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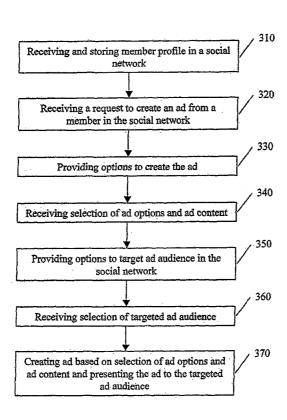
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#### (54) Title: METHODS AND SYSTEMS FOR MEMBER-CREATED ADVERTISEMENT IN A MEMBER NETWORK



(57) Abstract: Methods and systems for members of a member network to create and target advertisement to other members of the member network. A member can target advertisement to other members in the member network by establishing a member profile that includes associations and/or nexuses with the targeted members. Fees can be charged to members who create and disseminate advertisement to other members in the member network.

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# METHODS AND SYSTEMS FOR MEMBER-CREATED ADVERTISEMENT IN A MEMBER NETWORK

#### BACKGROUND OF THE INVENTION

#### [0001] Field of the Invention

[0002] The present invention relates generally to methods and systems for advertising. For example, embodiments of the present invention relate generally to methods and systems for members in a member network to create and disseminate advertisement to other members in the network.

#### [0003] Background

[0004] Online advertising and search engines are ubiquitous on the Internet and World Wide Web. Online advertising in such forms as banner advertisement and pop-up advertisement include links that implore viewers to click on the advertisement and be directed to a linked website for further information on the advertised products or services. The relative ease with which online advertising can be done and the large audience available on Internet have spawned advertisement spamming. As consequences, Internet users are turned away by the constant bombardment of advertisement, and the advertisement become less effective in attracting an audience to advertised products and services.

[0005] Conventional websites such as those hosted on Orkut™, Friendster™, Tribe™, or other websites, allow users to form member networks. The member networks on conventional websites allow members of each member network to communicate with each other and list announcements associated with the member network. Generally, a conventional member network does not have provisions allowing its members to create and effectively target advertisement to other network members.

#### **SUMMARY OF THE INVENTION**

[0006] Embodiments of the present invention provide methods and systems for member-created advertisement in a member network. In one embodiment of the present invention, there is provided a method comprising: receiving a request to create an advertisement from a first user, wherein the first user is from a network of associated users; receiving advertisement content for the advertisement; receiving a selection of a

category of one or more users from the network of associated users as a target for the advertisement, wherein the category of one or more users comprises at least a second user; generating the advertisement based on the advertisement content; and providing the advertisement to at least the second user.

[0007] The aforementioned embodiment is mentioned not to limit or define the invention, but to provide an example of embodiments of the invention to aid understanding thereof. Such exemplary embodiment is discussed in the Detailed Description, and further description of the invention is provided there. Advantages offered by the various embodiments of the present invention may be further understood by examining this specification.

#### BRIEF DESCRIPTION OF THE DRAWINGS

[0008] The embodiments of the present invention are illustrated by way of example in, and not limited to, the following figures:

[0009] FIG. 1 is a block diagram illustrating an exemplary environment in which embodiments of the present invention may operate;

[0010] FIG. 2 depicts a diagram of a member network in accordance with an embodiment of the present invention;

[0011] FIG. 3 depicts a process flow for members in a member network to create and disseminate advertisements to targeted member(s) within the network in accordance with an embodiment of the present invention;

[0012] FIG. 4 depicts a sample screenshot of a home page of a member profile in a member network in accordance with an embodiment of the present invention;

[0013] FIG. 5 depicts a sample screenshot of a home page of a member profile in a member network, wherein an advertisement is displayed, in accordance with an embodiment of the present invention; and

[0014] FIG. 6 depicts a sample screenshot of communities page of a member profile in a member network, wherein an advertisement is displayed, in accordance with an embodiment of the present invention.

#### DETAILED DESCRIPTION

[0015] Introduction

[0016] Embodiments of the present invention provide methods and systems for creating and disseminating member-created advertisements in a member network to better target advertisement audience within the member network. There are multiple embodiments of the present invention. By way of introduction and example, in one exemplary embodiment of the present invention, the method begins with a member network site receiving a request from one of its members to create and disseminate advertisements to other members in the member network. In response, the member network site provides the requesting member with means to create the advertisement, including options to choose in creating an advertisement for a particular category and field entries for the requesting member to input advertisement content. The member network site also allows the requesting member to choose the advertisement audience based on the member's profile within the member network, particularly, the member's association and/or nexus with other members in the network as can be gathered from the member's profile. The created advertisement is then presented to the chosen advertisement audience via advertisement displays within or separate from each member profile of the chosen advertisement audience, or via advertisement displays in emails to the chosen advertisement audience.

[0017] This introduction is given to introduce the reader to the general subject matter of the application. By no means is the invention limited to such subject matter. Exemplary embodiments are described below.

#### [0018] System Architecture

[0019] Various systems in accordance with the present invention may be constructed. FIG. 1 is a block diagram illustrating an exemplary system in which embodiments of the present invention can operate. The present invention may operate, and be embodied, in other systems as well.

[0020] Referring now to the drawings in which like numerals indicate like elements throughout the several figures, FIG. 1 is a block diagram illustrating an exemplary system in accordance with an exemplary embodiment of the present invention. The system 100 shown in FIG. 1 includes multiple client devices 102a-n with users 112a-112n in communication with a member network site 160 over a network 106. The network 106 can be a wired or wireless network. Further, it can be a public network, e.g., the Internet, or a private data network, e.g., a local area network (LAN) or a wide area network (WAN). Moreover, methods according to the present invention may operate within a single computer.

