity, such as telomerase.

#### Cell Culture

[0128] For all the components listed below, see U.S. 7,015,037, which is incorporated by reference for teaching these components.

[0129] In general, cells useful for the invention can be maintained and expanded in culture medium that is available and well-known in the art. Also contemplated is supplementation of cell culture medium with mammalian sera. Additional supplements can also be used advantageously to supply the cells with the necessary trace elements for optimal growth and expansion. Hormones can also be advantageously used in cell culture. Lipids and lipid carriers can also be used to supplement cell culture media, depending on the type of cell and the fate of the differentiated cell. Also contemplated is the use of feeder cell layers.

[0130] Cells in culture can be maintained either in suspension or attached to a solid support, such as extracellular matrix components. Stem cells often require additional factors that encourage their attachment to a solid support, such as type I and type II collagen, chondroitin sulfate, fibronectin, “superfibronectin” and fibronectin-like polymers, gelatin, poly-D and poly-L-lysine, thrombospondin and vitronectin. One embodiment of the present invention utilizes fibronectin. See, for example, Ohashi et al., *Nature Medicine*, 13:880-885 (2007); Matsumoto et al., *J Bioscience and Bioengineering*, 105:350-354 (2008); Kirouac et al., *Cell Stem Cell*, 3:369-381 (2008); Chua et al., *Biomaterials*, 26:2537-2547 (2005); Drobinskaya et al., *Stem Cells*, 26:2245-2256 (2008); Dvir-Ginzberg et al., *FASEB J*, 22:1440-1449 (2008); Turner et al., *J Biomed Mater Res Part B: Appl Biomater*, 82B:156-168 (2007); and Miyazawa et al., *Journal of Gastroenterology and Hepatology*, 22:1959-1964 (2007)).

[0131] Cells may also be grown in “3D” (aggregated) cultures. An example is PCT/US2009/31528, filed January 21, 2009.

[0132] Once established in culture, cells can be used fresh or frozen and stored as frozen stocks, using, for example, DMEM with 40% FCS and 10% DMSO. Other methods for preparing frozen stocks for cultured cells are also available to those of skill in the art.

#### Pharmaceutical Formulations

[0133] U.S. 7,015,037 is incorporated by reference for teaching pharmaceutical formulations. In certain embodiments, the cell populations are present within a composition adapted for and suitable for delivery, i.e., physiologically compatible.

[0134] In some embodiments the purity of the cells (or conditioned medium) for administration to a subject is about 100% (substantially homogeneous). In other embodiments it is 95% to 100%. In some embodiments it is 85% to 95%. Particularly, in the case of admixtures with other cells, the percentage can be about 10%-15%, 15%-20%, 20%-25%, 25%-30%, 30%-35%, 35%-40%, 40%-45%, 45%-50%, 60%-70%, 70%-80%, 80%-90%, or 90%-95%. Or isolation/purity can be expressed in terms of cell

doublings where the cells have undergone, for example, 10-20, 20-30, 30-40, 40-50 or more cell doublings.

[0135] The choice of formulation for administering the cells for a given application will depend on a variety of factors. Prominent among these will be the species of subject, the nature of the condition being treated, its state and distribution in the subject, the nature of other therapies and agents that are being administered, the optimum route for administration, survivability via the route, the dosing regimen, and other factors that will be apparent to those skilled in the art. For instance, the choice of suitable carriers and other additives will depend on the exact route of administration and the nature of the particular dosage form.

[0136] Final formulations of the aqueous suspension of cells/medium will typically involve adjusting the ionic strength of the suspension to isotonicity (i.e., about 0.1 to 0.2) and to physiological pH (i.e., about pH 6.8 to 7.5). The final formulation will also typically contain a fluid lubricant.

[0137] In some embodiments, cells/medium are formulated in a unit dosage injectable form, such as a solution, suspension, or emulsion. Pharmaceutical formulations suitable for injection of cells/medium typically are sterile aqueous solutions and dispersions. Carriers for injectable formulations can be a solvent or dispersing medium containing, for example, water, saline, phosphate buffered saline, polyol (for example, glycerol, propylene glycol, liquid polyethylene glycol, and the like), and suitable mixtures thereof.

[0138] The skilled artisan can readily determine the amount of cells and optional additives, vehicles, and/or carrier in compositions to be administered in methods of the invention. Typically, any additives (in addition to the cells) are present in an amount of 0.001 to 50 wt % in solution, such as in phosphate buffered saline. The active ingredient is present in the order of micrograms to milligrams, such as about 0.0001 to about 5 wt %, preferably about 0.0001 to about 1 wt %, most preferably about 0.0001 to about 0.05 wt % or about 0.001 to about 20 wt %, preferably about 0.01 to about 10 wt %, and most preferably about 0.05 to about 5 wt %.

[0139] In some embodiments cells are encapsulated for administration, particularly where encapsulation enhances the effectiveness of the therapy, or provides advantages in handling and/or shelf life. Cells may be encapsulated by membranes, as well as capsules, prior to implantation. It is contemplated that any of the many methods of cell encapsulation available may be employed.

[0140] A wide variety of materials may be used in various embodiments for microencapsulation of cells. Such materials include, for example, polymer capsules, alginate-poly-L-lysine-alginate microcapsules,

barium poly-L-lysine alginate capsules, barium alginate capsules, polyacrylonitrile/polyvinylchloride (PAN/PVC) hollow fibers, and polyethersulfone (PES) hollow fibers.

[0141] Techniques for microencapsulation of cells that may be used for administration of cells are known to those of skill in the art and are described, for example, in Chang, P., et al., 1999; Matthew, H.W., et al., 1991; Yanagi, K., et al., 1989; Cai Z.H., et al., 1988; Chang, T.M., 1992 and in U.S. Patent No. 5,639,275 (which, for example, describes a biocompatible capsule for long-term maintenance of cells that stably express biologically active molecules. Additional methods of encapsulation are in European Patent Publication No. 301,777 and U.S. Pat. Nos. 4,353,888; 4,744,933; 4,749,620; 4,814,274; 5,084,350; 5,089,272; 5,578,442; 5,639,275; and 5,676,943. All of the foregoing are incorporated herein by reference in parts pertinent to encapsulation of cells.

[0142] Certain embodiments incorporate cells into a polymer, such as a biopolymer or synthetic polymer. Examples of biopolymers include, but are not limited to, fibronectin, fibrin, fibrinogen, thrombin, collagen, and proteoglycans. Other factors, such as the cytokines discussed above, can also be incorporated into the polymer. In other embodiments of the invention, cells may be incorporated in the interstices of a three-dimensional gel. A large polymer or gel, typically, will be surgically implanted. A polymer or gel that can be formulated in small enough particles or fibers can be administered by other common, more convenient, non-surgical routes.

[0143] The dosage of the cells will vary within wide limits and will be fitted to the individual requirements in each particular case. In general, in the case of parenteral administration, it is customary to administer from about 0.01 to about 20 million cells/kg of recipient body weight. The number of cells will vary depending on the weight and condition of the recipient, the number or frequency of administrations, and other variables known to those of skill in the art. The cells can be administered by a route that is suitable for the tissue or organ. For example, they can be administered systemically, i.e., parenterally, by intravenous administration, or can be targeted to a particular tissue or organ; they can be administered via subcutaneous administration or by administration into specific desired tissues.

[0144] The cells can be suspended in an appropriate excipient in a concentration from about 0.01 to about  $5 \times 10^6$  cells/ml. Suitable excipients for injection solutions are those that are biologically and physiologically compatible with the cells and with the recipient, such as buffered saline solution or other suitable excipients. The composition for administration can be formulated, produced, and stored according to standard methods complying with proper sterility and stability.

Administration into Lymphohematopoietic Tissues

[0145] Techniques for administration into these tissues are known in the art. For example, intra-bone marrow injections can involve injecting cells directly into the bone marrow cavity typically of the posterior iliac crest but may include other sites in the iliac crest, femur, tibia, humerus, or ulna; splenic injections could involve radiographic guided injections into the spleen or surgical exposure of the spleen via laparoscopic or laparotomy; Peyer's patches, GALT, or BALT injections could require laparotomy or laparoscopic injection procedures.

Dosing

[0146] Doses for humans or other mammals can be determined without undue experimentation by the skilled artisan, from this disclosure, the documents cited herein, and the knowledge in the art. The dose of cells/medium appropriate to be used in accordance with various embodiments of the invention will depend on numerous factors. The parameters that will determine optimal doses to be administered for primary and adjunctive therapy generally will include some or all of the following: the disease being treated and its stage; the species of the subject, their health, gender, age, weight, and metabolic rate; the subject's immunocompetence; other therapies being administered; and expected potential complications from the subject's history or genotype. The parameters may also include: whether the cells are syngeneic, autologous, allogeneic, or xenogeneic; their potency (specific activity); the site and/or distribution that must be targeted for the cells/medium to be effective; and such characteristics of the site such as accessibility to cells/medium and/or engraftment of cells. Additional parameters include co-administration with other factors (such as growth factors and cytokines). The optimal dose in a given situation also will take into consideration the way in which the cells/medium are formulated, the way they are administered, and the degree to which the cells/medium will be localized at the target sites following administration.

[0147] The optimal dose of cells could be in the range of doses used for autologous, mononuclear bone marrow transplantation. For fairly pure preparations of cells, optimal doses in various embodiments will range from  $10^4$  to  $10^8$  cells/kg of recipient mass per administration. In some embodiments the optimal dose per administration will be between  $10^5$  to  $10^7$  cells/kg. In many embodiments the optimal dose per administration will be  $5 \times 10^5$  to  $5 \times 10^6$  cells/kg. By way of reference, higher doses in the foregoing are analogous to the doses of nucleated cells used in autologous mononuclear bone marrow transplantation. Some of the lower doses are analogous to the number of CD34<sup>+</sup> cells/kg used in autologous mononuclear bone marrow transplantation.

[0148] In various embodiments, cells/medium may be administered in an initial dose, and thereafter maintained by further administration. Cells/medium may be administered by one method initially, and

thereafter administered by the same method or one or more different methods. The levels can be maintained by the ongoing administration of the cells/medium. Various embodiments administer the cells/medium either initially or to maintain their level in the subject or both by intravenous injection. In a variety of embodiments, other forms of administration, are used, dependent upon the patient's condition and other factors, discussed elsewhere herein.

[0149] Cells/medium may be administered in many frequencies over a wide range of times. Generally lengths of treatment will be proportional to the length of the disease process, the effectiveness of the therapies being applied, and the condition and response of the subject being treated.

#### Uses

[0150] Administering the cells is useful to provide angiogenesis in any number of pathologies, including, but not limited to, any ischemic condition, for example, acute myocardial infarction, chronic heart failure, peripheral vascular disease, stroke, chronic total occlusion, renal ischemia, and acute kidney injury.

[0151] Inducers of one or more pro-angiogenic factors can be admixed with the cells to be administered prior to administration or could be co-administered (simultaneous or sequential) with the cells.

[0152] In addition, other uses are provided by knowledge of the biological mechanisms described in this application. One of these includes drug discovery. This aspect involves screening one or more compounds for the ability to modulate the expression and/or secretion of one or more pro-angiogenic factors and/or the angiogenic effects of the one or more pro-angiogenic factors secreted by the cells. This would involve an assay for the cell's ability express and/or secrete one or more pro-angiogenic factors and/or the angiogenic effects of the one or more pro-angiogenic factors. Accordingly, the assay may be designed to be conducted *in vivo* or *in vitro*.

[0153] Cells (or medium) can be selected by directly assaying factor protein or RNA. This can be done through any of the well-known techniques available in the art, such as by FACS and other antibody-based detection methods and PCR and other hybridization-based detection methods. Indirect assays may also be used for factor expression, such as binding to any of the known receptors. Indirect effects also include assays for any of the specific biological signaling steps/events triggered by binding of a factor to any of its receptors. Therefore, a cell-based assay can also be used. Downstream targets can also be used to assay for expression/secretion of the one or more pro-angiogenic factors. Detection may be direct, e.g., via RNA or protein assays or indirect, e.g., biological assays for one or more biological effects of these factors.

[0154] Accordingly, a surrogate marker could be used as long as it serves as an indicator that the cells express/secrete the one or more pro-angiogenic factors.

[0155] Assays for expression/secretion include, but are not limited to, ELISA, Luminex, qRT-PCR, anti-factor western blots, and factor immunohistochemistry on tissue samples or cells.

[0156] Quantitative determination of the factor(s) in cells and conditioned media can be performed using commercially available assay kits (e.g., R&D Systems that relies on a two-step subtractive antibody-based assay).

[0157] *In vitro* angiogenesis assays can also be used to assess the expression/secretion of the factors. Such *in vitro* angiogenesis assays are well known in the art. See, for example, HUVEC tube formation assay as described in this application, endothelial cells proliferation or migration assays, aortic ring assays, and chick chorioallantoic membrane assay (CAM). Assays for angiogenesis *in vivo* may also be applied using any of the well-known assays for determining *in vivo* angiogenesis, such as matrigel plug assays, chick aortic arch assay, and matrigel sponge assays.

