



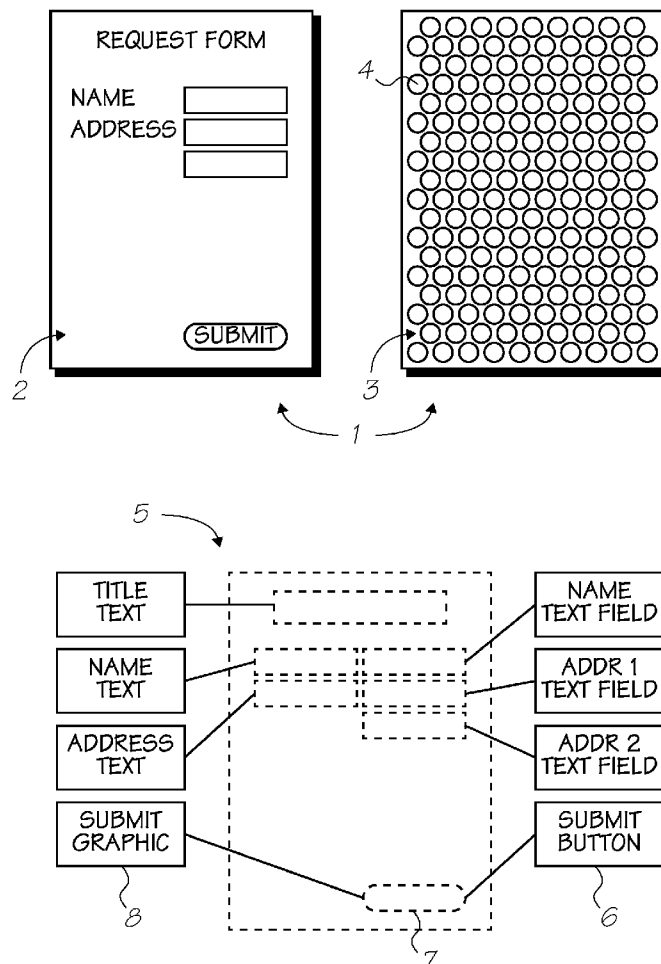
US 20090255986A1

(19) **United States**(12) **Patent Application Publication**  
**Starling et al.**(10) **Pub. No.: US 2009/0255986 A1**(43) **Pub. Date: Oct. 15, 2009**(54) **METHOD OF INITIATING ACTION IN  
COMPUTER SYSTEM VIA  
ANALOG-PRINTED SUBSTRATE**(60) Provisional application No. 60/971,535, filed on Sep.  
11, 2007, provisional application No. 60/951,700,  
filed on Jul. 24, 2007.(75) Inventors: **Scott Matthew Starling**, Balmain  
(AU); **Simone Charlotte  
Vonwiller**, Balmain (AU); **Damon  
Donald Ridley**, Balmain (AU); **Kia  
Silverbrook**, Balmain (AU)**Publication Classification**(51) **Int. Cl.**  
**G06F 17/00** (2006.01)  
**C09D 11/02** (2006.01)  
**C09B 47/04** (2006.01)(52) **U.S. Cl. .... 235/375; 106/31.49; 540/135**

Correspondence Address:

**SILVERBROOK RESEARCH PTY LTD  
393 DARLING STREET  
BALMAIN 2041 (AU)**(57) **ABSTRACT**

A method of initiating a requested action in a computer system via a printed substrate. The substrate contains human-readable information and machine-readable coded data. The method includes the steps of: positioning a sensing device in an operative position relative to the substrate; sensing the coded data; generating indicating data in the sensing device using the sensed coded data; and sending the indicating data to the computer system. The coded data comprises a phthalocyanine salt comprising one or more sulfonate groups. A counterion of at least one sulfonate group is an ammonium cation comprising at least 20 carbon atoms.

(73) Assignee: **Silverbrook Research Pty Ltd**(21) Appl. No.: **12/493,218**(22) Filed: **Jun. 28, 2009****Related U.S. Application Data**(63) Continuation of application No. 12/119,497, filed on  
May 13, 2008, now Pat. No. 7,566,363.