[0021] Each of the client devices 102a-n includes a memory 108, which can be a computer-readable medium (CRM), such as a random access memory (RAM), coupled to a processor 110. The processor 110 executes computer-executable program instructions stored in the client device, such as memory 108, as program code. Such processor may include a microprocessor, an ASIC, and state machines. Such processors include, or may be in communication with, media, for example computer-readable media, which stores instructions that, when executed by the processor, cause the processor to perform the methods described herein. Moreover, the processor 110 can be any of a number of computer processors, such as processors from Intel Corporation of Santa Clara, California and Motorola Corporation of Schaumburg, Illinois.

[0022] Embodiments of computer-readable media include, but are not limited to, an electronic, optical, magnetic, or other storage or transmission device capable of providing a processor, such as the processor 110 of client 102a, with computer-readable instructions. Other examples of suitable media include, but are not limited to, a floppy disk, CD-ROM, DVD, magnetic disk, memory chip, ROM, RAM, an ASIC, a configured processor, all optical media, all magnetic tape or other magnetic media, or any other medium from which a computer processor can read instructions. Also, various other forms of computer-readable media may transmit or carry instructions to a computer, including a router, switch, private or public network, or other transmission device or channel, both wired and wireless. The instructions may include code from any suitable computer-programming language, including, for example, C, C++, C#, Visual Basic, Java, Python, Perl, and JavaScript.

Client devices 102a-n can also include a number of external or internal devices such as a mouse, a CD-ROM drive, a DVD drive, a keyboard, a display, or other input or output devices. Examples of client devices 102a-n are personal computers, digital assistants, personal digital assistants (PDAs), cellular phones, mobile phones, smart phones, pagers, digital tablets, laptop computers, Internet appliances, and other processor-based devices. In general, the client devices 102a-n can be any type of processor-based platform that operates on any operating system capable of supporting one or more client application programs. Client devices 102a-n may operate on any operating system capable of supporting a browser or browser-enabled application, such as Microsoft® Windows® or Linux. The client devices 102a-n shown include, for example, personal computers executing a browser application program such as Microsoft Corporation's Internet Explorer<sup>TM</sup>, Netscape Communication Corporation's Netscape Navigator<sup>TM</sup>, and Apple Computer, Inc.'s Safari<sup>TM</sup>.

[0024] Through the client devices 102a-n, users 112a-n can communicate over the network 106 with each other and with other sites, systems and devices coupled to the network 106. As shown in Figure 1, a member network site 160 is also coupled to the network 106.

[0025] The member network site 160 shown includes a member network database 170 and a server device 162 executing a member network engine application program, also known as a member network engine 168. The member network engine 168 allows users, such as user 112a, to interact with and participate in a member network. A member network can refer to a network connecting entities, such as people or organizations, by a set of relationships, such as social relationships like friendship, co-working, or information exchange. Of course, a member network can refer to a computer application or data connecting such entities by such social relationships. Examples of member networks include Orkut.com and Friendster.com.

[0026] Member networks can comprise any of a variety of suitable arrangements. An entity or member of a member network can have a profile and that profile can represent the member in the member network. The member network can facilitate interaction between member profiles and allow associations or relationships between member profiles.

Associations between member profiles can be one or more of a variety of types, such as friend, co-worker, family member, business associate, common-interest association, and common-geography association. Associations can also include intermediary relationships, such as friend of a friend, and degree of separation relationships, such as three degrees away.

[0027] Associations between member profiles can be reciprocal associations. For example, a first member can invite another member to become associated with the first member and the other member can accept or reject the invitation. A member can also categorize or weigh the association with other member profiles, such as, for example, by assigning a level to the association. For example, for a friendship-type association, the member can assign a level, such as acquaintance, friend, good friend, and best friend, to the associations between the member's profile and other member profiles. In one embodiment, the member network engine 168 can determine the type of association between member profiles, including, in some embodiments, the degree of separation of the association and the corresponding weight or level of the association.

[0028] Similar to the client devices 102a-n, the server device 162 shown includes a processor 164 coupled to a CRM 166. The server device 162 is in communication with a member network database 170. Server device 162, depicted as a single computer system,

may be implemented as a network of computer processors. Examples of the server device 162 are servers, mainframe computers, networked computers, a processor-based device, and similar types of systems and devices. The server processor 164 can be any of a number of suitable computer processors, such as processors from Intel Corporation of Santa Clara, California and Motorola Corporation of Schaumburg, Illinois.

[0029] Memory 166 in the server device 162 contains a member network engine application program, also known as a member network engine 168. A member network can include profiles that can be associated with other profiles. Each profile may represent a member and a member can be, for example, a person, an organization, a business, a corporation, a community, a fictitious person, or other entity. Each profile can contain entries, and each entry can include information associated with a profile. Examples of entries for a person profile can include information regarding relationship status, birth date, age, children, ethnicity, religion, political view, sense of humor, sexual orientation, fashion preferences, smoking habits, drinking habits, pets, hometown location, passions, sports, activities, favorite books, music, television, or movie preferences, favorite cuisines, email addresses, location information, IM name, phone number, address, skills, career, or any other information describing, identifying, or otherwise associated with a profile. Entries for a business profile can include market sector, customer base, location, supplier information, net profits, net worth, number of employees, stock performance, or other types of information associated with the business profile.

[0030] Additionally, entries within a profile can include associations with other profiles. Associations between profiles within a member network can include, for example, friendships, business relationships, acquaintances, community or group associations, activity partner associations, common interest associations, common characteristic associations, or any other suitable type of relationship connection (e.g., social relationship connection). Members can set up new associations or join existing associations in the member network as desired. For example, a member can set up a "Computer Science community" for those members who are interested or work in the computer science field. Likewise, a member can join an existing "Baseball community" if the member is interested in baseball and/or sport in general. Associations between profiles can also have various levels. For example, friendship levels can include, for example, a "haven't met" level, an "acquaintance" level, a "friend" level, a "good friend" level, a "best friend" level, and other suitable levels.