[0158] A further use for the invention is the establishment of cell banks to provide cells for clinical administration. Generally, a fundamental part of this procedure is to provide cells that have a desired potency for administration in various therapeutic clinical settings.

[0159] Any of the same assays useful for drug discovery could also be applied to selecting cells for the bank as well as from the bank for administration.

[0160] Accordingly, in a banking procedure, the cells (or medium) would be assayed for the ability to achieve any of the above effects. Then, cells would be selected that have a desired potency for any of the above effects, and these cells would form the basis for creating a cell bank.

[0161] It is also contemplated that potency can be increased by treatment with an exogenous compound, such as a compound discovered through screening the cells with large combinatorial libraries. These compound libraries may be libraries of agents that include, but are not limited to, small organic molecules, antisense nucleic acids, siRNA DNA aptamers, peptides, antibodies, non-antibody proteins, cytokines, chemokines, and chemo-attractants. For example, cells may be exposed such agents at any time during the growth and manufacturing procedure. The only requirement is that there be sufficient numbers for the desired assay to be conducted to assess whether or not the agent increases potency. Such an agent, found during the general drug discovery process described above, could more advantageously be applied during the last passage prior to banking.

[0162] One embodiment that has been applied successfully to MultiStem is as follows. Cells can be isolated from a qualified marrow donor that has undergone specific testing requirements to determine that a cell product that is obtained from this donor would be safe to be used in a clinical setting. The mononuclear cells are isolated using either a manual or automated procedure. These mononuclear cells are placed in culture allowing the cells to adhere to the treated surface of a cell culture vessel. The MAPC cells are allowed to expand on the treated surface with media changes occurring on day 2 and day 4. On day 6, the cells are removed from the treated substrate by either mechanical or enzymatic means and replated onto another treated surface of a cell culture vessel. On days 8 and 10, the cells are removed from the treated surface as before and replated. On day 13, the cells are removed from the treated surface, washed and combined with a cryoprotectant material and frozen, ultimately, in liquid nitrogen. After the cells have been frozen for at least one week, an aliquot of the cells is removed and tested for potency, identity, sterility and other tests to determine the usefulness of the cell bank. These cells in this bank can then be used by thawing them, placing them in culture or use them out of the freeze to treat potential indications.

[0163] Another use is a diagnostic assay for efficacy and beneficial clinical effect following administration of the cells. Depending on the indication, there may be biomarkers available to assess. The dosage of cells can be adjusted during treatment according to the effect.

[0164] A further use is to assess the efficacy of the cell to achieve any of the above results as a pre-treatment diagnostic that precedes administering the cells to a subject. Moreover, dosage can depend upon the potency of the cells that are being administered. Accordingly, a pre-treatment diagnostic assay for potency can be useful to determine the dose of the cells initially administered to the patient and, possibly, further administered during treatment based on the real-time assessment of clinical effect.

[0165] It is also to be understood that the cells of the invention can be used to provide angiogenesis not only for purposes of treatment, but also research purposes, both *in vivo* and *in vitro* to understand the mechanism involved in angiogenesis, normally and in diseased models. In one embodiment, angiogenesis assays, *in vivo* or *in vitro*, can be done in the presence of agents known to be involved in angiogenesis. The effect of those agents can then be assessed. These types of assays could also be used to screen for agents that have an effect on the angiogenesis that is promoted by the cells of the invention. Accordingly, in one embodiment, one could screen for agents in the disease model that reverse the negative effects and/or promote positive effects. Conversely, one could screen for agents that have negative effects in a model of normal angiogenesis.



### Compositions

[0166] The invention is also directed to cell populations with specific potencies for achieving any of the effects described herein. As described above, these populations are established by selecting for cells that have desired potency. These populations are used to make other compositions, for example, a cell bank comprising populations with specific desired potencies and pharmaceutical compositions containing a cell population with a specific desired potency.

[0167] In one embodiment, the angiogenic potential of the cells can be increased by a combination of TNF- $\alpha$ , IL-1 $\beta$ , and IFN- $\gamma$ . Exposure of the cells to this combination of factors increases pro-angiogenic gene expression, such as CXCL5, FGF2, and HGF. IL-8 may also be increased in these conditions.

[0168] The secretion of pro-angiogenic molecules can also be increased by treatment of cells with a prostaglandin-F analogue latanoprost. Gene expression of pro-angiogenic factors analyzed by RT-PCR shows an increase in HGF, VEGF, KITLG, and IL-8. The biologic prostaglandin-F also increased VEGF A levels.

## EXAMPLES

### Example 1

#### Objective

[0169] Delivery of exogenous stem cells after ischemic injury has been shown to provide therapeutic benefit through trophic support to injured tissue by regulating immune and inflammatory cells, limiting apoptosis, stimulating neo-angiogenesis, and recruiting host tissue for repair. Previous results suggest that MultiStem's mechanism of benefit in ischemic injury may be, in part, a result of MultiStem's ability to induce neo-vascularization by promoting angiogenesis. Therefore, this study aimed to test whether MultiStem can induce angiogenesis and identify factors responsible for this activity as well as compare the angiogenic activity of MultiStem to MSC.

#### Methods and Results

[0170] Using a well-established *in vitro* human umbilical vein endothelial cell (HUVEC) angiogenesis assay, the inventors found that conditioned media collected from MultiStem after four days induces angiogenesis *in vitro*. The inventors identified multiple pro-angiogenic factors secreted by MultiStem including VEGF, CXCL5, and IL-8 and found all three factors are necessary for MultiStem induced angiogenesis. Interestingly, CXCL5 and IL-8 were not found to be expressed by cultured bone marrow

derived mesenchymal stromal cells (MSC). In contrast to MultiStem, conditioned media alone from MSC was unable to induce angiogenesis in this *in vitro* system.

### Conclusion

[0171] MultiStem can induce angiogenesis, in part, through the expression of IL-8, VEGF and CXCL5. This secretion profile is divergent from MSC and these differences are reflected in their functional activities.

### Condensed abstract

[0172] Using a well-established angiogenesis assay, the inventors found that conditioned media collected from MultiStem induces angiogenesis *in vitro*. The inventors identified multiple pro-angiogenic factors secreted by MultiStem including VEGF, CXCL5 and IL-8 and found all three factors are necessary for MultiStem induced angiogenesis. Interestingly, CXCL5 and IL-8 were not expressed by cultured bone marrow derived mesenchymal stromal cells (MSC). In contrast to MultiStem, conditioned media from MSC was unable to induce angiogenesis in this *in vitro* system.

[0173] Ischemic injury, characterized by the loss of blood flow to tissues or organs, can have devastating consequences as a result of tissue damage and cell death induced by loss of nutrients and oxygen to the ischemic area<sup>1</sup>. Acute myocardial infarction (AMI), peripheral vascular disease (PVD) and stroke are three common examples of ischemic injuries that result from loss of blood flow to the heart, limbs, and brain, respectively. These conditions can result in severe long term organ damage, limb amputation and even death from oxygen and nutrient deprivation. Treatment of these conditions often focuses on quick return of blood flow to the injured area to prevent further tissue damage, cell death and to reduce inflammation<sup>2</sup>.

[0174] MultiStem<sup>®</sup>, a large scale expanded adherent multipotent progenitor cell population derived from bone marrow, has been shown to be beneficial in animal models when delivered following ischemic injury such as AMI and PVD<sup>3-6</sup>. For example, compared to vehicle controls, delivery of MultiStem into peri-infarct sites following induction of myocardial infarction by direct left anterior descending arterial ligation resulted in improved left ventricular contractile performance, reduced scar area, increased vascular density and improved myocardial energetic characteristics<sup>7</sup>. Mouse and human MultiStem have also been shown to improve limb movement, increase blood flow and capillary density and decreased necrosis in models of critical limb ischemia<sup>5</sup>. Due to low levels of engraftment of MultiStem and minimal differentiation of MultiStem into myocardium or endothelial cells, the benefits of MultiStem for AMI and PVD are believed to be derived from paracrine effects.

[0175] Increased vessel density observed in MultiStem treated animals of AMI and PVD compared to vehicle treated controls suggests that MultiStem may be able to induce neo-vascularization by promoting angiogenesis. This activity may be an important mechanism of benefit in treatment of AMI and PVD. Increased vessel density ultimately results in increased blood flow and, hence, oxygen and nutrient delivery to the site of injury<sup>8-9</sup>.

[0176] Numerous studies have shown that stem cells can promote or enhance angiogenesis and neo-vascularization by secreting pro-angiogenic factors such as VEGF<sup>10-11</sup>. Based on these studies, the inventors hypothesized that MultiStem would also have the capacity to induce angiogenesis. Therefore, MultiStem was examined to determine whether it secretes factors that could promote angiogenesis. Using angiogenic factor immunoblot arrays, conditioned media from MultiStem and MSC cultures established from common donors was tested, demonstrating consistent angiogenic factor expression patterns between the two culture conditions.

[0177] Conditioned serum-free media collected from MultiStem induces angiogenesis *in vitro*. Multiple pro-angiogenic factors secreted by MultiStem were identified including VEGF, CXCL5 and IL-8; and immunodepletion studies demonstrated that all three factors are necessary for MultiStem induced angiogenesis. However, none of these factors alone are sufficient to induce angiogenesis.

[0178] CXCL5 and IL-8 were not expressed by cultured bone marrow derived mesenchymal stromal cells (MSC). In contrast to MultiStem, conditioned media from MSC was unable to induce angiogenesis in this *in vitro* system. Previous studies have demonstrated that MSC can stabilize vessel formation *in vitro* and increase vessel density in ischemic animal models, although recent studies have suggested that MSC inhibit angiogenesis and cause endothelial cell death under certain conditions<sup>11-13</sup>. The results suggest that MSC do not secrete soluble factors sufficient to maintain angiogenesis in the absence of coculture with endothelial cells. Taken together, these results suggest that MultiStem and MSC have divergent secretion profiles and these differences are reflected in their paracrine activities under various conditions and settings.

## Materials and Methods

### Cell Culture

[0179] Human MultiStem was maintained in culture as described previously<sup>7</sup>. MSCs were purchased from Lonza (Walkersville, MD) and expanded in culture as described by the supplier's protocol. For the same donor MultiStem and MSC preparations, adherent cells were isolated and cultured from a fresh bone marrow using the conditions previously described for each cell line<sup>14</sup>. Human umbilical vein endothelial cells (HUVECs) (Lonza) were expanded in culture following manufacturers' instructions at a

concentration of 2500 cells/cm<sup>2</sup>. HUVECs were used between passage three and five, seeding at 3000 cells/cm<sup>2</sup> and cultured for three days, at which time, the confluence is approximately 70-80% prior to use in angiogenesis assay.

#### Preparation of serum-free conditioned media (CM)

[0180] MultiStem was plated into a tissue culture flask containing MultiStem culture media. Twenty-four hours later, serum containing media was removed, cells were washed with 1X PBS and human MultiStem culture media containing growth factors but lacking serum was added. Cells were cultured for 4 days without any media change and on day 4, the serum-free conditioned media was collected, spun down at 1900rpm for 5 min at 4°C, aliquoted, and stored at -80°C.

#### Panomics array

[0181] Panomics (Fremont, CA) Human Angiogenesis Antibody Array was performed according to the manufacturer's instructions using 2 ml of a 2-fold diluted 4 day serum-free MultiStem conditioned media sample.

#### Angiogenesis array

[0182] Angiogenesis antibody array (R&D systems, Minneapolis, MN) was performed according to the manufacturer's instructions using 2 ml of a 2-fold diluted 3 day conditioned media samples from MultiStem and MSC derived from the same donor.

#### ELISAs

[0183] Protein levels of IL-8, VEGF and CXCL5 were determined by ELISA (R&D Systems). All isoforms of VEGF are detected. Error bars are expressed +/- standard deviation.

#### VEGF and CXCL8/IL-8 Immunodepletion

[0184] Protein A-agarose beads (Santa Cruz, Santa Cruz, CA) were used at a concentration of 75  $\mu$ l of 50% slurry per 1ml of CM. Mouse anti-human VEGF monoclonal antibody (Santa Cruz) was used at a concentration of 4 $\mu$ g/ml of CM and rabbit anti-human IL-8 polyclonal antibody (Millipore, Billerica, MA) was used at 2 $\mu$ g/ml CM. Normal mouse IgG (Santa Cruz) and ChromPure rabbit IgG (Jackson ImmunoResearch, West Grove, PA) were used as isotype controls.

[0185] Protein A-agarose beads were pre-incubated with anti-VEGF, anti-IL-8 antibody or isotype controls overnight at 4°C with rotation followed by 4 washes with ice-cold 1X PBS, spinning at

2500rpm, 2 minutes, 4°C. CM was immunodepleted for 2 hours at 4°C with rotation in 6ml aliquots followed by filtration through 0.45  $\mu$ m filter to rid of any residual beads. CM treated with mouse IgG-AC was used as isotype control. Recombinant human VEGF121 (eBioscience, San Diego, CA) and/or VEGF165 (R&D Systems) isoforms were added back into the immunodepleted CM at concentrations ranging from 50 to 1000pg/ml.