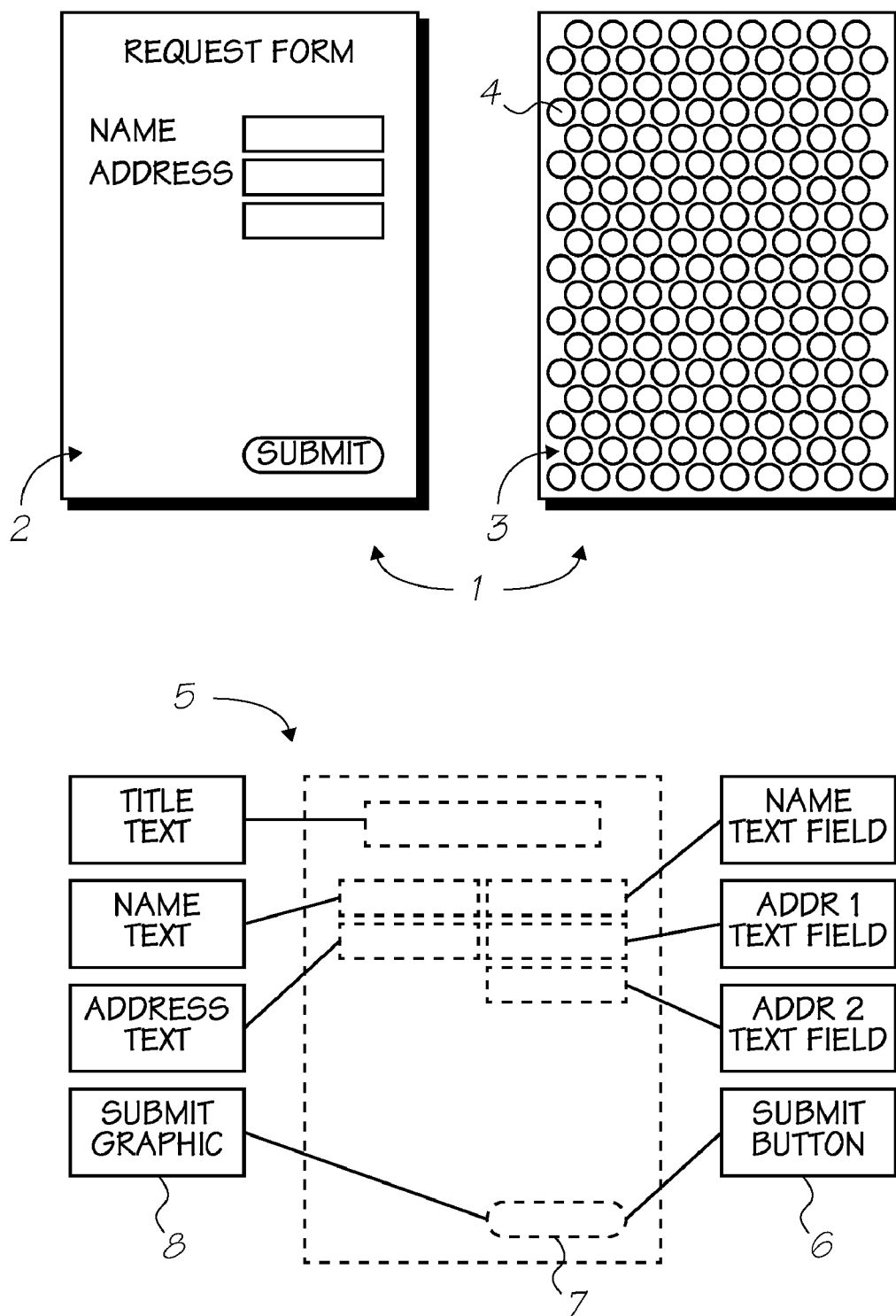


FIG. 1

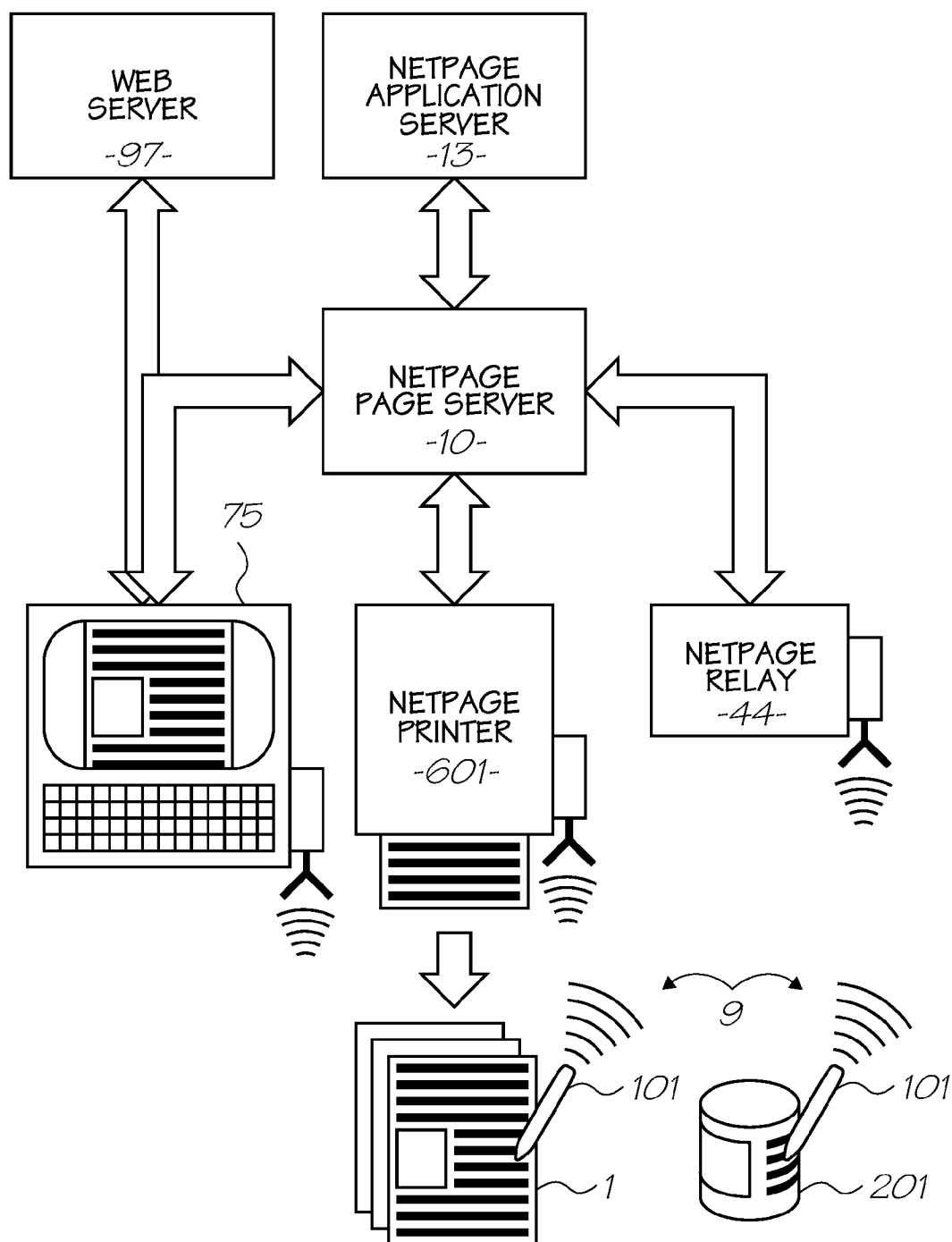


FIG. 2

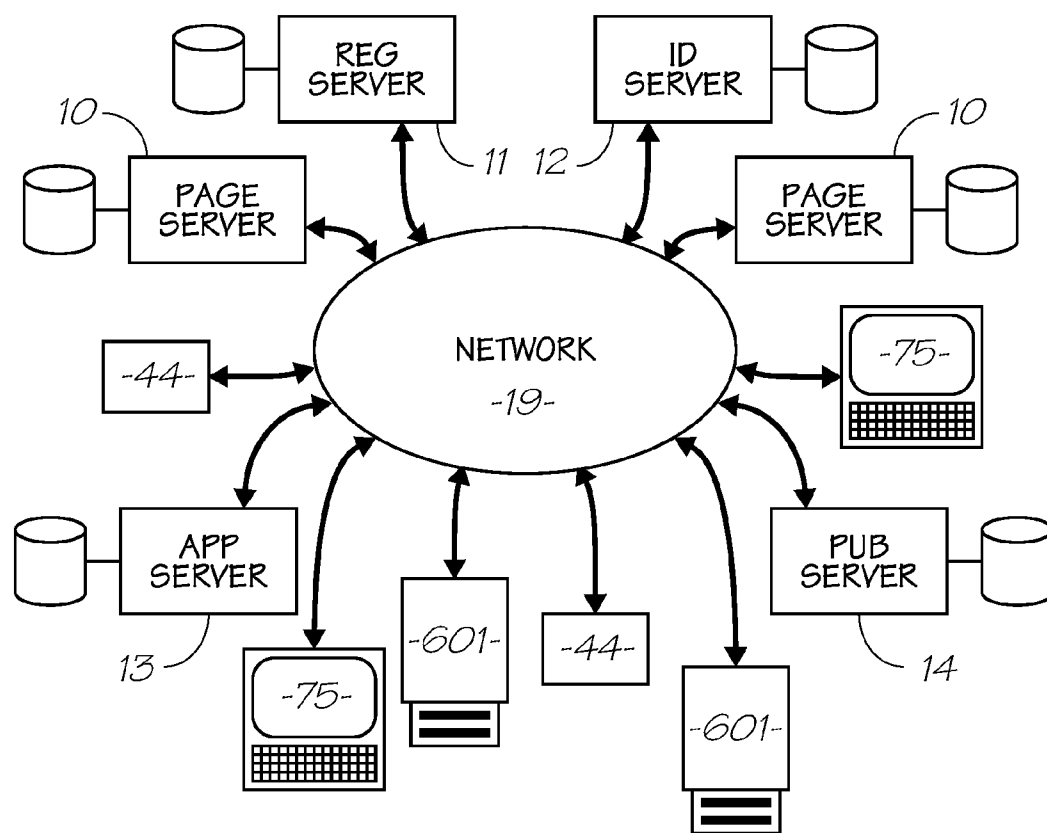


FIG. 3

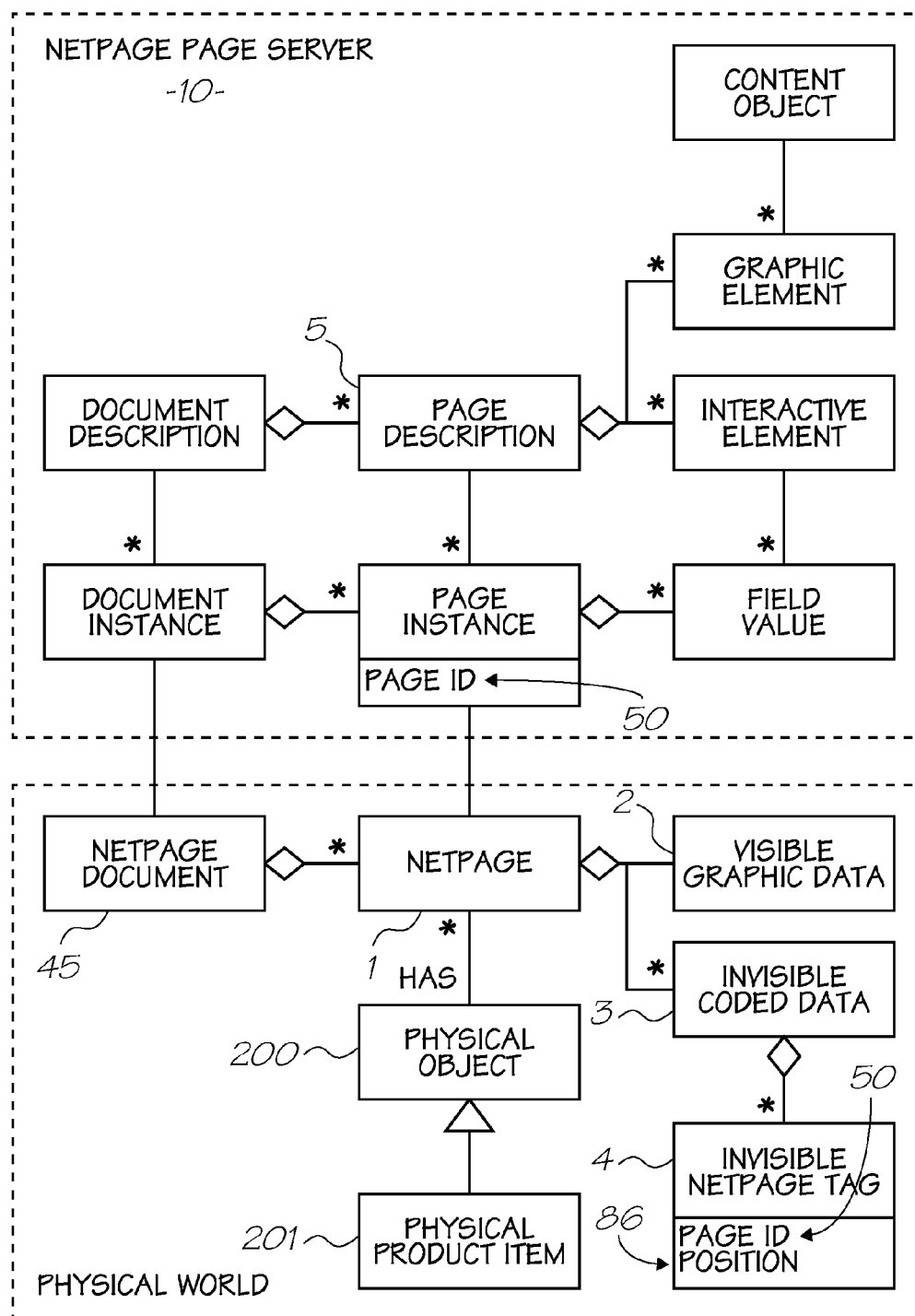


FIG. 4

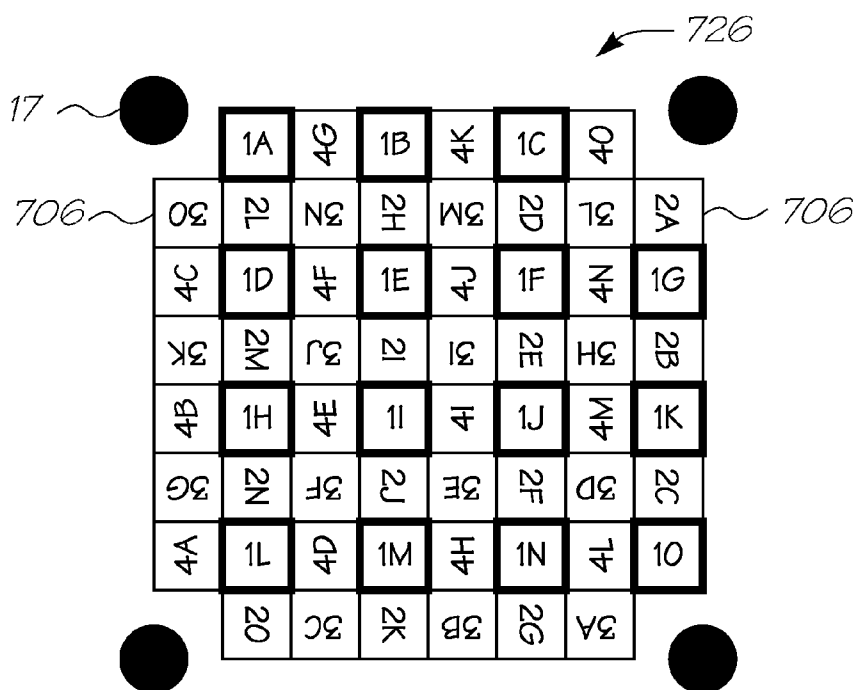


FIG. 5A

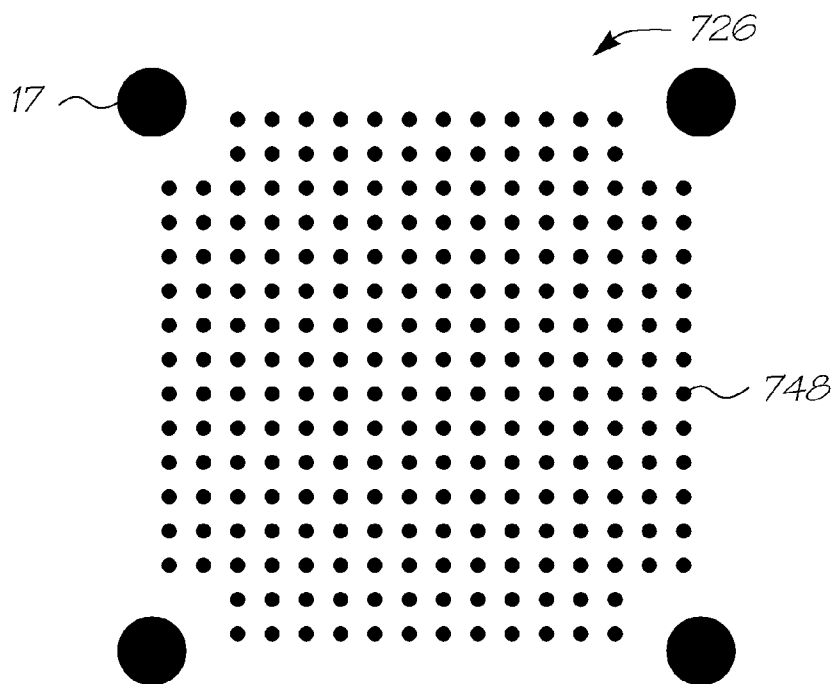


FIG. 5B

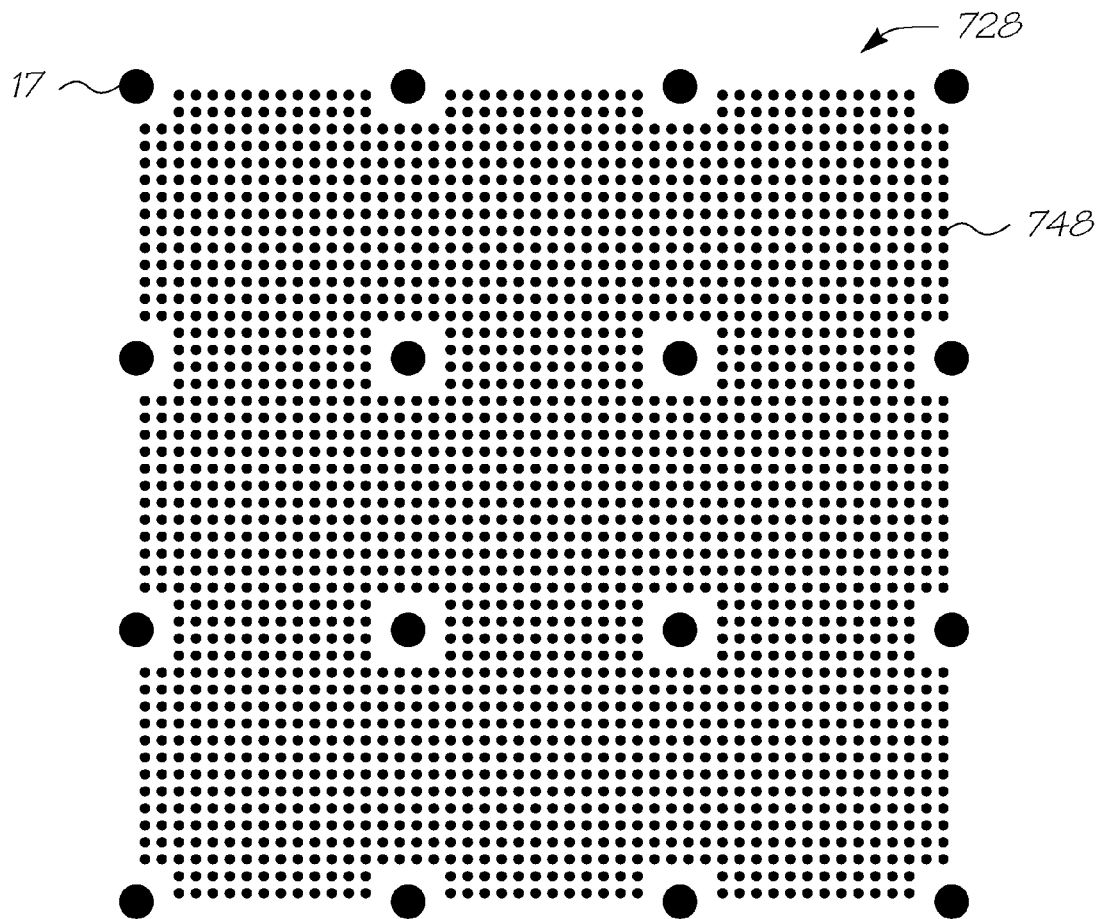


FIG. 5C

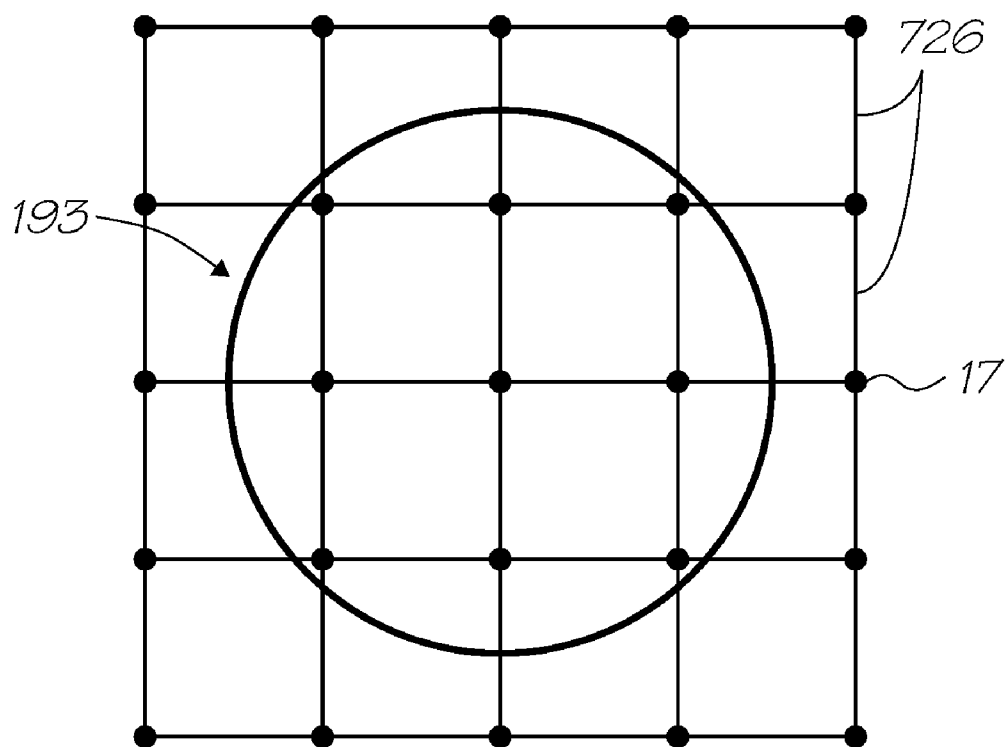


FIG. 5D



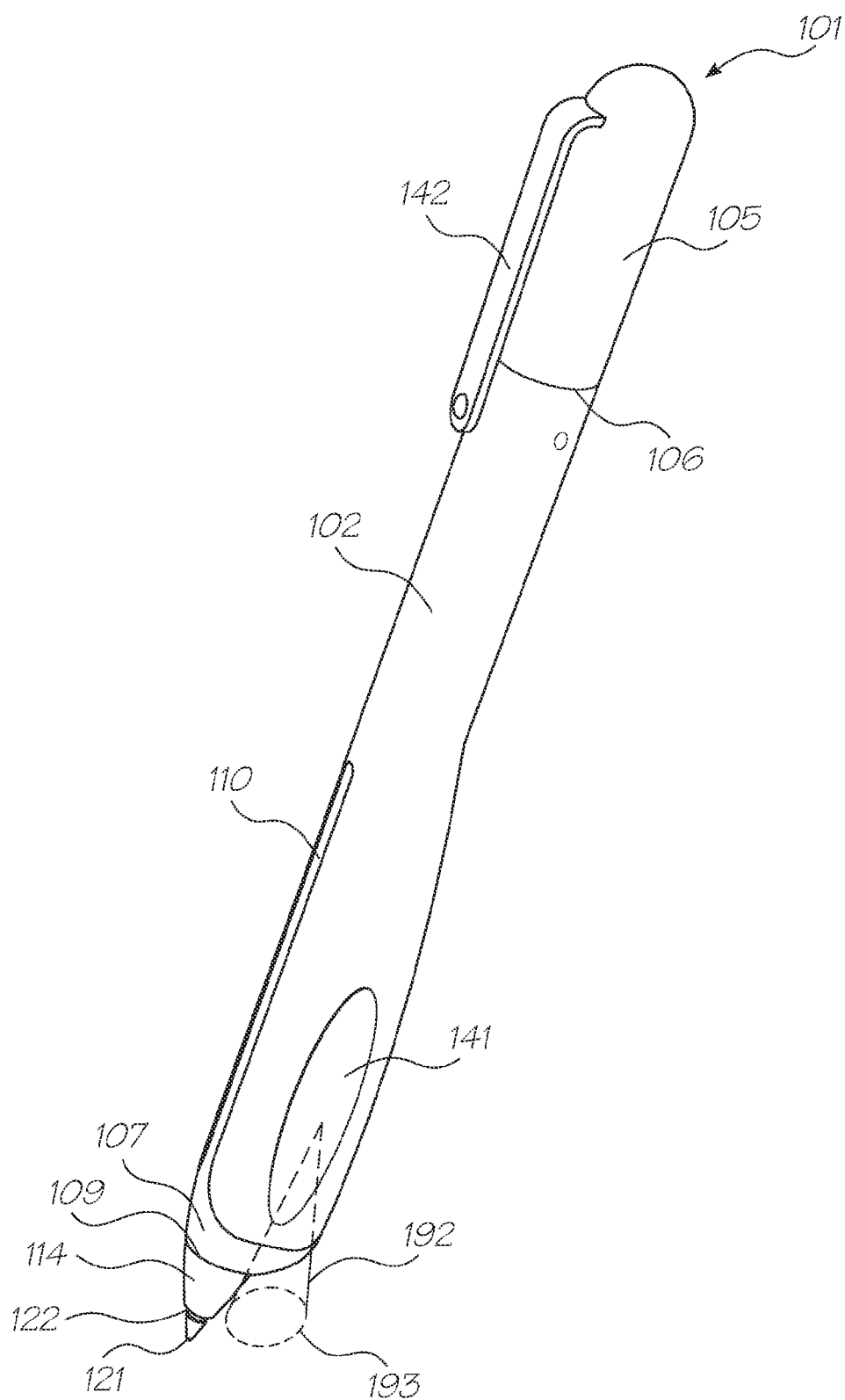


FIG. 6

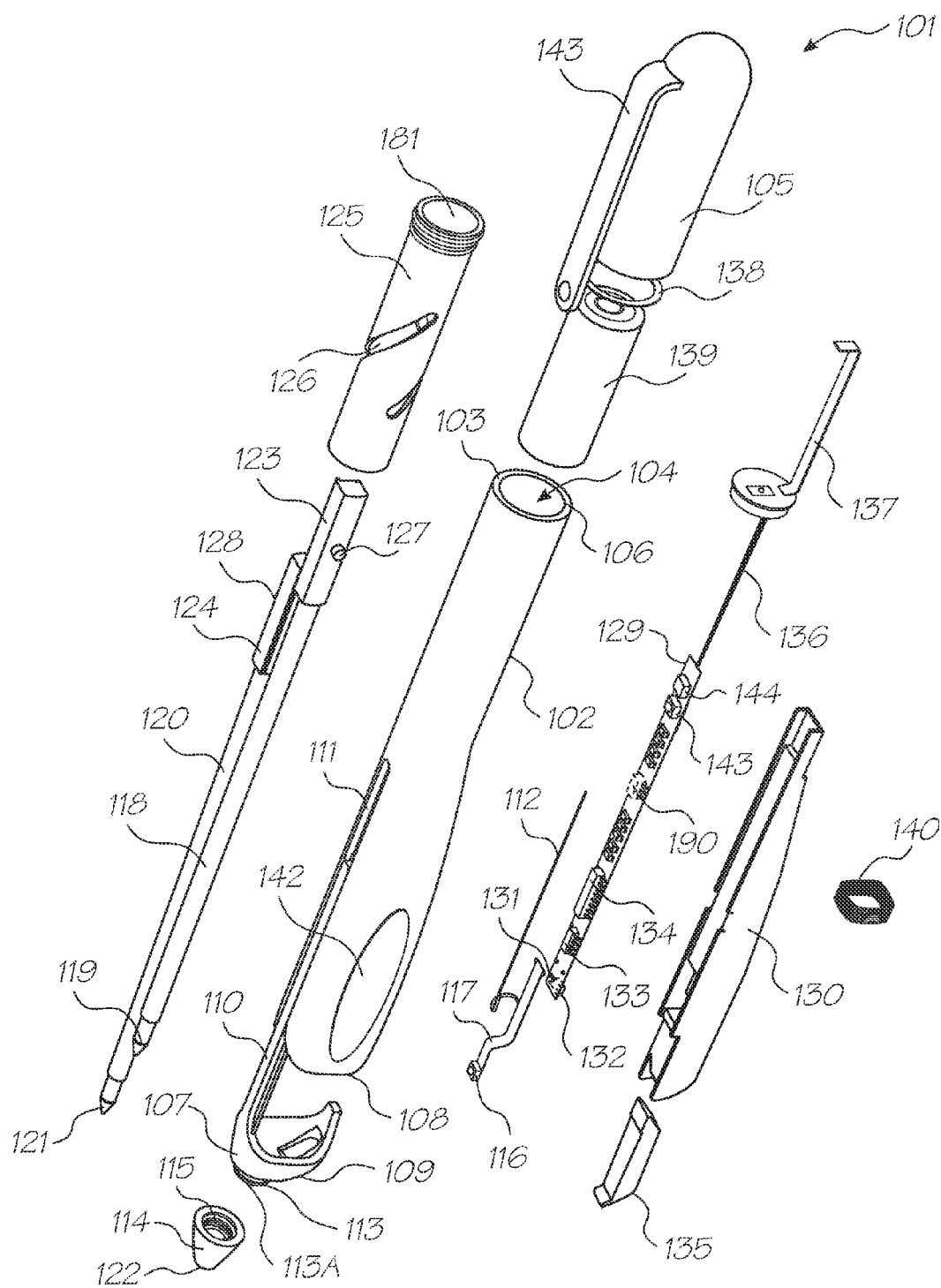


FIG. 7

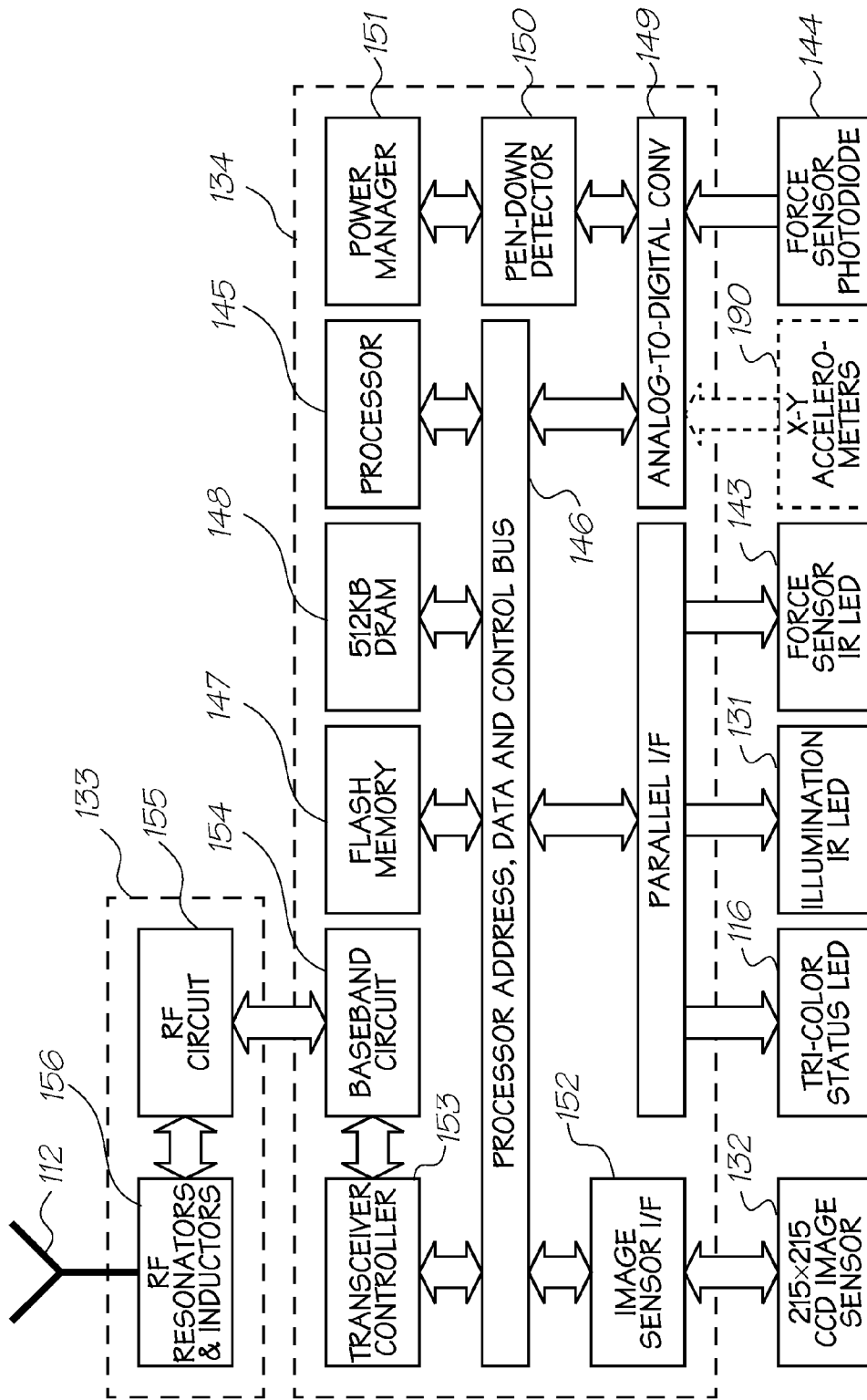


FIG. 8

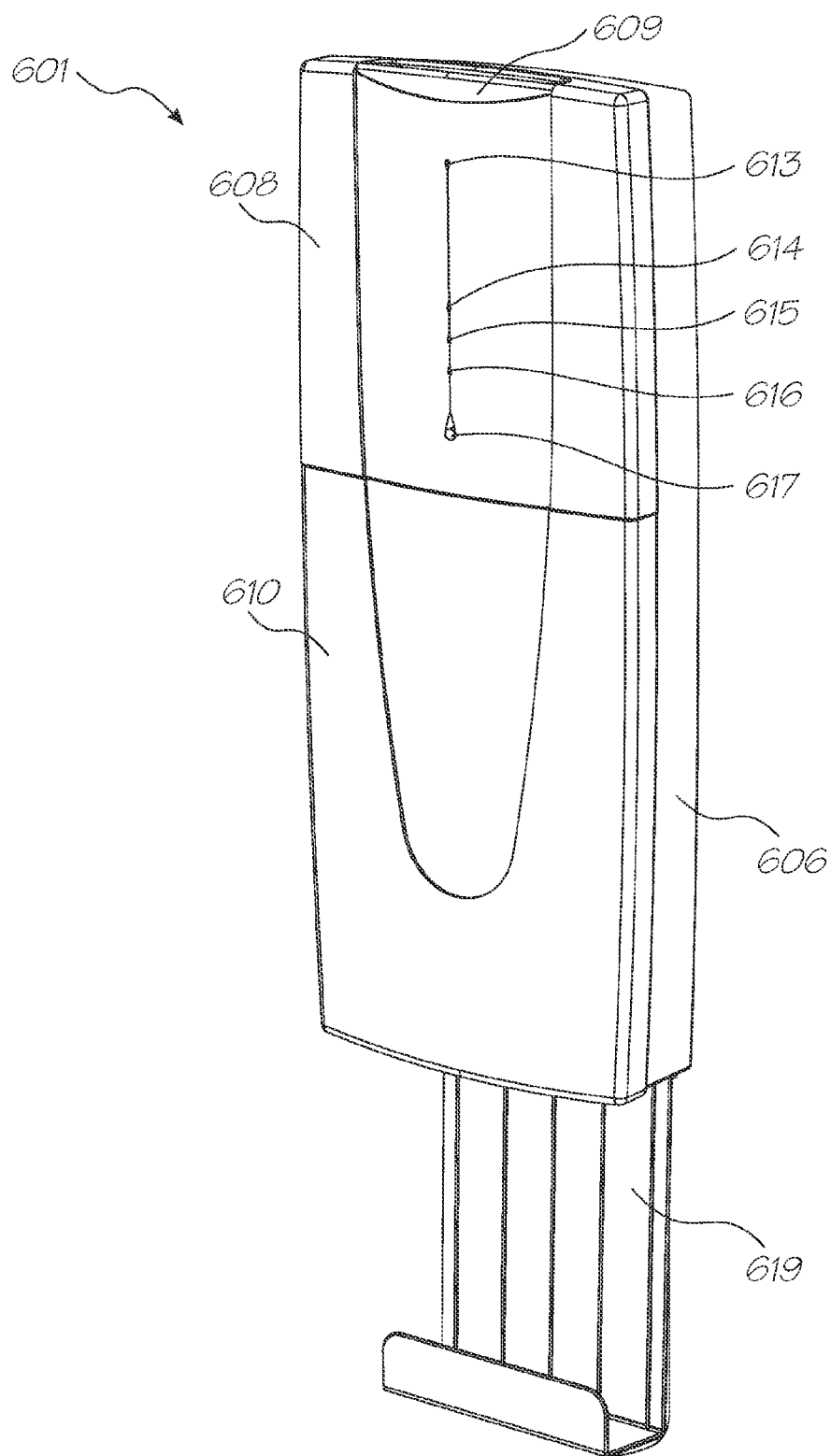


FIG. 9

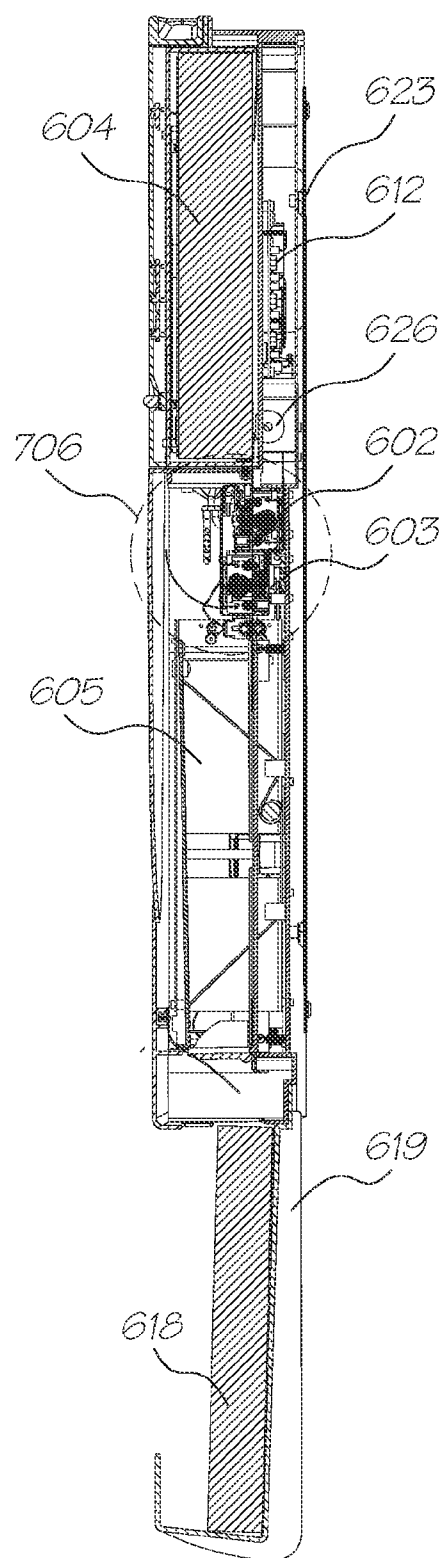


FIG. 10

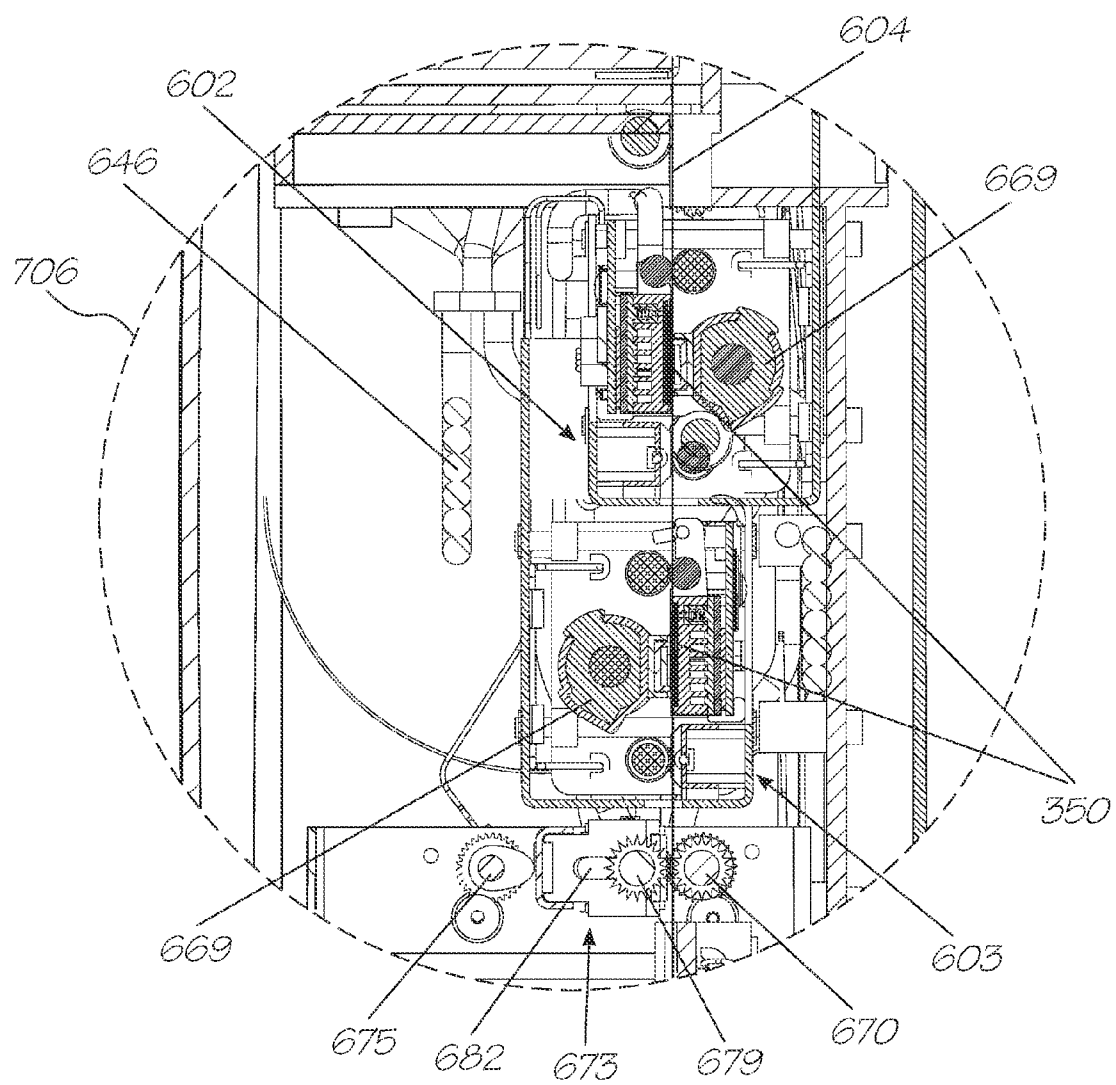


FIG. 10A

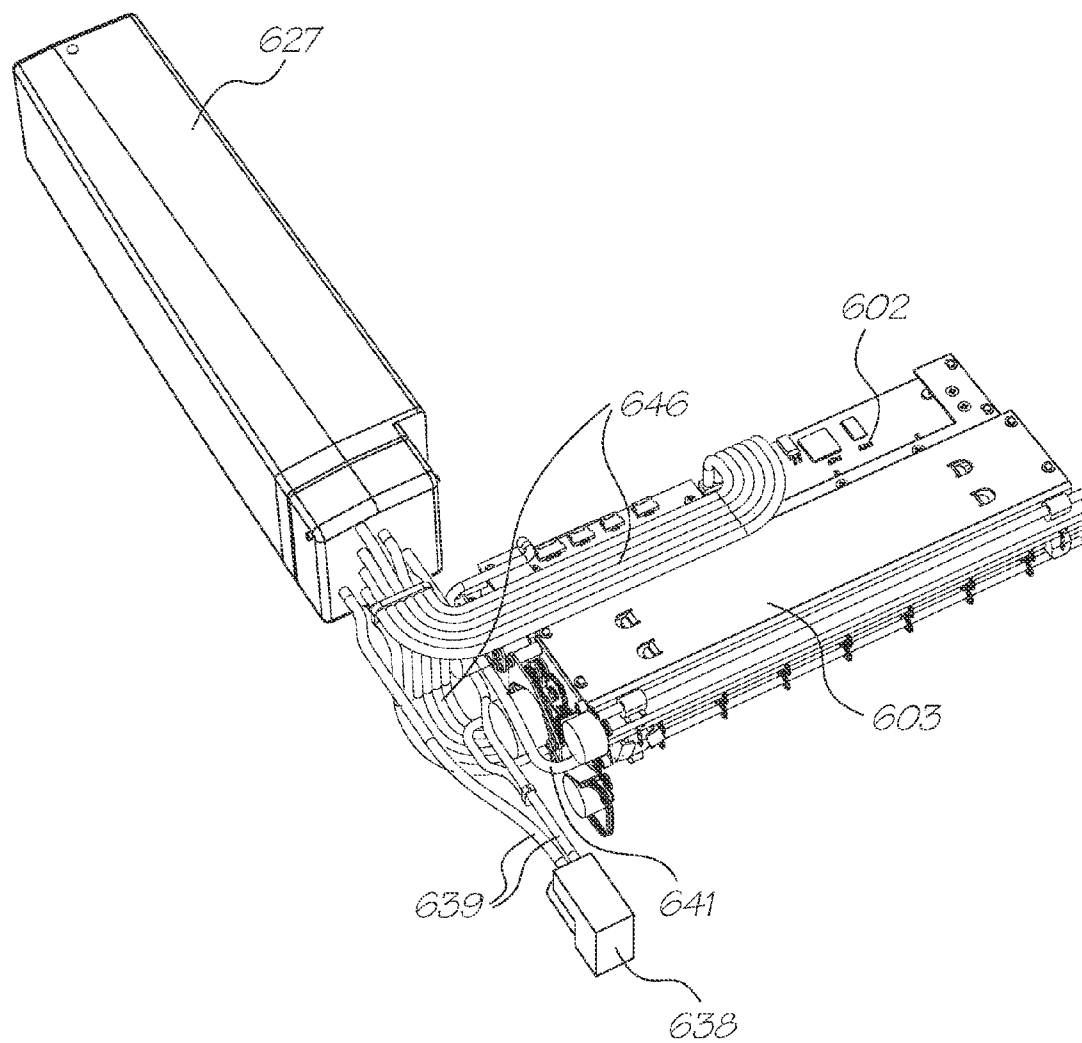


FIG. 11

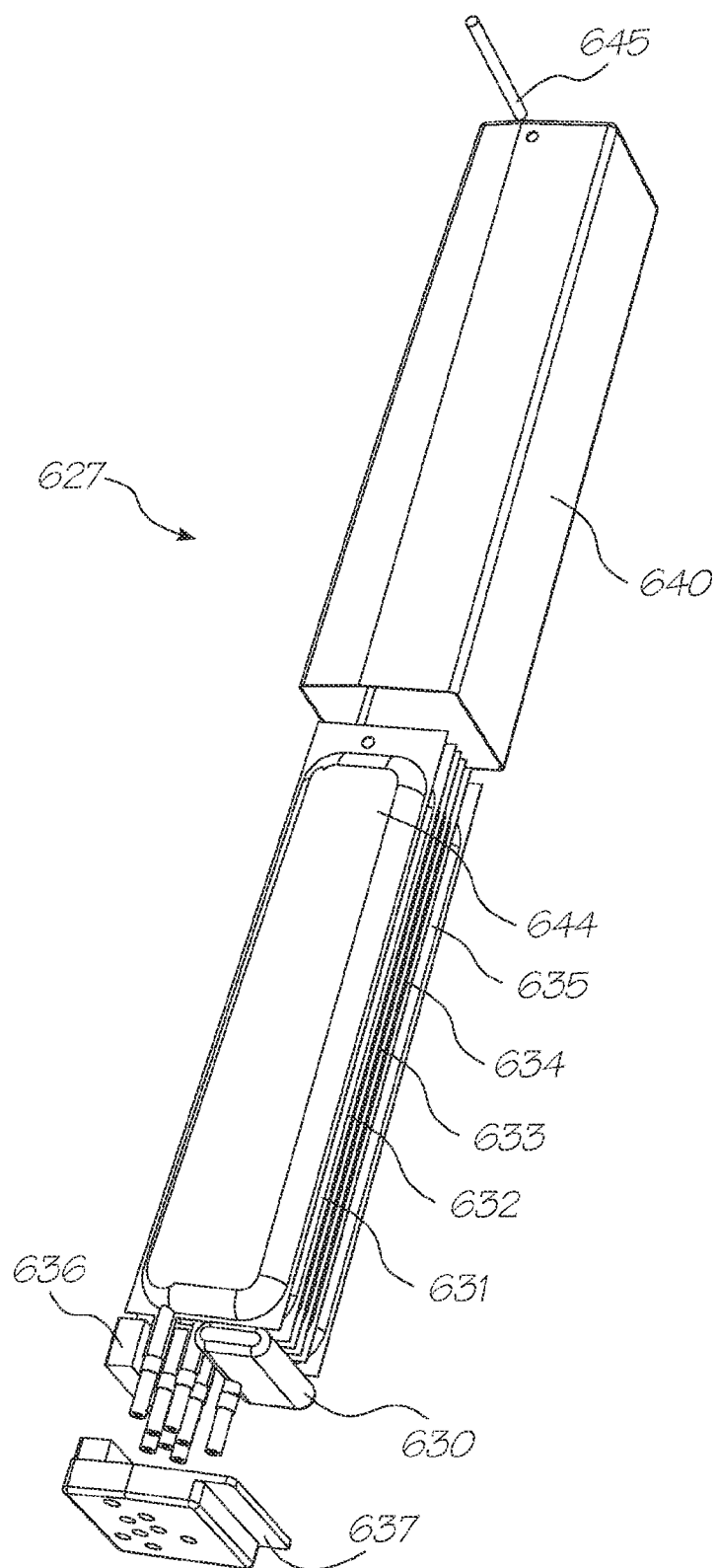


FIG. 12



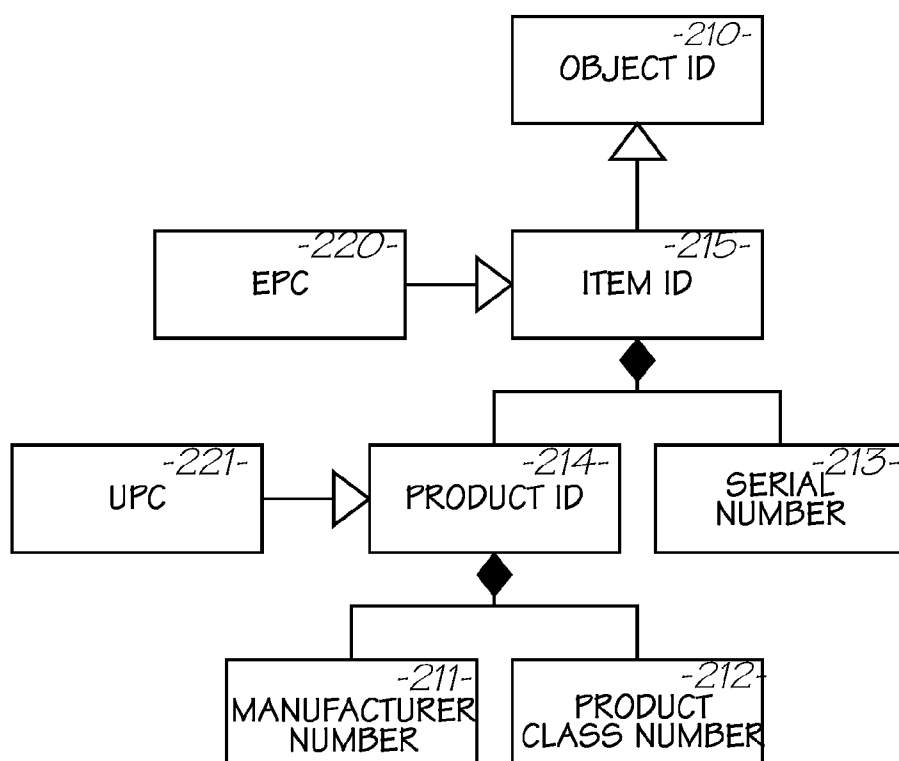


FIG. 13

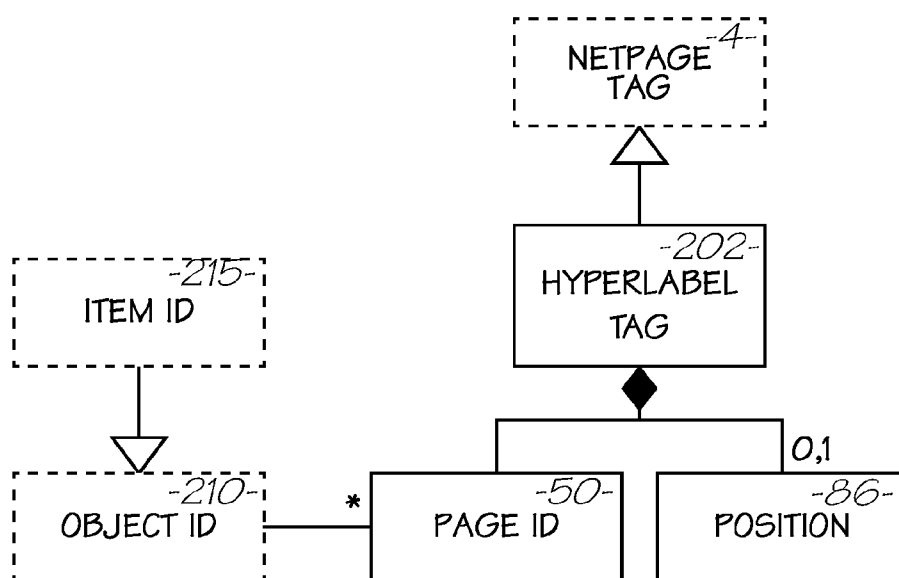


FIG. 14