[0031] A degree of separation based on associations between profiles can also be determined. For example, a degree of separation can be determined based on the fewest number of associations between two profiles. Thus, if profile A is a friend of profile B, and profile B is a friend of profile C, there can be a degree of separation of two (2) between profiles A and C. A degree of separation can be type-specific or type-neutral. Type specific degrees of separation only count relationships of a certain type. Thus, for example, in the case above where A is a friend of B, and B is a friend of C, there is a friendship degree separation of two, even if A is directly associated with C by a business association, which would otherwise produce a degree of type-neutral separation of one (1).

Member 166 also contains an advertisement-creation application program, also [0032] known as an advertisement-creation engine 169, that allows members of the member network to create and disseminate advertisements to other members in the member network. In operation, the member network engine 162 receives a request to create an advertisement from a user, such as user 112a, as entered to a corresponding client device, such as client device 102a. The request is sent to the advertisement-creation engine 169, which then requests advertisement content from the user 112a in order to create the advertisement. The advertisement-creation engine 169 also interacts with the member network engine 168 to retrieve the user's 112a member profile from a member network database 170 (which is further described below), present user 112a with associations and/or nexuses between the user 112a and other members in the member network based on the member profile for selection of advertisement audience, and receive the selected advertisement audience from the user 112a. The member network engine 169 can then create the advertisement based on advertisement content input by the user 112a and provide the advertisement to the selected advertisement audience also based on an audience selection by the user 112a.

[0033] Server device 162 also provides access to storage elements, such as a member network storage element, in the example shown in Figure 1, a member network database 170. The member network database 170 can be used to store profiles of members in a member network and to store communities within the member network as created by the member-network engine 168. Data storage elements may include any one or combination of methods for storing data, including without limitation, arrays, hash tables, lists, and pairs. Other similar types of data storage devices can be accessed by the server device 162. The member network engine 168 can receive data comprising the profiles and created associations from the member-network database 170 and can also send data comprising created associations and

profiles to the member network database 170 for storage. The member-network database 170 may be physically attached or otherwise in communication with the member-network engine 168 by way of a network or other connection.

[0034] It should be noted that the present invention may include systems having different architecture than that which is shown in Figure 1. For example, in some systems according to the present invention, server device 162 may include a single physical or logical server. The system 100 shown in Figure 1 is merely exemplary, and is used to help explain the member networks and methods illustrated in subsequent figures.

#### Exemplary Member network

[0035] Figure 2 shows a diagram of a member network 200 according to one embodiment of the present invention. According to the embodiment illustrated in Figure 2, the member network 200 is illustrated with a graph comprising vertices 202, 204, 206, 208, 210, 212, and 214 and edges 218, 220, 222, 224, 226, 228, 230, 232, and 234. The vertices 202, 204, 206, 208, 210, 212, and 214 comprise profiles A, B, C, D, E, F, and G, respectively. Each profile can represent a member profile of a member of the member network 200. The exemplary network 200 shown in Figure 2 has seven associated users or members. Considerably more members can be part of the member network 200. A member can be an entity such as, for example, a person, an organization, a business, a corporation, a community, a fictitious person, or other suitable entity.

[0036] Each member profile can contain entries, and each entry can comprise information associated with a profile. For example, a person's member profile can contain: personal information, such as relationship status, birth date, age, children, ethnicity, religion, political view, sense of humor, sexual orientation, fashion preferences, smoking habits, drinking habits, pets, hometown location, passions, sports, activities, favorite books or music, television, or movie preferences, and favorite cuisines; contact information, such as email addresses, location information, instant messenger name, telephone numbers, and address; professional information, such as job title, employer, and skills; educational information, such as schools attended and degrees obtained, and any other suitable information describing, identifying, or otherwise associated with a person. A business' member profile can, for example, contain a description of the business, and information about its market sector, customer base, location, suppliers, net profits, net worth, number of employees, stock performance, contact information, and other types of suitable information associated with the business.

[0037] A member profile can also contain rating information associated with the member. For example, the member can be rated or scored by other members of the member network 200 in specific categories, such as humor, intelligence, fashion, trustworthiness, sexiness, and coolness. A member's category ratings can be contained in the member's profile. In one embodiment of the member network, a member can have fans. Fans can be other members who have indicated that they are "fans" of the member. Rating information can also include the number of fans of a member and identifiers of the fans. Rating information can also include the rate at which a member accumulated ratings or fans and how recently the member has been rated or acquired fans.

[0038] A member profile can also contain membership information associated with the member. Membership information can include information about a member's login patterns to the member network, such as the frequency that the member logs in to the member network and the member's most recent login to the member network. Membership information can also include information about the rate and frequency that a member profile gains associations to other member profiles. In a member network that comprises advertising or sponsorship, a member profile may contain consumer information. Consumer information may include: the frequency, patterns, types, or number of purchases the member makes; information about which advertisers or sponsors the member has accessed, patronized, or used; and/or information about a member's behavior, e.g., areas of the member network and/or other articles that the member previously accessed and viewed.

[0039] A member profile may comprise data stored in memory. The profile, in addition to comprising data about the member, can also comprise data relating to others. For example, a member profile can contain an identification of associations or virtual links with other member profiles. In one embodiment, a member profile includes an identification of association(s) to which the member belongs. For example, a member profile can indicate that the member belongs to the Computer Science community. Moreover, membership information can include a classification of the member based on the member's various associations. For example, the member can be classified as a "sports fan" because the member belongs to the Baseball community. In another embodiment, a member profile may comprise a hyperlink associated with another member's profile. In one such association, the other member's profile may contain a reciprocal hyperlink associated with the first member's profile. A member's profile may also contain information excerpted from another associated member's profile, such as a thumbnail image of the associated member, his or her age,

marital status, and location, as well as an indication of the number of members with which the associated member is associated. In one embodiment, a member's profile may comprise a list of other members' profiles with which the member wishes to be associated.