#### CXCL5/ENA-78 Neutralization

[0186] CXCL5 was neutralized using human CXCL5/ENA-78 antibody (R&D Systems) at a concentration of 10 $\mu$ g/ml CM for 2 hours at 4°C with rotation. Normal total goat IgG (Jackson ImmunoResearch,) at a concentration of 10 $\mu$ g/ml CM was used as an isotype control. Additional controls used are endothelial growth medium (EGM, Lonza) spiked with either human ENA-78 neutralizing antibody or normal total goat IgG at concentration of 10 $\mu$ g/ml.

#### Angiogenesis Assay

[0187] Growth factor-reduced Matrigel (BD Bioscience, San Jose, CA) was thawed on ice at 4°C overnight and used at a concentration of 6.0-6.5mg/ml, diluted on ice using ice-cold 1X PBS. Four-hundred microliters of Matrigel was distributed into the inner wells of a 24-well tissue culture plate and allowed to solidify for 1 hour at 37°C. Addition of Matrigel was done on ice and outer wells of plate were filled with 1ml of 1X PBS.

[0188] HUVECs were harvested according to the following protocol: Cells were washed with 1X PBS followed by a brief rinse with 0.25X trypsin-EDTA and then quenched using the 1X PBS (with residual serum) wash. Cells were resuspended in endothelial cell basal media (EBM) and counted. HUVECs were added to the CM, other experimental conditions and controls at a concentration of 55,000 cells/ml/well. Each sample and control was assayed in triplicate. Plates were incubated for 6 hours or 18 hours at 5% CO<sub>2</sub> and 37°C to allow for tube formation. Four fields per well were analyzed for a total of 12 fields. Pictures were taken at using 10 X objective. Angiogenesis was scored by counting the number of tubes formed between cells. Results are expressed as average tubes formed per field +/- SEM.

#### Results

##### MultiStem secretes factors that promotes angiogenesis *in vitro*

[0189] Previous studies have shown that treatment of ischemic injury with MultiStem results in increased vessel density bordering the area of injury compared with vehicle treated controls, suggesting that MultiStem induces neo-vascularization and angiogenesis. To test whether MultiStem secretes factors which promote angiogenesis, an *in vitro* angiogenesis assay using conditioned media from

MultiStem was utilized. MultiStem were plated under normal conditions for 24 hours. The cells were then transferred to serum-free conditions to generate conditioned media for four days. This media was then tested for angiogenic activity in an *in vitro* tube formation assay. HUVECs were plated on reduced growth factor Matrigel that was further diluted to a concentration that did not produce any spontaneous angiogenesis with serum-free basal MultiStem media or serum-free endothelial cell media. HUVECs were plated in conditioned media, basal media or endothelial growth media for 18 hours. Angiogenesis was measured as the average number of tubes formed per field of view for each condition. In the absence of any additional factors, the presence of serum alone in basal media can induce angiogenesis. Therefore, serum-free media was used for all the experiments. Robust, complex tube formation was observed in serum containing endothelial cell media while serum-free endothelial cell media or serum-free basal MultiStem media showed virtually no induction of tube formation. The inventors found that serum-free conditioned media from four day cultures of MultiStem induced angiogenesis compared to basal media (Figure 1 A,B).

[0190] To identify factors secreted by MultiStem that promote angiogenesis and neo-vascularization, MultiStem serum free conditioned media was analyzed on an angiogenesis antibody array (Figure 1 C). Many pro-angiogenic factors, as well as a few angiostatic factors are secreted by MultiStem into the media. Most notably, VEGF was secreted by MultiStem as was interleukin 8 (IL-8), both of which are potent angiogenic molecules<sup>15-17</sup>. CXCL5, another potent angiogenic cytokine, is also secreted by MultiStem (Figure 1 D)<sup>18</sup>. VEGF, CXCL5 and IL-8 are expressed at physiologically active levels in four day MultiStem conditioned media (Figure D-F).

[0191] VEGF's role as a key factor involved in the induction of angiogenesis prompted us to examine if VEGF was necessary for MultiStem's pro-angiogenic activity<sup>19-20</sup>. Using a VEGF antibody, VEGF was immunodepleted from MultiStem conditioned media. In order to ensure that VEGF was truly depleted from the media, the levels of VEGF from the immunodepleted media were determined using a VEGF ELISA. The levels of VEGF were reduced by more than 95% in the immunodepleted media compared to the conditioned media and IgG alone depleted media (Figure 2 A). CXCL5 levels and IL-8 levels were not affected by VEGF immunodepletion ( Figure 2 B,C). In the absence of VEGF, the induction of angiogenesis by MultiStem conditioned media was reduced (Figure 2, Supplemental Figure 1). These results demonstrate that VEGF is necessary in MultiStem conditioned media to induce angiogenesis.

[0192] To establish the minimal levels of VEGF required in MultiStem conditioned media to maintain angiogenic activity, increasing amounts of VEGF were added back to immunodepleted media. VEGF-A, the most studied form of VEGF, commonly referred to as VEGF, has multiple isoforms including VEGF 121 and VEGF 165. When these two isoforms were added back separately to the immunodepleted MultiStem conditioned media to determine the minimal amount of VEGF needed to induce angiogenesis

(Figure 2A,C), the inventors found that although neither isoform alone was sufficient to completely restore the levels of angiogenesis previously observed with MultiStem conditioned media, 250 pg/ml of VEGF 121 was sufficient to restore some angiogenesis (Figure 2C). For VEGF 165, 50 pg/ml was sufficient to restore some levels of angiogenesis and the addition of more VEGF165 did not increase the levels of angiogenesis by any appreciable amount (Figure 2D).

CXCL5 and IL-8 are both necessary for normal levels of MultiStem-induced angiogenesis but are not sufficient to induce angiogenesis

[0193] Although VEGF is required for angiogenesis, VEGF alone is not sufficient to induce robust angiogenesis at the concentration present in the conditioned media<sup>22-24</sup>. The identification of additional angiogenic factors secreted by MultiStem prompted us to examine whether CXCL5 and IL-8 are necessary for MultiStem's angiogenic activity. To test this hypothesis, IL-8 was immunodepleted from MultiStem conditioned media and found to be reduced by 95% (Figure 3). VEGF and CXCL5 levels, measured by ELISA, remained unaffected in the IL-8 immunodepleted media. In the absence of IL-8, the *in vitro* tube formation of the HUVECs using MultiStem conditioned media was reduced by ~60 % (Figure 3, Supplemental Figure II). These results suggest that IL-8 is required for the induction of angiogenesis by MultiStem conditioned media, although MultiStem conditioned media still maintains some level of angiogenic activity even in the absence of IL-8. Similarly, blocking CXCL5 activity by the addition of a CXCL5 blocking antibody into the media resulted in a significant decrease in tube formation in the HUVEC angiogenesis assay (Figure 4 A). CXCL5 levels were reduced in the media with the blocking antibody but VEGF and IL-8 levels remain unchanged (Supplemental Figure III). Interestingly, addition of CXCL5 alone, IL-8 alone or both were not sufficient to induce angiogenesis in basal media, suggesting that these factors are necessary for MultiStem induced angiogenesis but not sufficient to induce angiogenesis (Figure 4 B, C).

MSC express VEGF but are unable to initiate angiogenesis in the HUVEC *in vitro* assay

[0194] In order to assess whether the levels of angiogenesis induced by MultiStem were similar to those induced by other stem cell lines, serum-free conditioned media from MSC was collected and tested for its ability to induce angiogenesis in culture compared with MultiStem. MSC conditioned media did not induce angiogenesis in this assay, even when repeated with MSC from multiple donors ( Figure 6A, Supplemental Figure III). Although other reports have shown MSC can induce angiogenesis in *in vitro* HUVEC assays, these assays were analyzed 4-6 hours after plating, showed incomplete angiogenesis, or used different conditions<sup>25-27</sup>. When angiogenic tube formation was examined at 6 hours, both MSC and MultiStem conditioned medias induced some tube formation. By 24 hours, however, angiogenesis with MSC conditioned media had collapsed but was maintained with the MultiStem conditioned media (Figure 5).

[0195] The expression of VEGF, CXCL5 and IL-8 in MSC conditioned media were examined and VEGF was found to be expressed at higher levels than in MultiStem conditioned media, while CXCL5 and IL-8 were not expressed at detectable levels in MSC conditioned media. To confirm that these results were indicative of the secretion profile of MSC rather than an artifact induced by the serum-free culture, the levels of VEGF, IL-8 and CXCL5 expressed by MSC were examined under their normal culture conditions and compared to the protein levels of these factors found in MultiStem conditioned media under MultiStem's culture conditions. For these cell lines, the inventors derived the MSC and MultiStem from the same donor to eliminate any genetic variation between the two lines. Even when these cell types were derived from the same donor, CXCL5 and IL-8 levels were undetectable in MSC conditioned media but expressed at physiologically active levels in MultiStem media ( Figure 5B). In order to further examine the secretion profile of these cells line, the inventors compared the secretion profile of MultiStem conditioned media to the secretion profile of MSC conditioned media on angiogenesis antibody arrays (Figure 6A) from the cells derived from the same donor (Figure 6, Supplemental Data I). The data revealed that there were multiple angiogenic and angiostatic factors secreted by MultiStem that were not secreted by MSC, including angiogenin, HGF, IL-8, Leptin, TIMP-4, and IGFBP-1. In contrast, TIMP-1 (25 fold higher) and IGFBP-2 (16 fold higher), were both expressed at much higher levels in MSC compared to MultiStem. Both VEGF and IGFBP-3 were also expressed at consistently higher levels in MSC than MultiStem although only 3-4 X higher. Taken together, these results indicate that MultiStem and MSC have different secretion profiles even when derived from the same donor and these differences are reflected in the functional differences between the cell lines.

## Discussion

[0196] Adult stem cells isolated from various tissues including bone marrow, umbilical cord blood and adipose tissues are currently being developed to treat ischemic injuries such as acute myocardial infarction, stroke and peripheral vascular disease<sup>28-30</sup>. These injuries induce cellular and tissue damage from the initial loss of oxygen and nutrients in the affected tissue but also from subsequent inflammation in the region. The quick and sustained recovery of blood flow can reduce damage and inflammation within the ischemic region. The original intent of cell based therapies was the regeneration and repair of lost and damaged tissues following injury through the delivery and subsequent differentiation of exogenous stem cells. However, subsequent studies examining the mechanism of benefit for stem cell therapies have shown that many stem cells work primarily through paracrine effects rather than regeneration since many of the cell types are no longer detectable a few days post-delivery<sup>31-33</sup>. The therapeutic hypotheses are that these cell populations can provide trophic support to the injured tissue by regulating immune and inflammatory cells, limiting apoptosis, stimulating neo-angiogenesis, and recruiting host tissue for repair. Benefit is likely derived from a dynamic cascade of these pathways, and



different cell populations may exert influences more strongly on certain pathways. Selection of the most appropriate adherent stem cell population for treatment may reflect both potency of a given population for key pathways, as well as time of delivery to effectively mediate the response. It is therefore important to establish standardized assays for these pathways in order to provide comparative data, and then to correlate these *in vitro* surrogates of activity to injury and recovery.

[0197] Multipotent adult progenitor cells are an adherent adult stem cell population derived from bone marrow cultures. Previous *in vivo* studies have shown an increase in vessel density in animals treated with MultiStem following ischemic injury<sup>4, 7</sup>. In this study, we have shown that MultiStem secretes factors that can induce angiogenesis in an *in vitro* tube formation assay. Further analysis revealed that MultiStem secretes a variety of pro-angiogenic factors including VEGF, IL-8, and CXCL5. Two of these factors, CXCL5 and IL-8, are highly differentially secreted by MultiStem compared with MSC, which secrete very little, if any, CXCL5 and IL-8. VEGF, CXCL5, and IL-8 all are required for MultiStem induced angiogenesis. Removal or inhibition of any of these factors greatly reduces the ability of MultiStem conditioned media to promote angiogenesis. VEGF165 is the major isoform involved in angiogenesis. However, multiple VEGF isoforms may be responsible for MultiStem induced angiogenesis since tube formation could not be restored to 100% using either VEGF121 or VEGF165 isoforms independently in VEGF immunodepleted MultiStem conditioned media.