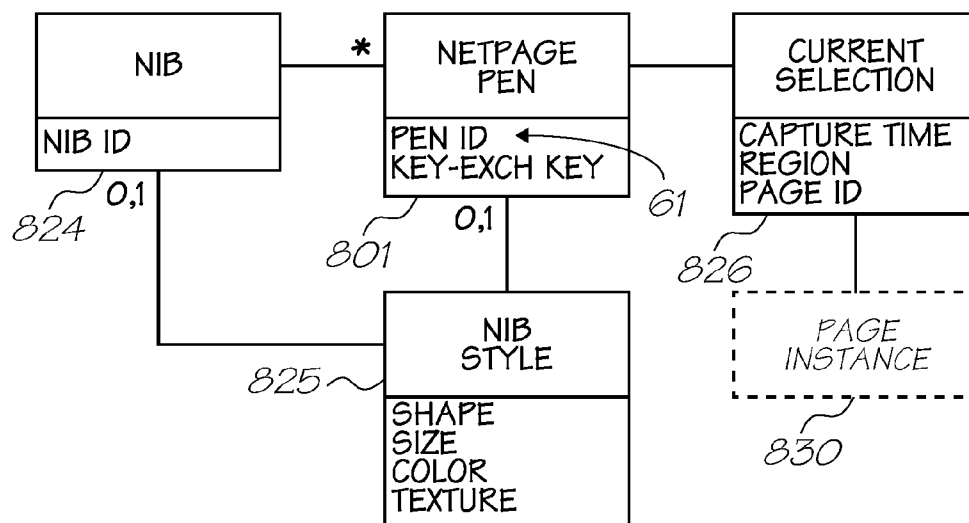


FIG. 15

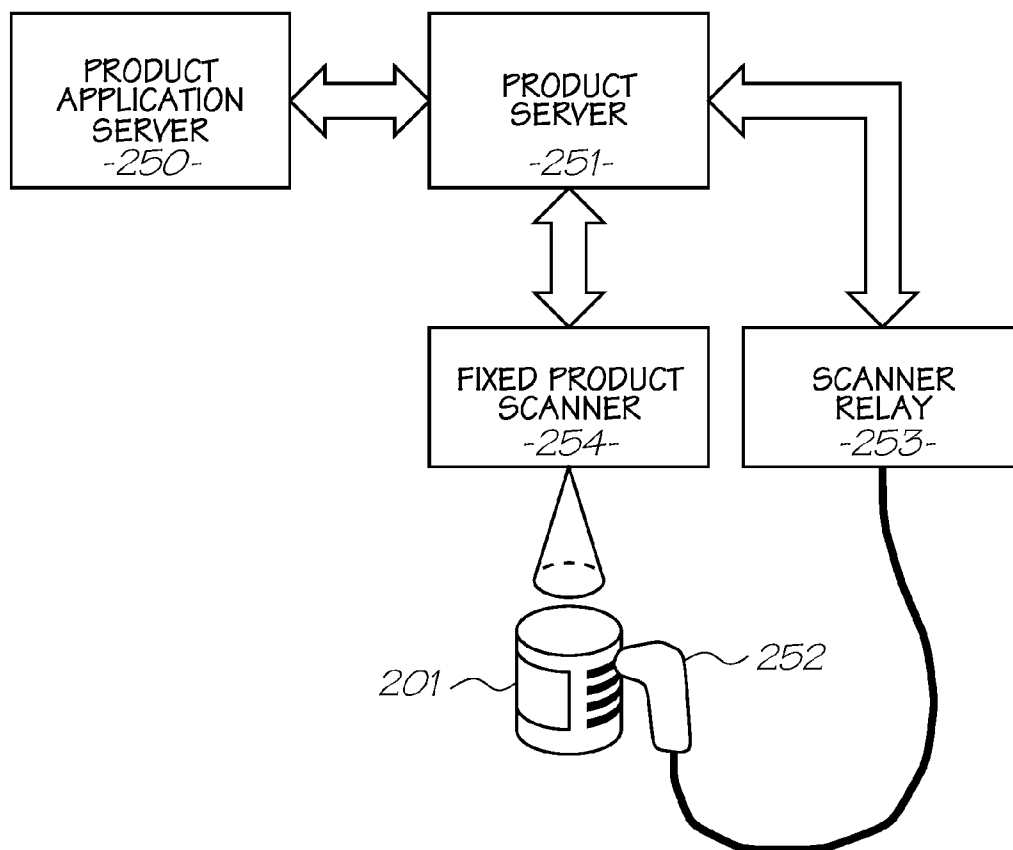
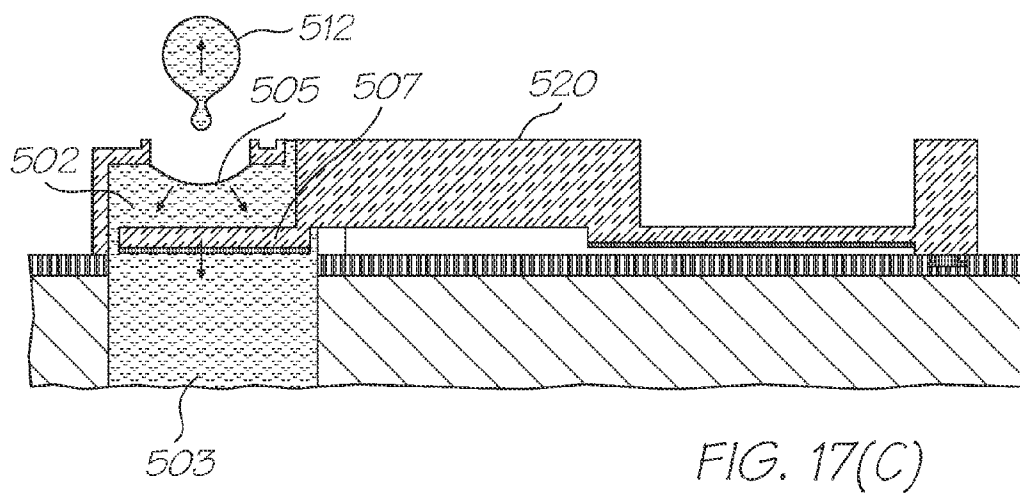
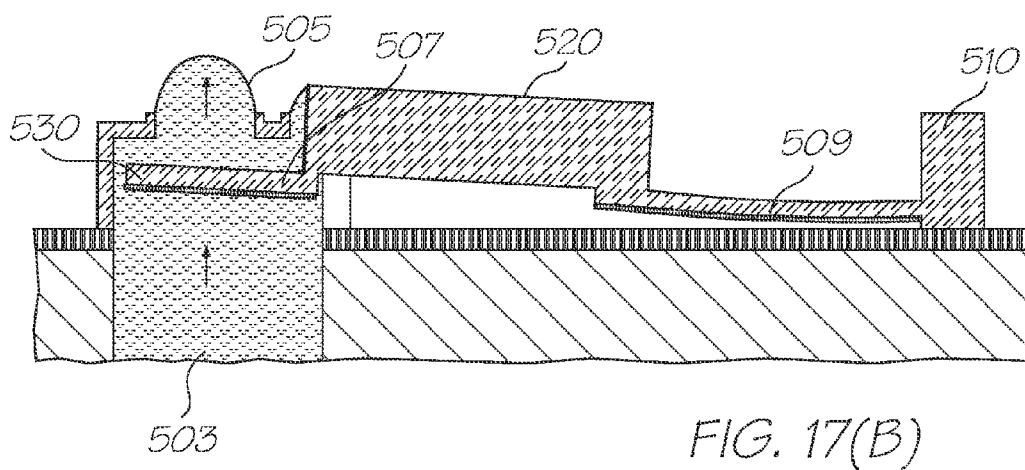
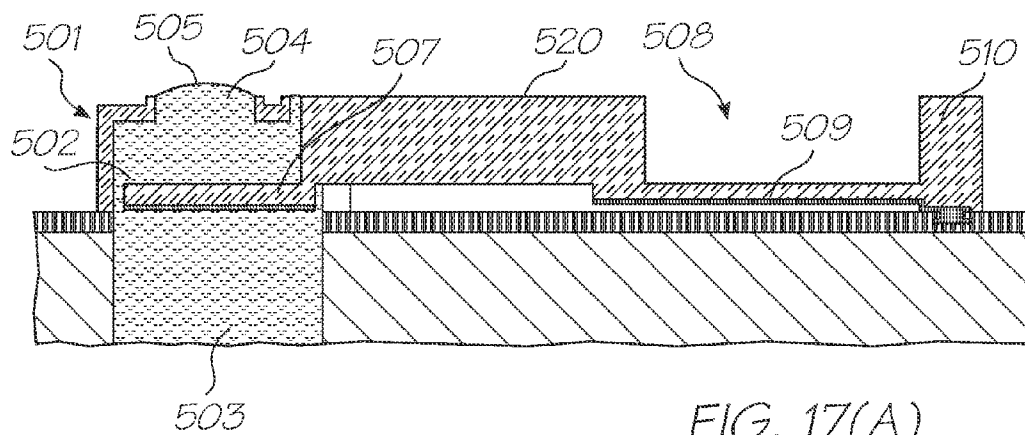


FIG. 16



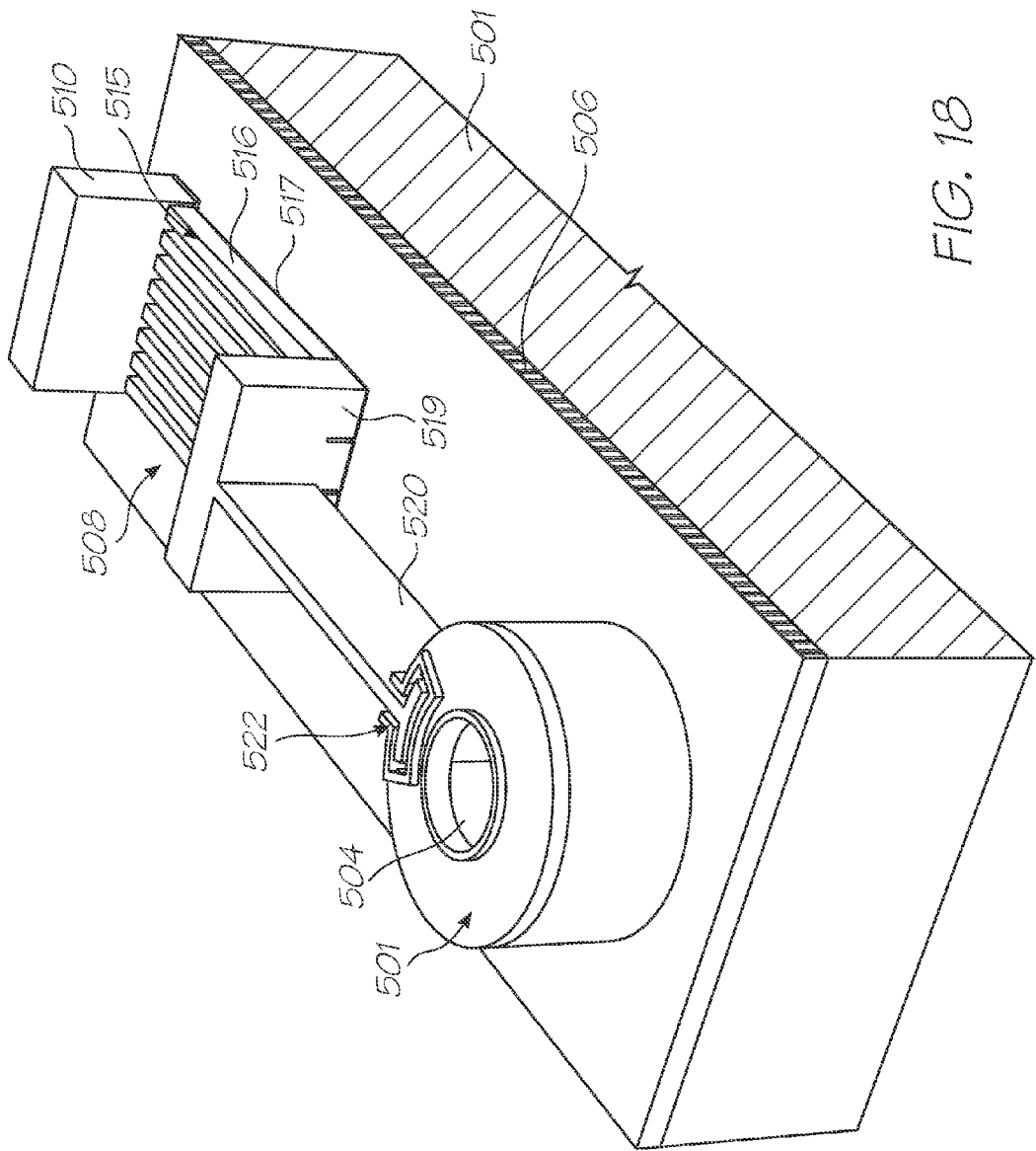


FIG. 18

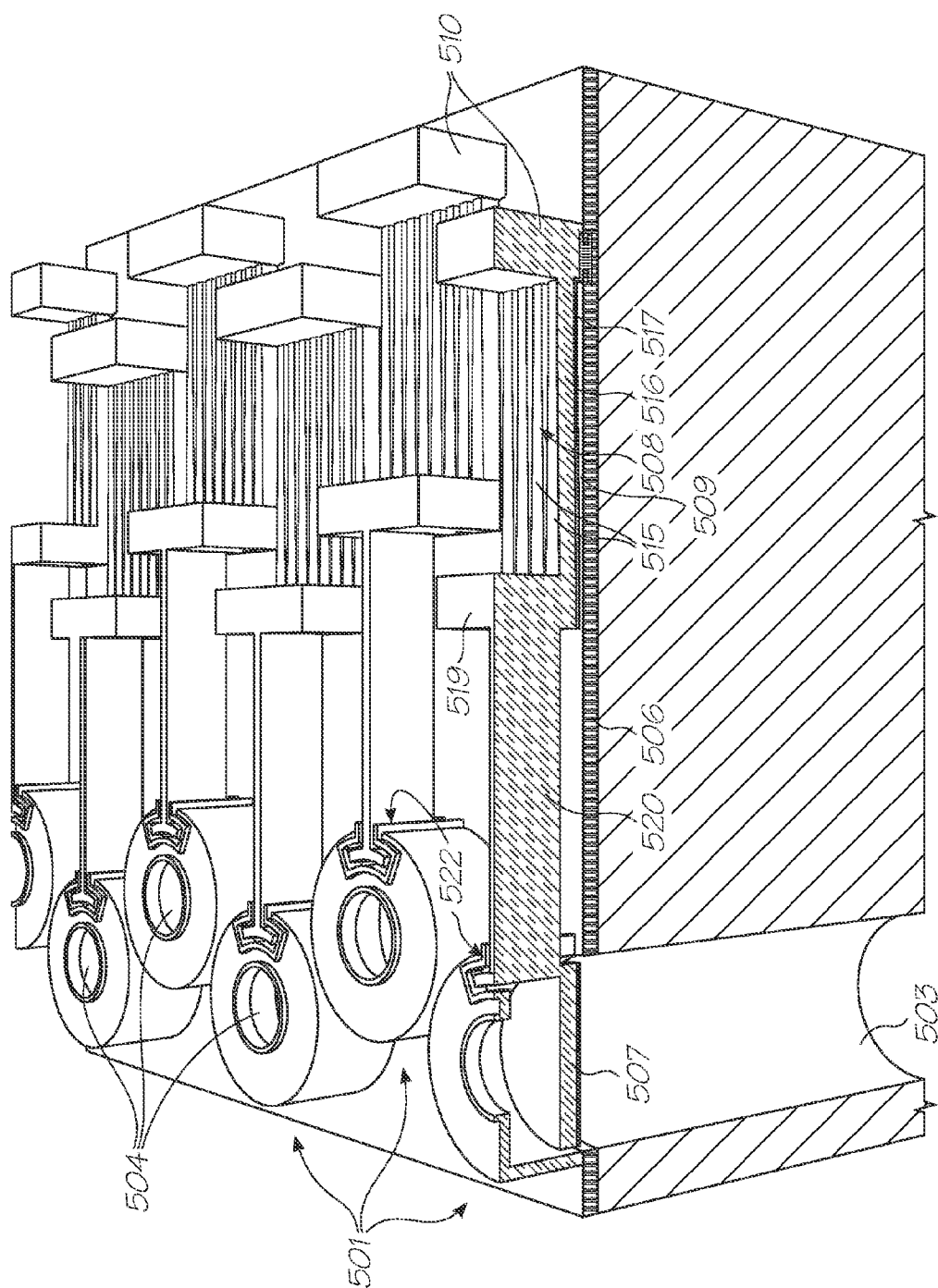


FIG. 19

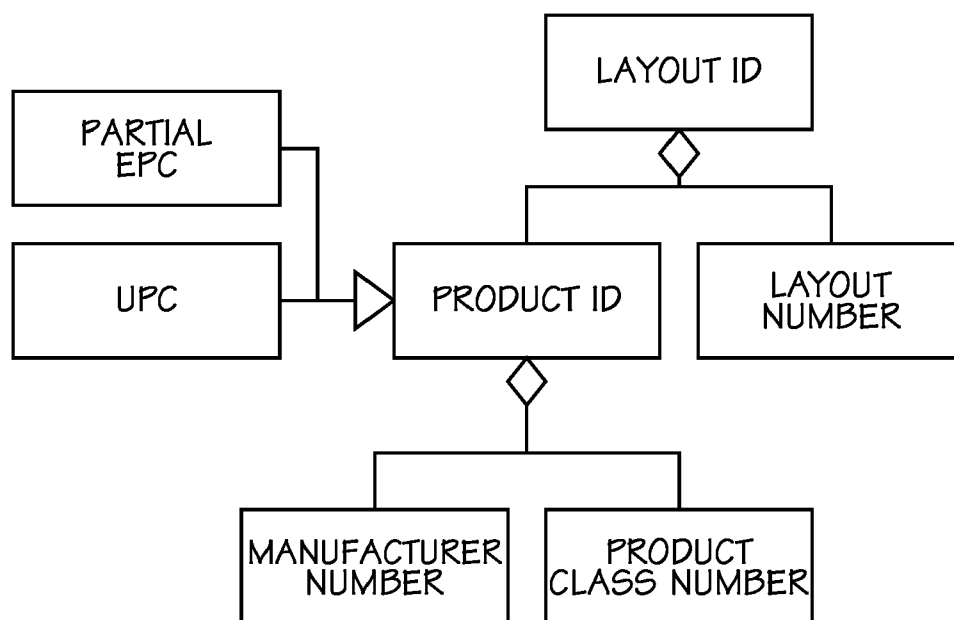


FIG. 20

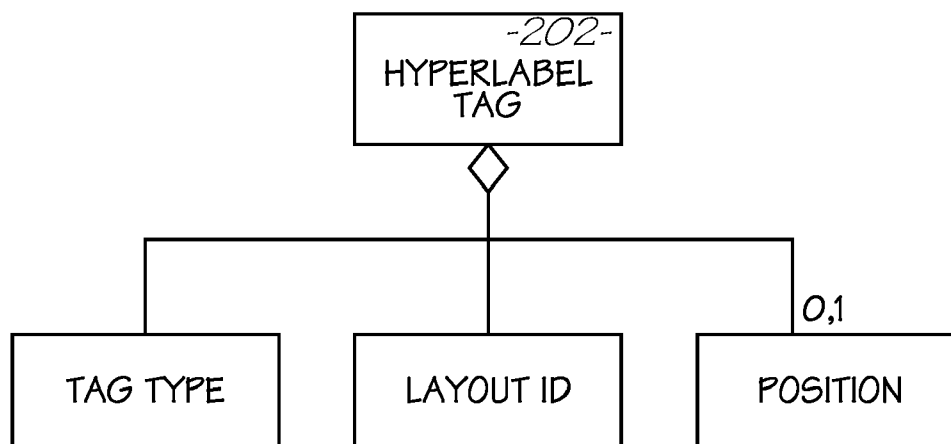


FIG. 21

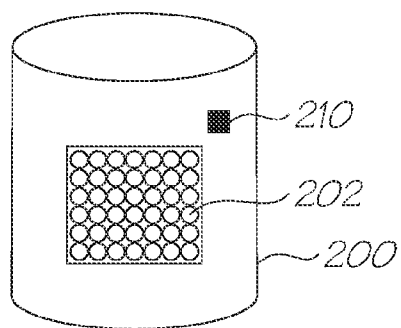


FIG. 22

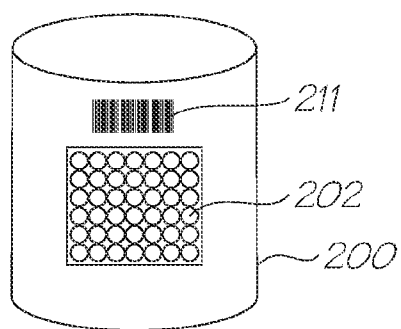


FIG. 23

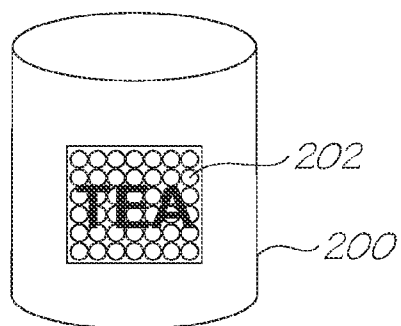
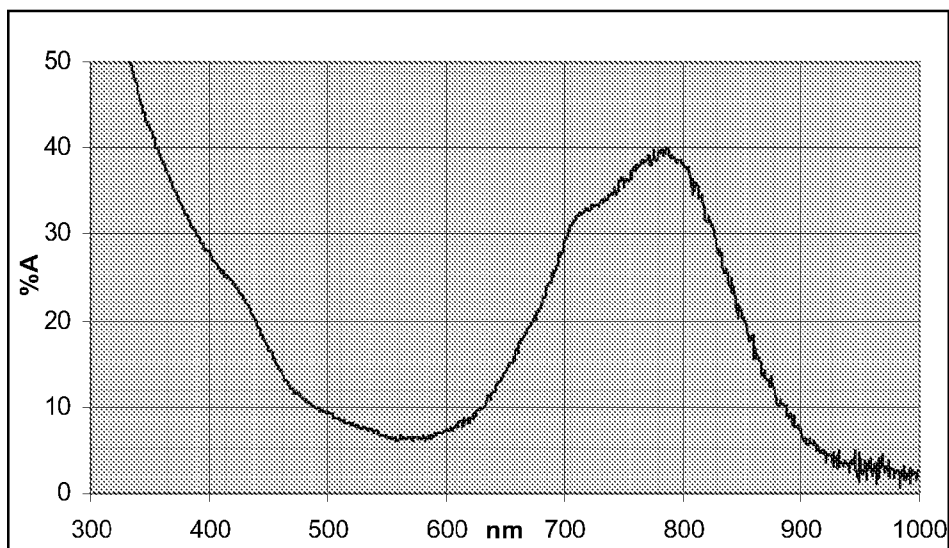
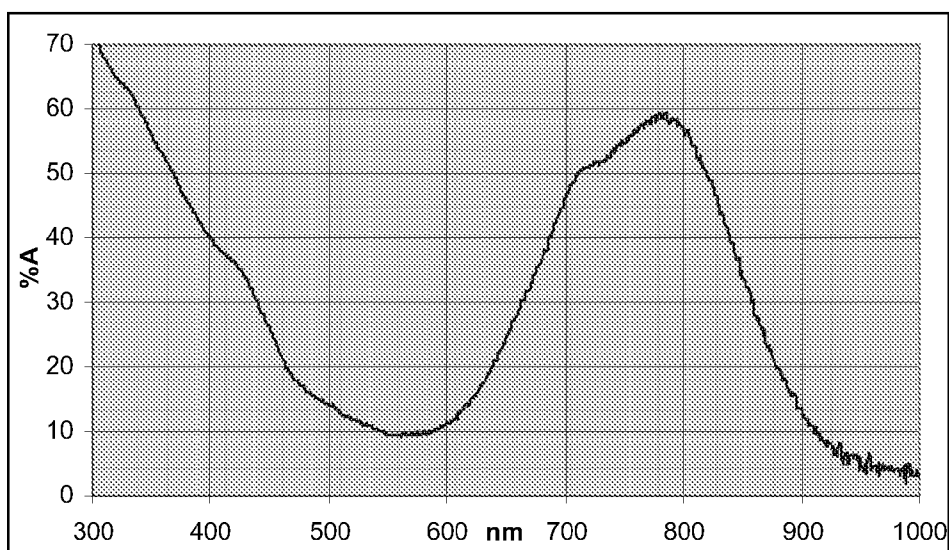
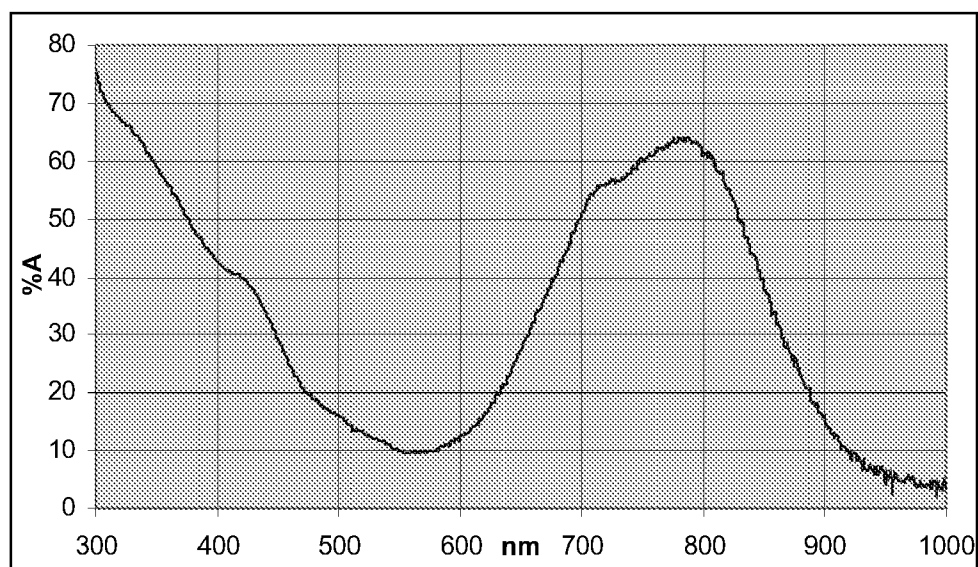
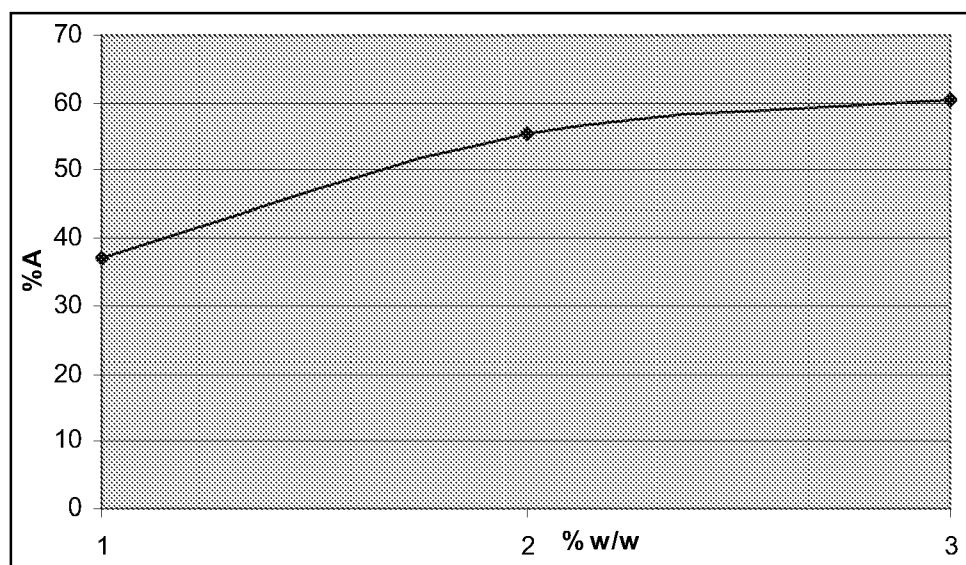


FIG. 24

*FIG. 25**FIG. 26*



*FIG. 27**FIG. 28*

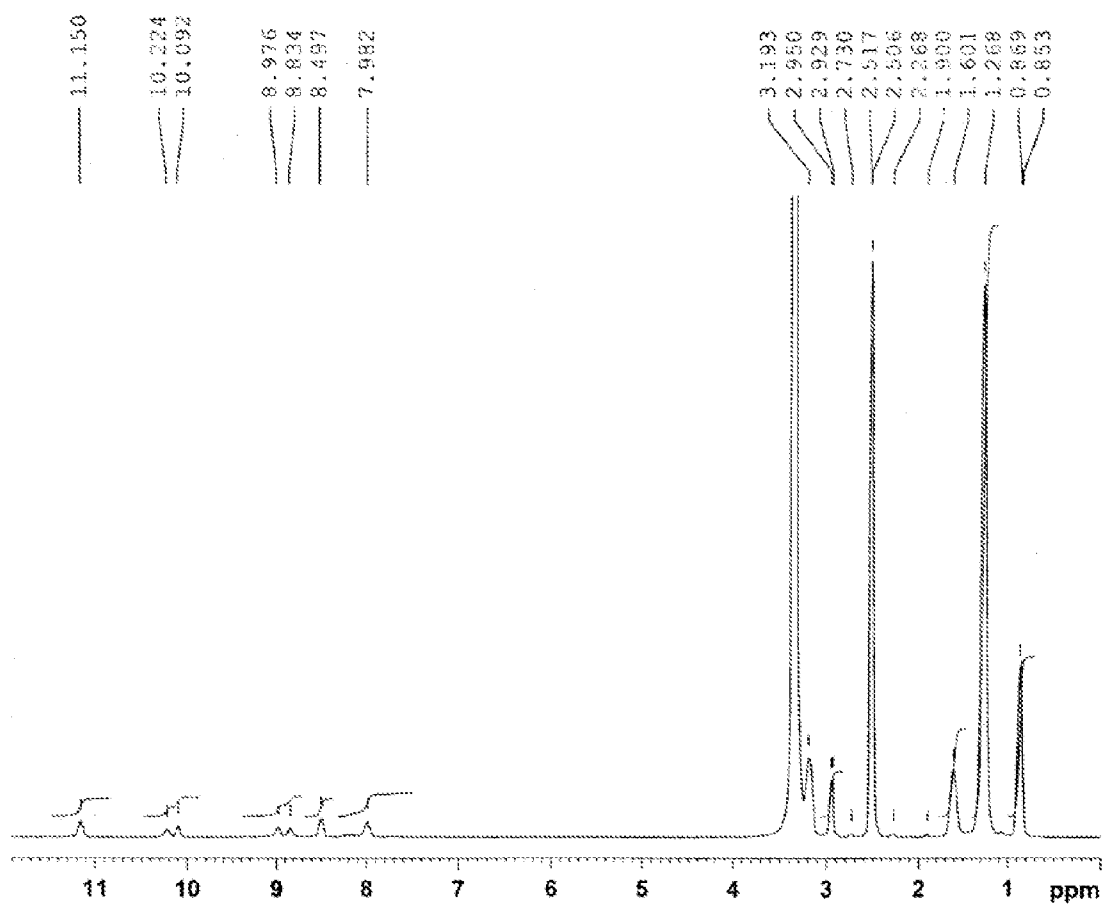


FIG. 29

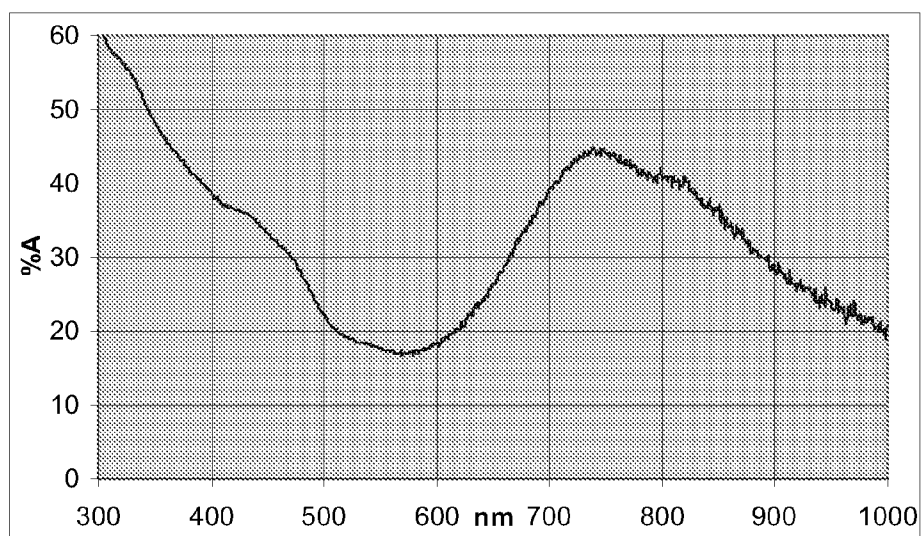
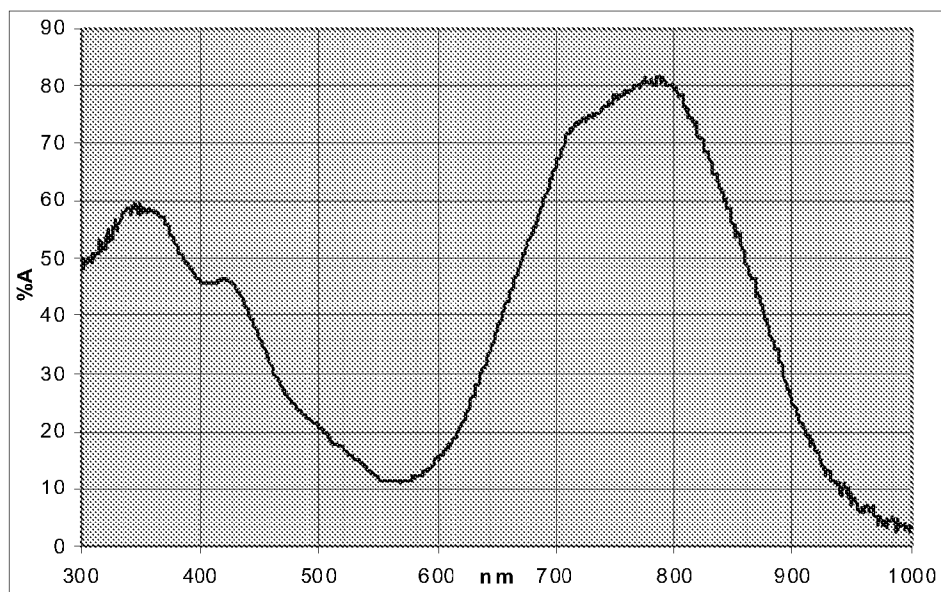
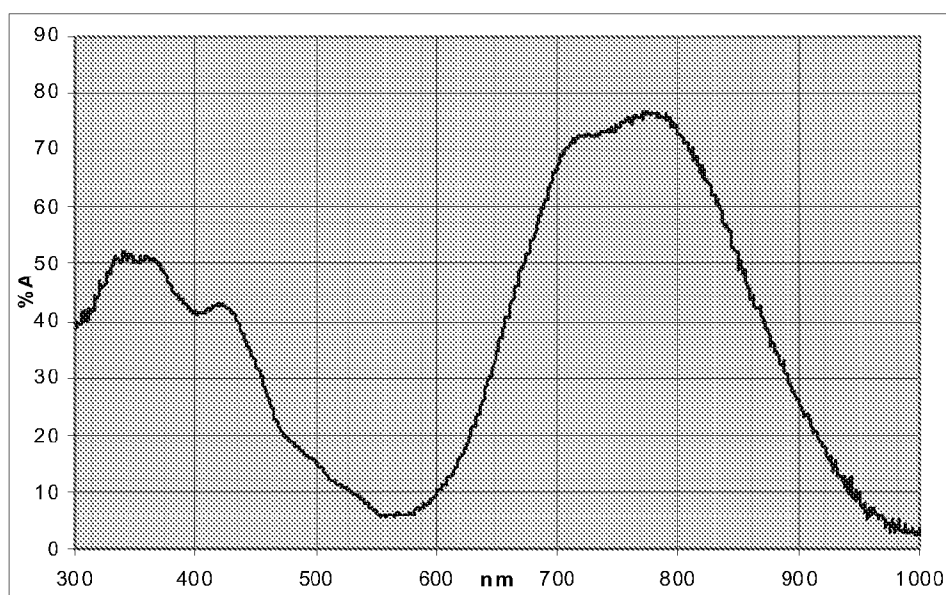