[0040] An association may be designated manually or automatically. For example, a member may designate associated members manually by selecting other profiles and indicating an association that can be recorded in the member's profile. Also, an association between two profiles may comprise an association automatically generated in response to a predetermined number of common entries, aspects, or elements in the two members' profiles. In one embodiment, a member profile may be associated with all of the other member profiles comprising a predetermined number or percentage of common entries, such as interests, hobbies, likes, dislikes, employers and/or habits.

[0041] Associations between profiles within a member network can be of a single type or can be multiple types and can include, for example, friendship associations, business associations, family associations, community associations, school associations, or any other suitable type of link between profiles. Associations can further be weighted to represent the strength of the association. For example, a friendship association can be weighted more than a school association. Each type of association can have various levels with different weights associated with each level. For example, a friendship association can be classified according to which of a plurality of friendship association levels it belongs to. In one embodiment, a friendship association may be assigned a level by the member from a list of levels comprising: a best friend, a good friend, a regular friend, an acquaintance, and a friend the member has not met.

[0042] In Figure 2, the edges 218, 220, 222, 224, 226, 228, 230, 232, and 234 shown comprise associations between profiles of members. According to the embodiment shown in Figure 2, the member network 200 comprises a plurality of differing types of associations represented by edges 218, 220, 222, 224, 226, 228, 230, 232, and 234. The types of associations shown in Figure 2 for illustration purposes are business associations, activity partner associations, friendship associations, community associations, and common characteristic associations. Common characteristic associations may include, for example, associations based on some characteristic, such as attending the same high school or being from the same hometown, and can indicate a lower level of significance than another type of association, such as a friendship association.

[0043] Referring to Figure 2, edge 220 and edge 222 each comprise an association between profile A at vertex 202 and profile D at vertex 208. The edge 220 represents a business association, and the edge 222 represents a friendship association. Profile A is also associated with profile E by a common characteristic association comprising edge 218. The association between profile A and profile E may be more attenuated than the association between profile A and D, but the association can still be represented by the member network depicted in Figure 2.

[0044] Each member represented by the profiles A, B, C, D, E, F, and G comprising the vertices 202, 204, 206, 208, 210, 212, and 214, respectively, for purposes of illustration, comprises a person. Other types of members can be in member network 200. For example, communities, special interest groups, organizations, political parties, universities, and legal persons, such as corporations and business partnerships may be members of the member network 200. The associations 218, 220, 222, 224, 226, 228, 230, 232, and 234 illustrated in Figure 2 comprise bi-directional associations. An association between two profiles may comprise a bi-directional association when both parties to the association are associated with each other. For example, in Figure 2, profile A is associated with profile D, and profile D is also associated with profile A. In one embodiment, profiles A and D will not be bidirectionally associated with each other until both profiles consent to such an association. For example, profile A may invite profile D to be associated therewith, and the bi-directional association occurs upon profile D's acceptance of such invitation. The invitation, for example, may include sending an email or other message to profile D indicating that profile A has requested an association with profile D.

[0045] Other embodiments of the present invention may comprise directed associations or other types of associations. Directed associations can associate a first profile with a second profile while not requiring the second profile to be associated with the first profile. For example, profile A can be associated by a friendship association with profile B, and profile B can be unassociated with profile A, or profile B can be associated with profile A through a different type of association, such as a business association. Thus a display of profile A's friends would include profile B, but a display of profile B's friends would not include profile A.

[0046] Within a member network, a degree of separation can be determined for associated profiles. In one embodiment, a degree of separation between two profiles can be determined by the fewest number of edges of a certain type separating the associated profiles.

In another embodiment, a type-specific degree of separation may be determined. A type-specific degree of separation comprises a degree of separation determined based on one particular type of association. For example, a profile A has a friend association degree of separation of two from profile E. The fewest number of friendship associations between profile A and profile E is two—the friendship association comprising edge 222 between profiles A and D and the friendship association comprising edge 234 between profiles D and E. Thus, for the associated profiles A and E, the degree of friendship separation, determined according to one aspect of one embodiment of the present invention, is two.

Another type-specific degree of separation can also be determined for profiles A and E. For example, a common characteristic degree of separation can be determined by determining the fewest number of common characteristic associations separating profile A and profile E. According to the embodiment depicted in FIG. 2, there is one common characteristic association, comprising edge 218, separating profiles A and E. Thus, the common characteristic association degree of separation, according to the embodiment depicted in FIG. 2, is one. The common characteristic in this example, can be that profile A attended the same high school as profile E. A common characteristic association may be selected by profiles A and E to represent that they are associated in some fashion, but to not create a close association such as with a friendship association.

[0048] According to other aspects of certain embodiments of the present invention, the degree of separation may be determined by use of a weighting factor assigned to each association. For example, close friendships can be weighted higher than more distant friendships. According to certain aspects of embodiments using a weighting factor, a higher weighting factor for an association can reduce the degree of separation between profiles and lower weighting factors can increase the degree of separation. This can be accomplished, for example, by establishing an inverse relationship between each associations and a corresponding weighting factor prior to summing the associations. Thus, highly weighted associations would contribute less to the resulting sum than lower weighted associations.

#### [0049] <u>Process</u>

[0050] Various methods or processes in accordance with the present invention may be constructed. For example, in one embodiment, the method begins with a member network site receiving a request to create an advertisement from one of the members (hereinafter, "first member") of a member network. Next, the member network site also receives

advertisement content for the advertisement to be created. The received advertisement content can include advertisement content that is specific to a category selection for the advertisement. The advertisement content can be received as input from a predetermined field of entry, wherein text and/or graphic content can be entered or imported.