[0198] Although other groups have delivered single pro-angiogenic factors such as VEGF to ischemic injury models to provide some beneficial effect in animals, the results have been mixed for clinical indications such as AMI and PVD<sup>34, 35</sup>. Uncontrolled expression of angiogenic factors can lead to serious side effects such as hemangioma formation, arthritis and retinopathy, and severe pleural effusion and pericardial effusion in the rat AMI model<sup>34, 36, 37</sup>. The results of clinical trials for single angiogenic factors by gene or protein delivery have been disappointing for PVD most likely due to multiple factors including instability of currently tested factors which are required for long term benefit, delivery complications, low uptake and response of ischemic tissue and requirement for several concurrent molecules to achieve functional revascularization. In contrast, treatment of ischemic injuries with stem cells could offer an attractive alternative to single protein or gene treatment. The use of stem cells to treat ischemic injuries could result in the delivery of multiple angiogenic factors directly to the site of injury, by cells that respond and home to the hypoxic and inflammatory microenvironment, achieving a dynamic balance to stimulate an appropriate angiogenic response. Additionally, stem cells such as MultiStem could also simultaneously prevent tissue damage through immunomodulatory and anti-apoptotic mechanisms. In this study, the inventors demonstrate that MultiStem is, indeed, capable of inducing angiogenesis directly through the expression of at least three pro-angiogenic factors.

[0199] Although MSC express and secrete high levels of VEGF, conditioned media from MSC was insufficient to induce angiogenesis in this *in vitro* assay system. MSC have been shown to stabilize vessel formation *in vitro* in previous studies. However, many of these studies examine vessel formation at an earlier time point, such as at 4-6 hours or under different conditions<sup>25-27, 38</sup>. The inventors found that at these earlier time points, there is a higher level of background of angiogenesis in negative controls which is not stable at 24 hours. Similarly, we found at 6 hours, MSC can induce some level of angiogenesis which is subsequently lost by the 24 hour time point. In contrast, MultiStem induces tube formation that remains stable at 24 hours. These results suggest that although MSC can support angiogenesis in the short term, in the absence of other factors, this vessel formation is not stable. These results reflect data from earlier studies that VEGF alone is not sufficient to initiate stable vessel formation at the levels expressed by these cells<sup>24</sup>. In the context of previous *in vivo* experiments which show increased vessel density in ischemic injuries treated with MSC, MSC may increase vessel density by inducing endogenous inflammatory cells or tissue progenitors to promote angiogenesis.

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Supplemental Data I: Comparison of Angiogenic Factors expressed by MultiStem and MSC

	Average MSC signal: % of positive control per ug of protein	Average MultiStem signal % of positive control per ug of protein	St Dev MSC	St Dev MultiStem
Angiogenin	0.00000	0.03081	0.00000	0.00400
Endothelin-1	0.00317	0.03469	0.00550	0.00524
HGF	0.00000	0.04639	0.00000	0.00737
IGFBP-1	0.00000	0.00148	0.00000	0.00038
IGFBP-2	0.02350	0.00145	0.03394	0.00251
IGFBP-3	0.06941	0.02018	0.01728	0.00374
IL-8	0.00000	0.02004	0.00000	0.00834
Leptin	0.00000	0.01607	0.00000	0.00585
Thrombospondin-1	0.00401	0.00334	0.00694	0.00307
VEGF	0.08976	0.03124	0.04583	0.00485

Example 2

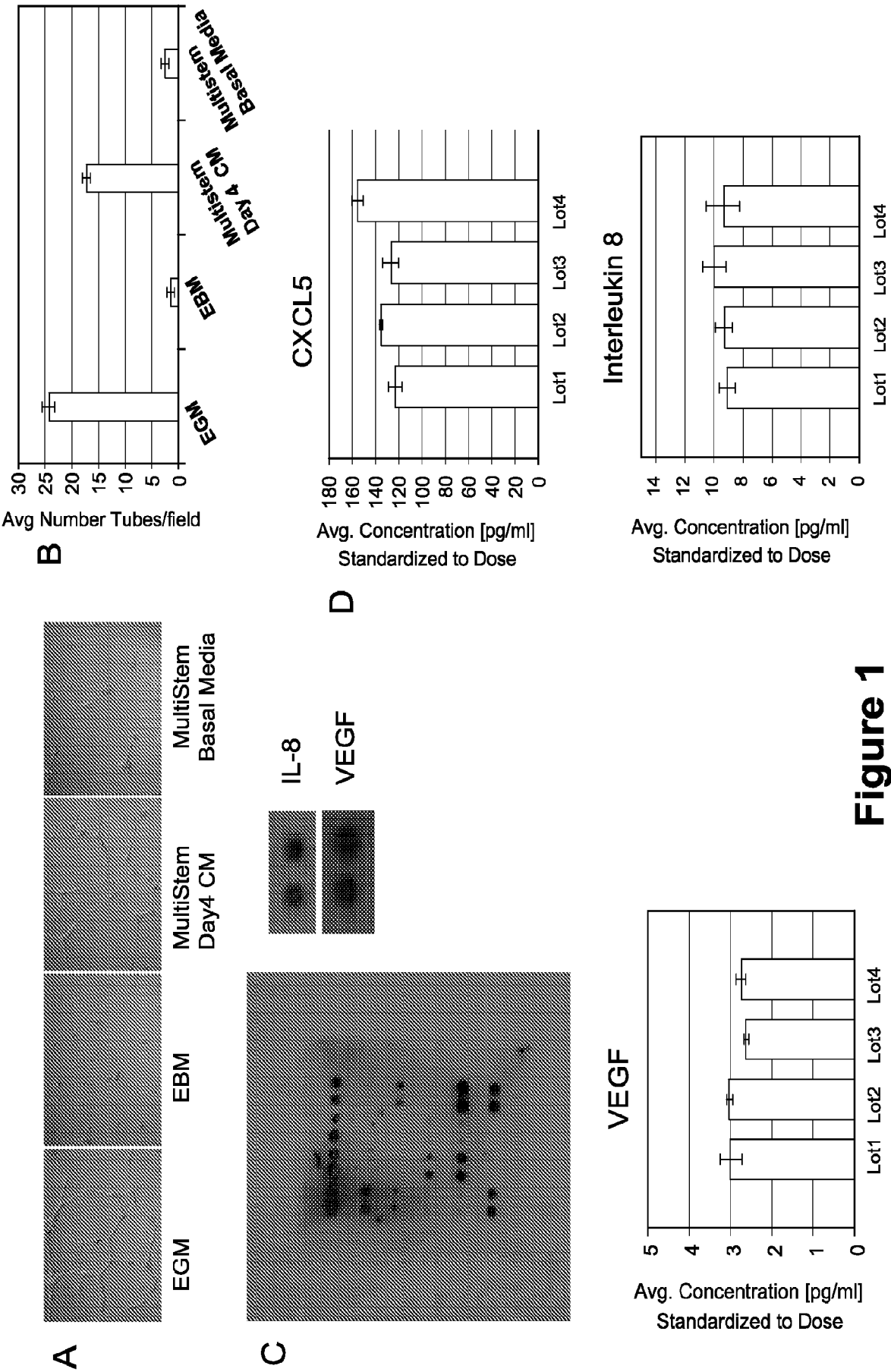
Enhanced Expression of Angiogenic Factors in MultiStem

[0200] Figures 7-12 show that expression of angiogenic factors can be increased in the MultiStem (MAPC) preparation.

## CLAIMS

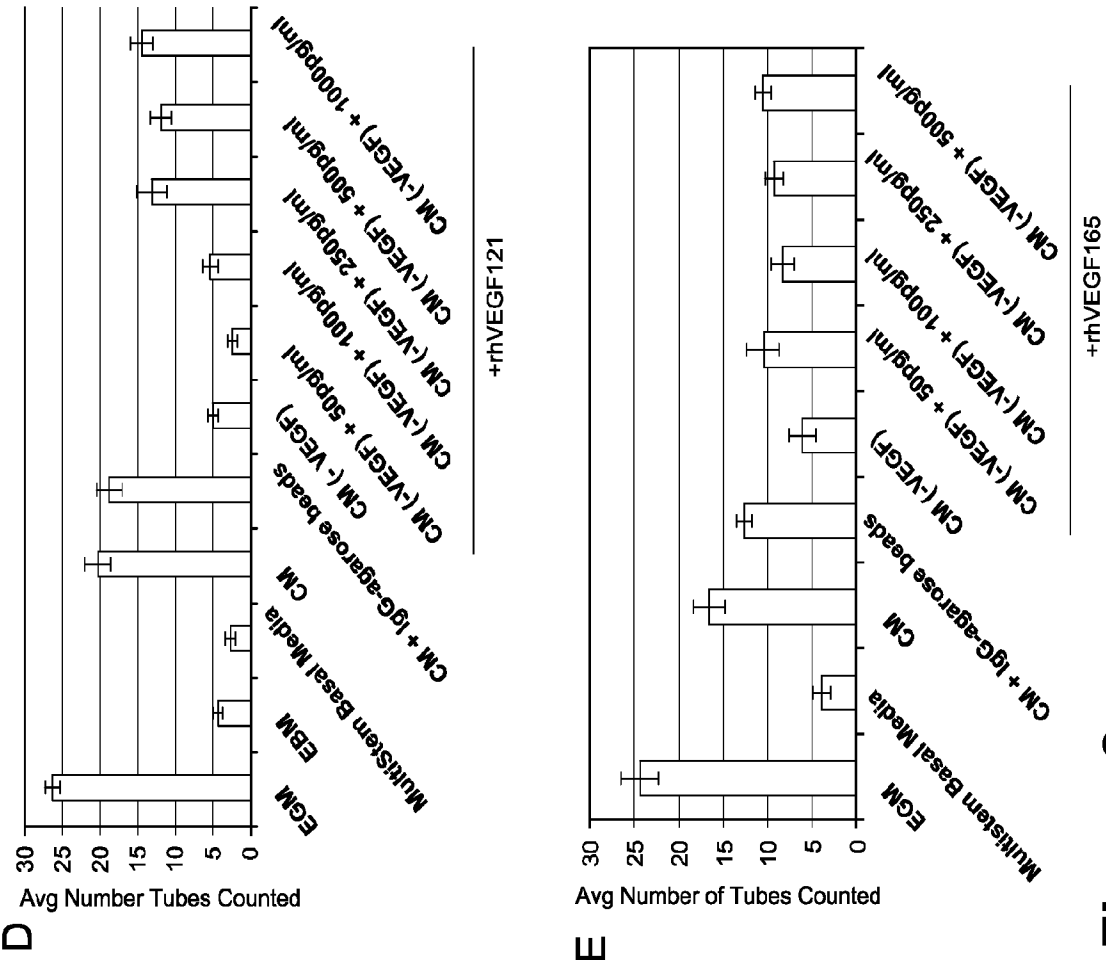
1. A method for providing angiogenesis in a subject, said method comprising selecting cells that have a desired potency for expression and/or secretion of one or more pro-angiogenic factors; assaying said cells for a desired potency for expression and/or secretion of one or more pro-angiogenic factors; and administering said cells having the desired potency for expression and/or secretion of one or more pro-angiogenic factors to said subject in a therapeutically effective amount and for a time sufficient to achieve a therapeutic result, the cells being non-embryonic stem, non-germ cells that express one or more of oct4, telomerase, rex-1, or rox-1 and/or can differentiate into cell types of at least two of endodermal, ectodermal, and mesodermal germ layers.
2. A method for providing angiogenesis in a subject, said method comprising administering cells having a desired potency for expression and/or secretion of one or more pro-angiogenic factors to said subject in a therapeutically effective amount and for a time sufficient to achieve a therapeutic result, the cells being non-embryonic stem, non-germ cells that express one or more of oct4, telomerase, rex-1, or rox-1 and/or can differentiate into cell types of at least two of endodermal, ectodermal, and mesodermal germ layers, wherein, prior to administration, said cells have been validated for having this potency.
3. The method of claims 1 or 2, wherein said cells are allogeneic.
4. The method of claims 1 or 2, wherein said subject has a condition selected from the group consisting of acute myocardial infarction, chronic heart failure, peripheral vascular disease, stroke, chronic total occlusion, renal ischemia, and acute kidney injury.
5. The method of any of claims 1-4 wherein said subject is human.
6. A method for constructing a cell bank, said method comprising selecting cells that have a desired potency for expression and/or secretion of one or more pro-angiogenic factors; and expanding and storing said cells for future administration to a subject, the cells being non-embryonic stem, non-germ cells that express one or more of oct4, telomerase, rex-1, or rox-1 and/or can differentiate into cell types of at least two of endodermal, ectodermal, and mesodermal germ layers.
7. A method for constructing a cell bank, said method comprising expanding and storing, for future administration to a subject, cells that have a desired potency for expression and/or secretion for one or more pro-angiogenic factors, the cells being non-embryonic stem, non-germ cells that express one or more of oct4, telomerase, rex-1, or rox-1 and/or can differentiate into cell types of at least two of endodermal, ectodermal, and mesodermal germ layers, wherein, prior to banking, said cells have been validated for having this potency.