FIG. 30

*FIG. 31**FIG. 32*

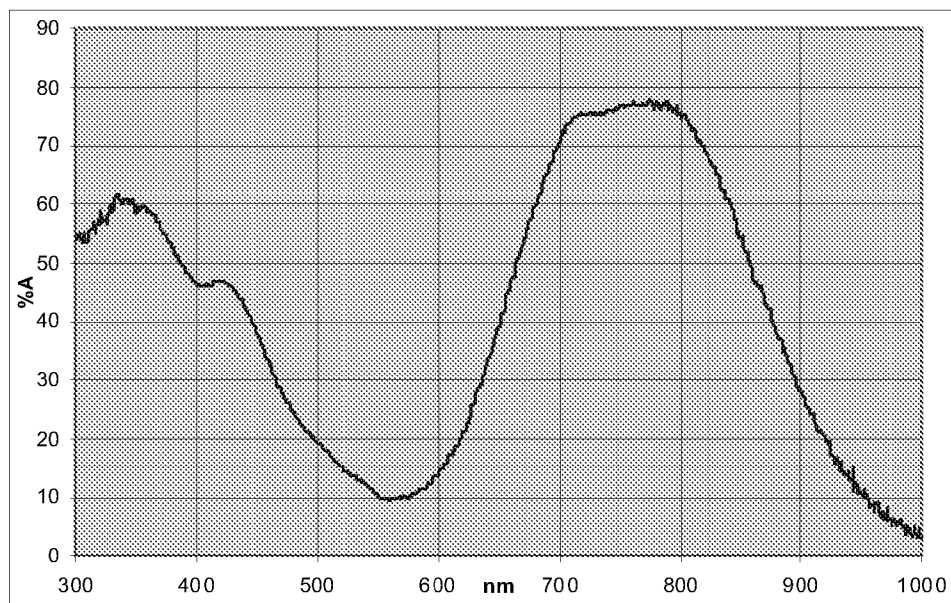


FIG. 33

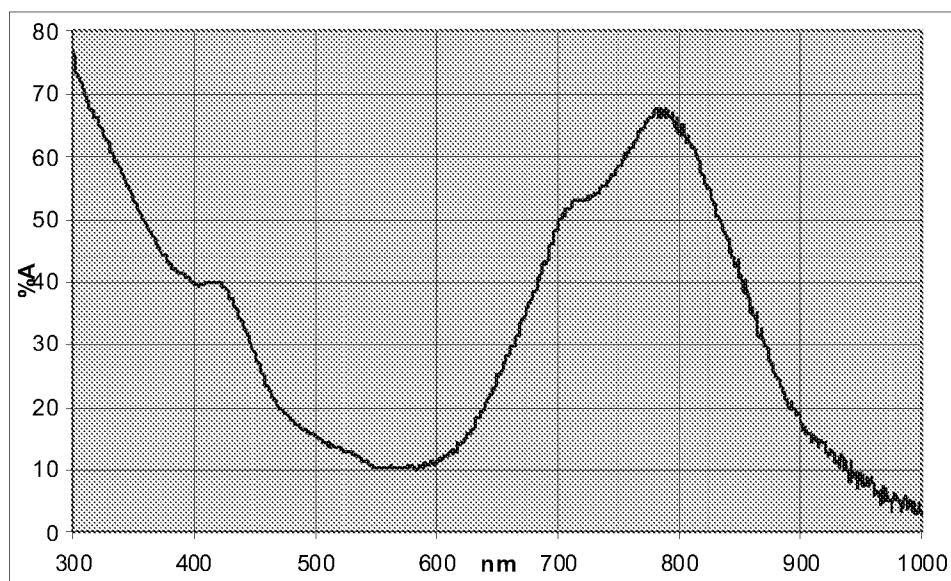
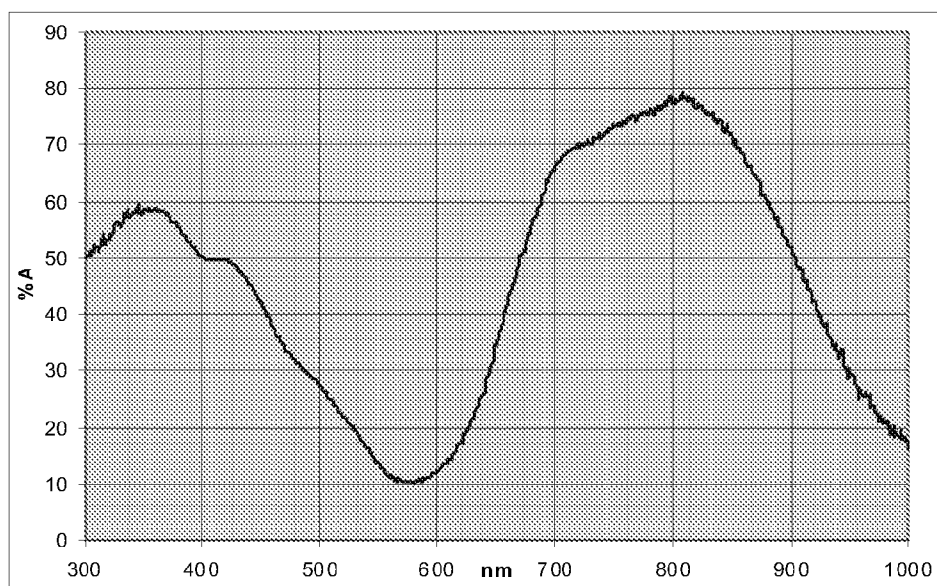
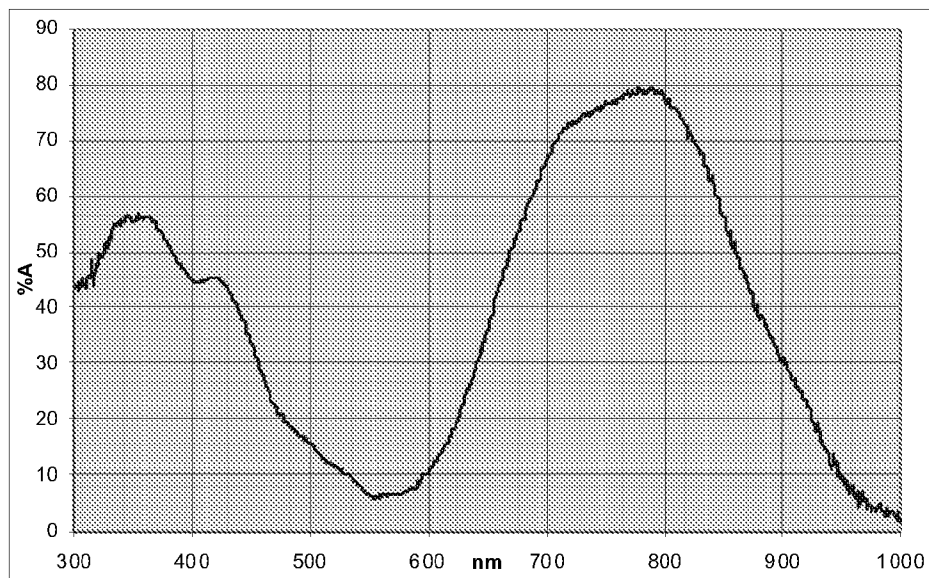
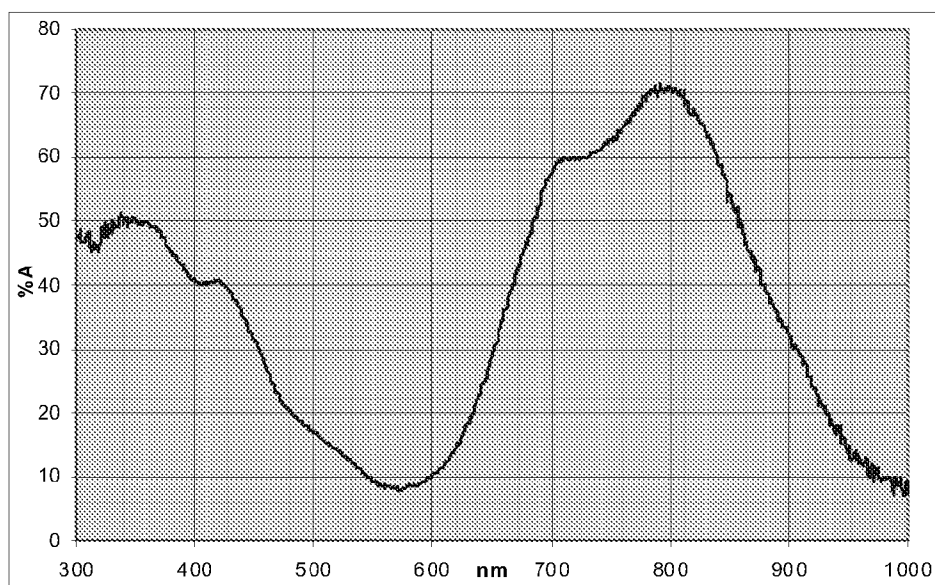
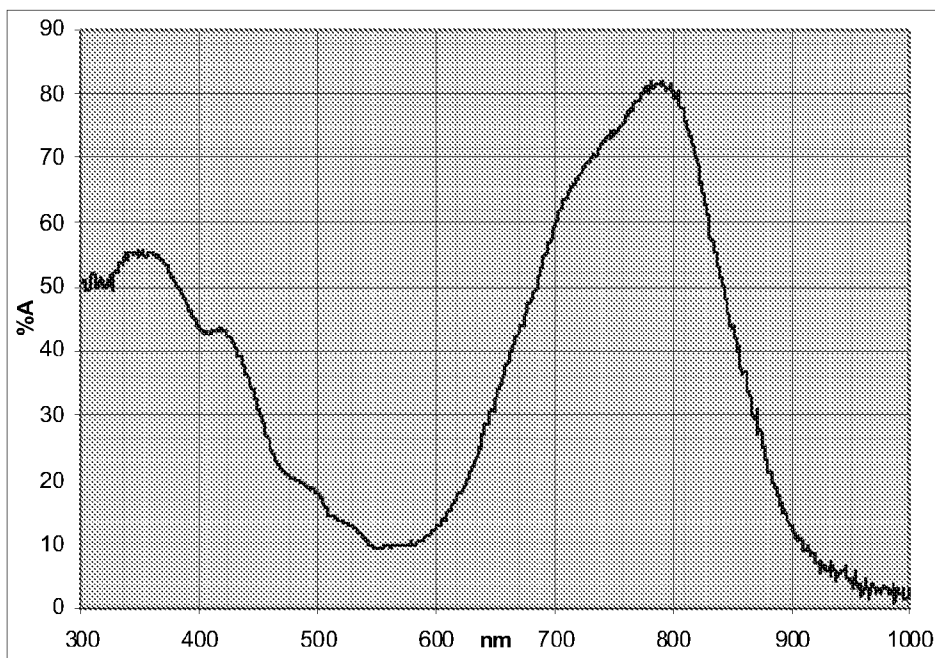
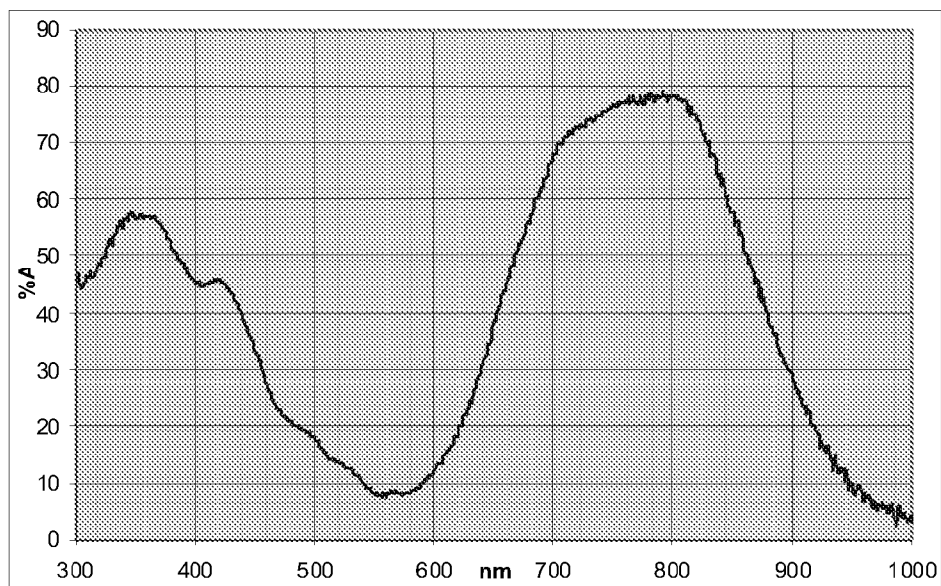
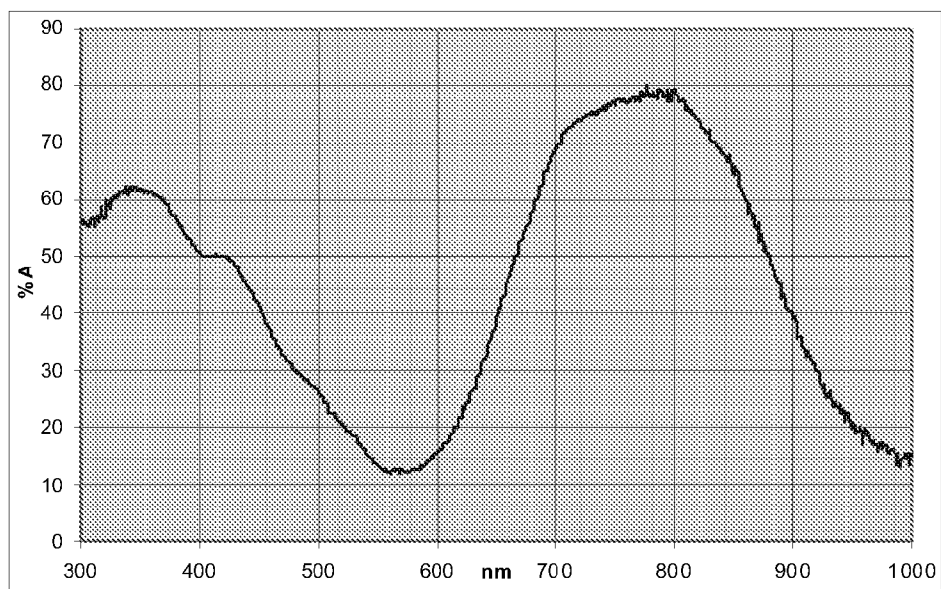


FIG. 34

*FIG. 35**FIG. 36*

*FIG. 37**FIG. 38*

*FIG. 39**FIG. 40*



# METHOD OF INITIATING ACTION IN COMPUTER SYSTEM VIA ANALOG-PRINTED SUBSTRATE

## CROSS REFERENCE TO RELATED APPLICATION

**[0001]** This application is a continuation of U.S. application Ser. No. 12/119,497 filed May 13, 2008 all of which are herein incorporated by reference.

## FIELD OF THE INVENTION

**[0002]** The present application relates to phthalocyanine salts, such as naphthalocyanines. It has been developed primarily for optimizing the absorption characteristics of IR-absorbing phthalocyanine dyes or pigments in oil-based inks suitable for analog printing.

## CROSS REFERENCE TO OTHER RELATED APPLICATIONS

**[0003]** The following patents or patent applications filed by the applicant or assignee of the present invention are hereby incorporated by cross-reference.

10/815,621	7,243,835	10/815,630	10/815,637	10/815,638
7,251,050	10/815,642	7,097,094	7,137,549	10/815,618
7,156,292	7,427,015	10/815,635	7,357,323	10/815,634
7,137,566	7,131,596	7,128,265	7,207,485	7,197,374
7,175,089	10/815,617	10/815,620	7,178,719	7,506,808
7,207,483	7,296,737	7,270,266	10/815,614	11/488,162
11/488,163	11/488,164	11/488,167	11/488,168	11/488,165
11/488,166	7,267,273	10/815,636	7,128,270	11/041,650
11/041,651	7,506,168	7,441,712	11/041,610	11/041,609
11/041,626	11/041,627	11/041,624	7,395,963	7,457,961
11/041,580	7,467,300	7,467,299	11/041,648	7,457,007
7,150,398	7,159,777	7,450,273	7,188,769	7,097,106
7,070,110	7,243,849	7,469,836	11/764,694	7,204,941
7,282,164	7,465,342	7,278,727	7,417,141	7,452,989
7,367,665	7,138,391	7,153,956	7,423,145	7,456,277
10/913,376	7,122,076	7,148,345	11/172,816	7,470,315
11/172,814	11/482,990	11/482,986	11/482,985	11/583,942
11/592,990	7,376,273	11/756,626	7,400,769	11/756,629
11/756,630	11/756,631	10/944,043	11/182,002	11/202,251
7,466,440	7,249,901	7,477,987	11/478,590	7,503,493
7,156,289	7,178,718	7,225,979	7,380,712	11/084,796
11/084,742	11/084,806	09/575,197	7,079,712	6,825,945
7,330,974	6,813,039	7,190,474	6,987,506	6,824,044
7,038,797	6,980,318	6,816,274	7,102,772	7,350,236
6,681,045	6,678,499	6,679,420	6,963,845	6,976,220
6,728,000	7,110,126	7,173,722	6,976,035	6,813,558
6,766,942	6,965,454	6,995,859	7,088,459	6,720,985
7,286,113	6,922,779	6,978,019	6,847,883	7,131,058
7,295,839	7,406,445	09/693,690	6,959,298	6,973,450
7,150,404	6,965,882	7,233,924	09/575,181	09/722,174
7,175,079	7,162,259	6,718,061	7,464,880	7,012,710
6,825,956	7,451,115	7,222,098	10/291,825	7,263,508
7,031,010	6,972,864	6,862,105	7,009,738	6,989,911
6,982,807	7,518,756	6,829,387	6,714,678	6,644,545
6,609,653	6,651,879	10/291,555	7,293,240	7,467,185
7,415,668	7,044,363	7,004,390	6,867,880	7,034,953
6,987,581	7,216,224	7,506,153	7,162,269	7,162,222
7,290,210	7,293,233	7,293,234	6,850,931	6,865,570
6,847,961	10/685,523	10/685,583	7,162,442	10/685,584
7,159,784	10/804,034	7,404,144	6,889,896	10/831,232
7,174,056	6,996,274	7,162,088	7,388,985	7,417,759
7,362,463	7,259,884	7,167,270	7,388,685	6,986,459
10/954,170	7,181,448	10/981,626	10/981,616	7,324,989
7,231,293	7,174,329	7,369,261	7,295,922	7,200,591
11/020,106	11/020,260	11/020,321	11/020,319	7,466,436
7,347,357	11/051,032	7,382,482	11/107,944	7,446,893
11/082,940	11/082,815	7,389,423	7,401,227	6,991,153

-continued

6,991,154	11/124,256	11/123,136	7,322,524	11/202,252
7,408,670	7,466,439	11/206,778	11/203,242	11/222,977
7,327,485	7,428,070	7,225,402	11/349,143	11/442,428
11/442,385	7,271,931	11/520,170	7,430,058	11/706,964
11/739,032	7,421,337	7,068,382	7,007,851	6,957,921
6,457,883	7,044,381	11/203,205	7,094,910	7,091,344
7,122,685	7,038,066	7,099,019	7,062,651	6,789,194
6,789,191	10/900,129	7,278,018	7,360,089	10/982,975
7,467,416	11/331,109	6,644,642	6,502,614	6,622,999
6,669,385	6,827,116	7,011,128	7,416,009	6,549,935
6,987,573	6,727,996	6,591,884	6,439,706	6,760,119
7,295,332	7,064,851	6,826,547	6,290,349	6,428,155
6,785,016	6,831,682	6,741,871	6,927,871	6,980,306
6,965,439	6,840,606	7,036,918	6,977,746	6,970,264
7,068,389	7,093,991	7,190,491	7,511,847	10/932,044
10/962,412	7,177,054	7,364,282	10/965,733	10/965,933
10/974,742	7,468,809	7,180,609	10/986,375	7,466,438
7,292,363	7,515,292	7,414,741	7,202,959	11/653,219
11/706,309	7,466,434	6,982,798	6,870,966	6,822,639
6,474,888	6,627,870	6,724,374	6,788,982	7,263,270
6,788,293	6,946,672	6,737,591	7,091,960	7,369,265
6,792,165	7,105,753	6,795,593	6,980,704	6,768,821
7,132,612	7,041,916	6,797,895	7,015,901	7,289,882
7,148,644	10/778,056	10/778,058	10/778,060	7,515,186
10/778,063	10/778,062	10/778,061	10/778,057	7,096,199
7,286,887	7,400,937	7,474,930	7,324,859	7,218,978
7,245,294	7,277,085	7,187,370	10/917,436	10/943,856
10/919,379	7,019,319	10/943,878	10/943,849	7,043,096
7,148,499	7,463,250	11/155,556	11/155,557	11/193,481
11/193,435	11/193,482	11/193,479	7,336,267	7,388,221
11/298,474	7,245,760	11/488,832	11/495,814	11/495,823
11/495,822	11/495,821	11/495,820	11/653,242	7,358,697
7,055,739	7,233,320	6,830,196	6,832,717	7,182,247
7,120,853	7,082,562	6,843,420	10/291,718	6,789,731
7,057,608	6,766,944	6,766,945	7,289,103	7,412,651
7,299,969	7,264,173	10/409,864	7,088,192	10/537,159
7,111,791	7,077,333	6,983,878	10/786,631	7,134,598
7,431,219	6,929,186	6,994,264	7,017,826	7,014,123
7,134,601	7,150,396	7,469,830	7,017,823	7,025,276
7,284,701	7,080,780	7,376,884	7,334,739	7,380,727
10/492,169	7,469,062	7,359,551	7,444,021	7,308,148
10/502,575	10/531,229	10/531,733	10/683,040	10/510,391
10/510,392	10/778,090	6,957,768	7,456,820	7,170,499
7,106,888	7,123,239	6,982,701	6,982,703	7,227,527
6,786,397	6,947,027	6,975,299	7,139,431	7,048,178
7,118,025	6,839,053	7,015,900	7,010,147	7,133,557
6,914,593	7,437,671	6,938,826	7,278,566	7,123,245
6,992,662	7,190,346	7,417,629	7,468,724	7,382,354
11/075,917	7,221,781	11/102,843	7,213,756	7,362,314
7,180,507	7,263,225	7,287,688	11/737,094	11/753,570
11/672,522	11/672,950	11/672,947	11/672,891	11/672,954
11/672,533	11/754,310	11/754,321	11/754,320	11/754,319
11/754,318	11/754,317	11/754,316	11/754,315	11/754,314
11/754,313	11/754,312	11/754,311	11/743,657	6,454,482
6,808,330	6,527,365	6,474,773	6,550,997	7,093,923
6,957,923	7,131,724	7,396,177	7,168,867	7,125,098
7,396,178	7,413,363	7,188,930		

## BACKGROUND OF THE INVENTION

**[0004]** IR absorbing dyes have numerous applications, such as optical recording systems, thermal writing displays, laser filters, infrared photography, medical applications and printing. Typically, it is desirable for the dyes used in these applications to have strong absorption in the near-IR at the emission wavelengths of semiconductor lasers (e.g. between about 700 and 2000 nm, preferably between about 700 and 1000 nm). In optical recording technology, for example, gallium aluminium arsenide (GaAlAs) and indium phosphide (InP) diode lasers are widely used as light sources.

**[0005]** Another important application of IR dyes is in inks, such as printing inks. The storage and retrieval of digital



information in printed form is particularly important. A familiar example of this technology is the use of printed, scannable bar codes. Bar codes are typically printed onto tags or labels associated with a particular product and contain information about the product, such as its identity, price etc. Bar codes are usually printed in lines of visible black ink, and detected using visible light from a scanner. The scanner typically comprises an LED or laser (e.g. a HeNe laser, which emits light at 633 nm) light source and a photocell for detecting reflected light. Black dyes suitable for use in barcode inks are described in, for example, WO03/074613.

**[0006]** However, in other applications of this technology (e.g. security tagging) it is desirable to have a barcode, or other intelligible marking, printed with an ink that is invisible to the unaided eye, but which can be detected under UV or IR light.

**[0007]** An especially important application of detectable invisible ink is in automatic identification systems, and especially “netpage” and “Hyperlabel™” systems. Netpage systems are described in the patents and patent applications listed in the cross reference section.

**[0008]** The disclosures of all of these co-pending patents/patent applications are incorporated herein by reference. Some patent applications are temporarily identified by their docket number. These will be replaced by the corresponding application number when available.

**[0009]** In general, the netpage system relies on the production of, and human interaction with, netpages. These are pages of text, graphics and images printed on ordinary paper, but which work like interactive web pages. Information is encoded on each page using ink which is substantially invisible to the unaided human eye. The ink, however, and thereby the coded data, can be sensed by an optically imaging pen and transmitted to the netpage system.

**[0010]** Active buttons and hyperlinks on each page may be clicked with the pen to request information from the network or to signal preferences to a network server. In some forms, text written by hand on a netpage may be automatically recognized and converted to computer text in the netpage system, allowing forms to be filled in. In other forms, signatures recorded on a netpage may be automatically verified, allowing e-commerce transactions to be securely authorized.

**[0011]** Netpages are the foundation on which a netpage network is built. They may provide a paper-based user interface to published information and interactive services.

**[0012]** A netpage consists of a printed page (or other surface region) invisibly tagged with references to an online description of the page. The online page description is maintained persistently by a netpage page server. The page description describes the visible layout and content of the page, including text, graphics and images. It also describes the input elements on the page, including buttons, hyperlinks, and input fields. A netpage allows markings made with a netpage pen on its surface to be simultaneously captured and processed by the netpage system.

**[0013]** Multiple netpages can share the same page description. However, to allow input through otherwise identical pages to be distinguished, each netpage is assigned a unique page identifier. This page ID has sufficient precision to distinguish between a very large number of netpages.

**[0014]** In a preferred form suitable for use with the Applicant's digital inkjet printers, each reference to the page description is encoded in a printed tag. The tag identifies the

unique page on which it appears, and thereby indirectly identifies the page description. The tag also identifies its own position on the page.

**[0015]** Tags are printed in infrared-absorptive ink on any substrate which is infrared-reflective, such as ordinary paper. Near-infrared wavelengths are invisible to the human eye but are easily sensed by a solid-state image sensor with an appropriate filter.

**[0016]** A tag is sensed by an area image sensor in the netpage pen, and the tag data is transmitted to the netpage system via the nearest netpage printer. The pen is wireless and communicates with the netpage printer via a short-range radio link. Tags are sufficiently small and densely arranged that the pen can reliably image at least one tag even on a single click on the page. It is important that the pen recognize the page ID and position on every interaction with the page, since the interaction is stateless. Tags are error-correctably encoded to make them partially tolerant to surface damage.

**[0017]** The netpage page server maintains a unique page instance for each printed netpage, allowing it to maintain a distinct set of user-supplied values for input fields in the page description for each printed netpage.

**[0018]** Hyperlabel™ is a trade mark of Silverbrook Research Pty Ltd, Australia. In a preferred form of Hyperlabel™ which is suitable for use with the Applicant's digital inkjet printers, an invisible (e.g. infrared) tagging scheme uniquely identifies a product item. This has the significant advantage that it allows the entire surface of a product to be tagged, or a significant portion thereof, without impinging on the graphic design of the product's packaging or labeling. If the entire surface of a product is tagged (“omnitagged”), then the orientation of the product does not affect its ability to be scanned i.e. a significant part of the line-of-sight disadvantage of visible barcodes is eliminated. Furthermore, if the tags are compact and massively replicated (“omnitags”), then label damage no longer prevents scanning.