[0051] The first member further provides the member network site with a targeted member or members (hereinafter, "second member(s)") in the member network to whom the advertisement is intended. Consequently, the member network site generates the advertisement, based on the advertisement content, and provides the advertisement to the second member(s). The advertisement can be displayed within or separate from a profile of the second member(s); for the later, a link to the advertisement can be provided from within the second member(s)' profile. The advertisement can also be sent via e-mail to the second member(s). Further, the advertisement can be provided to the second member(s) based on a category selection for viewing by the second member(s), a selection of an association between the first member and the second member(s), or in general a profile of the first user as maintained by the network. The member network engine can also charge a fee to the first user for enabling the first user to create and disseminate the advertisement to the second member(s).

[0052] FIG. 3 illustrates an exemplary method that enable members in a member network to create and disseminate advertisements to targeted member(s) within the network. The exemplary method is provided by way of example, as there are a variety of ways to carry out methods according to the present invention. The method shown in FIG. 3 can be executed or otherwise performed by one or a combination of various systems. The method in FIG. 3 is described below as carried out by the system 100 shown in FIG. 1 by way of example, and various elements of the system 100 are referenced in explaining the example method of FIG. 3.

[0053] Referring to the method depicted in FIG. 3, with further reference to the sample screenshot shown in FIG. 4, wherein a member in a member network can create and disseminate advertisements to other members in the same member network. The method begins at 310 with a user, such as user 112a, joining a member network, such as the member network 200 (e.g., Orkut<sup>TM</sup>), by creating a user or member profile, as described earlier. The created member profile is received and stored in the member network database 170 (or any other suitable storage device).

[0054] At 320, as a member of the member network, the user 112a can access his or her member profile, a home page 400 of which is shown in FIG. 4 as an example, and create advertisements for dissemination to other members in the member network. In one embodiment, the user 112a has an option to create one or more advertisements, whereby such option can be presented to the user 112a on the home page 400 (not shown) or anywhere within the user's 112a member profile for selection.

[0055] At 330, once the user 112a selects to create one or more advertisements, the user 112a is presented with further options to create each advertisement and input advertisement content. In one embodiment, one of the options is a category selection for each advertisement. Examples of advertisement categories include, but are not limited to: help-wanted advertisements, job-seeking advertisements, personal advertisements, product advertisements, and service advertisements. The advertisement categories are predetermined as desired by, e.g., the administrator of the member network or any entity authorized to do so. In one embodiment, the user 112a can create new categories.

is presented with one or more fields of entry specific to the selected advertisement, the user 112a is presented with one or more fields of entry specific to the selected advertisement category for input, wherein the user 112a can enter the desired content for his/her advertisement. For example, a help-wanted advertisement can include, among other fields: a position field for the user 112a to input the position of employment available, such as a clerk, a chef, an IT professional; a location field for the user 112a to input a location, such as a store, an address, or a locality, where the input position is available; a work experience field for the user 112a to input the desired or required experience for the available position. Alternatively, upon selection of a category, the user 112a can be presented with a blank page wherein the user 112a can input advertising text and/or graphics for the advertisement content. The user 112a can input such advertisement content directly or import them from other files and/or databases. Still alternatively, upon selection of a category, the user 112a can be presented with one or more fields of entry and blank areas where the user 112a can input additional text and/or graphics for the advertisement content.

[0057] At 340, the advertisement-creation engine 169 receives the selected advertisement options and advertisement content provided by the user 112a. At 350, the advertisement-creation engine 169 provides the user 11a with options to target a particular audience, i.e., one or more other members in the member network 200. In one embodiment, the advertisement-creation engine 169 can interact with the member network engine 168 to

retrieve the user's 112a member profile from the member network database 170, generate a list of all associations and/or nexuses between the user's 112a and other members in the member network 200, and provide such list to the user 112a so that the user 112a can target individual member(s) and/or group(s) of individual members that are associated with or have a nexus with the user 112a. For example, the user 112a may be provided with a pull-down menu for selecting the targeted audience, wherein the menu includes the aforementioned list. Examples of possible selections in the list include:

- A particular level of association; for example, all best friends of the user 112a, all
  good friends of the user 112a, all acquaintances of the user 112a, all best business
  associates of the user 112a, all good business associates of the user 112a, or one or
  more of the aforementioned groups.
- A particular degree of association; for example, one degree of friendship association
  with the user 112a, three-degrees of business associations with the user 112a, two
  degrees of community association with the user 112a, or one or more of the
  aforementioned groups.
- Particular community, communities, association, or associations available within the member network, wherein the user 112a may or may not belong to such community, communities, association, or associations; for example, the user 112a can send computer-sale advertisements to every member in the "Computer Science community," to which the user 112a belongs or with which the user 112a is affiliated, or to every member that has a friendship association with the user 112a (regardless of the level or degree of such friendship association).
- Particular entries in the user's 112a member profile; for example, personal
  information, business information, contact information, hobby information, and
  educational information.

[0058] At 360, once the user 112a has targeted an advertisement to a particular audience, e.g., individual member(s) and/or group(s) of members in the member network 200, the advertisement-creation engine 169 receives the advertisement audience selection from the user 112a. At 370, the advertisement-creation engine 169 creates the advertisement based on the selected advertisement options and advertisement content received at 340 and presents the advertisement to the targeted audience. In one embodiment, the advertisement can be displayed on the home page or landing page of each targeted member. FIG. 5 depicts a home page 500 with a displayed advertisement 550. Thus, every time a targeted member logs into

the member network 200 or accesses his/her member profile in the member network 200, such targeted member is initially presented with the home page 500 having the displayed advertisement 550.