8. A method for drug discovery, said method comprising selecting cells that have a desired potency for expression and/or secretion of one or more pro-angiogenic factors; and exposing said cells to an agent to assess the effect of the agent on the ability of the cells to express and/or secrete one or more pro-angiogenic factors, the cells being non-embryonic stem, non-germ cells that express one or more of oct4, telomerase, rex-1, or rox-1 and/or can differentiate into cell types of at least two of endodermal, ectodermal, and mesodermal germ layers.
9. A method for drug discovery, said method comprising exposing cells that have a desired potency for expression and/or secretion of one or more pro-angiogenic factors, to an agent to assess the effect of the agent on the ability of the cells to express and/or secrete one or more pro-angiogenic factors, the cells being non-embryonic stem, non-germ cells that express one or more of oct4, telomerase, rex-1, or rox-1 and/or can differentiate into cell types of at least two of endodermal, ectodermal, and mesodermal germ layers, said cells having been selected for having the desired potency and having been validated for having this potency.
10. A composition comprising non-embryonic stem, non-germ cells that express one or more of oct4, telomerase, rex-1, or rox-1 and/or can differentiate into cell types of at least two of endodermal, ectodermal, and mesodermal germ layers, said cells secreting one or more pro-angiogenic factors at a level higher than in the parental cell population.
11. A method for increasing the expression of one or more pro-angiogenic factors in a cell, the method comprising exposing the cell to a combination of TNF- $\alpha$ , IL-1 $\beta$ , and IFN $\gamma$ , wherein said cells are non-embryonic stem, non-germ cells that express one or more of oct4, telomerase, rex-1, or rox-1 and/or can differentiate into cell types of at least two of endodermal, ectodermal, and mesodermal germ layers.
12. A method for increasing the expression of one or more pro-angiogenic factors in a cell, the method comprising exposing the cell to a combination of a prostaglandin F analog, wherein said cells are non-embryonic stem, non-germ cells that express one or more of oct4, telomerase, rex-1, or rox-1 and/or can differentiate into cell types of at least two of endodermal, ectodermal, and mesodermal germ layers.
13. The method of claim 12 wherein the prostaglandin F analog is latanoprost.

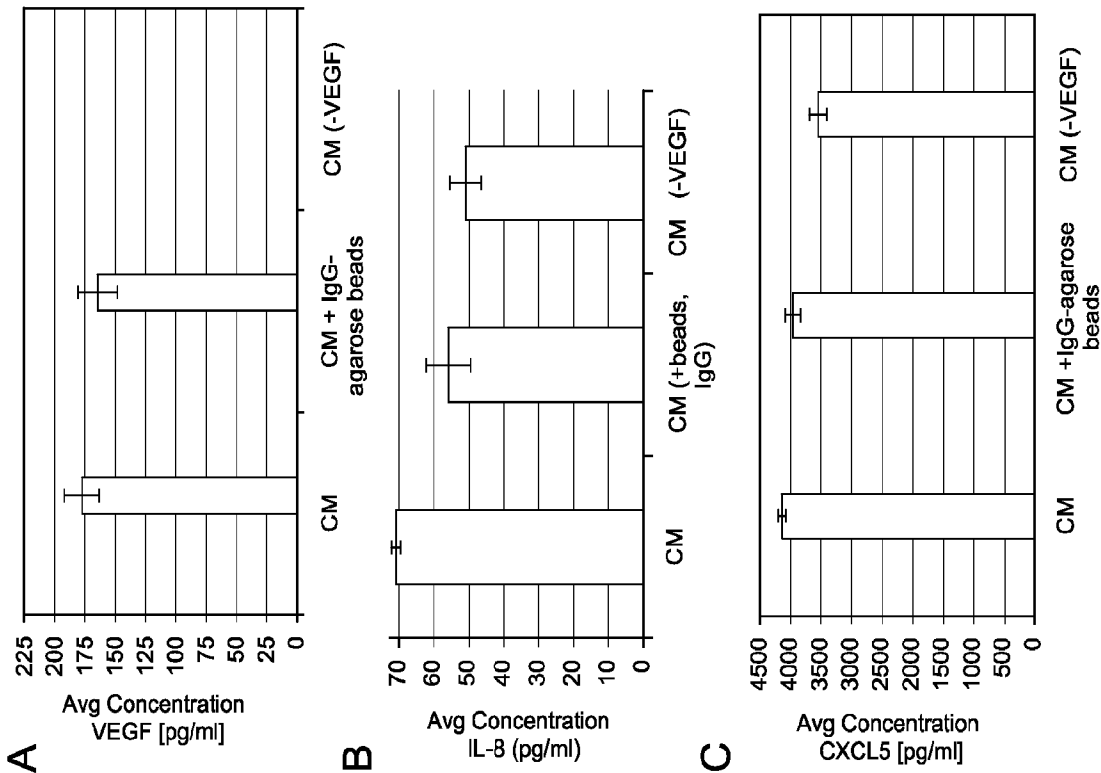


**Figure 1**





**Figure 2**



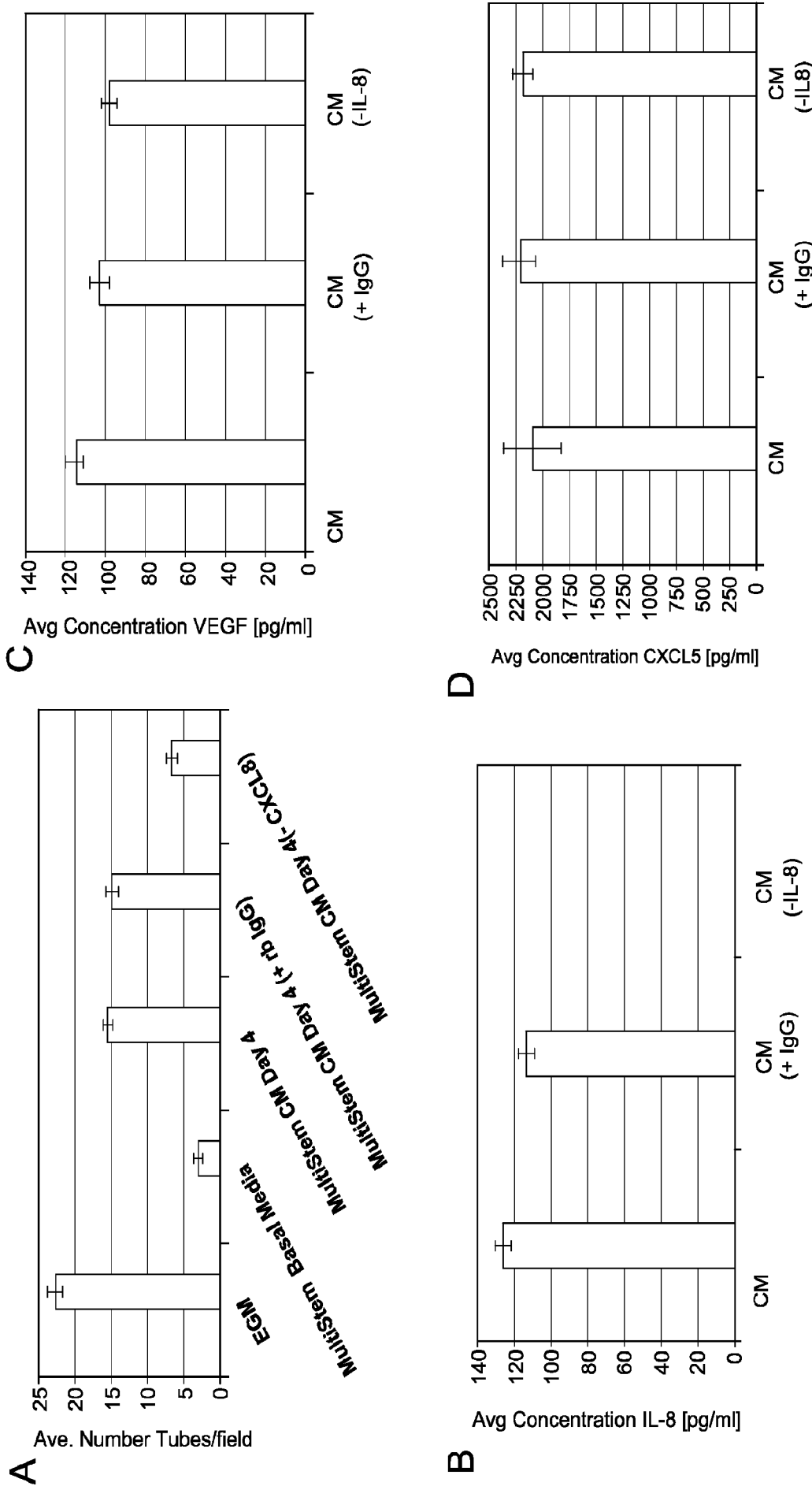
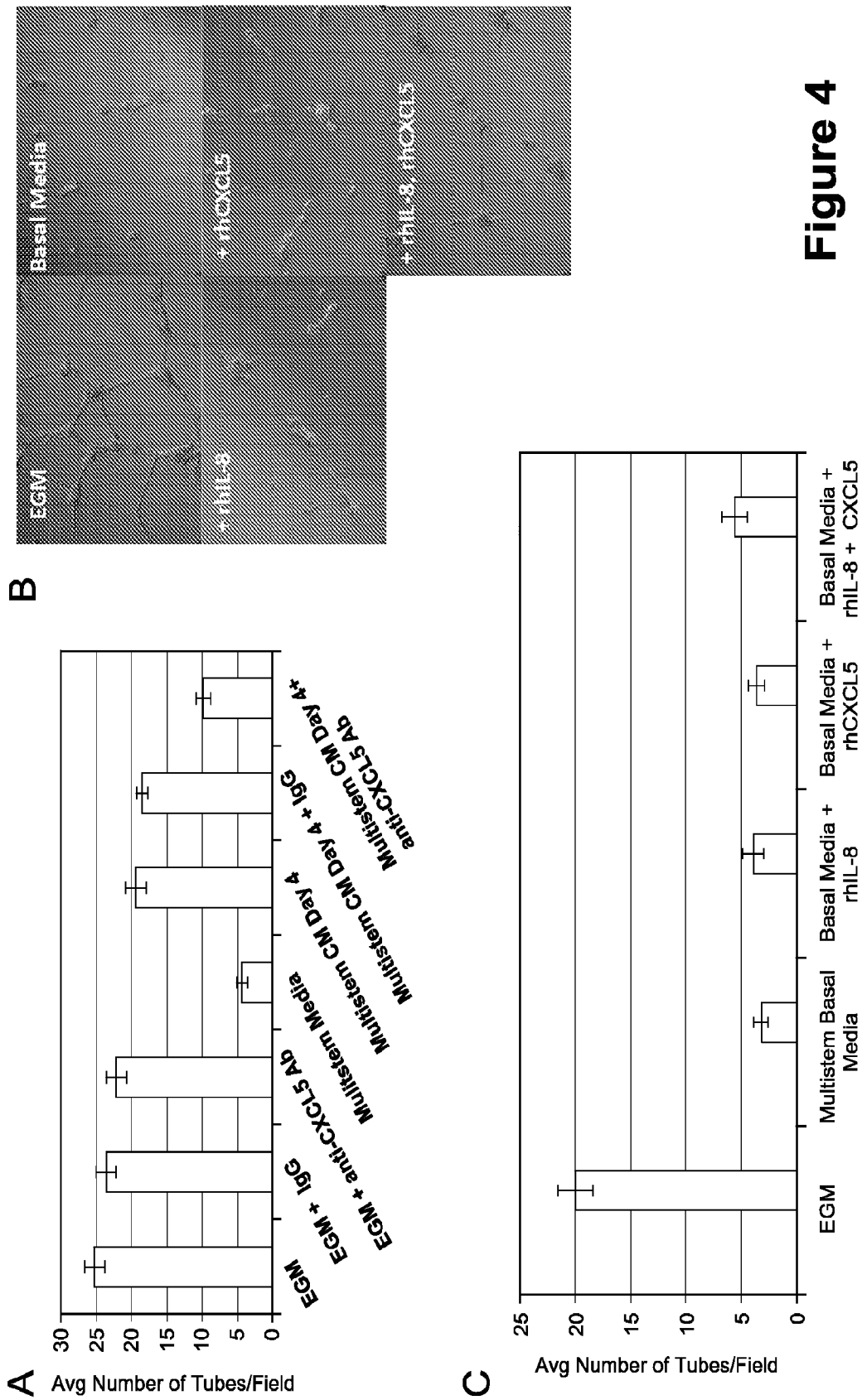
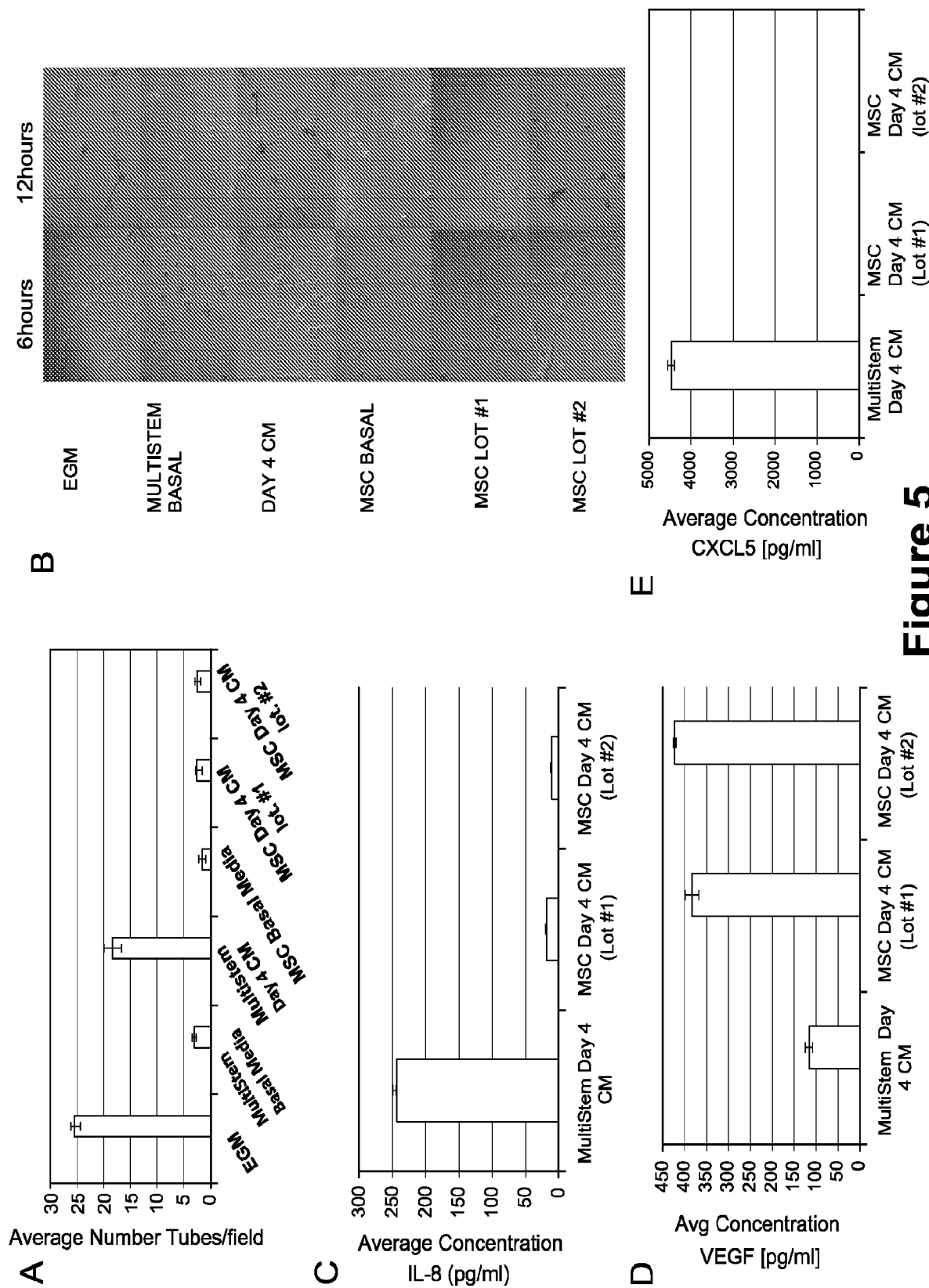