**[0019]** Thus, Hyperlabel tagging consists of covering a large portion of the surface of a product with optically-readable invisible tags. When the tags utilize reflection or absorption in the infrared spectrum, they are referred to as infrared identification (IRID) tags. Each Hyperlabel™ tag may uniquely identify the product on which it appears. Each tag also optionally identifies its own position on the surface of the product item, to provide the downstream consumer benefits of netpage interactivity.

**[0020]** Hyperlabels™ are typically applied during product manufacture and/or packaging using digital printers, preferably inkjet printers. These may be add-on infrared printers, which print the tags after the text and graphics have been printed by other means, or integrated colour and infrared printers which print the tags, text and graphics simultaneously.

**[0021]** Hyperlabels™ can be detected using similar technology to barcodes, except using a light source having an appropriate near-IR frequency. The light source may be a laser (e.g. a GaAlAs laser, which emits light at 830 nm) or it may be an LED.

**[0022]** In our copending U.S. application Ser. Nos. 11/488,162 and 11/488,163 (Attorney Docket Nos. HYG019US and HYG020US, filed on Jul. 18, 2006), the contents of which are incorporated herein by cross-reference, we described an alternative to printing Hyperlabel™ tags using a digital printer. In this alternative system, tags are printed by an analog (e.g. offset) printing process and the product item carries an inde-

pendent identifier and/or a layout identifier encoded into the tags. This alternative system has the advantage that the tags are not required to uniquely identify each individual product item and can therefore be printed by an analog printing process, which prints multiple batches of identical tags onto a media web.

[0023] It would therefore be desirable to provide an IR-absorbing dye, suitable for formulation into an analog printing ink. Typically, offset printing inks are oil-based inks.

[0024] It would be further desirable for the dye to exhibit properties compatible with netpage and Hyperlabel™ systems, such as intense absorption in the near infra-red region (e.g. 700 to 1000 nm); zero or low intensity visible absorption; good lightfastness; good thermal stability; zero or low toxicity; and low-cost manufacture.

[0025] Some IR dyes are commercially available from various sources, such as Epolin Products, Fujifilm Imaging Colorants and H.W. Sands Corp.

[0026] In addition, the prior art describes various IR dyes. U.S. Pat. No. 5,460,646, for example, describes an infrared printing ink comprising a colorant, a vehicle and a solvent, wherein the dye is a silicon (IV) 2,3-naphthalocyanine bis-trialkylsilyloxide.

[0027] U.S. Pat. No. 5,282,894 describes a solvent-based printing ink comprising a metal-free phthalocyanine, a complexed phthalocyanine, a metal-free naphthalocyanine, a complexed naphthalocyanine, a nickel dithiolen, an aminium compound, a methine compound or an azulenesquaric acid.

[0028] However, prior art oil-based inks tend to be highly colored and unsuitable for netpage and Hyperlabel™ applications.

## SUMMARY OF THE INVENTION

[0029] In a first aspect, there is provided a phthalocyanine salt comprising one or more sulfonate groups, wherein a counterion of at least one sulfonate group is an ammonium cation comprising at least 15 carbon atoms. Typically, the phthalocyanine salt is suitable for formulation in a solvent-based or oil-based ink vehicle. The phthalocyanine salt may be a dye or pigment, depending on its specific solubility characteristics in a particular ink vehicle.

[0030] Optionally, the counterion of the at least one sulfonate group is an ammonium cation comprising at least 16 carbon atoms, at least 17 carbon atoms, at least 18 carbon atoms, at least 19 carbon atoms or at least 20 carbon atoms.

[0031] Optionally, the ammonium cation comprises at least one group C<sub>6-30</sub> alkyl group or at least one C<sub>6-30</sub> benzylalkyl group. Typically, the ammonium cation comprises at least one group C<sub>6-18</sub> alkyl group or at least one C<sub>6-18</sub> benzylalkyl group. Typically, the ammonium cation comprises at least one group C<sub>6-16</sub> alkyl group or at least one C<sub>6-16</sub> benzylalkyl group.

[0032] Optionally, the phthalocyanine salt comprises a plurality of sulfonate groups.

[0033] Optionally, the phthalocyanine salt comprises a corresponding plurality of ammonium cations.

[0034] Optionally, the phthalocyanine salt is an IR-absorbing dye or pigment, which may be a naphthalocyanine.

[0035] Optionally, the or each ammonium cation comprises at least 17 or, optionally, at least 20 carbon atoms.

[0036] Optionally, the ammonium cation is of formula: N<sup>+</sup>(R<sup>m</sup>)(R<sup>n</sup>)(R<sup>s</sup>)(R<sup>t</sup>), wherein:

[0037] each of R<sup>m</sup>, R<sup>n</sup>, R<sup>s</sup> and R<sup>t</sup> is independently selected from C<sub>1-30</sub> alkyl, C<sub>5-12</sub> aryl and C<sub>5-30</sub> arylalkyl; or

[0038] R<sup>m</sup> and R<sup>n</sup> are together joined to form a C<sub>5-10</sub> heterocycloalkyl group, with R<sup>s</sup> and R<sup>t</sup> being independently selected from C<sub>1-30</sub> alkyl, C<sub>5-12</sub> aryl and C<sub>5-30</sub> arylalkyl; or

[0039] R<sup>m</sup>, R<sup>n</sup> and R<sup>s</sup> are together joined to form a C<sub>5-10</sub> heteroaryl group, with R<sup>t</sup> being independently selected from C<sub>1-30</sub> alkyl, C<sub>5-12</sub> aryl and C<sub>5-30</sub> arylalkyl.

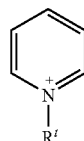
[0040] Optionally, at least one of R<sup>m</sup>, R<sup>n</sup>, R<sup>s</sup> and R<sup>t</sup> comprises 10 or more carbon atoms.

[0041] Optionally, at least two of R<sup>m</sup>, R<sup>n</sup>, R<sup>s</sup> and R<sup>t</sup> comprise 6 or more carbon atoms.

[0042] Optionally, at least three of R<sup>m</sup>, R<sup>n</sup>, R<sup>s</sup> and R<sup>t</sup> comprise 6 or more carbon atoms.

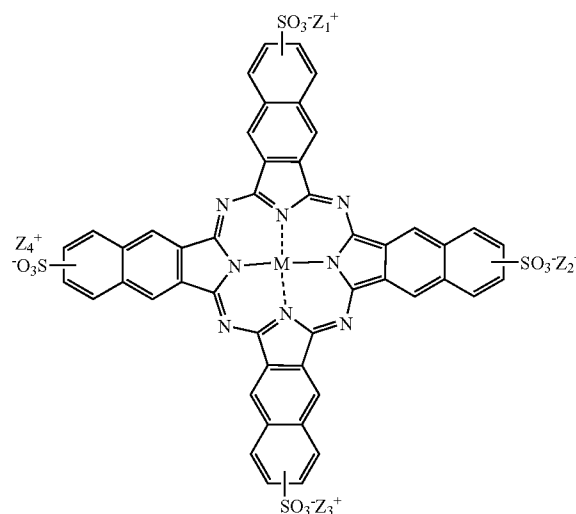
[0043] Optionally, each of R<sup>m</sup>, R<sup>n</sup>, R<sup>s</sup> and R<sup>t</sup> is independently selected from C<sub>1-30</sub> alkyl.

[0044] Optionally, the ammonium cation is of formula:



[0045] Optionally, the phthalocyanine salt is of formula (I):

(I)



wherein

M is Ga(A<sup>1</sup>);

[0046] A<sup>1</sup> is an axial ligand selected from —OH, halogen, —OR<sup>3</sup>, —OC(O)R<sup>4</sup> or —O(CH<sub>2</sub>CH<sub>2</sub>O)<sub>e</sub>R<sup>e</sup> wherein e is an integer from 2 to 10 and R<sup>e</sup> is H, C<sub>1-8</sub> alkyl or C(O)C<sub>1-8</sub> alkyl;

R<sup>3</sup> is selected from C<sub>1-20</sub> alkyl, C<sub>5-12</sub> aryl, C<sub>5-20</sub> arylalkyl or Si(R<sup>y</sup>)(R<sup>z</sup>)(R<sup>w</sup>);

R<sup>4</sup> is selected from C<sub>1-20</sub> alkyl, C<sub>5-20</sub> aryl or C<sub>5-12</sub> arylalkyl;

$R^x$ ,  $R^y$  and  $R^z$  may be the same or different and are selected from  $C_{1-12}$  alkyl,  $C_{5-12}$  aryl,  $C_{5-12}$  arylalkyl,  $C_{1-12}$  alkoxy,  $C_{5-12}$  aryloxy or  $C_{5-12}$  arylalkoxy; and  $Z_1^+$ ,  $Z_2^+$ ,  $Z_3^+$  and  $Z_4^+$  may be the same or different and are each an ammonium cation comprising at least 15 carbon atoms.

[0047] In a second aspect, there is provided a solvent-based or oil-based ink comprising a phthalocyanine salt as described above.

[0048] In a third aspect, there is provided an analog printer, or a module thereof, comprising an ink supply, a printing plate and means for disposing ink from the ink supply onto the plate, wherein the ink comprises a phthalocyanine salt as described above.

[0049] In a fourth aspect, there is provided a substrate having a phthalocyanine salt as described above disposed thereon or therein. Optionally, the substrate is a label, packaging or surface of a product item.

[0050] In a fifth aspect, there is provided a system for interacting with a coded substrate, the system comprising:

[0051] a substrate having human-readable information and machine-readable coded data disposed thereon or therein; and

[0052] a sensing device for reading the machine-readable coded data, wherein the coded data comprises a phthalocyanine salt as described above.

[0053] In a sixth aspect, there is provided a method of initiating a requested action in a computer system via a printed substrate, the substrate containing human-readable information and machine-readable coded data, the method including the steps of:

[0054] positioning a sensing device in an operative position relative to the substrate;

[0055] sensing at least some of the coded data;

[0056] generating indicating data in the sensing device using at least some of the sensed coded data, said indicating data enabling the computer to identify the requested action; and

[0057] sending the indicating data to the computer system, wherein said coded data comprises a phthalocyanine salt as described above.

[0058] In a seventh aspect, there is provided a method of interacting with a product item, the product item having a printed surface containing human-readable information and machine-readable coded data, the method including the steps of:

[0059] positioning a sensing device in an operative position relative to the surface;

[0060] sensing at least some of the coded data;

[0061] generating indicating data in the sensing device using at least some of the sensed coded data, said indicating data enabling the computer to identify a parameter relating to the interaction; and

[0062] sending the indicating data to the computer system, wherein said coded data comprises a phthalocyanine salt as described above.

#### BRIEF DESCRIPTION OF DRAWINGS

[0063] FIG. 1 is a schematic of a the relationship between a sample printed netpage and its online page description;

[0064] FIG. 2 is a schematic view of a interaction between a netpage pen, a Web terminal, a netpage printer, a netpage relay, a netpage page server, and a netpage application server, and a Web server;

[0065] FIG. 3 illustrates a collection of netpage servers, Web terminals, printers and relays interconnected via a network;

[0066] FIG. 4 is a schematic view of a high-level structure of a printed netpage and its online page description;

[0067] FIG. 5A is a plan view showing the interleaving and rotation of the symbols of four codewords of the tag;

[0068] FIG. 5B is a plan view showing a macrodot layout for the tag shown in FIG. 5a;

[0069] FIG. 5C is a plan view showing an arrangement of nine of the tags shown in FIGS. 5a and 5b, in which targets are shared between adjacent tags;

[0070] FIG. 5D is a plan view showing a relationship between a set of the tags shown in FIG. 5a and a field of view of a netpage sensing device in the form of a netpage pen;

[0071] FIG. 6 is a perspective view of a netpage pen and its associated tag-sensing field-of-view cone;

[0072] FIG. 7 is a perspective exploded view of the netpage pen shown in FIG. 6;

[0073] FIG. 8 is a schematic block diagram of a pen controller for the netpage pen shown in FIGS. 6 and 7;

[0074] FIG. 9 is a perspective view of a wall-mounted netpage printer;

[0075] FIG. 10 is a section through the length of the netpage printer of FIG. 9;

[0076] FIG. 10A is an enlarged portion of FIG. 10 showing a section of the duplexed print engines and glue wheel assembly;

[0077] FIG. 11 is a detailed view of the ink cartridge, ink, air and glue paths, and print engines of the netpage printer of FIGS. 9 and 10;

[0078] FIG. 12 is an exploded view of an ink cartridge;

[0079] FIG. 13 is a schematic view of the structure of an item ID;

[0080] FIG. 14 is a schematic view of the structure of a Hyperlabel tag;

[0081] FIG. 15 is a schematic view of a pen class diagram;

[0082] FIG. 16 is a schematic view of the interaction between a product item, a fixed product scanner, a hand-held product scanner, a scanner relay, a product server, and a product application server;

[0083] FIGS. 17(A) to 17(C) show the basic operational principles of a thermal bend actuator;

[0084] FIG. 18 shows a three dimensional view of a single ink jet nozzle arrangement constructed in accordance with FIG. 17;

[0085] FIG. 19 shows an array of the nozzle arrangements shown in FIG. 18;

[0086] FIG. 20 is an example of a layout ID class diagram;

[0087] FIG. 21 is an alternative example of Hyperlabel tag class diagram;

[0088] FIG. 22 shows a product item having Hyperlabel tags and a separate RFID tag;

[0089] FIG. 23 shows a product item having Hyperlabel tags and a separate barcode identifier;

[0090] FIG. 24 shows a product item having Hyperlabel tags overprinted with an ink containing a randomly dispersed taggant;

[0091] FIG. 25 shows a reflectance spectrum of a printed swatch of Aliquat® 336 salt 5 at 1% w/w dye loading;

[0092] FIG. 26 shows a reflectance spectrum of a printed swatch of the Aliquat® 336 salt 5 at 2% w/w dye loading;

[0093] FIG. 27 shows a reflectance spectrum of a printed swatch of the Aliquat® 336 salt 5 at 3% w/w dye loading;

[0094] FIG. 28 shows the relationship between Aliquat® 336 salt 5 loading and absorption at 800-810 nm;

[0095] FIG. 29 shows a  $^1\text{H}$  NMR ( $d_6$ -DMSO) spectrum of the Aliquat® 336 salt 5;

[0096] FIG. 30 shows a reflectance spectrum of an offset printed strip of hexadecyloxygallium naphthalocyanine 10 at 3% w/w;

[0097] FIG. 31 shows a reflectance spectrum of the tetrakis (didodecyltrimethylammonium) salt 6 on photographic paper;

[0098] FIG. 32 shows a reflectance spectrum of the tetra(N-hexadecylpyridinium) salt 7 on photographic paper;

[0099] FIG. 33 shows a reflectance spectrum of the tetra (hexadecyltrimethylammonium) salt 8 on photographic paper;

[0100] FIG. 34 shows a reflectance spectrum of the tetrakis (tetraoctylammonium) salt 11 on photographic paper;

[0101] FIG. 35 shows a reflectance spectrum of the tetrakis (tetraoctadecylammonium) salt 12 on photographic paper;

[0102] FIG. 36 shows a reflectance spectrum of the tetra (benzethonium) salt 15 on photographic paper;

[0103] FIG. 37 shows a reflectance spectrum of the tetrakis (trioctadecylmethylammonium) salt 18 on photographic paper;

[0104] FIG. 38 shows a reflectance spectrum of the tetrakis (tetrahexylammonium) salt 19 on photographic paper;

[0105] FIG. 39 shows a reflectance spectrum of the tetrakis (trioctylamine) salt 20 on photographic paper; and

[0106] FIG. 40 shows a reflectance spectrum of the tetrakis (tridodecylamine) salt 21 on photographic paper.

#### DETAILED DESCRIPTION

##### IR-Absorbing Dye

[0107] As used herein, the term “phthalocyanine” refers to any compound belonging to the general class of macrocyclic phthalocyanines, and includes naphthalocyanines, quinolinaphthalocyanines etc, as well as substituted derivatives thereof.

[0108] As used herein, the term “IR-absorbing dye” or “IR-absorbing pigment” means a substance, which absorbs infrared radiation and which is therefore suitable for detection by an infrared sensor. Preferably, the IR-absorbing dye or pigment absorbs in the near infrared region, and preferably has a  $\lambda_{max}$  in the range of 700 to 1000 nm, more preferably 750 to 900 nm, more preferably 780 to 850 nm. Dyes having a  $\lambda_{max}$  in this range are particularly suitable for detection by semiconductor lasers, such as a gallium aluminium arsenide diode laser.

[0109] Formulations according to the present invention have the advantageous features of: low cost, low visibility and suitability for formulation into solvent-based or oil-based inks. Accordingly, the dyes of the present invention may be suitable for use in netpage and Hyperlabel™ applications, where coded data is printed by an analog (e.g. offset) printing process, as described in our copending U.S. application Ser. Nos. 11/488,162 and 11/488,163 (Attorney Docket Nos. HYG019US and HYG020US, filed on Jul. 18, 2006), the contents of which are incorporated herein by reference.

[0110] Hitherto, ammonium salts of sulfonated phthalocyanines had not been proposed as IR-absorbing dyes suitable for formulation into solvent-based or oil-based inks. Traditionally, the inherent hydrophobicity of the phthalocyanine macrocycle had been exploited as a means for solubilizing

phthalocyanines into solvents or oils. However, in the present invention, the phthalocyanine is sulfonated and the counterion provides the hydrophobicity necessary for solubilization in oils. One advantage of this approach is that complementary water-soluble and oil-soluble dyes may be manufactured from a common sulfonic acid intermediate.

[0111] A further advantage is that the complementary water-soluble and oil-soluble dyes (or pigments) have the same chromophore and therefore have similar  $\lambda_{max}$ . IR dyes are usually designed for use with a specific IR sensor which has maximum sensitivity to a particular wavelength. It is therefore desirable to produce a suite of complementary aqueous-based and oil-based dyes, printable by digital (e.g. inkjet) or analog (e.g. offset) processes, which have the same  $\lambda_{max}$  and optimized for use with the same IR sensor. It will be readily appreciated that the oil- and solvent-soluble dyes described below in the Examples below are complementary with the water-soluble dyes described in, for example our earlier U.S. Pat. No. 7,148,435, the contents of which is incorporated herein by reference. The dyes each share the same sulfonated gallium naphthalocyanine chromophore and therefore have similar absorption characteristics.

[0112] In our earlier U.S. patent application No. 60/851,754 (Attorney Docket No. IRB022US, filed on Oct. 16, 2006), the contents of which is incorporated herein by reference, we described how phosphonium salts were suitable for formulating phthalocyanine dyes into solvent-based or oil-based ink vehicles. However, it has now been found that certain ammonium salts also enable sulfonated phthalocyanines to be formulated into non-aqueous ink vehicles, which are typically used for offset printing. In particular, it has been found that ammonium salts comprising at least 15 carbon atoms are suitable for this purpose.

[0113] Aliquat® 336 is an example of a commercially available ammonium salt, which is suitable for use in the present invention. Aliquat® 336 is a mixture of predominantly methyltrioctylammonium chloride with tricaprylmethylammonium chloride. It is relatively inexpensive and readily available, making it an excellent alternative to the phosphonium salts described previously by the present Applicant.

[0114] A further advantage of IR dyes according to the present invention is their low visibility. The low visibility is believed to be a result of reduced  $\pi$ - $\pi$  stacking between adjacent molecules. The bulky ammonium cation comprising at least 15 carbon atoms is believed to interrupt aggregation, thereby providing a greater monomer component with a sharper Q-band. A sharper Q-band in the IR region generally provides less absorption in the visible region, and therefore lower overall visibility when printed.

[0115] Notwithstanding the significant cost improvement of the present ammonium salts compared with the phosphonium salts described in U.S. Application No. 60/851,754 (Attorney Docket No. IRB022US, filed on Oct. 16, 2006), the ammonium salts also exhibit surprisingly high stability when printed. This unexpected higher stability of ammonium salts, as compared to their phosphonium counterparts, makes the ammonium salts particularly attractive for use in offset inks.

[0116] In the most general form of the present invention, the phthalocyanine dye may be metal-free or may comprise a central metal atom moiety M. Optionally, M is selected from  $\text{Si}(\text{A}^1)(\text{A}^2)$ ,  $\text{Ge}(\text{A}^1)(\text{A}^2)$ ,  $\text{Ga}(\text{A}^1)$ ,  $\text{Mg}$ ,  $\text{Al}(\text{A}^1)$ ,  $\text{TiO}$ ,  $\text{Ti}(\text{A}^1)(\text{A}^2)$ ,  $\text{ZrO}$ ,  $\text{Zr}(\text{A}^1)(\text{A}^2)$ ,  $\text{VO}$ ,  $\text{V}(\text{A}^1)(\text{A}^2)$ ,  $\text{Mn}$ ,  $\text{Mn}(\text{A}^1)$ ,  $\text{Fe}$ ,  $\text{Fe}(\text{A}^1)$ ,  $\text{Co}$ ,  $\text{Ni}$ ,  $\text{Cu}$ ,  $\text{Zn}$ ,  $\text{Sn}$ ,  $\text{Sn}(\text{A}^1)(\text{A}^2)$ ,  $\text{Pb}$ ,  $\text{Pb}(\text{A}^1)(\text{A}^2)$ ,  $\text{Pd}$

and Pt. Phthalocyanines having a range of central metal atom moieties are well known in the literature (see, for example, Aldrich Catalogue).

[0117] Optionally, M is selected from Si(A<sup>1</sup>)(A<sup>2</sup>), Ge(A<sup>1</sup>)(A<sup>2</sup>), Ga(A<sup>1</sup>), Al(A<sup>1</sup>), VO, Mn, Mn(A<sup>1</sup>), Cu, Zn, Sn, and Sn(A<sup>1</sup>)(A<sup>2</sup>).

[0118] Optionally, M is Ga(A<sup>1</sup>).

[0119] A<sup>1</sup> and A<sup>2</sup> are axial ligands, which may be the same or different. Optionally, A<sup>1</sup> and A<sup>2</sup> are selected from —OH, halogen or —OR<sup>3</sup>. Optionally, A<sup>1</sup> and A<sup>2</sup> may be —OC(O)R<sup>4</sup> or —O(CH<sub>2</sub>CH<sub>2</sub>O)<sub>e</sub>R<sup>e</sup> wherein e is an integer from 2 to 10 and R<sup>e</sup> is H, C<sub>1-8</sub> alkyl or C(O)C<sub>1-8</sub> alkyl.

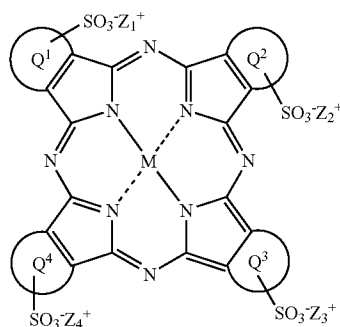
[0120] R<sup>3</sup> may be C<sub>1-20</sub> alkyl, C<sub>5-12</sub> aryl, C<sub>5-20</sub> arylalkyl or Si(R<sup>x</sup>)(R<sup>y</sup>)(R<sup>z</sup>).

[0121] R<sup>4</sup> may be C<sub>1-120</sub> alkyl, C<sub>5-12</sub> aryl or C<sub>5-20</sub> arylalkyl.

[0122] R<sup>x</sup>, R<sup>y</sup> and R<sup>z</sup> may be the same or different and are selected from C<sub>1-12</sub> alkyl, C<sub>5-12</sub> aryl, C<sub>5-12</sub> arylalkyl, C<sub>1-12</sub> alkoxy, C<sub>5-12</sub> aryloxy or C<sub>5-12</sub> arylalkoxy.

[0123] Typically A<sup>1</sup> is a hydroxyl group (—OH). Alternatively, A<sup>1</sup> may be selected or modified to impart specific properties onto the dye molecule. A<sup>1</sup> may be selected to add axial steric bulk to the dye molecule, thereby further reducing cofacial interactions between adjacent dye molecules.

[0124] Optionally, the salt is of formula (Ia):



wherein:

Q<sup>1</sup>, Q<sup>2</sup>, Q<sup>3</sup> and Q<sup>4</sup> are the same or different and are independently selected from a C<sub>3-20</sub> arylene group or a C<sub>3-20</sub> heteroarylene group;

M is (H<sub>2</sub>) or a metal selected from the group comprising: Si(A<sup>1</sup>)(A<sup>2</sup>), Ge(A<sup>1</sup>)(A<sup>2</sup>), Ga(A<sup>1</sup>), Mg, Al(A<sup>1</sup>), TiO, Ti(A<sup>1</sup>)(A<sup>2</sup>), ZrO, Zr(A<sup>1</sup>)(A<sup>2</sup>), VO, V(A<sup>1</sup>)(A<sup>2</sup>), Mn, Mn(A<sup>1</sup>), Fe, Fe(A<sup>1</sup>), Co, Ni, Cu, Zn, Sn, Sn(A<sup>1</sup>)(A<sup>2</sup>), Pb, Pb(A<sup>1</sup>)(A<sup>2</sup>), Pd and Pt;

A<sup>1</sup> and A<sup>2</sup> are axial ligands, which may be the same or different, and are selected from the group comprising: —OH, halogen, —OR<sup>3</sup>, —OC(O)R<sup>4</sup> and —O(CH<sub>2</sub>CH<sub>2</sub>O)<sub>e</sub>R<sup>e</sup> wherein e is an integer from 2 to 10 and R<sup>e</sup> is H, C<sub>1-8</sub> alkyl or C(O)C<sub>1-8</sub> alkyl;

R<sup>3</sup> is C<sub>1-20</sub> alkyl, C<sub>5-12</sub> aryl, C<sub>5-20</sub> arylalkyl or Si(R<sup>x</sup>)(R<sup>y</sup>)(R<sup>z</sup>); R<sup>4</sup> is C<sub>1-20</sub> alkyl, C<sub>5-12</sub> aryl or C<sub>5-20</sub> arylalkyl;

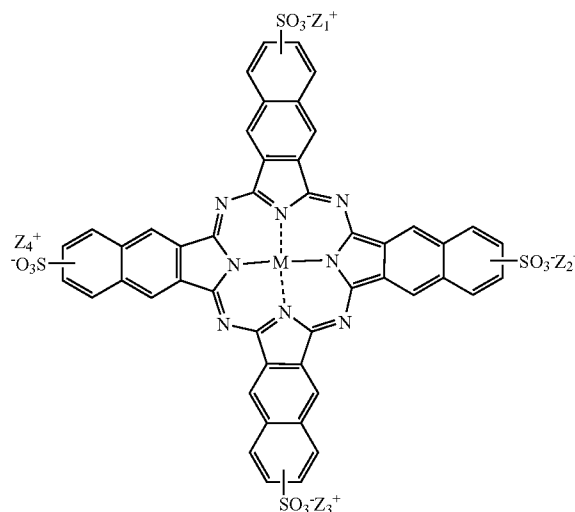
R<sup>x</sup>, R<sup>y</sup> and R<sup>z</sup> are the same or different and are selected from C<sub>1-12</sub> alkyl, C<sub>5-12</sub> aryl, C<sub>5-12</sub> arylalkyl, C<sub>1-12</sub> alkoxy, C<sub>5-12</sub> aryloxy or C<sub>5-12</sub> arylalkoxy; and

Z<sub>1</sub><sup>+</sup>, Z<sub>2</sub><sup>+</sup>, Z<sub>3</sub><sup>+</sup> and Z<sub>4</sub><sup>+</sup> may be the same or different and are each an ammonium cation comprising at least 15 carbon atoms.

[0125] Optionally, Q<sup>1</sup>, Q<sup>2</sup>, Q<sup>3</sup> and Q<sup>4</sup> are such that compound (Ia) is a phthalocyanine or a naphthalocyanine salt.

[0126] Optionally, the salt is of formula (II):

(II)



wherein

M is (H<sub>2</sub>) or a metal selected from the group comprising: Si(A<sup>1</sup>)(A<sup>2</sup>), Ge(A<sup>1</sup>)(A<sup>2</sup>), Ga(A<sup>1</sup>), Mg, Al(A<sup>1</sup>), TiO, Ti(A<sup>1</sup>)(A<sup>2</sup>), ZrO, Zr(A<sup>1</sup>)(A<sup>2</sup>), VO, V(A<sup>1</sup>)(A<sup>2</sup>), Mn, Mn(A<sup>1</sup>), Fe, Fe(A<sup>1</sup>), Co, Ni, Cu, Zn, Sn, Sn(A<sup>1</sup>)(A<sup>2</sup>), Pb, Pb(A<sup>1</sup>)(A<sup>2</sup>), Pd and Pt;

A<sup>1</sup> is an axial ligand selected from —OH, halogen, —OR<sup>3</sup>, —OC(O)R<sup>4</sup> or —O(CH<sub>2</sub>CH<sub>2</sub>O)<sub>e</sub>R<sup>e</sup> wherein e is an integer from 2 to 10 and R<sup>e</sup> is H, C<sub>1-8</sub> alkyl or C(O)C<sub>1-8</sub> alkyl;

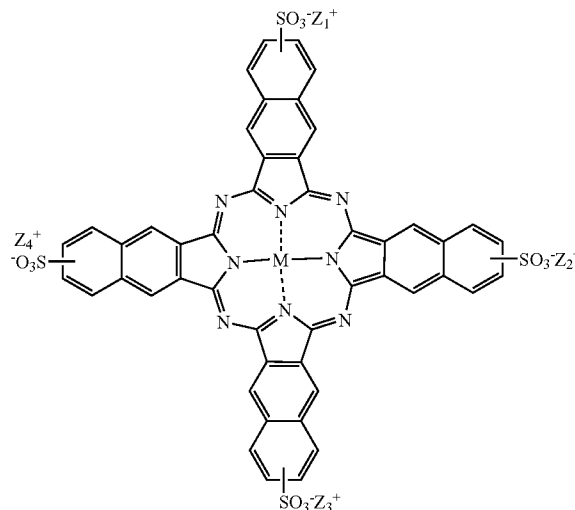
R<sup>3</sup> is selected from C<sub>1-12</sub> alkyl, C<sub>5-12</sub> aryl, C<sub>5-12</sub> arylalkyl or Si(R<sup>x</sup>)(R<sup>y</sup>)(R<sup>z</sup>);

R<sup>4</sup> is selected from C<sub>1-12</sub> alkyl, C<sub>5-12</sub> aryl or C<sub>5-12</sub> arylalkyl; R<sup>x</sup>, R<sup>y</sup> and R<sup>z</sup> may be the same or different and are selected from C<sub>1-12</sub> alkyl, C<sub>5-12</sub> aryl, C<sub>5-12</sub> arylalkyl, C<sub>1-12</sub> alkoxy, C<sub>5-12</sub> aryloxy or C<sub>5-12</sub> arylalkoxy; and

Z<sub>1</sub><sup>+</sup>, Z<sub>2</sub><sup>+</sup>, Z<sub>3</sub><sup>+</sup> and Z<sub>4</sub><sup>+</sup> may be the same or different and are each an ammonium cation comprising at least 15 carbon atoms.