[0059] As also depicted in FIG. 4, the targeted member can access other pages of his/her profiles using various available tabs 410. Likewise, the targeted member can access other pages for personal settings at links 420. Thus, in another embodiment of the present invention, the advertisement can be displayed on another available page or on all available pages, such as those pages available through tabs 410 and/or links 420, of the targeted member profile. For example, FIG. 6 shows an advertisement 650 that can be displayed in the communities page 600 of the targeted member as accessible from the communities tab at 510 in FIG. 5.

[0060] In still another embodiment, an "Advertisement" tab 512 can be in the menu bar, or an "Advertisement" link 522 can be included with other navigational links, to organize in one place within the member profile all advertisements that are sent and displayed to the targeted member. While Figure 5 illustrates both an Advertisement tab 512 and an Advertisement link 522, it will be understood that either an Advertisement tab 512 or an Advertisement link 522 or both can be used. In a further embodiment, an advertisement area outside of or separate from a member profile, such as an advertisement bulletin board or web site, can be set up within the member network 200 to display advertisements posted by members of the member network 200. The targeted member then can be provided with a link to such area from a tab 510 or a link 520 in the member profile, whereby the targeted member can be directed to, for example, a web page of advertisements specifically targeted to such member. In yet another embodiment, the advertisement can be displayed in an e-mail and sent to the targeted member.

[0061] No matter where or to whom the advertisements are displayed, each member in the member network 200 has options to filter incoming advertisements for viewing based on desired categories and criteria for each category, just as an advertisement creator is able to create an advertisement for a particular category with particular criteria as described earlier. In one embodiment, a member can filter advertisements based on any associations possible within the member network or information entered in the member profile, such as: a particular level of association; a particular degree of association; particular community, communities, association, or associations available within the member network; and particular entries in the member profile. For example, the user 112a, as a member of the

member network 200, can also receive advertisements from other network members, wherein the user 112a can be provided with a pull-down menu (or other known means for selection) to filter incoming advertisements so as to view only those advertisements from a particular association (e.g., a friendship or business association); from a particular level or degree of a particular association (e.g., a best-friend association or a two-degree of business association); from a "baseball community" to which the user 112a belongs, in which the user 112a is interested, or with which the user 112a is affiliated in some way (e.g., one of the user's 112a listed hobby in his/her member profile is baseball).

Also, no matter where or to whom the advertisements are displayed, each [0062] advertisement, such as the advertisement 550 in FIG. 5 or advertisement 650 in FIG. 6, can include a picture or any other form of identification identifying the sender of the advertisement. Each advertisement can also include a link to the sender's member profile, sender's e-mail address, or any other sender's information. Each advertisement can also include a link to the sender's web site or a more detailed advertisement page to further elaborate on the advertisement. The identification of the advertisement sender can help prevent advertisement spamming. For example, a member that receives an advertisement can identify the sender to determine whether the member knows the sender. If the member believes that the he/she has been spammed with an advertisement, the member can report the advertisement spamming to the administrator of the member network 200 and/or sever the underlying relationship or association with the advertisement sender that allows such advertisement to be sent. For example, if the member has a friendship connection with the advertisement sender, the member can sever such friendship connection, by directly removing the sender's name from the friendship list in the member profile in the case of one-degree of friendship or asking another friend to remove the sender's name from the friend's friendship list in the case of two or more degrees of friendship (alternatively, severing the friendship association with the another friend).

[0063] According to one embodiment of the present invention, member-created advertisements can provide financial opportunities to member network sites that provide for such advertisements. For example, a member network site can charge an advertisement sender on a click-through basis (e.g., a flat fee for each click-through of a displayed advertisement), a current-use basis (e.g., a flat fee based on the number of members to which an advertisement is sent), or any other basis known or will be known in the art.

[0064] Accordingly, member-created advertisement of the present invention enable members of a member network to create and effectively target advertisement to other network members and enhance the display of such advertisement in a more obvious manner to attract the viewing of such advertisement by targeted members.

#### [0065] General

[0066] Although the invention has been described with reference to these embodiments, other embodiments could be made by those in the art to achieve the same or similar results. Variations and modifications of the present invention will be apparent to one skilled in the art based on the present disclosure, and the present invention encompasses all such modifications and equivalents.

#### CLAIMS

1. A method comprising:

receiving a request to create an advertisement from a first user, wherein the first user is from a network of associated users;

receiving advertisement content for the advertisement;

receiving a selection of a category of one or more users from the network of associated users as a target for the advertisement, wherein the category of one or more users comprises at least a second user;

generating the advertisement based on the advertisement content; and providing the advertisement to at least the second user.

- 2. The method of claim 1, wherein the network of associated users comprises a member network.
- 3. The method of claim 1, wherein the receiving advertisement content for the advertisement comprises:

receiving a selection of a category for the advertisement; and receiving advertisement content that is specific to the selection of the category.

4. The method of claim 3, wherein the receiving advertisement content that is specific to the selected category comprises:

receiving the specific advertisement content from an input to at least one predetermined field of entry.

- 5. The method of claim 4, wherein the input comprises text content.
- 6. The method of claim 4, wherein the input comprises graphic content.
- 7. The method of claim 6, wherein the graphic content is imported.
- 8. The method of claim 1, wherein the receiving a selection of at least a second user comprises:

receiving a selection of a predetermined group of users from the network of associated users.

9. The method of claim 1, wherein the providing the advertisement to the at least second user comprises:

displaying the advertisement within a profile of the at least second user.

10. The method of claim 1, wherein the providing the advertisement to the at least second user comprises:

displaying the advertisement separate from a profile of the at least second user; and providing a link to the advertisement from within the profile of the at least second user.

11. The method of claim 1, wherein the providing the advertisement to the at least second user comprises:

displaying the advertisement in an e-mail sent to the at least second user.

12. The method of claim 1, wherein the providing the advertisement to the at least second user comprises:

receiving a selection of a category for the advertisement; and providing the advertisement to the at least second user based on the selection of the category.