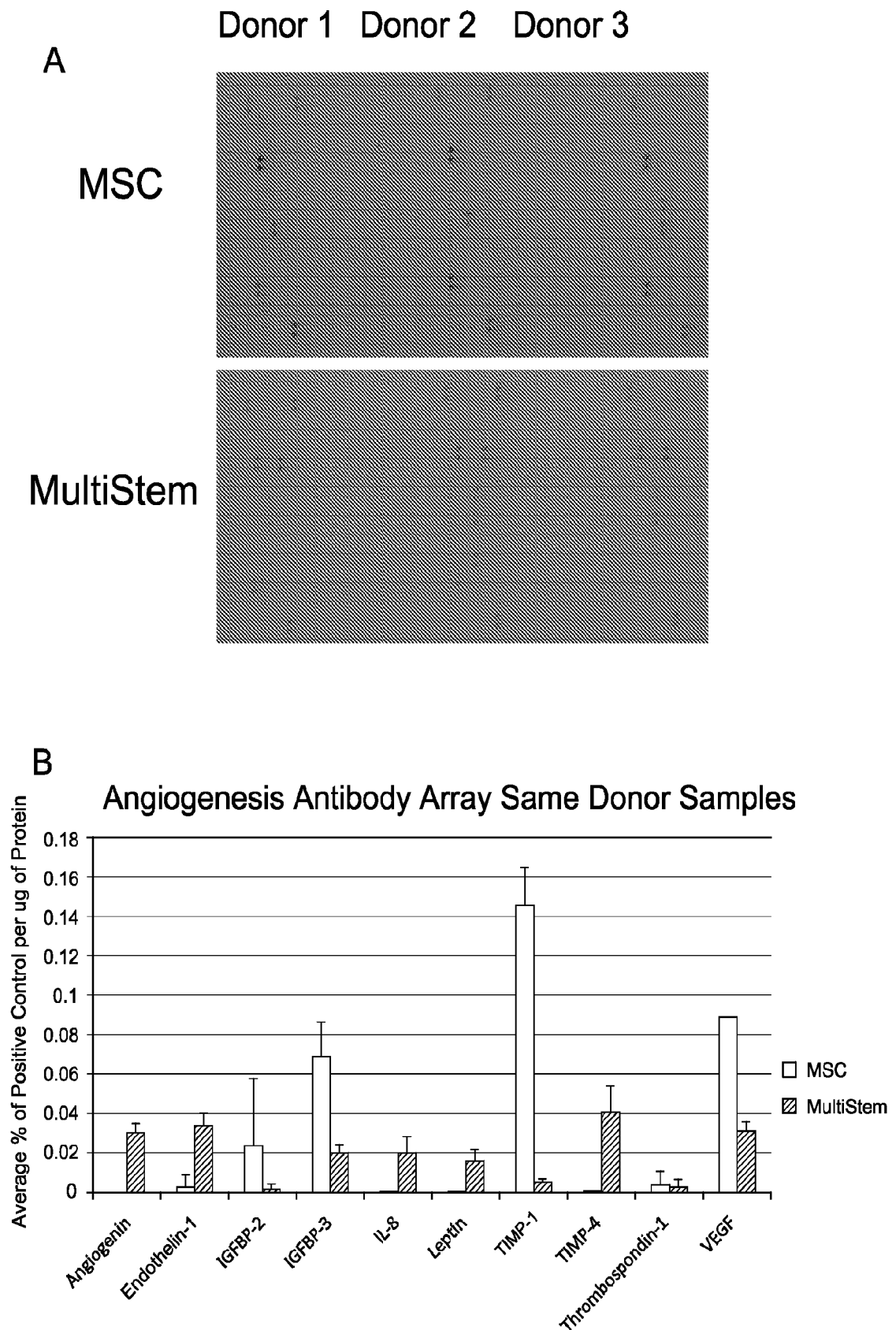
Figure 3





**Figure 5**

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**Figure 6**

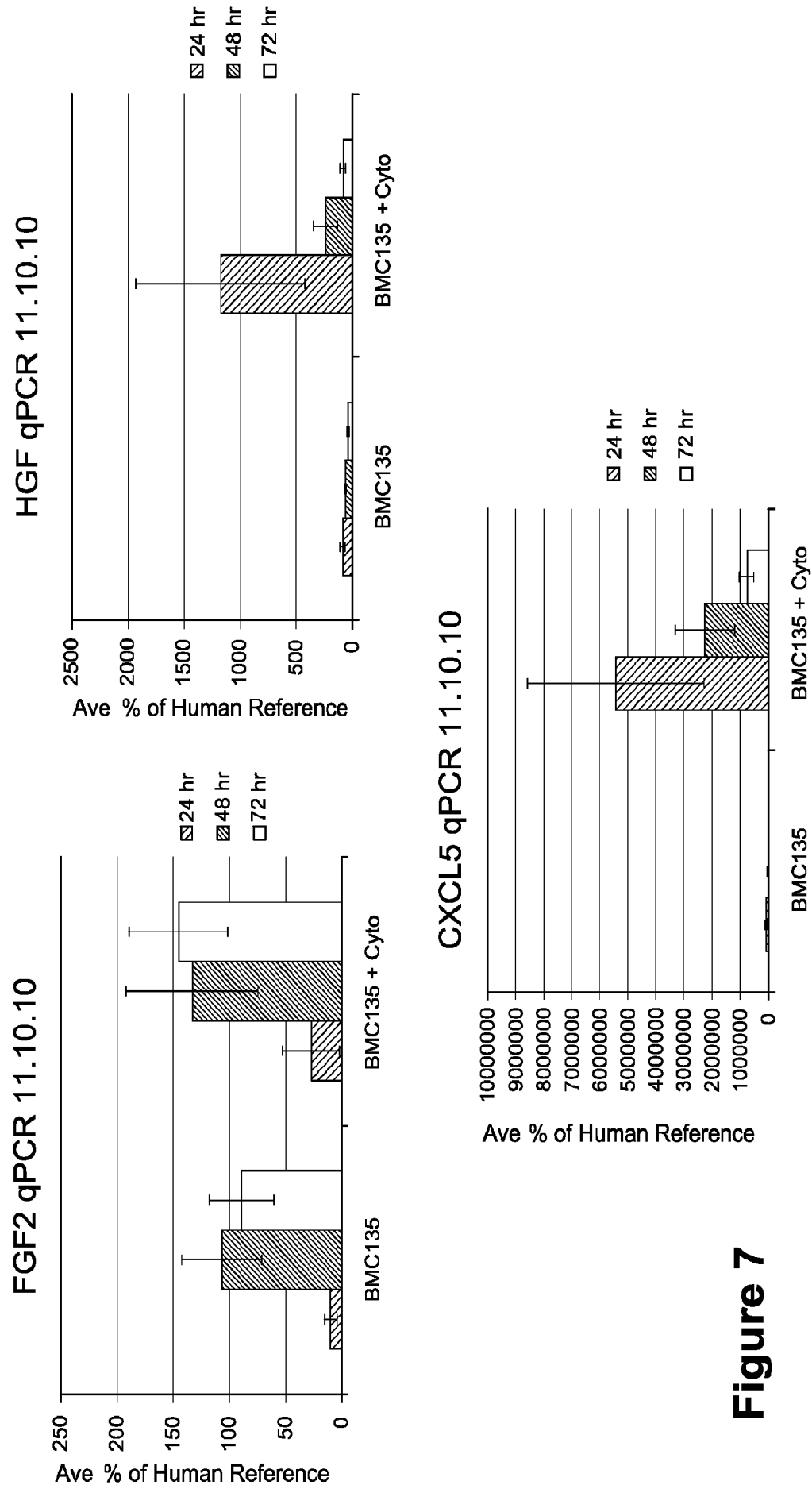


Figure 7

Sample of Angiogenic factors upregulated

6 hours			48 hours		
SYMBOL	MultiStem Basal expression	MultiStem+ cytomix Fold Change	MultiStem Basal expression	MultiStem+ cytomix	Fold Change
IL8	7762.2	21887	184.6	26604.4	144.12
CXCL5	5176.2	12990.2	779.6	19267.2	24.71
VEGFC	3513.2	6143.6	1101	2777	2.523
TGFB3	42.5	173.3	264.1	485.9	1.84
IL6	312.5	13073.5	41.4	215.1	5.120
FGF2	146.2	444.1	25.7	960.3	37.37
PTGS2 (cox-2)	458.3	4918.6	60.9	235.6	3.87
			1667.5	5296.5	3.18
			6609.5	10185.1	1.540
			341.4	894.6	2.62