[0127] An example of a phthalocyanine salt according to the present invention is shown in formula (I):

(I)



wherein

M is Ga(A<sup>1</sup>);

[0128] A<sup>1</sup> is an axial ligand selected from —OH, halogen, —OR<sup>3</sup>, —OC(O)R<sup>4</sup> or —O(CH<sub>2</sub>CH<sub>2</sub>O)<sub>e</sub>R<sup>e</sup> wherein e is an integer from 2 to 10 and R<sup>e</sup> is H, C<sub>1-8</sub> alkyl or C(O)C<sub>1-8</sub> alkyl;

R<sup>3</sup> is selected from C<sub>1-12</sub> alkyl, C<sub>5-12</sub> aryl, C<sub>5-12</sub> arylalkyl or Si(R<sup>x</sup>)(R<sup>y</sup>)(R<sup>z</sup>);

R<sup>4</sup> is selected from C<sub>1-12</sub> alkyl, C<sub>5-12</sub> aryl or C<sub>5-12</sub> arylalkyl; R<sup>x</sup>, R<sup>y</sup> and R<sup>z</sup> may be the same or different and are selected from C<sub>1-12</sub> alkyl, C<sub>5-12</sub> aryl, C<sub>5-12</sub> arylalkyl, C<sub>1-12</sub> alkoxy, C<sub>5-12</sub> aryloxy or C<sub>5-12</sub> arylalkoxy; and Z<sub>1</sub><sup>+</sup>, Z<sub>2</sub><sup>+</sup>, Z<sub>3</sub><sup>+</sup> and Z<sub>4</sub><sup>+</sup> may be the same or different and are each an ammonium cation comprising at least 15 carbon atoms.

[0129] Optionally, M is Ga(OH).

[0130] Optionally, each Z<sub>1</sub><sup>+</sup>, Z<sub>2</sub><sup>+</sup>, Z<sub>3</sub><sup>+</sup> and Z<sub>4</sub><sup>+</sup> is of formula: N<sup>+</sup>(R<sup>m</sup>)(R<sup>n</sup>)(R<sup>s</sup>)(R<sup>t</sup>), wherein:

[0131] each of R<sup>m</sup>, R<sup>n</sup>, R<sup>s</sup> and R<sup>t</sup> is independently selected from C<sub>1-30</sub> alkyl, C<sub>5-12</sub> aryl and C<sub>5-30</sub> arylalkyl; or

[0132] R<sup>m</sup> and R<sup>n</sup> are together joined to form a C<sub>5-10</sub> heterocycloalkyl group, with R<sup>s</sup> and R<sup>t</sup> being independently selected from C<sub>1-30</sub> alkyl, C<sub>5-12</sub> aryl and C<sub>5-30</sub> arylalkyl; or

[0133] R<sup>m</sup>, R<sup>n</sup> and R<sup>s</sup> are together joined to form a C<sub>5-10</sub> heteroaryl group, with R<sup>t</sup> being independently selected from C<sub>1-30</sub> alkyl, C<sub>5-12</sub> aryl and C<sub>5-30</sub> arylalkyl.

[0134] The present Applicant has described previously the use of gallium naphthalocyanines as IR dyes. These compounds are readily synthesized, have strong absorption in the near-IR region and have surprisingly low absorption in the visible region. Dyes according to formula (I) facilitate the use of gallium naphthalocyanines in non-aqueous ink vehicles.

[0135] The term “aryl” is used herein to refer to an aromatic group, such as phenyl, naphthyl or triptyceny. C<sub>6-12</sub> aryl, for example, refers to an aromatic group having from 6 to 12 carbon atoms, excluding any substituents. The term “arylene”, of course, refers to divalent groups corresponding to the monovalent aryl groups described above. Any reference to aryl implicitly includes arylene, where appropriate.

[0136] The term “heteroaryl” refers to an aryl group, where 1, 2, 3 or 4 carbon atoms are replaced by a heteroatom selected from N, O or S. Examples of heteroaryl (or heteroaromatic) groups include pyridyl, benzimidazolyl, indazolyl, quinolinyl, isoquinolinyl, indolinyl, isoindolinyl, indolyl, isoindolyl, pyrrolyl, imidazolyl, oxazolyl, isoxazolyl, pyrazolyl, isoxazolonyl, piperazinyl, pyrimidinyl, pyridyl, pyrimidinyl, benzopyrimidinyl, benzotriazole, quinoxalinyl, pyridazyl etc.

[0137] Unless specifically stated otherwise, aryl and heteroaryl groups may be optionally substituted with 1, 2, 3, 4 or 5 of the substituents described below. The optional substituent(s) are independently selected from C<sub>1-8</sub> alkyl, C<sub>1-8</sub> alkoxy, —(OCH<sub>2</sub>CH<sub>2</sub>)<sub>d</sub>OR<sup>d</sup> (wherein d is an integer from 2 to 5000 and R<sup>d</sup> is H, C<sub>1-8</sub> alkyl or C(O)C<sub>1-8</sub> alkyl), cyano, halogen, amino, hydroxyl, thiol, —SR<sup>v</sup>, —NR<sup>u</sup>R<sup>v</sup>, nitro, phenyl, phenoxy, —CO<sub>2</sub>R<sup>v</sup>, —C(O)R<sup>v</sup>, —OCOR<sup>v</sup>, —SO<sub>2</sub>R<sup>v</sup>, —OSO<sub>2</sub>R<sup>v</sup>, —SO<sub>2</sub>OR<sup>v</sup>, —NHC(O)R<sup>v</sup>, —CONR<sup>u</sup>R<sup>v</sup>, —CONR<sup>u</sup>R<sup>v</sup>, —SO<sub>2</sub>NR<sup>u</sup>R<sup>v</sup>, wherein R<sup>u</sup> and R<sup>v</sup> are independently selected from hydrogen, C<sub>1-12</sub> alkyl, phenyl or phenyl-C<sub>1-8</sub> alkyl (e.g. benzyl). Where, for example, a group contains more than one substituent, different substituents can have

different R<sup>u</sup> or R<sup>v</sup> groups. For example, a naphthyl group may be substituted with three substituents: —SO<sub>2</sub>NHPh, —CO<sub>2</sub>Me group and —NH<sub>2</sub>.

[0138] The term “alkyl” is used herein to refer to alkyl groups in both straight and branched forms. Unless stated otherwise, the alkyl group may be interrupted with 1, 2, 3 or 4 heteroatoms selected from O, NH or S. Unless stated otherwise, the alkyl group may also be interrupted with 1, 2 or 3 double and/or triple bonds. However, the term “alkyl” usually refers to alkyl groups having double or triple bond interruptions. Where “alkenyl” groups are specifically mentioned, this is not intended to be construed as a limitation on the definition of “alkyl” above.

[0139] Where reference is made to, for example, C<sub>1-20</sub> alkyl, it is meant the alkyl group may contain any number of carbon atoms between 1 and 20. Unless specifically stated otherwise, any reference to “alkyl” means C<sub>1-20</sub> alkyl, preferably C<sub>1-12</sub> alkyl or C<sub>1-6</sub> alkyl.

[0140] The term “alkyl” also includes cycloalkyl groups. As used herein, the term “cycloalkyl” includes cycloalkyl, polycycloalkyl, and cycloalkenyl groups, as well as combinations of these with linear alkyl groups, such as cycloalkylalkyl groups. The cycloalkyl group may be interrupted with 1, 2 or 3 heteroatoms selected from O, N or S and may be specifically indicated as a heterocycloalkyl group. Examples of heterocycloalkyl groups are pyrrolidino, morpholino, piperidino etc. However, the term “cycloalkyl” usually refers to cycloalkyl groups having no heteroatom interruptions. Examples of cycloalkyl groups include cyclopentyl, cyclohexyl, cyclohexenyl, cyclohexylmethyl and adamantyl groups.

[0141] The term “arylalkyl” refers to groups such as benzyl, phenylethyl and naphthylmethyl.

[0142] The term “halogen” or “halo” is used herein to refer to any of fluorine, chlorine, bromine and iodine. Usually, however, halogen refers to chlorine or fluorine substituents.

[0143] Any chiral compounds described herein have not been given stereo-descriptors. However, when compounds may exist in stereoisomeric forms, then all possible stereoisomers and mixtures thereof are included (e.g. enantiomers, diastereomers and all combinations including racemic mixtures etc.).

[0144] Likewise, when compounds may exist in a number of regioisomeric forms, then all possible regioisomers and mixtures thereof are included.

[0145] For the avoidance of doubt, the term “a” (or “an”), in phrases such as “comprising a”, means “at least one” and not “one and only one”. Where the term “at least one” is specifically used, this should not be construed as having a limitation on the definition of “a”.

[0146] Throughout the specification, the term “comprising”, or variations such as “comprise” or “comprises”, should be construed as including a stated element, integer or step, but not excluding any other element, integer or step.

## Inks

[0147] The present invention also provides a solvent-based or an oil-based ink. Optionally, the ink is suitable for analog printing, such as offset printing. However, it will be appreciated that the ink may also be suitable for digital inkjet print-heads, which do not require an aqueous-based ink for bubble generation. Examples of such printheads are piezoelectric printheads and the Applicant's thermal bend actuator print-heads described in more detail below.

[0148] Solvent-based and oil-based ink formulations suitable for analog printing will be well known to the person skilled in the art. Such printing inks are typically comprised of four material categories, including: (a) dyes, which include pigments, toners and dyes; (b) vehicles, or varnishes, which act as carriers for the dyes during the printing operation, and bind the dyes to the substrate upon drying; (c) solvents, which primarily assist in the formation of the vehicle, and reduce ink viscosity; and (d) additives, which influence the printability, film characteristics, drying speed, and end-use properties.

#### Printers

[0149] Analog printers, such as offset printers, have been known in the art for decades and will be part of the skilled person's common general knowledge.

[0150] As already mentioned, solvent-based inks described herein may be used with the Applicant's thermal bend actuator inkjet printheads. In the thermal bend actuator, there is typically provided a nozzle arrangement having a nozzle chamber containing ink and a thermal bend actuator connected to a paddle positioned within the chamber. The thermal actuator device is actuated so as to eject ink from the nozzle chamber. The preferred embodiment includes a particular thermal bend actuator which includes a series of tapered portions for providing conductive heating of a conductive trace. The actuator is connected to the paddle via an arm received through a slotted wall of the nozzle chamber. The actuator arm has a mating shape so as to mate substantially with the surfaces of the slot in the nozzle chamber wall.

[0151] Turning initially to FIGS. 17(a)-(c), there is provided schematic illustrations of the basic operation of a nozzle arrangement of this embodiment. A nozzle chamber 501 is provided filled with ink 502 by means of an ink inlet channel 503 which can be etched through a wafer substrate on which the nozzle chamber 501 rests. The nozzle chamber 501 further includes an ink ejection port 504 around which an ink meniscus forms.

[0152] Inside the nozzle chamber 501 is a paddle type device 507 which is interconnected to an actuator 508 through a slot in the wall of the nozzle chamber 501. The actuator 508 includes a heater means e.g. 509 located adjacent to an end portion of a post 510. The post 510 is fixed to a substrate.

[0153] When it is desired to eject a drop from the nozzle chamber 501, as illustrated in FIG. 17(b), the heater means 509 is heated so as to undergo thermal expansion. Preferably, the heater means 509 itself or the other portions of the actuator 508 are built from materials having a high bend efficiency where the bend efficiency is defined as:

$$\text{bend efficiency} = \frac{\text{Young's Modulus} \times (\text{Coefficient of thermal Expansion})}{\text{Density} \times \text{Specific Heat Capacity}}$$

[0154] A suitable material for the heater elements is a copper nickel alloy which can be formed so as to bend a glass material.

[0155] The heater means 509 is ideally located adjacent the end portion of the post 510 such that the effects of activation are magnified at the paddle end 507 such that small thermal expansions near the post 510 result in large movements of the paddle end.

[0156] The heater means 509 and consequential paddle movement causes a general increase in pressure around the ink meniscus 505 which expands, as illustrated in FIG. 17(b), in a rapid manner. The heater current is pulsed and ink is ejected out of the port 504 in addition to flowing in from the ink channel 503.

[0157] Subsequently, the paddle 507 is deactivated to again return to its quiescent position. The deactivation causes a general reflow of the ink into the nozzle chamber. The forward momentum of the ink outside the nozzle rim and the corresponding backflow results in a general necking and breaking off of the drop 512 which proceeds to the print media. The collapsed meniscus 505 results in a general sucking of ink into the nozzle chamber 502 via the ink flow channel 503. In time, the nozzle chamber 501 is refilled such that the position in FIG. 17(a) is again reached and the nozzle chamber is subsequently ready for the ejection of another drop of ink.

[0158] FIG. 18 illustrates a side perspective view of the nozzle arrangement. FIG. 19 illustrates sectional view through an array of nozzle arrangement of FIG. 18. In these figures, the numbering of elements previously introduced has been retained.

[0159] Firstly, the actuator 508 includes a series of tapered actuator units e.g. 515 which comprise an upper glass portion (amorphous silicon dioxide) 516 formed on top of a titanium nitride layer 517. Alternatively a copper nickel alloy layer (hereinafter called cupronickel) can be utilized which will have a higher bend efficiency.

[0160] The titanium nitride layer 517 is in a tapered form and, as such, resistive heating takes place near an end portion of the post 510. Adjacent titanium nitride/glass portions 515 are interconnected at a block portion 519 which also provides a mechanical structural support for the actuator 508.

[0161] The heater means 509 ideally includes a plurality of the tapered actuator unit 515 which are elongate and spaced apart such that, upon heating, the bending force exhibited along the axis of the actuator 508 is maximized. Slots are defined between adjacent tapered units 515 and allow for slight differential operation of each actuator 508 with respect to adjacent actuators 508.

[0162] The block portion 519 is interconnected to an arm 520. The arm 520 is in turn connected to the paddle 507 inside the nozzle chamber 501 by means of a slot e.g. 522 formed in the side of the nozzle chamber 501. The slot 522 is designed generally to mate with the surfaces of the arm 520 so as to minimize opportunities for the outflow of ink around the arm 520. The ink is held generally within the nozzle chamber 501 via surface tension effects around the slot 522.

[0163] When it is desired to actuate the arm 520, a conductive current is passed through the titanium nitride layer 517 via vias within the block portion 519 connecting to a lower CMOS layer 506 which provides the necessary power and control circuitry for the nozzle arrangement. The conductive current results in heating of the nitride layer 517 adjacent to the post 510 which results in a general upward bending of the arm 20 and consequential ejection of ink out of the nozzle 504. The ejected drop is printed on a page in the usual manner for an inkjet printer as previously described.

[0164] An array of nozzle arrangements can be formed so as to create a single printhead. For example, in FIG. 24 there is illustrated a partly sectioned various array view which comprises multiple ink ejection nozzle arrangements of FIG.

**18** laid out in interleaved lines so as to form a printhead array. Of course, different types of arrays can be formulated including full color arrays etc.

**[0165]** The construction of the printhead system described can proceed utilizing standard MEMS techniques through suitable modification of the steps as set out in U.S. Pat. No. 6,243,113 entitled "Image Creation Method and Apparatus (IJ 41)" to the present applicant, the contents of which are fully incorporated by cross reference.

#### Substrates

**[0166]** As mentioned above, the dyes of the present invention are especially suitable for use in Hyperlabel™ and netpage systems. Such systems are described in more detail below and in the patent applications listed above, all of which are incorporated herein by reference in their entirety.

**[0167]** Hence, the present invention provides a substrate having an IR-absorbing dye as described above disposed thereon or therein. Preferably, the substrate comprises an interface surface. Preferably, the dye is disposed in the form of coded data suitable for use in netpage and/or Hyperlabel™ systems. For example, the coded data may be indicative of the a plurality of locations and/or an identity of a product item. Preferably, the coded data is disposed over a substantial portion of an interface surface of the substrate (e.g. greater than 20%, greater than 50% or greater than 90% of the surface).

**[0168]** Preferably, the substrate is IR reflective so that the dye disposed thereon may be detected by a sensing device. The substrate may be comprised of any suitable material such as plastics (e.g. polyolefins, polyesters, polyamides etc.), paper, metal or combinations thereof. The substrate may be laminated.

**[0169]** For netpage applications, the substrate is preferably a paper sheet. For Hyperlabel™ applications, the substrate is preferably a tag, a label, a packaging material or a surface of a product item. Typically, tags and labels are comprised of plastics, paper or combinations thereof.

#### Netpage and Hyperlabel™

**[0170]** There now follows a detailed overview of netpage and Hyperlabel™. (Note: Memjet™ and Hyperlabel™ are trade marks of Silverbrook Research Pty Ltd, Australia). It will be appreciated that not every implementation will necessarily embody all or even most of the specific details and extensions discussed below in relation to the basic system. However, the system is described in its most complete form to reduce the need for external reference when attempting to understand the context in which the preferred embodiments and aspects of the present invention operate.

**[0171]** In brief summary, the preferred form of the netpage system employs a computer interface in the form of a mapped surface, that is, a physical surface which contains references to a map of the surface maintained in a computer system. The map references can be queried by an appropriate sensing device. Depending upon the specific implementation, the map references may be encoded visibly or invisibly, and defined in such a way that a local query on the mapped surface yields an unambiguous map reference both within the map and among different maps. The computer system can contain information about features on the mapped surface, and such information can be retrieved based on map references supplied by a sensing device used with the mapped surface. The information thus retrieved can take the form of actions which

are initiated by the computer system on behalf of the operator in response to the operator's interaction with the surface features.

**[0172]** In its preferred form, the netpage system relies on the production of, and human interaction with, netpages. These are pages of text, graphics and images printed on ordinary paper, but which work like interactive web pages. Information is encoded on each page using ink which is substantially invisible to the unaided human eye. The ink, however, and thereby the coded data, can be sensed by an optically imaging pen and transmitted to the netpage system.

**[0173]** In the preferred form, active buttons and hyperlinks on each page can be clicked with the pen to request information from the network or to signal preferences to a network server. In one embodiment, text written by hand on a netpage is automatically recognized and converted to computer text in the netpage system, allowing forms to be filled in. In other embodiments, signatures recorded on a netpage are automatically verified, allowing e-commerce transactions to be securely authorized.

**[0174]** As illustrated in FIG. 1, a printed netpage **1** can represent an interactive form which can be filled in by the user both physically, on the printed page, and "electronically", via communication between the pen and the netpage system. The example shows a "Request" form containing name and address fields and a submit button. The netpage consists of graphic data **2** printed using visible ink, and coded data **3** printed as a collection of tags **4** using invisible ink. The corresponding page description **5**, stored on the netpage network, describes the individual elements of the netpage. In particular it describes the type and spatial extent (zone) of each interactive element (i.e. text field or button in the example), to allow the netpage system to correctly interpret input via the netpage. The submit button **6**, for example, has a zone **7** which corresponds to the spatial extent of the corresponding graphic **8**.

**[0175]** As illustrated in FIG. 2, the netpage pen **101**, a preferred form of which is shown in FIGS. 6 and 7 and described in more detail below, works in conjunction with a personal computer (PC), Web terminal **75**, or a netpage printer **601**. The netpage printer is an Internet-connected printing appliance for home, office or mobile use. The pen is wireless and communicates securely with the netpage network via a short-range radio link **9**. Short-range communication is relayed to the netpage network by a local relay function which is either embedded in the PC, Web terminal or netpage printer, or is provided by a separate relay device **44**. The relay function can also be provided by a mobile phone or other device which incorporates both short-range and longer-range communications functions.

**[0176]** In an alternative embodiment, the netpage pen utilises a wired connection, such as a USB or other serial connection, to the PC, Web terminal, netpage printer or relay device.

**[0177]** The netpage printer **601**, a preferred form of which is shown in FIGS. 9 to 11 and described in more detail below, is able to deliver, periodically or on demand, personalized newspapers, magazines, catalogs, brochures and other publications, all printed at high quality as interactive netpages. Unlike a personal computer, the netpage printer is an appliance which can be, for example, wall-mounted adjacent to an area where the morning news is first consumed, such as in a user's kitchen, near a breakfast table, or near the household's



point of departure for the day. It also comes in tabletop, desktop, portable and miniature versions.

**[0178]** Netpages printed at their point of consumption combine the ease-of-use of paper with the timeliness and interactivity of an interactive medium.

**[0179]** As shown in FIG. 2, the netpage pen **101** interacts with the coded data on a printed netpage **1** (or product item **201**) and communicates the interaction via a short-range radio link **9** to a relay. The relay sends the interaction to the relevant netpage page server **10** for interpretation. In appropriate circumstances, the page server sends a corresponding message to application computer software running on a netpage application server **13**. The application server may in turn send a response which is printed on the originating printer.

**[0180]** In an alternative embodiment, the PC, Web terminal, netpage printer or relay device may communicate directly with local or remote application software, including a local or remote Web server. Relatedly, output is not limited to being printed by the netpage printer. It can also be displayed on the PC or Web terminal, and further interaction can be screen-based rather than paper-based, or a mixture of the two.

**[0181]** The netpage system is made considerably more convenient in the preferred embodiment by being used in conjunction with high-speed microelectromechanical system (MEMS) based inkjet (Memjet™) printers. In the preferred form of this technology, relatively high-speed and high-quality printing is made more affordable to consumers. In its preferred form, a netpage publication has the physical characteristics of a traditional newsmagazine, such as a set of letter-size glossy pages printed in full color on both sides, bound together for easy navigation and comfortable handling.

**[0182]** The netpage printer exploits the growing availability of broadband Internet access. Cable service is available to 95% of households in the United States, and cable modem service offering broadband Internet access is already available to 20% of these. The netpage printer can also operate with slower connections, but with longer delivery times and lower image quality. Indeed, the netpage system can be enabled using existing consumer inkjet and laser printers, although the system will operate more slowly and will therefore be less acceptable from a consumer's point of view. In other embodiments, the netpage system is hosted on a private intranet. In still other embodiments, the netpage system is hosted on a single computer or computer-enabled device, such as a printer.

**[0183]** Netpage publication servers **14** on the netpage network are configured to deliver print-quality publications to netpage printers. Periodical publications are delivered automatically to subscribing netpage printers via pointcasting and multicasting Internet protocols. Personalized publications are filtered and formatted according to individual user profiles.

**[0184]** A netpage printer can be configured to support any number of pens, and a pen can work with any number of netpage printers. In the preferred implementation, each netpage pen has a unique identifier. A household may have a collection of colored netpage pens, one assigned to each member of the family. This allows each user to maintain a distinct profile with respect to a netpage publication server or application server.

**[0185]** A netpage pen can also be registered with a netpage registration server **11** and linked to one or more payment card accounts. This allows e-commerce payments to be securely authorized using the netpage pen. The netpage registration

server compares the signature captured by the netpage pen with a previously registered signature, allowing it to authenticate the user's identity to an e-commerce server. Other biometrics can also be used to verify identity. A version of the netpage pen includes fingerprint scanning, verified in a similar way by the netpage registration server.

**[0186]** Although a netpage printer may deliver periodicals such as the morning newspaper without user intervention, it can be configured never to deliver unsolicited junk mail. In its preferred form, it only delivers periodicals from subscribed or otherwise authorized sources. In this respect, the netpage printer is unlike a fax machine or e-mail account which is visible to any junk mailer who knows the telephone number or email address.

## 1 Netpage System Architecture

**[0187]** Each object model in the system is described using a Unified Modeling Language (UML) class diagram. A class diagram consists of a set of object classes connected by relationships, and two kinds of relationships are of interest here: associations and generalizations. An association represents some kind of relationship between objects, i.e. between instances of classes. A generalization relates actual classes, and can be understood in the following way: if a class is thought of as the set of all objects of that class, and class A is a generalization of class B, then B is simply a subset of A. The UML does not directly support second-order modelling—i.e. classes of classes.

**[0188]** Each class is drawn as a rectangle labelled with the name of the class. It contains a list of the attributes of the class, separated from the name by a horizontal line, and a list of the operations of the class, separated from the attribute list by a horizontal line. In the class diagrams which follow, however, operations are never modelled.

**[0189]** An association is drawn as a line joining two classes, optionally labelled at either end with the multiplicity of the association. The default multiplicity is one. An asterisk (\*) indicates a multiplicity of "many", i.e. zero or more. Each association is optionally labelled with its name, and is also optionally labelled at either end with the role of the corresponding class. An open diamond indicates an aggregation association ("is-part-of"), and is drawn at the aggregator end of the association line.

**[0190]** A generalization relationship ("is-a") is drawn as a solid line joining two classes, with an arrow (in the form of an open triangle) at the generalization end.

**[0191]** When a class diagram is broken up into multiple diagrams, any class which is duplicated is shown with a dashed outline in all but the main diagram which defines it. It is shown with attributes only where it is defined.

### 1.1 Netpages

**[0192]** Netpages are the foundation on which a netpage network is built. They provide a paper-based user interface to published information and interactive services.

**[0193]** A netpage consists of a printed page (or other surface region) invisibly tagged with references to an online description of the page. The online page description is maintained persistently by a netpage page server. The page description describes the visible layout and content of the page, including text, graphics and images. It also describes the input elements on the page, including buttons, hyperlinks, and input fields. A netpage allows markings made with a

netpage pen on its surface to be simultaneously captured and processed by the netpage system.

**[0194]** Multiple netpages can share the same page description. However, to allow input through otherwise identical pages to be distinguished, each netpage is assigned a unique page identifier. This page ID has sufficient precision to distinguish between a very large number of netpages.

**[0195]** Each reference to the page description is encoded in a printed tag. The tag identifies the unique page on which it appears, and thereby indirectly identifies the page description. The tag also identifies its own position on the page. Characteristics of the tags are described in more detail below.

**[0196]** Tags are printed in infrared-absorptive ink on any substrate which is infrared-reflective, such as ordinary paper. Near-infrared wavelengths are invisible to the human eye but are easily sensed by a solid-state image sensor with an appropriate filter.

**[0197]** A tag is sensed by an area image sensor in the netpage pen, and the tag data is transmitted to the netpage system via the nearest netpage printer. The pen is wireless and communicates with the netpage printer via a short-range radio link. Tags are sufficiently small and densely arranged that the pen can reliably image at least one tag even on a single click on the page. It is important that the pen recognize the page ID and position on every interaction with the page, since the interaction is stateless. Tags are error-correctably encoded to make them partially tolerant to surface damage.

**[0198]** The netpage page server maintains a unique page instance for each printed netpage, allowing it to maintain a distinct set of user-supplied values for input fields in the page description for each printed netpage.

**[0199]** The relationship between the page description, the page instance, and the printed netpage is shown in FIG. 4. The printed netpage may be part of a printed netpage document 45. The page instance is associated with both the netpage printer which printed it and, if known, the netpage user who requested it.

**[0200]** As shown in FIG. 4, one or more netpages may also be associated with a physical object such as a product item, for example when printed onto the product item's label, packaging, or actual surface.

## 1.2 Netpage Tags

### 1.2.1 Tag Data Content

**[0201]** In a preferred form, each tag identifies the region in which it appears, and the location of that tag within the region. A tag may also contain flags which relate to the region as a whole or to the tag. One or more flag bits may, for example, signal a tag sensing device to provide feedback indicative of a function associated with the immediate area of the tag, without the sensing device having to refer to a description of the region. A netpage pen may, for example, illuminate an "active area" LED when in the zone of a hyperlink.

**[0202]** As will be more clearly explained below, in a preferred embodiment, each tag contains an easily recognized invariant structure which aids initial detection, and which assists in minimizing the effect of any warp induced by the surface or by the sensing process. The tags preferably tile the entire page, and are sufficiently small and densely arranged that the pen can reliably image at least one tag even on a single click on the page. It is important that the pen recognize the page ID and position on every interaction with the page, since the interaction is stateless.

**[0203]** In a preferred embodiment, the region to which a tag refers coincides with an entire page, and the region ID encoded in the tag is therefore synonymous with the page ID of the page on which the tag appears. In other embodiments, the region to which a tag refers can be an arbitrary subregion of a page or other surface. For example, it can coincide with the zone of an interactive element, in which case the region ID can directly identify the interactive element.

**[0204]** In the preferred form, each tag contains 120 bits of information. The region ID is typically allocated up to 100 bits, the tag ID at least 16 bits, and the remaining bits are allocated to flags etc. Assuming a tag density of 64 per square inch, a 16-bit tag ID supports a region size of up to 1024 square inches. Larger regions can be mapped continuously without increasing the tag ID precision simply by using abutting regions and maps. The 100-bit region ID allows  $2^{100}$  ( $\sim 10^{30}$  or a million trillion trillion) different regions to be uniquely identified.

### 1.2.2 Tag Data Encoding

**[0205]** In one embodiment, the 120 bits of tag data are redundantly encoded using a (15, 5) Reed-Solomon code. This yields 360 encoded bits consisting of 6 codewords of 15 4-bit symbols each. The (15, 5) code allows up to 5 symbol errors to be corrected per codeword, i.e. it is tolerant of a symbol error rate of up to 33% per codeword.

**[0206]** Each 4-bit symbol is represented in a spatially coherent way in the tag, and the symbols of the six codewords are interleaved spatially within the tag. This ensures that a burst error (an error affecting multiple spatially adjacent bits) damages a minimum number of symbols overall and a minimum number of symbols in any one codeword, thus maximizing the likelihood that the burst error can be fully corrected.

**[0207]** Any suitable error-correcting code can be used in place of a (15, 5) Reed-Solomon code, for example: a Reed-Solomon code with more or less redundancy, with the same or different symbol and codeword sizes; another block code; or a different kind of code, such as a convolutional code (see, for example, Stephen B. Wicker, *Error Control Systems for Digital Communication and Storage*, Prentice-Hall 1995, the contents of which are herein incorporated by reference thereto).

**[0208]** In order to support "single-click" interaction with a tagged region via a sensing device, the sensing device must be able to see at least one entire tag in its field of view no matter where in the region or at what orientation it is positioned. The required diameter of the field of view of the sensing device is therefore a function of the size and spacing of the tags.

### 1.2.3 Tag Structure

**[0209]** FIG. 5a shows a tag 4, in the form of tag 726 with four perspective targets 17. The tag 726 represents sixty 4-bit Reed-Solomon symbols 747, for a total of 240 bits. The tag represents each "one" bit by the presence of a mark 748, referred to as a macrodot, and each "zero" bit by the absence of the corresponding macrodot. FIG. 5c shows a square tiling 728 of nine tags, containing all "one" bits for illustrative purposes. It will be noted that the perspective targets are designed to be shared between adjacent tags. FIG. 5d shows a square tiling of 16 tags and a corresponding minimum field of view 193, which spans the diagonals of two tags.

[0210] Using a (15, 7) Reed-Solomon code, 112 bits of tag data are redundantly encoded to produce 240 encoded bits. The four codewords are interleaved spatially within the tag to maximize resilience to burst errors. Assuming a 16-bit tag ID as before, this allows a region ID of up to 92 bits.