13. The method of claim 1, wherein the providing the advertisement to the at least second user comprises:

receiving a selection of an association of the first user to the at least second user in the network of associated users; and providing the advertisement to the at least second user based on the selection of the association.

14. The method of claim 1, wherein the selection of the at least second user from the network of associated users as a target for the advertisement is based on a profile of the first user as maintained by the network.

15. The method of claim 1, further comprising:

charging a fee to the first user for the providing the advertisement to the at least one second user.

16. A computer-readable medium on which is encoded program code, the program code comprising:

program code for receiving a request to create an advertisement from a first user, wherein the first user is from a network of associated users;

program code for receiving advertisement content for the advertisement;

program code for receiving a selection of a category of one or more users from the network of associated users as a target for the advertisement, wherein the category of one or more users comprises at least a second user;

program code for generating the advertisement based on the advertisement content; and

program code for providing the advertisement to at least the second user.

- 17. The computer-readable medium of claim 16, wherein the network of associated users comprises a member network.
- 18. The computer-readable medium of claim 16, wherein the program code for receiving advertisement content for the advertisement comprises:

program code for receiving a selection of a category for the advertisement; and program code for receiving advertisement content that is specific to the selection of the category.

19. The computer-readable medium of claim 18, wherein the program code for receiving advertisement content that is specific to the selected category comprises:

program code for receiving the specific advertisement content from an input to at least one predetermined field of entry.

20. The computer-readable medium of claim 19, wherein the input comprises text content.

21. The computer-readable medium of claim 19, wherein the input comprises graphic content.

- 22. The computer-readable medium of claim 21, wherein the graphic content is imported.
- 23. The computer-readable medium of claim 16, wherein the receiving a selection of at least a second user comprises:

receiving a selection of a predetermined group of users from the network of associated users.

24. The computer-readable medium of claim 16, wherein the program code for providing the advertisement to the at least second user comprises:

program code for displaying the advertisement within a profile of the at least second user.

25. The computer-readable medium of claim 16, wherein the program code for providing the advertisement to the at least second user comprises:

program code for displaying the advertisement separate from a profile of the at least second user; and

program code for providing a link to the advertisement from within the profile of the at least second user.

26. The computer-readable medium of claim 16, wherein the program code for providing the advertisement to the at least second user comprises:

program code for displaying the advertisement in an e-mail sent to the at least second user.

27. The computer-readable medium of claim 16, wherein the program code for providing the advertisement to the at least second user comprises:

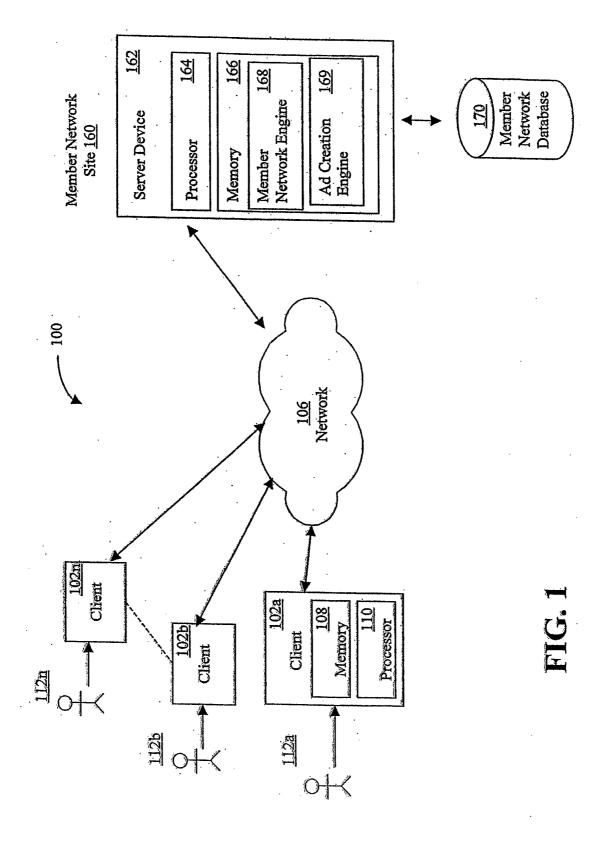
program code for receiving a selection of a category for the advertisement; and program code for providing the advertisement to the at least second user based on the selection of the category.

28. The computer-readable medium of claim 16, wherein the program code for providing the advertisement to the at least second user comprises:

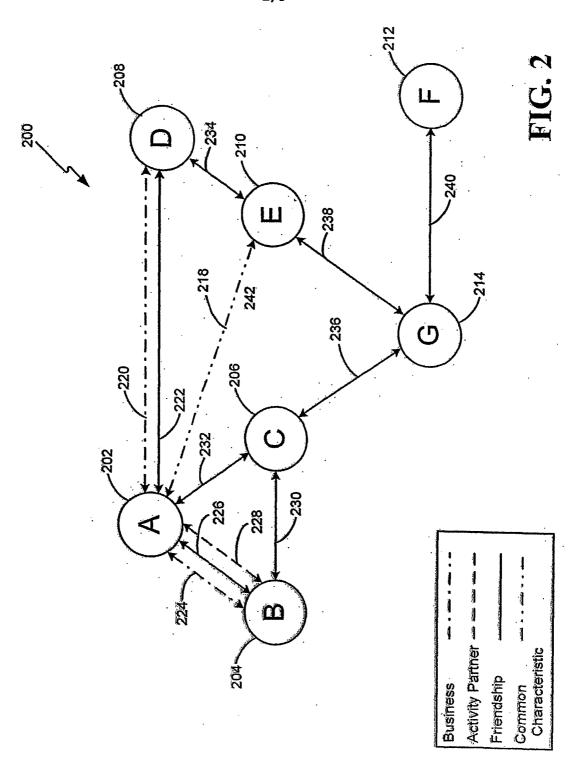
program code for receiving a selection of an association of the first user to the at least second user in the network of associated users; and providing the advertisement to the at least second user based on the selection of the association.