Figure 8

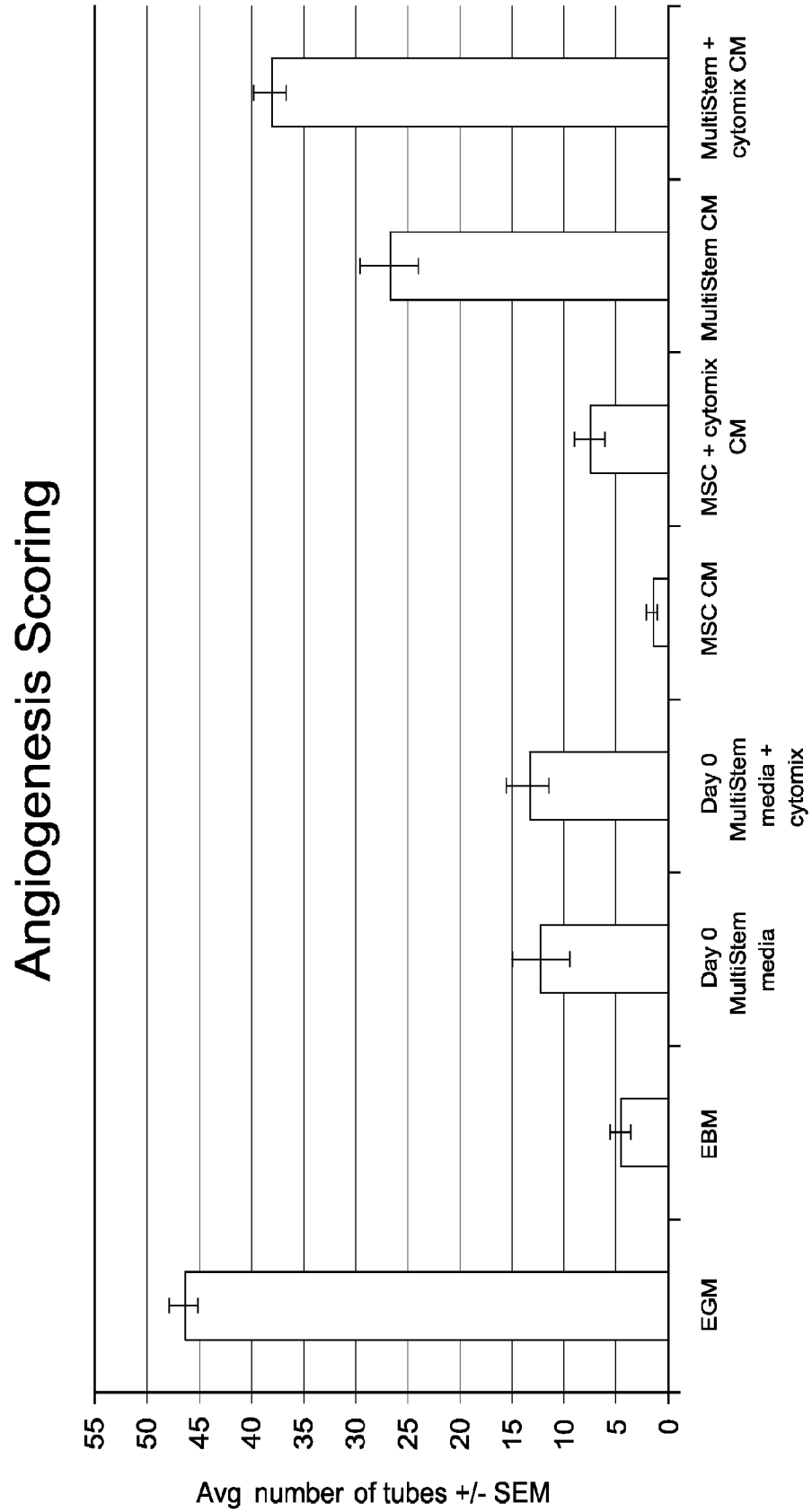
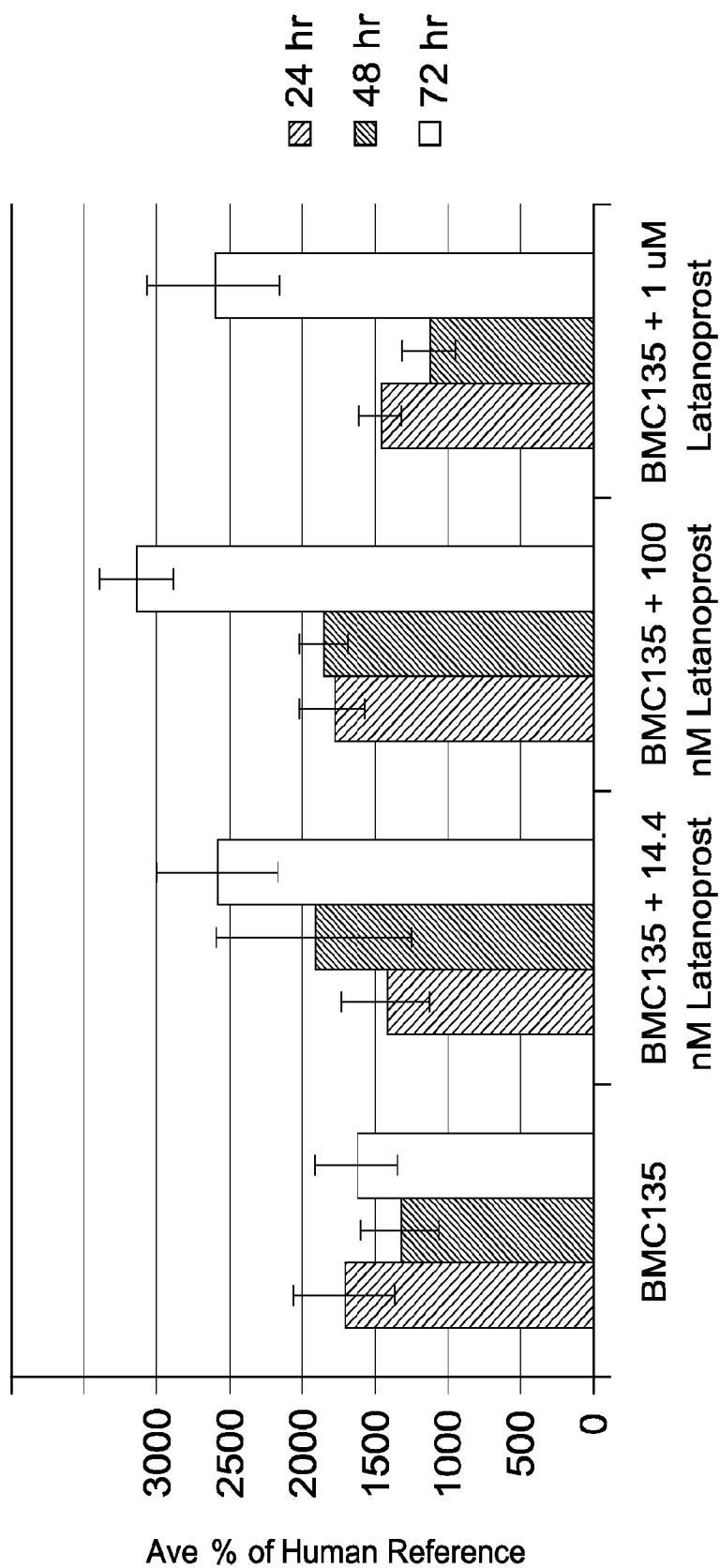