[0211] The data-bearing macrodots **748** of the tag are designed to not overlap their neighbors, so that groups of tags cannot produce structures that resemble targets. This also saves ink. The perspective targets allow detection of the tag, so further targets are not required.

[0212] Although the tag may contain an orientation feature to allow disambiguation of the four possible orientations of the tag relative to the sensor, the present invention is concerned with embedding orientation data in the tag data. For example, the four codewords can be arranged so that each tag orientation (in a rotational sense) contains one codeword placed at that orientation, as shown in FIG. **5a**, where each symbol is labelled with the number of its codeword (1-4) and the position of the symbol within the codeword (A-O). Tag decoding then consists of decoding one codeword at each rotational orientation. Each codeword can either contain a single bit indicating whether it is the first codeword, or two bits indicating which codeword it is. The latter approach has the advantage that if, say, the data content of only one codeword is required, then at most two codewords need to be decoded to obtain the desired data. This may be the case if the region ID is not expected to change within a stroke and is thus only decoded at the start of a stroke. Within a stroke only the codeword containing the tag ID is then desired. Furthermore, since the rotation of the sensing device changes slowly and predictably within a stroke, only one codeword typically needs to be decoded per frame.

[0213] It is possible to dispense with perspective targets altogether and instead rely on the data representation being self-registering. In this case each bit value (or multi-bit value) is typically represented by an explicit glyph, i.e. no bit value is represented by the absence of a glyph. This ensures that the data grid is well-populated, and thus allows the grid to be reliably identified and its perspective distortion detected and subsequently corrected during data sampling. To allow tag boundaries to be detected, each tag data must contain a marker pattern, and these must be redundantly encoded to allow reliable detection. The overhead of such marker patterns is similar to the overhead of explicit perspective targets. Various such schemes are described in the present applicants' co-pending PCT application PCT/AU01/01274 filed 11 Oct. 2001.

[0214] The arrangement **728** of FIG. **5c** shows that the square tag **726** can be used to fully tile or tessellate, i.e. without gaps or overlap, a plane of arbitrary size.

[0215] Although in preferred embodiments the tagging schemes described herein encode a single data bit using the presence or absence of a single undifferentiated macrodot, they can also use sets of differentiated glyphs to represent single-bit or multi-bit values, such as the sets of glyphs illustrated in the present applicants' co-pending PCT application PCT/AU01/01274 filed 11 Oct. 2001.

### 1.3 The Netpage Network

[0216] In a preferred embodiment, a netpage network consists of a distributed set of netpage page servers **10**, netpage registration servers **11**, netpage ID servers **12**, netpage application servers **13**, netpage publication servers **14**, Web termi-

nals **75**, netpage printers **601**, and relay devices **44** connected via a network **19** such as the Internet, as shown in FIG. **3**.

[0217] The netpage registration server **11** is a server which records relationships between users, pens, printers, applications and publications, and thereby authorizes various network activities. It authenticates users and acts as a signing proxy on behalf of authenticated users in application transactions. It also provides handwriting recognition services. As described above, a netpage page server **10** maintains persistent information about page descriptions and page instances. The netpage network includes any number of page servers, each handling a subset of page instances. Since a page server also maintains user input values for each page instance, clients such as netpage printers send netpage input directly to the appropriate page server. The page server interprets any such input relative to the description of the corresponding page.

[0218] A netpage ID server **12** allocates document IDs **51** on demand, and provides load-balancing of page servers via its ID allocation scheme.

[0219] A netpage printer uses the Internet Distributed Name System (DNS), or similar, to resolve a netpage page ID **50** into the network address of the netpage page server handling the corresponding page instance.

[0220] A netpage application server **13** is a server which hosts interactive netpage applications. A netpage publication server **14** is an application server which publishes netpage documents to netpage printers.

[0221] Netpage servers can be hosted on a variety of network server platforms from manufacturers such as IBM, Hewlett-Packard, and Sun. Multiple netpage servers can run concurrently on a single host, and a single server can be distributed over a number of hosts. Some or all of the functionality provided by netpage servers, and in particular the functionality provided by the ID server and the page server, can also be provided directly in a netpage appliance such as a netpage printer, in a computer workstation, or on a local network.

### 1.4 The Netpage Printer

[0222] The netpage printer **601** is an appliance which is registered with the netpage system and prints netpage documents on demand and via subscription. Each printer has a unique printer ID **62**, and is connected to the netpage network via a network such as the Internet, ideally via a broadband connection.

[0223] Apart from identity and security settings in non-volatile memory, the netpage printer contains no persistent storage. As far as a user is concerned, "the network is the computer". Netpages function interactively across space and time with the help of the distributed netpage page servers **10**, independently of particular netpage printers.

[0224] The netpage printer receives subscribed netpage documents from netpage publication servers **14**. Each document is distributed in two parts: the page layouts, and the actual text and image objects which populate the pages. Because of personalization, page layouts are typically specific to a particular subscriber and so are pointcast to the subscriber's printer via the appropriate page server. Text and image objects, on the other hand, are typically shared with other subscribers, and so are multicast to all subscribers' printers and the appropriate page servers.

[0225] The netpage publication server optimizes the segmentation of document content into pointcasts and multi-

casts. After receiving the pointcast of a document's page layouts, the printer knows which multicasts, if any, to listen to.

[0226] Once the printer has received the complete page layouts and objects that define the document to be printed, it can print the document.

[0227] The printer rasterizes and prints odd and even pages simultaneously on both sides of the sheet. It contains duplexed print engine controllers **760** and print engines utilizing Memjet™ printheads **350** for this purpose.

[0228] The printing process consists of two decoupled stages: rasterization of page descriptions, and expansion and printing of page images. The raster image processor (RIP) consists of one or more standard DSPs **757** running in parallel. The duplexed print engine controllers consist of custom processors which expand, dither and print page images in real time, synchronized with the operation of the printheads in the print engines.

[0229] Printers not enabled for IR printing have the option to print tags using IR-absorptive black ink, although this restricts tags to otherwise empty areas of the page. Although such pages have more limited functionality than IR-printed pages, they are still classed as netpages.

[0230] A normal netpage printer prints netpages on sheets of paper. More specialised netpage printers may print onto more specialised surfaces, such as globes. Each printer supports at least one surface type, and supports at least one tag tiling scheme, and hence tag map, for each surface type. The tag map **811** which describes the tag tiling scheme actually used to print a document becomes associated with that document so that the document's tags can be correctly interpreted.

[0231] FIG. 2 shows the netpage printer class diagram, reflecting printer-related information maintained by a registration server **11** on the netpage network.

### 1.5 The Netpage Pen

[0232] The active sensing device of the netpage system is typically a pen **101**, which, using its embedded controller **134**, is able to capture and decode IR position tags from a page via an image sensor. The image sensor is a solid-state device provided with an appropriate filter to permit sensing at only near-infrared wavelengths. As described in more detail below, the system is able to sense when the nib is in contact with the surface, and the pen is able to sense tags at a sufficient rate to capture human handwriting (i.e. at 200 dpi or greater and 100 Hz or faster). Information captured by the pen is encrypted and wirelessly transmitted to the printer (or base station), the printer or base station interpreting the data with respect to the (known) page structure.

[0233] The preferred embodiment of the netpage pen operates both as a normal marking ink pen and as a non-marking stylus. The marking aspect, however, is not necessary for using the netpage system as a browsing system, such as when it is used as an Internet interface. Each netpage pen is registered with the netpage system and has a unique pen ID **61**. FIG. 14 shows the netpage pen class diagram, reflecting pen-related information maintained by a registration server **11** on the netpage network.

[0234] When either nib is in contact with a netpage, the pen determines its position and orientation relative to the page. The nib is attached to a force sensor, and the force on the nib is interpreted relative to a threshold to indicate whether the pen is "up" or "down". This allows a interactive element on the page to be 'clicked' by pressing with the pen nib, in order

to request, say, information from a network. Furthermore, the force is captured as a continuous value to allow, say, the full dynamics of a signature to be verified.

[0235] The pen determines the position and orientation of its nib on the netpage by imaging, in the infrared spectrum, an area **193** of the page in the vicinity of the nib. It decodes the nearest tag and computes the position of the nib relative to the tag from the observed per-spective distortion on the imaged tag and the known geometry of the pen optics. Although the position resolution of the tag may be low, because the tag density on the page is inversely proportional to the tag size, the adjusted position resolution is quite high, exceeding the minimum resolution required for accurate handwriting recognition.

[0236] Pen actions relative to a netpage are captured as a series of strokes. A stroke consists of a sequence of time-stamped pen positions on the page, initiated by a pen-down event and completed by the subsequent pen-up event. A stroke is also tagged with the page ID **50** of the netpage whenever the page ID changes, which, under normal circumstances, is at the commencement of the stroke.

[0237] Each netpage pen has a current selection **826** associated with it, allowing the user to perform copy and paste operations etc. The selection is timestamped to allow the system to discard it after a defined time period. The current selection describes a region of a page instance. It consists of the most recent digital ink stroke captured through the pen relative to the background area of the page. It is interpreted in an application-specific manner once it is submitted to an application via a selection hyperlink activation.

[0238] Each pen has a current nib **824**. This is the nib last notified by the pen to the system. In the case of the default netpage pen described above, either the marking black ink nib or the non-marking stylus nib is current. Each pen also has a current nib style **825**. This is the nib style last associated with the pen by an application, e.g. in response to the user selecting a color from a palette. The default nib style is the nib style associated with the current nib. Strokes captured through a pen are tagged with the current nib style. When the strokes are subsequently reproduced, they are reproduced in the nib style with which they are tagged.

[0239] Whenever the pen is within range of a printer with which it can communicate, the pen slowly flashes its "online" LED. When the pen fails to decode a stroke relative to the page, it momentarily activates its "error" LED. When the pen succeeds in decoding a stroke relative to the page, it momentarily activates its "ok" LED.

[0240] A sequence of captured strokes is referred to as digital ink. Digital ink forms the basis for the digital exchange of drawings and handwriting, for online recognition of handwriting, and for online verification of signatures.

[0241] The pen is wireless and transmits digital ink to the netpage printer via a short-range radio link. The transmitted digital ink is encrypted for privacy and security and packetized for efficient transmission, but is always flushed on a pen-up event to ensure timely handling in the printer.

[0242] When the pen is out-of-range of a printer it buffers digital ink in internal memory, which has a capacity of over ten minutes of continuous handwriting. When the pen is once again within range of a printer, it transfers any buffered digital ink.

[0243] A pen can be registered with any number of printers, but because all state data resides in netpages both on paper

and on the network, it is largely immaterial which printer a pen is communicating with at any particular time.

[0244] A preferred embodiment of the pen is described in greater detail below, with reference to FIGS. 6 to 8.

### 1.6 Netpage Interaction

[0245] The netpage printer 601 receives data relating to a stroke from the pen 101 when the pen is used to interact with a netpage 1. The coded data 3 of the tags 4 is read by the pen when it is used to execute a movement, such as a stroke. The data allows the identity of the particular page and associated interactive element to be determined and an indication of the relative positioning of the pen relative to the page to be obtained. The indicating data is transmitted to the printer, where it resolves, via the DNS, the page ID 50 of the stroke into the network address of the netpage page server 10 which maintains the corresponding page instance 830. It then transmits the stroke to the page server. If the page was recently identified in an earlier stroke, then the printer may already have the address of the relevant page server in its cache. Each netpage consists of a compact page layout maintained persistently by a netpage page server (see below). The page layout refers to objects such as images, fonts and pieces of text, typically stored elsewhere on the netpage network.

[0246] When the page server receives the stroke from the pen, it retrieves the page description to which the stroke applies, and determines which element of the page description the stroke intersects. It is then able to interpret the stroke in the context of the type of the relevant element.

[0247] A "click" is a stroke where the distance and time between the pen down position and the subsequent pen up position are both less than some small maximum. An object which is activated by a click typically requires a click to be activated, and accordingly, a longer stroke is ignored. The failure of a pen action, such as a "sloppy" click, to register is indicated by the lack of response from the pen's "ok" LED.

[0248] There are two kinds of input elements in a netpage page description: hyperlinks and form fields. Input through a form field can also trigger the activation of an associated hyperlink.

## 2 Netpage Pen Description

### 2.1 Pen Mechanics

[0249] Referring to FIGS. 6 and 7, the pen, generally designated by reference numeral 101, includes a housing 102 in the form of a plastics moulding having walls 103 defining an interior space 104 for mounting the pen components. The pen top 105 is in operation rotatably mounted at one end 106 of the housing 102. A semi-transparent cover 107 is secured to the opposite end 108 of the housing 102. The cover 107 is also of moulded plastics, and is formed from semi-transparent material in order to enable the user to view the status of the LED mounted within the housing 102. The cover 107 includes a main part 109 which substantially surrounds the end 108 of the housing 102 and a projecting portion 110 which projects back from the main part 109 and fits within a corresponding slot 111 formed in the walls 103 of the housing 102. A radio antenna 112 is mounted behind the projecting portion 110, within the housing 102. Screw threads 113 surrounding an aperture 113A on the cover 107 are arranged to receive a metal end piece 114, including corresponding screw threads 115. The metal end piece 114 is removable to enable ink cartridge replacement.

[0250] Also mounted within the cover 107 is a tri-color status LED 116 on a flex PCB 117. The antenna 112 is also mounted on the flex PCB 117. The status LED 116 is mounted at the top of the pen 101 for good all-around visibility.

[0251] The pen can operate both as a normal marking ink pen and as a non-marking stylus. An ink pen cartridge 118 with nib 119 and a stylus 120 with stylus nib 121 are mounted side by side within the housing 102. Either the ink cartridge nib 119 or the stylus nib 121 can be brought forward through open end 122 of the metal end piece 114, by rotation of the pen top 105. Respective slider blocks 123 and 124 are mounted to the ink cartridge 118 and stylus 120, respectively. A rotatable cam barrel 125 is secured to the pen top 105 in operation and arranged to rotate therewith. The cam barrel 125 includes a cam 126 in the form of a slot within the walls 181 of the cam barrel. Cam followers 127 and 128 projecting from slider blocks 123 and 124 fit within the cam slot 126. On rotation of the cam barrel 125, the slider blocks 123 or 124 move relative to each other to project either the pen nib 119 or stylus nib 121 out through the hole 122 in the metal end piece 114. The pen 101 has three states of operation. By turning the top 105 through 90° steps, the three states are:

[0252] stylus 120 nib 121 out

[0253] ink cartridge 118 nib 119 out, and

[0254] neither ink cartridge 118 nib 119 out nor stylus 120 nib 121 out

[0255] A second flex PCB 129, is mounted on an electronics chassis 130 which sits within the housing 102. The second flex PCB 129 mounts an infrared LED 131 for providing infrared radiation for projection onto the surface. An image sensor 132 is provided mounted on the second flex PCB 129 for receiving reflected radiation from the surface. The second flex PCB 129 also mounts a radio frequency chip 133, which includes an RF transmitter and RF receiver, and a controller chip 134 for controlling operation of the pen 101. An optics block 135 (formed from moulded clear plastics) sits within the cover 107 and projects an infrared beam onto the surface and receives images onto the image sensor 132. Power supply wires 136 connect the components on the second flex PCB 129 to battery contacts 137 which are mounted within the cam barrel 125. A terminal 138 connects to the battery contacts 137 and the cam barrel 125. A three volt rechargeable battery 139 sits within the cam barrel 125 in contact with the battery contacts. An induction charging coil 140 is mounted about the second flex PCB 129 to enable recharging of the battery 139 via induction. The second flex PCB 129 also mounts an infrared LED 143 and infrared photodiode 144 for detecting displacement in the cam barrel 125 when either the stylus 120 or the ink cartridge 118 is used for writing, in order to enable a determination of the force being applied to the surface by the pen nib 119 or stylus nib 121. The IR photodiode 144 detects light from the IR LED 143 via reflectors (not shown) mounted on the slider blocks 123 and 124.

[0256] Rubber grip pads 141 and 142 are provided towards the end 108 of the housing 102 to assist gripping the pen 101, and top 105 also includes a clip 142 for clipping the pen 101 to a pocket.

### 3.2 Pen Controller

[0257] The pen 101 is arranged to determine the position of its nib (stylus nib 121 or ink cartridge nib 119) by imaging, in the infrared spectrum, an area of the surface in the vicinity of the nib. It records the location data from the nearest location tag, and is arranged to calculate the distance of the nib 121 or

**119** from the location tag utilising optics **135** and controller chip **134**. The controller chip **134** calculates the orientation of the pen and the nib-to-tag distance from the perspective distortion observed on the imaged tag.

**[0258]** Utilising the RF chip **133** and antenna **112** the pen **101** can transmit the digital ink data (which is encrypted for security and packaged for efficient transmission) to the computing system.

**[0259]** When the pen is in range of a receiver, the digital ink data is transmitted as it is formed. When the pen **101** moves out of range, digital ink data is buffered within the pen **101** (the pen **101** circuitry includes a buffer arranged to store digital ink data for approximately 12 minutes of the pen motion on the surface) and can be transmitted later.

**[0260]** The controller chip **134** is mounted on the second flex PCB **129** in the pen **101**. FIG. **8** is a block diagram illustrating in more detail the architecture of the controller chip **134**. FIG. **8** also shows representations of the RF chip **133**, the image sensor **132**, the tri-color status LED **116**, the IR illumination LED **131**, the IR force sensor LED **143**, and the force sensor photodiode **144**.

**[0261]** The pen controller chip **134** includes a controlling processor **145**. Bus **146** enables the exchange of data between components of the controller chip **134**. Flash memory **147** and a 512 KB DRAM **148** are also included. An analog-to-digital converter **149** is arranged to convert the analog signal from the force sensor photodiode **144** to a digital signal.

**[0262]** An image sensor interface **152** interfaces with the image sensor **132**. A transceiver controller **153** and base band circuit **154** are also included to interface with the RF chip **133** which includes an RF circuit **155** and RF resonators and inductors **156** connected to the antenna **112**.

**[0263]** The controlling processor **145** captures and decodes location data from tags from the surface via the image sensor **132**, monitors the force sensor photodiode **144**, controls the LEDs **116**, **131** and **143**, and handles short-range radio communication via the radio transceiver **153**. It is a medium-performance (~40 MHz) general-purpose RISC processor.

**[0264]** The processor **145**, digital transceiver components (transceiver controller **153** and baseband circuit **154**), image sensor interface **152**, flash memory **147** and 512 KB DRAM **148** are integrated in a single controller ASIC. Analog RF components (RF circuit **155** and RF resonators and inductors **156**) are provided in the separate RF chip.

**[0265]** The image sensor is a CCD or CMOS image sensor. Depending on tagging scheme, it has a size ranging from about 100×100 pixels to 200×200 pixels. Many miniature CMOS image sensors are commercially available, including the National Semiconductor LM9630.

**[0266]** The controller ASIC **134** enters a quiescent state after a period of inactivity when the pen **101** is not in contact with a surface. It incorporates a dedicated circuit **150** which monitors the force sensor photodiode **144** and wakes up the controller **134** via the power manager **151** on a pen-down event.

**[0267]** The radio transceiver communicates in the unlicensed 900 MHz band normally used by cordless telephones, or alternatively in the unlicensed 2.4 GHz industrial, scientific and medical (ISM) band, and uses frequency hopping and collision detection to provide interference-free communication.

**[0268]** In an alternative embodiment, the pen incorporates an Infrared Data Association (IrDA) interface for short-range communication with a base station or netpage printer.

**[0269]** In a further embodiment, the pen **101** includes a pair of orthogonal accelerometers mounted in the normal plane of the pen **101** axis. The accelerometers **190** are shown in FIGS. **7** and **8** in ghost outline.

**[0270]** The provision of the accelerometers enables this embodiment of the pen **101** to sense motion without reference to surface location tags, allowing the location tags to be sampled at a lower rate. Each location tag ID can then identify an object of interest rather than a position on the surface. For example, if the object is a user interface input element (e.g. a command button), then the tag ID of each location tag within the area of the input element can directly identify the input element.

**[0271]** The acceleration measured by the accelerometers in each of the x and y directions is integrated with respect to time to produce an instantaneous velocity and position.

**[0272]** Since the starting position of the stroke is not known, only relative positions within a stroke are calculated. Although position integration accumulates errors in the sensed acceleration, accelerometers typically have high resolution, and the time duration of a stroke, over which errors accumulate, is short.

### 3 Netpage Printer Description

#### 3.1 Printer Mechanics

**[0273]** The vertically-mounted netpage wallprinter **601** is shown fully assembled in FIG. **9**. It prints netpages on Letter/A4 sized media using duplexed 8½" Memjet™ print engines **602** and **603**, as shown in FIGS. **10** and **10a**. It uses a straight paper path with the paper **604** passing through the duplexed print engines **602** and **603** which print both sides of a sheet simultaneously, in full color and with full bleed.

**[0274]** An integral binding assembly **605** applies a strip of glue along one edge of each printed sheet, allowing it to adhere to the previous sheet when pressed against it. This creates a final bound document **618** which can range in thickness from one sheet to several hundred sheets.

**[0275]** The replaceable ink cartridge **627**, shown in FIG. **12** coupled with the duplexed print engines, has bladders or chambers for storing fixative, adhesive, and cyan, magenta, yellow, black and infrared inks. The cartridge also contains a micro air filter in a base molding. The micro air filter interfaces with an air pump **638** inside the printer via a hose **639**. This provides filtered air to the printheads to prevent ingress of micro particles into the Memjet™ printheads **350** which might otherwise clog the printhead nozzles. By incorporating the air filter within the cartridge, the operational life of the filter is effectively linked to the life of the cartridge. The ink cartridge is a fully recyclable product with a capacity for printing and gluing 3000 pages (1500 sheets).

**[0276]** Referring to FIG. **10**, the motorized media pick-up roller assembly **626** pushes the top sheet directly from the media tray past a paper sensor on the first print engine **602** into the duplexed Memjet™ printhead assembly. The two Memjet™ print engines **602** and **603** are mounted in an opposing in-line sequential configuration along the straight paper path. The paper **604** is drawn into the first print engine **602** by integral, powered pick-up rollers **626**. The position and size of the paper **604** is sensed and full bleed printing commences. Fixative is printed simultaneously to aid drying in the shortest possible time.

**[0277]** The paper exits the first Memjet™ print engine **602** through a set of powered exit spike wheels (aligned along the

straight paper path), which act against a rubberized roller. These spike wheels contact the 'wet' printed surface and continue to feed the sheet 604 into the second Memjet™ print engine 603.

[0278] Referring to FIGS. 10 and 10a, the paper 604 passes from the duplexed print engines 602 and 603 into the binder assembly 605. The printed page passes between a powered spike wheel axle 670 with a fibrous support roller and another movable axle with spike wheels and a momentary action glue wheel. The movable axle/glue assembly 673 is mounted to a metal support bracket and it is transported forward to interface with the powered axle 670 via gears by action of a camshaft. A separate motor powers this camshaft.

[0279] The glue wheel assembly 673 consists of a partially hollow axle 679 with a rotating coupling for the glue supply hose 641 from the ink cartridge 627. This axle 679 connects to a glue wheel, which absorbs adhesive by capillary action through radial holes. A molded housing 682 surrounds the glue wheel, with an opening at the front. Pivoting side moldings and sprung outer doors are attached to the metal bracket and hinge out sideways when the rest of the assembly 673 is thrust forward. This action exposes the glue wheel through the front of the molded housing 682. Tension springs close the assembly and effectively cap the glue wheel during periods of inactivity.

[0280] As the sheet 604 passes into the glue wheel assembly 673, adhesive is applied to one vertical edge on the front side (apart from the first sheet of a document) as it is transported down into the binding assembly 605.

#### 4 Product Tagging

[0281] Automatic identification refers to the use of technologies such as bar codes, magnetic stripe cards, smartcards, and RF transponders, to (semi-)automatically identify objects to data processing systems without manual keying.

[0282] For the purposes of automatic identification, a product item is commonly identified by a 12-digit Universal Product Code (UPC), encoded machine-readably in the form of a printed bar code. The most common UPC numbering system incorporates a 5-digit manufacturer number and a 5-digit item number. Because of its limited precision, a UPC is used to identify a class of product rather than an individual product item. The Uniform Code Council and EAN International define and administer the UPC and related codes as subsets of the 14-digit Global Trade Item Number (GTIN).

[0283] Within supply chain management, there is considerable interest in expanding or replacing the UPC scheme to allow individual product items to be uniquely identified and thereby tracked. Individual item tagging can reduce "shrinkage" due to lost, stolen or spoiled goods, improve the efficiency of demand-driven manufacturing and supply, facilitate the profiling of product usage, and improve the customer experience.

[0284] There are two main contenders for individual item tagging: optical tags in the form of so-called two-dimensional bar codes, and radio frequency identification (RFID) tags. For a detailed description of RFID tags, refer to Klaus Finkenzeller, *RFID Handbook*, John Wiley & Son (1999), the contents of which are herein incorporated by cross-reference. Optical tags have the advantage of being inexpensive, but require optical line-of-sight for reading. RFID tags have the advantage of supporting omnidirectional reading, but are comparatively expensive. The presence of metal or liquid can seriously interfere with RFID tag performance, undermining

the omnidirectional reading advantage. Passive (reader-powered) RFID tags are projected to be priced at 10 cents each in multi-million quantities by the end of 2003, and at 5 cents each soon thereafter, but this still falls short of the sub-one-cent industry target for low-price items such as grocery. The read-only nature of most optical tags has also been cited as a disadvantage, since status changes cannot be written to a tag as an item progresses through the supply chain. However, this disadvantage is mitigated by the fact that a read-only tag can refer to information maintained dynamically on a network.

[0285] The Massachusetts Institute of Technology (MIT) Auto-ID Center has developed a standard for a 96-bit Electronic Product Code (EPC), coupled with an Internet-based Object Name Service (ONS) and a Product Markup Language (PML). Once an EPC is scanned or otherwise obtained, it is used to look up, possibly via the ONS, matching product information portably encoded in PML. The EPC consists of an 8-bit header, a 28-bit EPC manager, a 24-bit object class, and a 36-bit serial number. For a detailed description of the EPC, refer to Brock, D. L., *The Electronic Product Code (EPC)*, MIT Auto-ID Center (January 2001), the contents of which are herein incorporated by cross-reference. The Auto-ID Center has defined a mapping of the GTIN onto the EPC to demonstrate compatibility between the EPC and current practices Brock, D. L., *Integrating the Electronic Product Code (EPC) and the Global Trade Item Number (GTIN)*, MIT Auto-ID Center (November 2001), the contents of which are herein incorporated by cross-reference. The EPC is administered by EPCglobal, an EAN-UCC joint venture.

[0286] EPCs are technology-neutral and can be encoded and carried in many forms. The Auto-ID Center strongly advocates the use of low-cost passive RFID tags to carry EPCs, and has defined a 64-bit version of the EPC to allow the cost of RFID tags to be minimized in the short term. For detailed description of low-cost RFID tag characteristics, refer to Sarma, S., *Towards the 5c Tag*, MIT Auto-ID Center (November 2001), the contents of which are herein incorporated by cross-reference. For a description of a commercially-available low-cost passive RFID tag, refer to 915 MHz *RFID Tag*, Alien Technology (2002), the contents of which are herein incorporated by cross-reference. For detailed description of the 64-bit EPC, refer to Brock, D. L., *The Compact Electronic Product Code*, MIT Auto-ID Center (November 2001), the contents of which are herein incorporated by cross-reference.

[0287] EPCs are intended not just for unique item-level tagging and tracking, but also for case-level and pallet-level tagging, and for tagging of other logistic units of shipping and transportation such as containers and trucks. The distributed PML database records dynamic relationships between items and higher-level containers in the packaging, shipping and transportation hierarchy.

#### 4.1 Hyperlabel™ Tagging in the Supply Chain

[0288] Using an invisible (e.g. infrared) tagging scheme to uniquely identify a product item has the significant advantage that it allows the entire surface of a product to be tagged, or a significant portion thereof, without impinging on the graphic design of the product's packaging or labelling. If the entire product surface is tagged, then the orientation of the product doesn't affect its ability to be scanned, i.e. a significant part of the line-of-sight disadvantage of a visible bar code is eliminated. Furthermore, since the tags are small and massively replicated, label damage no longer prevents scanning.

[0289] Hyperlabel tagging, then, consists of covering a large proportion of the surface of a product item with optically-readable invisible tags. Each Hyperlabel tag uniquely identifies the product item on which it appears. The Hyperlabel may directly encode the product code (e.g. EPC) of the item, or may encode a surrogate ID which in turn identifies the product code via a database lookup. Each Hyperlabel tag also optionally identifies its own position on the surface of the product item, to provide the downstream consumer benefits of netpage interactivity described earlier.

[0290] Hyperlabel tags are applied during product manufacture and/or packaging using digital printers. These may be add-on infrared printers which print the Hyperlabel tags after the text and graphics have been printed by other means, or integrated color and infrared printers which print the Hyperlabel tags, text and graphics simultaneously. Digitally-printed text and graphics may include everything on the label or packaging, or may consist only of the variable portions, with other portions still printed by other means.

#### 4.2 Hyperlabel Tagging

[0291] As shown in FIG. 13, a product's unique item ID **215** may be seen as a special kind of unique object ID **210**. The Electronic Product Code (EPC) **220** is one emerging standard for an item ID. An item ID typically consists of a product ID **214** and a serial number **213**. The product ID identifies a class of product, while the serial number identifies a particular instance of that class, i.e. an individual product item. The product ID in turn typically consists of a manufacturer number **211** and a product class number **212**. The best-known product ID is the EAN.UCC Universal Product Code (UPC) **221** and its variants.

[0292] As shown in FIG. 14, a Hyperlabel tag **202** encodes a page ID (or region ID) **50** and a two-dimensional (2D) position **86**. The region ID identifies the surface region containing the tag, and the position identifies the tag's position within the two-dimensional region. Since the surface in question is the surface of a physical product item **201**, it is useful to define a one-to-one mapping between the region ID and the unique object ID **210**, and more specifically the item ID **215**, of the product item. Note, however, that the mapping can be many-to-one without compromising the utility of the Hyperlabel tag. For example, each panel of a product item's packaging could have a different region ID **50**. Conversely, the Hyperlabel tag may directly encode the item ID, in which case the region ID contains the item ID, suitably prefixed to decouple item ID allocation from general netpage region ID allocation. Note that the region ID uniquely distinguishes the corresponding surface region from all other surface regions identified within the global netpage system.

[0293] The item ID **215** is preferably the EPC **220** proposed by the Auto-ID Center, since this provides direct compatibility between Hyperlabel tags and EPC-carrying RFID tags.

[0294] In FIG. 14 the position **86** is shown as optional. This is to indicate that much of the utility of the Hyperlabel tag in the supply chain derives from the region ID **50**, and the position may be omitted if not desired for a particular product.

[0295] For interoperability with the netpage system, the Hyperlabel tag **202** is a netpage tag **4**, i.e. it has the logical structure, physical layout and semantics of a netpage tag.