- 29. The computer-readable medium of claim 16, wherein the selection of the at least second user from the network of associated users as a target for the advertisement is based on a profile of the first user as maintained by the network.
- 30. The computer-readable medium of claim 16, further comprising:

  program code for charging a fee to the first user for the providing the advertisement to the at least one second user.

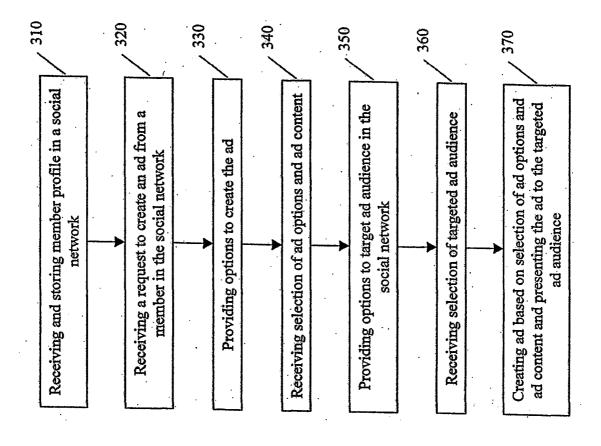


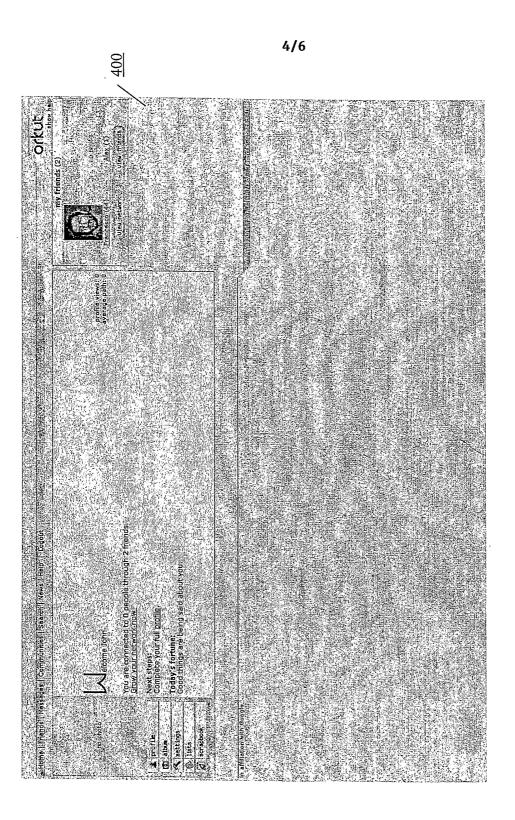




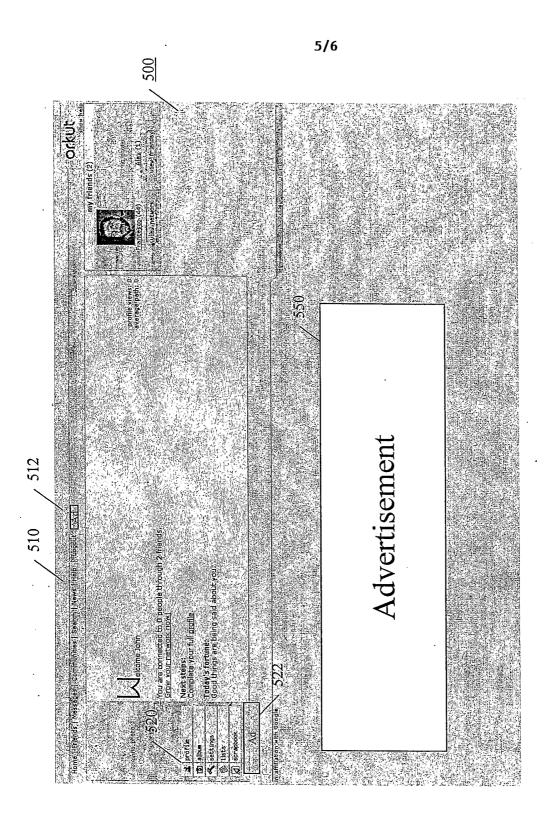
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FIG. 3





**FIG. 4** 



**FIG. 5** 

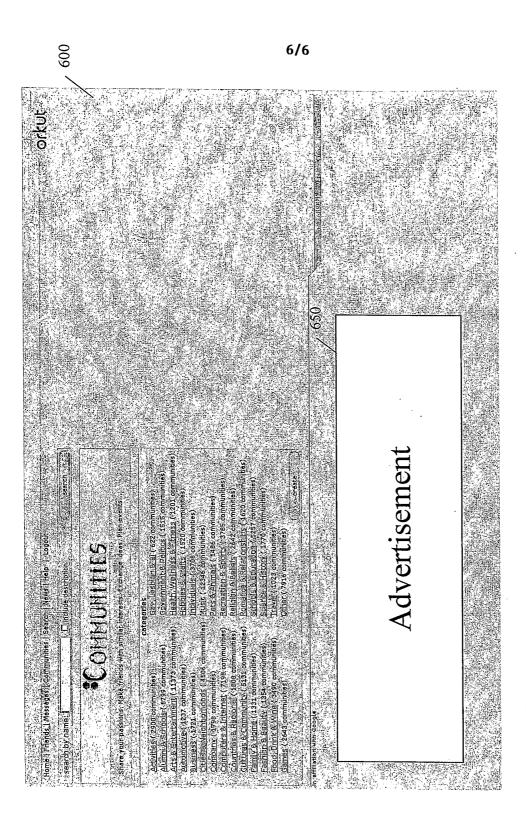


FIG. 6