Figure 9



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# KITLG/SCF qPCR 12.21.10



**Figure 10A**

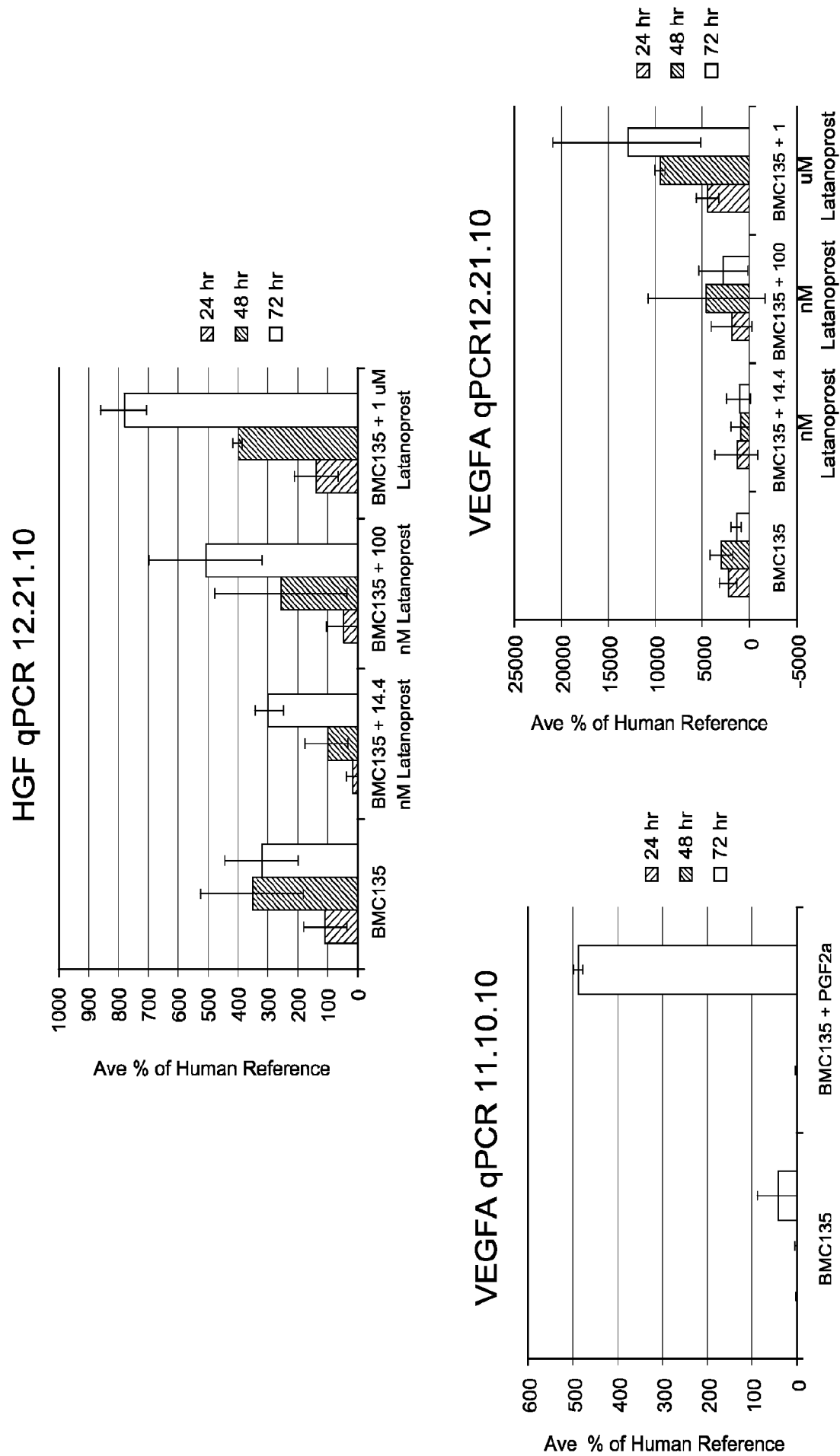


Figure 10B

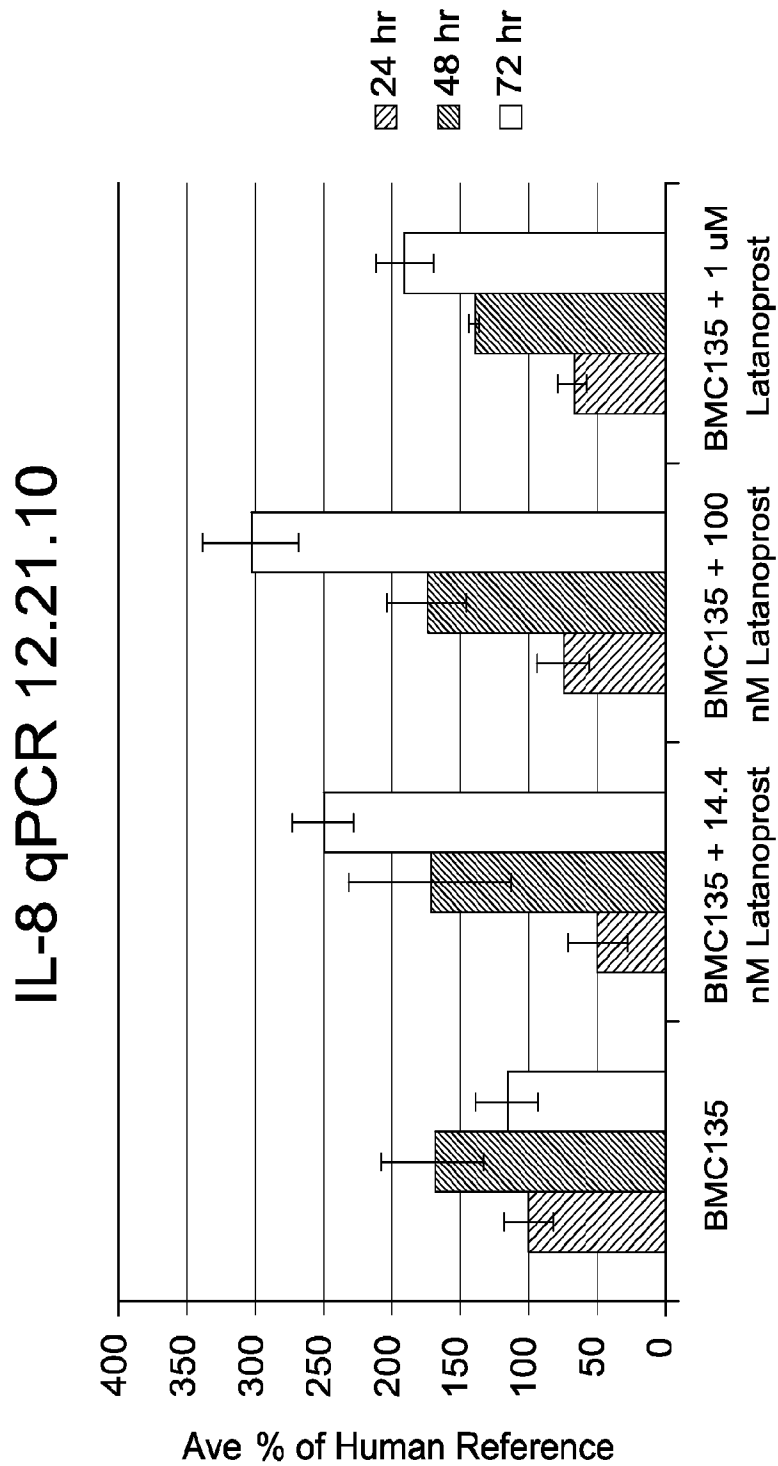
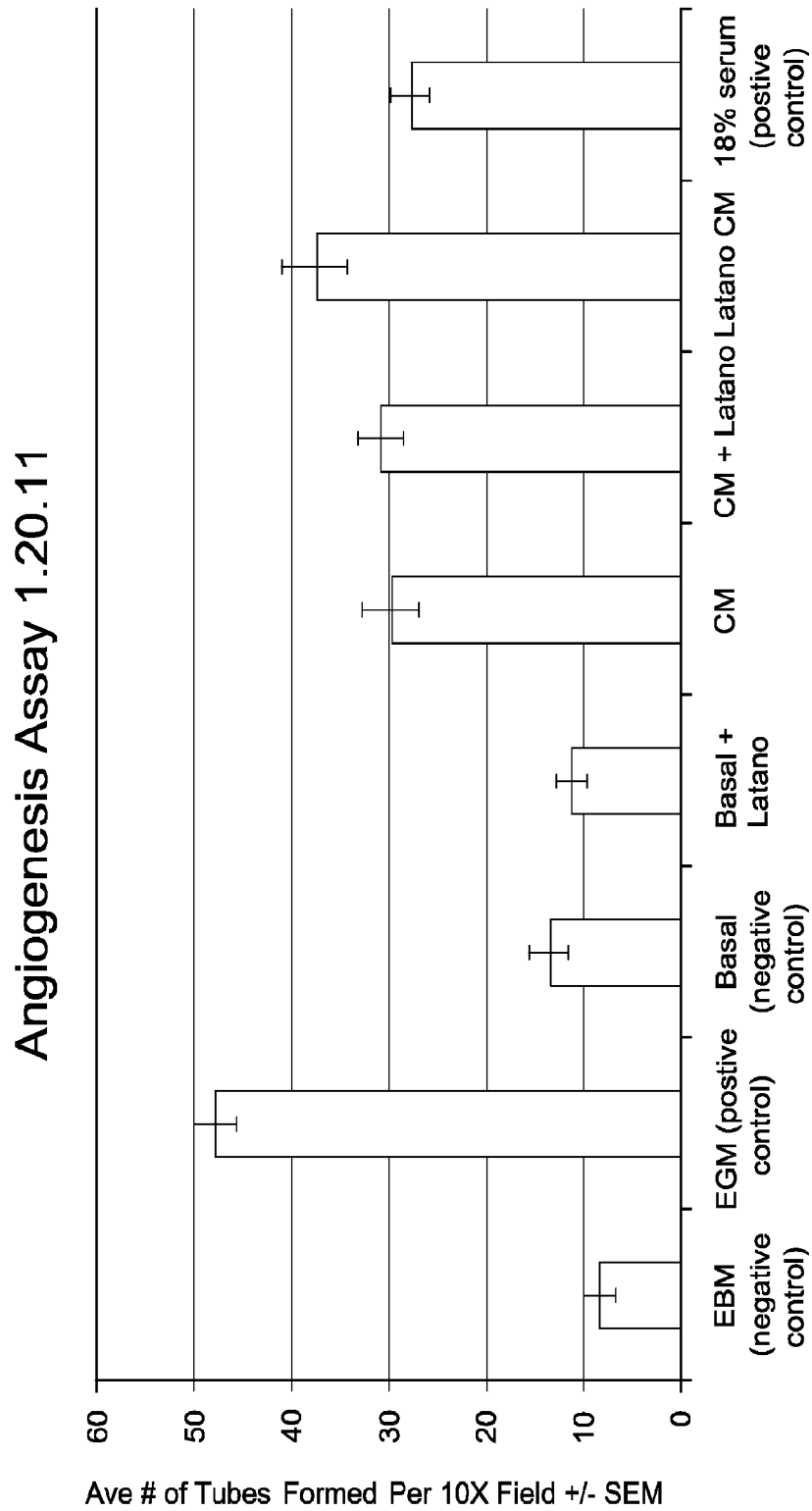


Figure 10C



**Figure 11**

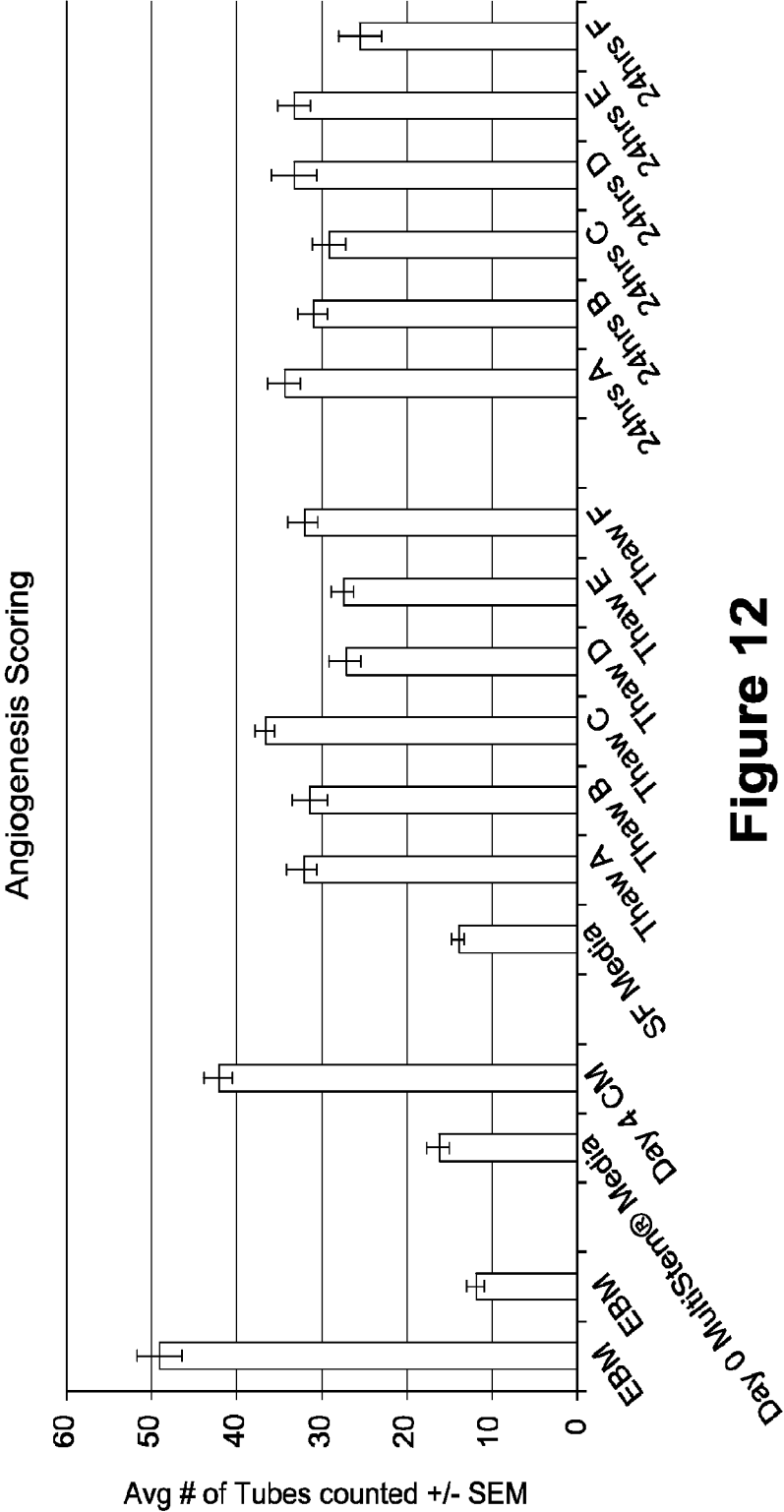


Figure 12

## INTERNATIONAL SEARCH REPORT

International application No.

PCT/US 11/25846

## A. CLASSIFICATION OF SUBJECT MATTER

IPC(8) - C12N 5/074; A61P 9/00 (2011.01)

USPC - 435/366, 435/377

According to International Patent Classification (IPC) or to both national classification and IPC

## B. FIELDS SEARCHED

Minimum documentation searched (classification system followed by classification symbols)

USPC - 435/366, 377

Documentation searched other than minimum documentation to the extent that such documents are included in the fields searched  
IPC(8) - C12N 5/074; A61P 9/00 (2011.01)Electronic data base consulted during the international search (name of data base and, where practicable, search terms used)  
PubWEST (USPT, PGPB, EPAB, JPAB) and Google (non-patent literature): angiogenesis, mapc, bmec, adult, stem, progenitor, oct4, rex  
-1, rox-1, germ layer, differentiate, stimulate, augment, synergize, support, culture, media, serum, tnf alpha, interleukin 1 beta, interferon  
gamma, cytokine, growth factor, VEGF, prostaglandin f2 alpha, latanoprost

## C. DOCUMENTS CONSIDERED TO BE RELEVANT

Category*	Citation of document, with indication, where appropriate, of the relevant passages	Relevant to claim No.
X -- Y	US 2008/0274088 A1 (Panoskaltis-Mortari et al.) 6 November 2008 (06.11.2008). Entire document, especially para [0031], [0035], [0048], [0071], [0086], [0094]-[0096].	1-4, 6-10 -- 11-13
Y	US 2006/0003323 A1 (Alsobrook et al.) 5 January 2006 (05.01.2006). Para [0764].	11
Y	US 4,303,796 A (Nelson) 1 December 1981 (01.12.1981). Col 12, ln 36-59.	12, 13
A	US 2007/0184012 A1 (Perrier et al.) 9 August 2007 (09.08.2007). Abstract; para [0010].	12, 13
A	US 2007/0253937 A1 (Yoon et al.) 1 November 2007 (01.11.2007). Para [0082], [0085].	1-4, 6-13

☐ Further documents are listed in the continuation of Box C.

## \* Special categories of cited documents:

"A" document defining the general state of the art which is not considered to be of particular relevance

"E" earlier application or patent but published on or after the international filing date

"L" document which may throw doubts on priority claim(s) or which is cited to establish the publication date of another citation or other special reason (as specified)

"O" document referring to an oral disclosure, use, exhibition or other means

"P" document published prior to the international filing date but later than the priority date claimed

"T" later document published after the international filing date or priority date and not in conflict with the application but cited to understand the principle or theory underlying the invention

"X" document of particular relevance; the claimed invention cannot be considered novel or cannot be considered to involve an inventive step when the document is taken alone

"Y" document of particular relevance; the claimed invention cannot be considered to involve an inventive step when the document is combined with one or more other such documents, such combination being obvious to a person skilled in the art

"&amp;" document member of the same patent family

Date of the actual completion of the international search

6 April 2011 (06.04.2011)

Date of mailing of the international search report

19 APR 2011

Name and mailing address of the ISA/US

Mail Stop PCT, Attn: ISA/US, Commissioner for Patents

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# INTERNATIONAL SEARCH REPORT

International application No.

PCT/US 11/25846

## Box No. II Observations where certain claims were found unsearchable (Continuation of item 2 of first sheet)

This international search report has not been established in respect of certain claims under Article 17(2)(a) for the following reasons:

1. ☐ Claims Nos.:  
because they relate to subject matter not required to be searched by this Authority, namely:
  
2. ☐ Claims Nos.:  
because they relate to parts of the international application that do not comply with the prescribed requirements to such an extent that no meaningful international search can be carried out, specifically:
  
3. ☒ Claims Nos.: 5  
because they are dependent claims and are not drafted in accordance with the second and third sentences of Rule 6.4(a).

## Box No. III Observations where unity of invention is lacking (Continuation of item 3 of first sheet)

This International Searching Authority found multiple inventions in this international application, as follows:

1. ☐ As all required additional search fees were timely paid by the applicant, this international search report covers all searchable claims.
2. ☐ As all searchable claims could be searched without effort justifying additional fees, this Authority did not invite payment of additional fees.
3. ☐ As only some of the required additional search fees were timely paid by the applicant, this international search report covers only those claims for which fees were paid, specifically claims Nos.:
  
4. ☐ No required additional search fees were timely paid by the applicant. Consequently, this international search report is restricted to the invention first mentioned in the claims; it is covered by claims Nos.:

### Remark on Protest

- ☐ The additional search fees were accompanied by the applicant's protest and, where applicable, the payment of a protest fee.
- ☐ The additional search fees were accompanied by the applicant's protest but the applicable protest fee was not paid within the time limit specified in the invitation.
- ☐ No protest accompanied the payment of additional search fees.