[0296] When a netpage sensing device such as the netpage pen **101** images and decodes a Hyperlabel tag, it uses the position and orientation of the tag in its field of view and combines this with the position encoded in the tag to compute

its own position relative to the tag. As the sensing device is moved relative to a Hyperlabel tagged surface region, it is thereby able to track its own motion relative to the region and generate a set of timestamped position samples representative of its time-varying path. When the sensing device is a pen, then the path consists of a sequence of strokes, with each stroke starting when the pen makes contact with the surface, and ending when the pen breaks contact with the surface.

[0297] When a stroke is forwarded to the page server **10** responsible for the region ID, the server retrieves a description of the region keyed by region ID, and interprets the stroke in relation to the description. For example, if the description includes a hyperlink and the stroke intersects the zone of the hyperlink, then the server may interpret the stroke as a designation of the hyperlink and activate the hyperlink.

#### 4.3 Hyperlabel Tag Printing

[0298] A Hyperlabel tag printer is a digital printer which prints Hyperlabel tags onto the label, packaging or actual surface of a product before, during or after product manufacture and/or assembly. It is a special case of a netpage printer **601**. It is capable of printing a continuous pattern of Hyperlabel tags onto a surface, typically using a near-infrared-absorptive ink. In high-speed environments, the printer includes hardware which accelerates tag rendering. This typically includes real-time Reed-Solomon encoding of variable tag data such as tag position, and real-time template-based rendering of the actual tag pattern at the dot resolution of the printhead.

[0299] The printer may be an add-on infrared printer which prints the Hyperlabel tags after text and graphics have been printed by other means, or an integrated color and infrared printer which prints the Hyperlabel tags, text and graphics simultaneously. Digitally-printed text and graphics may include everything on the label or packaging, or may consist only of the variable portions, with other portions still printed by other means. Thus a Hyperlabel tag printer with an infrared and black printing capability can displace an existing digital printer used for variable data printing, such as a conventional thermal transfer or inkjet printer.

[0300] For the purposes of the following discussion, any reference to printing onto an item label is intended to include printing onto the item packaging in general, or directly onto the item surface. Furthermore, any reference to an item ID **215** is intended to include a region ID **50** (or collection of per-panel region ids), or a component thereof.

[0301] The printer is typically controlled by a host computer, which supplies the printer with fixed and/or variable text and graphics as well as item ids for inclusion in the Hyperlabel tags. The host may provide real-time control over the printer, whereby it provides the printer with data in real time as printing proceeds. As an optimisation, the host may provide the printer with fixed data before printing begins, and only provide variable data in real time. The printer may also be capable of generating per-item variable data based on parameters provided by the host. For example, the host may provide the printer with a base item ID prior to printing, and the printer may simply increment the base item ID to generate successive item ids. Alternatively, memory in the ink cartridge or other storage medium inserted into the printer may provide a source of unique item ids, in which case the printer reports the assignment of items ids to the host computer for recording by the host.



[0302] Alternatively still, the printer may be capable of reading a pre-existing item ID from the label onto which the Hyperlabel tags are being printed, assuming the unique ID has been applied in some form to the label during a previous manufacturing step. For example, the item ID may already be present in the form of a visible 2D bar code, or encoded in an RFID tag. In the former case the printer can include an optical bar code scanner. In the latter case it can include an RFID reader.

[0303] The printer may also be capable of rendering the item ID in other forms. For example, it may be capable of printing the item ID in the form of a 2D bar code, or of printing the product ID component of the item ID in the form of a 1D bar code, or of writing the item ID to a writable or write-once RFID tag.

#### 4.4 Hyperlabel Tag Scanning

[0304] Item information typically flows to the product server in response to situated scan events, e.g. when an item is scanned into inventory on delivery; when the item is placed on a retail shelf, and when the item is scanned at point of sale. Both fixed and hand-held scanners may be used to scan Hyperlabel tagged product items, using both laser-based 2D scanning and 2D image-sensor-based scanning, using similar or the same techniques as employed in the netpage pen.

[0305] As shown in FIG. 16, both a fixed scanner 254 and a hand-held scanner 252 communicate scan data to the product server 251. The product server may in turn communicate product item event data to a peer product server (not shown), or to a product application server 250, which may implement sharing of data with related product servers. For example, stock movements within a retail store may be recorded locally on the retail store's product server, but the manufacturer's product server may be notified once a product item is sold.

#### 4.5 Hyperlabel™ Tag-Based Netpage Interactions

[0306] A product item whose labelling, packaging or actual surface has been Hyperlabel tagged provides the same level of interactivity as any other netpage.

[0307] There is a strong case to be made for netpage-compatible product tagging. Netpage turns any printed surface into a finely differentiated graphical user interface akin to a Web page, and there are many applications which map nicely onto the surface of a product. These applications include obtaining product information of various kinds (nutritional information; cooking instructions; recipes; related products; use-by dates; servicing instructions; recall notices); playing games; entering competitions; managing ownership (registration; query, such as in the case of stolen goods; transfer); providing product feedback; messaging; and indirect device control. If, on the other hand, the product tagging is undifferentiated, such as in the case of an undifferentiated 2D barcode or RFID-carried item ID, then the burden of information navigation is transferred to the information delivery device, which may significantly increase the complexity of the user experience or the required sophistication of the delivery device user interface.

[0308] The invention will now be described with reference to the following examples. However, it will of course be appreciated that this invention may be embodied in many

other forms without departing from the scope of the invention, as defined in the accompanying claims.

#### 4.7 Hyperlabel™ Tags Encoding Layout Data

[0309] As described above, a Hyperlabel tagged surface carries a continuous array of Hyperlabel tags. These typically encode the product item's unique identifier (e.g. EPC) and digital signature(s), as well as a two-dimensional coordinate grid.

[0310] A range of analog printing processes are used to produce labels and packaging, including gravure, letterpress, offset, flexographic, and digital. Some packaging is produced using multiple processes in sequence. For example, package graphics may be printed on a web-fed flexographic press, while batch and expiry information is digitally printed onto each finished package using laser marking or inkjet.

[0311] Hyperlabel tags may be printed digitally using an add-on digital printer, placed either before or after the colour press. The Hyperlabel digital add-on printer can utilise a Memjet printhead as described earlier, or any of a range of commercially-available laser and inkjet printheads such as from HP Indigo, Xaar, Xeikon, Agfa.dotrix, VideoJet, Mark Andy, etc. The Hyperlabel digital printer can be web-fed or sheet-fed according to the line to which it is added.

[0312] The add-on digital printer must be synchronised with the colour press to ensure registration between printed graphics and Hyperlabel tags. This can be achieved by conventional means, for example by generating an electronic signal in the colour press synchronised with the printing of an impression, and feeding that signal to the Hyperlabel printer. Alternatively, the Hyperlabel printer can optically detect printed fiducials produced by the colour press, as is sometimes used to synchronise die cutters with a colour press.

[0313] The Hyperlabel printer can be merely approximately synchronised with the colour press, and fine synchronisation can be achieved by measuring the actual registration achieved and recording a corresponding offset in the Netpage server database, as described elsewhere in relation to pre-tagged Netpage blanks. The measurement can take place while the packaging is still in the form of web or sheet media, or after being folded or applied to the product item. In the former case detection of the registration of the product graphics is still required, for example via fiducials as mentioned above. In the latter case registration of the product graphics is determined by virtue of the individual package passing along the line. This may be intrinsic in the design of the line, or may involve a photodetector to detect passage of the item. Detection of the Hyperlabel tag pattern uses a Hyperlabel reader in both cases.

[0314] Web or sheet media can be pre-printed (or printed in-line by an upstream digital Hyperlabel printer) with Hyperlabel tags which encode a continuous and large two-dimensional coordinate space and no explicit item identifiers. After passing through the colour press, each item's packaging will have a different range of coordinates. These can be detected as described above and recorded in the Netpage server database (and/or a product database) as being associated with the item and its item identifier. When a Hyperlabel tag on a particular item is subsequently read, its coordinate can be translated into an item identifier by querying the Netpage server (or product server).

[0315] A digital printhead can be adapted to print both product graphics and Hyperlabel tags, as described earlier in

relation to Memjet digital printheads. Other digital printheads can be similarly adapted through the provision for an extra, infrared, ink channel.

As an alternative to digitally printing Hyperlabel tags, Hyperlabel tags can be printed using an analog process such as gravure, letterpress, offset or flexographic, for example on the same colour press used to print product graphics. A colour press is adapted to print Hyperlabel tags through the provision of an extra, infrared, ink channel; i.e. through the provision of an extra plate which bears the image of the Hyperlabel tags. The Hyperlabel plate can be produced by conventional means, such as computer to film (CtF) or direct computer to plate (CtP). It will be appreciated that any of the Hyperlabel tags **202** described hereinafter may be printed with inks according to the present invention.

**[0316]** Note that although Hyperlabel tags are ideally printed using an invisible ink such as infrared ink, they can also be printed using a visible ink such as a coloured, black or gray ink. And although Hyperlabel tags are ideally printed over the entire product package, they can also be printed selectively in specific areas. And although Hyperlabel tags are ideally position-indicating, they can also be object-indicating, as described elsewhere.

**[0317]** If Hyperlabel tags are printed using an analog press, then it is impractical to provide each product item package with a unique serial number. However, the Hyperlabel tags can still encode the product identifier portion of the item identifier and the usual two-dimensional coordinate grid. In addition, the tags must encode a unique layout number which identifies the particular graphic (and interactive) layout of the package. The Hyperlabel tags also encode a flag which allows any Hyperlabel reader to determine that the tags encode a layout number rather than a serial number. The layout number only needs to be unique for different layouts associated with the same product identifier. It forms a unique layout identifier when paired with a product identifier, as shown in FIG. **20**. The layout number changes precisely when new plates are produced for a new graphic package design, such as for a particular promotion or a particular geographic region. CtP makes frequent layout changes particularly convenient.

**[0318]** Analog-printed Hyperlabel tags can thus encode a layout identifier rather than an item identifier, as shown in FIG. **21**. During a subsequent interaction with a product item via a Hyperlabel reader, the layout identifier is used to retrieve the corresponding layout to allow the interaction to be interpreted in the usual way. For convenience we refer to such Hyperlabel tags as “layout-indicating” (to distinguish them from item-indicating Hyperlabel tags), and the data sent from the Hyperlabel reader to the Netpage server as “layout data”.

**[0319]** It is convenient to encode a product identifier in the layout identifier, since it allows a Hyperlabel reader to identify the product. However, it is also possible to encode a pure layout identifier in Hyperlabel tags which identifies the layout but does not directly identify the product. Equivalently, it is possible to encode a pure coordinate grid in the Hyperlabel tags and use the range of the coordinates to identify the corresponding layout. Thus all product items sharing the same graphic package layout would share the same coordinate grid range, and a change in layout would result in a change in coordinate grid range. The equivalence of a pure coordinate grid and a coordinate grid coupled with an item or layout identifier is discussed in the cross-referenced applications.

**[0320]** Layout-indicating Hyperlabel tags can confer interactivity in the usual way via the layout identifier and the coordinate grid that they encode, and product identification (but not product item identification) via the product identifier they encode.

**[0321]** Identification of individual product items is still important. It confers the various supply chain benefits discussed at length elsewhere, and plays a role in various interactive scenarios. For example, some product promotions may ideally be single-use, such as entering a competition or redeeming a token.

**[0322]** In addition, item-level identification, coupled with a digital signature unique to the item, allows product item authentication. In the following discussion, item-indicating Hyperlabel tags typically carry the digital signature(s) of the item in the usual way.

#### 4.8 Location-Indicating Tags in Conjunction with Alternative Item Identifiers

**[0323]** Item-level identification can be provided in a variety of ways in conjunction with location-indicating or layout-indicating Hyperlabel tags. For example, location- or layout-indicating tags can be printed over the whole package, while item-indicating tags can be printed in only a small area. This has the benefit that the corresponding digital Hyperlabel printer can be relatively small, since it is no longer required to print tags across the full width of a web or sheet, but only onto a small area of each package. Digital printers for printing batch and expiry information, as well as for printing item-level indicia such as two-dimensional barcodes, are already part of conventional packaging workflows. A small-area digital Hyperlabel printer can be incorporated in a similar place in such packaging workflows.

**[0324]** Item-level identification may be provided using a conventional radio-frequency identification (RFID) tag **210** or a linear or two-dimensional barcode **211** (FIGS. **22** and **23**). Even if such carriers are present on a package, it can be convenient to also provide item-indicating Hyperlabel tags **202** in a small area, since these are readable by a standard Hyperlabel reader. Any Hyperlabel hyperlink which requires item-level identification, such as competition entry, token redemption or item authentication, can be implemented in the item-indicating Hyperlabel area. Alternatively, the user can be prompted to click in the item-indicating Hyperlabel area to identify the item, after invoking a single-use hyperlink elsewhere on the product where only layout-indicating tags are present.

**[0325]** If the item-level identification carrier is an RFID tag **210**, then the Hyperlabel reader **101** can incorporate an RFID tag reader to allow it to obtain the item identifier from the RFID tag **210** at the same time as it reads location- or layout-indicating Hyperlabel tags **202**. Having read the data contained in the Hyperlabel tag(s) **4** and the RFID tag **210**, the Hyperlabel reader sends “indicating data”, which identifies the item ID and the position of the reader, to the Netpage server. In the case that the Hyperlabel tags **202** are location-indicating tags, the Netpage server can identify the layout from the item ID contained in the indicating data. Thus a Hyperlabel hyperlink requiring item-level identification can be implemented via a combination of location- or layout-indicating Hyperlabel tags **202** and an RFID tag **210**. Accordingly, the Hyperlabel reader **101** may comprise an optical sensor for sensing the Hyperlabel tags **202**, an RFID transceiver for sensing the RFID tag, a processor for generating the

indicating data and means for communicating with the Netpage server (e.g. by wireless or wired communication)

[0326] Equivalently, a device already enabled with an RFID reader to provide gross interactivity with an RFID-tagged object or surface can be augmented with a Hyperlabel reader to allow it to support much more fine-grained interactivity with an RFID- and Hyperlabel-tagged object or surface.

[0327] If the item-level identification carrier is a visible barcode 211, then invisible item-indicating Hyperlabel tags 202 can be provided in the same area as the barcode. This allows a user of a Hyperlabel reader 101 to click on the barcode to obtain the item identifier, even though the Hyperlabel reader 101 may be unable to read the (arbitrarily large) visible barcode. Alternatively or additionally, item-indicating tags can be printed adjacent to the barcode using the same visible ink as the barcode, to eliminate the need for a separate Hyperlabel ink channel. A Hyperlabel reader 101 can also be augmented to allow it to read conventional barcodes.

[0328] An RFID tag or barcode can encode the same item identifier and digital signature(s) as an item-indicating Hyperlabel tag.

[0329] Rather than encoding an item identifier explicitly in an RFID tag 210, barcode 211 or Hyperlabel tag 202, a random pattern can be printed and characterised to serve both as an item identifier and as a digital signature. The random pattern, or at least a portion thereof, serves as a “fingerprint” for the object.

[0330] In US Patent Application Number 20050045055 (“Security Printing Method” filed 28 Aug. 2003), the contents of which is incorporated herein by reference, Gelbart discusses the addition of powder taggants during printing for the purpose of subsequent authentication. As discussed elsewhere, both the presence of such a taggant and the exact random pattern formed by the taggant can be used as the basis for authentication and possibly identification.

[0331] When the random pattern formed by the taggant is used as the basis for authentication, the pattern is measured and recorded during product manufacture or packaging, and is measured and verified, with reference to the earlier recording, during subsequent authentication. The random pattern may cover the entire product surface or a subset thereof. The recorded reference data (reference fingerprints) derived from the pattern may cover the entire pattern or a subset thereof. The verification data (or fingerprint data) derived from the pattern during authentication typically relates to only a small area (e.g. one fingerprint) of the pattern. It is therefore necessary to know which area of the pattern is being verified, so that the verification data can be compared with the correct subset of the reference data. In some systems this relies on detecting other surface features, such as text or line art, and using such features as fiducials. Since such features are typically not unique, this approach may require guidance from a human operator.

[0332] Hyperlabel tags 202, since they encode a two-dimensional coordinate grid, provide a unique set of fiducials against which both reference data and verification data can be registered. This increases the reliability of authentication, and eliminates the need for human guidance. The taggant may be mixed with either the infrared ink used to print the Hyperlabels, or it may be mixed with the colored inks used to print graphical user information. In FIG. 24, the ink used to print the word ‘TEA’ contains a randomly dispersed taggant. Alternatively, if the taggant is applied by mixing it with an infrared ink, then the high density and (typical) full coverage of the Hyperlabel tag pattern 4 ensures that the taggant is also densely present on the entire tagged surface.

[0333] Although the random pattern formed by the taggant can be measured across the entire tagged surface, at a minimum it can be measured within a defined region. This region

can be graphically delineated to indicate to a user that this is where item-level identification and/or authentication is available.

[0334] The random pattern can be characterised for each product package as it passes through the packaging line, either while the packaging is still on the web or sheet, or after the individual package is folded or filled. At this stage the spatial nature of the random pattern is analysed and recorded, either as a set of spatial features or as a hash of such spatial features. For example, each detected feature in the random pattern can be assigned a quantised two-dimensional coordinate within the Hyperlabel coordinate system, and the set of quantised coordinates can be hashed to produce a single compact number. Verification then consists of generating the equivalent hash and comparing it with the reference hash.

[0335] A Hyperlabel reader 101 may incorporate a reader for reading the random pattern formed by the taggant. If the taggant is read optically, then the Hyperlabel reader’s image sensor can be used to read the taggant pattern. If the taggant uses a different wavelength to the Hyperlabel tag pattern, then the Hyperlabel reader 101 can alternate between activating LEDs matched to the wavelength of the Hyperlabel tag pattern, and LEDs matched to the wavelength of the taggant. If the taggant needs to be imaged with a greater magnification than the Hyperlabel tag pattern, then the Hyperlabel reader can either always image at the greater magnification, and subsample when processing Hyperlabel tag images, or it can incorporate dual optical paths, optionally using a beam splitter to allow a single external aperture.

[0336] If no explicit item-level identifier is available (e.g. from an RFID tag 210, barcode 211 or Hyperlabel tag 202), then the reference data (e.g. hash) can also serve as an item identifier. The product item is assigned a standard item identifier at time of manufacture, the standard item identifier is stored in the product database keyed by the reference data, and the standard item identifier can subsequently be recovered using the verification data (e.g. hash) as a key to look up the database, either for identification or verification purposes.

[0337] In the presence of layout-indicating Hyperlabel tags which encode a product identifier, the random pattern only needs to map to a serial number, not an entire item identifier.

[0338] A serialised product item carries a unique item identifier which typically consists of a product identifier and a serial number. The item ID may be carried by the product item in a number of ways. For example, it may be carried in a linear or two-dimensional barcode 211, a RFID tag 210, or a Hyperlabel tag pattern 4. The product item may also carry a digital signature associated with the item ID which allows a reader to verify with a certain degree of certainty that the item is authentic.

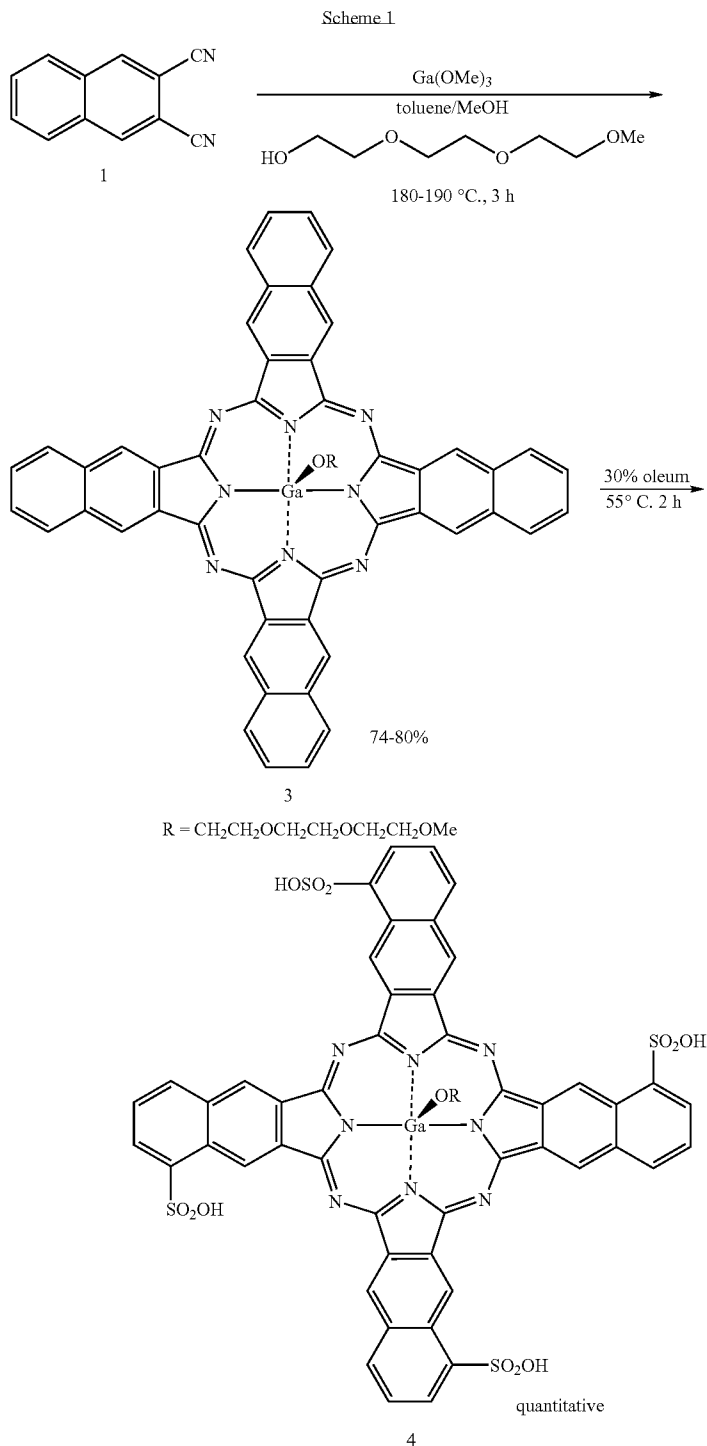
[0339] It will be appreciated that any of the Hyperlabel tags 202 described above may be printed with inks according to the present invention.

[0340] The invention will now be described with reference to the following examples. However, it will of course be appreciated that this invention may be embodied in many other forms without departing from the scope of the invention, as defined in the accompanying claims.

#### EXAMPLES

[0341] In our earlier U.S. Pat. No. 7,148,345 and U.S. Patent Application No. 60/851,754 (Attorney Docket No. IRB022US, filed on Oct. 16, 2006), the contents of which are herein incorporated by reference, we described the preparation of various salts of gallium naphthalocyanine tetrasulfonic acid. The skilled person will readily appreciate that the ammonium salts of the present invention may be easily prepared from corresponding sulfonic acids by conventional methods.

Preparative Example 1—Preparation of Hydroxygallium  
Naphthalocyaninetetrasulfonic Acid 4  
[0342]



(i) Gallium(III) chloride (5.70 g; 0.032 mol) was dissolved in anhydrous toluene (68 mL) under a slow stream of nitrogen and then the resulting solution was cooled in ice/water. Sodium methoxide (25% in methanol; 23.4 mL) was added

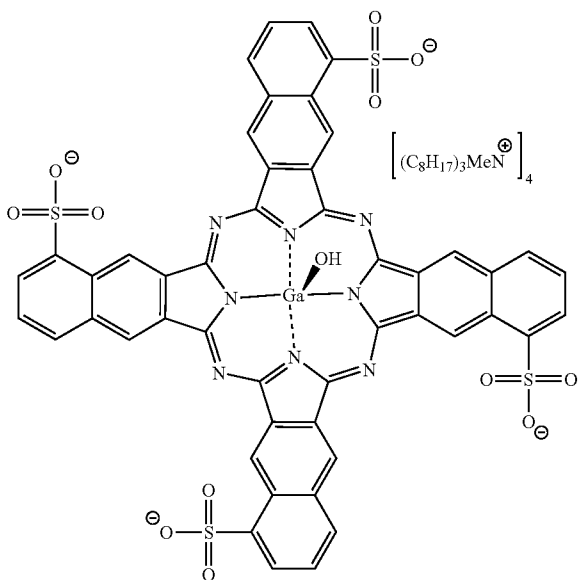
slowly with stirring causing a thick white precipitate to form. Upon completion of the addition, the mixture was stirred at room temperature for 1 h and then naphthalene-2,3-dicarbonitrile (22.8 g; 0.128 mol) was added portionwise, followed

by triethylene glycol monomethyl ether (65 mL). The thick slurry was distilled for 2 h to remove the methanol and toluene. Once the toluene had distilled off, the reaction mixture became homogeneous and less viscous and stirred readily. Heating was continued for 3 h at 190° C. (internal). The brown/black reaction mixture was cooled to 60° C., diluted with chloroform (150 mL), and filtered under gravity through a sintered glass funnel. The solid residue was washed with more chloroform (50 mL) and then a further portion (50 mL) with suction under reduced pressure. The resulting dark green solid was then sequentially washed under reduced pressure with acetone (2×50 mL), DMF (2×50 mL), water (2×50 mL), acetone (2×50 mL), and diethyl ether (2×50 mL). The moist solid was air-dried to a dry powder and then heated under high vacuum at ca. 100° C. for 1 h to complete the drying process. Naphthalocyaninatogallium methoxytriethyleneoxide 3 was obtained as a fine dark green powder (23.14 g; 80%),  $\lambda_{max}$  (NMP) 770 nm.

(ii) Naphthalocyaninatogallium methoxytriethyleneoxide 3 (9.38 g; 0.010 mol) was treated with 30% oleum (47 mL) by slow addition via a dropping funnel while cooling in an ice/water bath under a nitrogen atmosphere. Upon completion of the addition, the reaction mixture was transferred to a preheated water bath at 55° C. and stirred at this temperature for 2 h during which time the mixture became a homogeneous viscous dark blue solution. The stirred reaction mixture was cooled in an ice/water bath and then 2-propanol (40 mL) was added slowly via a dropping funnel. This mixture was then poured into 2-propanol (100 mL) using more 2-propanol (160 mL) to wash out the residues from the reaction flask. Diethyl ether (100 mL) was then added to the mixture which was then transferred to a sintered glass funnel and filtered under gravity affording a moist dark brown solid and a yellow/brown filtrate. The solid was washed sequentially with ether (50 mL), acetone/ether (1:1, 100 mL), and ether (100 mL) with suction under reduced pressure. The resulting solid (13.4 g) after drying under high vacuum was then stirred in ethanol/ether (1:3, 100 mL) for 3 days and then filtered and dried to give the tetrasulfonic acid 4 as a fine red/brown solid (12.2 g; 105% of theoretical yield; 90% purity according to potentiometric titration).  $^1\text{H}$  NMR ( $d_6$ -DMSO)  $\delta$  7.97, 8.00 (4H, dd,  $J_{7,8}=J_{6,7}=7.2$  Hz, H7); 8.49 (4H, dd,  $J_{8,7}=7.2$ ,  $J_{8,1}=5.7$  Hz, H8); 8.84, 8.98 (4H, d,  $J_{6,7}=7.2$  Hz, H6); 10.10, 10.19, 10.25 (4H, d,  $J_{1,8}=5.7$  Hz, H1); 11.13, 11.16 (4H, s, H4).

#### Example 1

[0343]



5

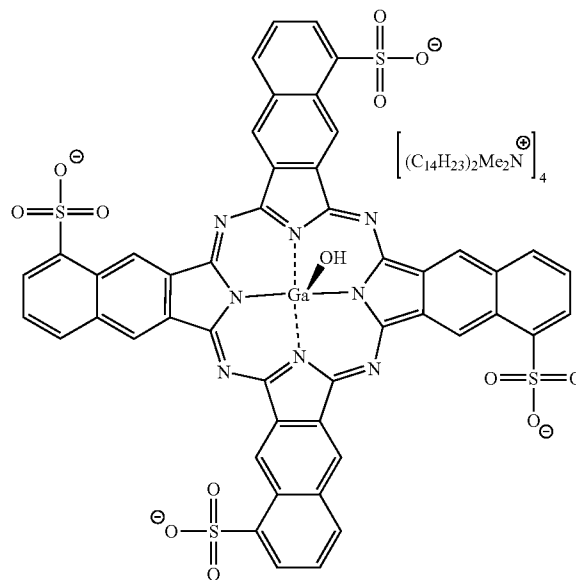
To a solution of hydroxygallium(III) naphthalocyaninetetrasulfonic acid 4 (10.2 g, 9.11 mmol) in methanol (250 mL) was added a solution of Aliquat® 336 (14.5 g, 0.036 mol) in methanol (50 mL). The solution was concentrated to half volume. The concentrated solution was diluted with water (200 mL) to precipitate the product which was filtered off and washed with warm acetone/water (50:50, 2×300 mL) and warm water (2×300 mL), and air dried. The solid was then washed with boiling acetone/hexane (1:9, 2×300 mL) and dried to give the predominant product 5 as a dark green powder (12.9 g, 56%).

[0344]  $^1\text{H}$  NMR ( $d_6$ -DMSO):  $\delta$  0.87 (36H, m); 1.25 (120H, m); 1.60 (24H, m); 2.96 (12H, s); 3.20 (24H, m); 7.9-11.1 (20H, m).

Aliquat® 336 is a mixture of trioctylmethyl- and tridecylmethyl-ammonium salts. Example 1 was repeatable using isomerically pure trioctylmethylammonium bromide.

#### Example 2

[0345]



6

#### Method A

[0346] A mixture of hydroxygallium(III) naphthalocyaninetetrasulfonic acid 4 (849 mg, 0.758 mmol) and didodecyldimethylammonium bromide (1.61 g, 3.49 mmol) in water (100 mL) was stirred for 5 min. The reaction mixture was diluted with water (100 mL) and extracted with chloroform/methanol (50:50, 2×200 mL). The combined organic layers were evaporated and the residue was suspended in warm water (200 mL), filtered, and washed with warm water and cold water/acetone (50:50) and dried to give the product 6 as a dark-green powder (777 mg, 39%).

## Method B

**[0347]** A mixture of tetrakis(tributylammonium) hydroxygallium(III) naphthalocyaninetetrasulfonate (5.74 g, 3.08 mmol) and didodecyldimethylammonium bromide (5.71 g, 0.012 mol) in methanol (200 mL) was evaporated to half volume with heating under a stream of nitrogen and diluted with water (100 mL). The solid was filtered off and washed with hot water (3×250 mL) and hot acetone/water (50:50, 3×250 mL) and allowed to dry. The solid was then washed further with toluene (2×250 mL) and boiling hexane (250 mL) and dried to give the product as a green powder (7.32 g, 90%).

**[0348]**  $^1\text{H}$  NMR ( $d_6$ -DMSO)  $\delta$  0.86 (24H, t,  $J=6.6$  Hz); 1.25 (144H, m); 1.62 (16H, m); 3.20 (16H, m); 4.25 (24H, s); 7.9-11.1 (20H, m).

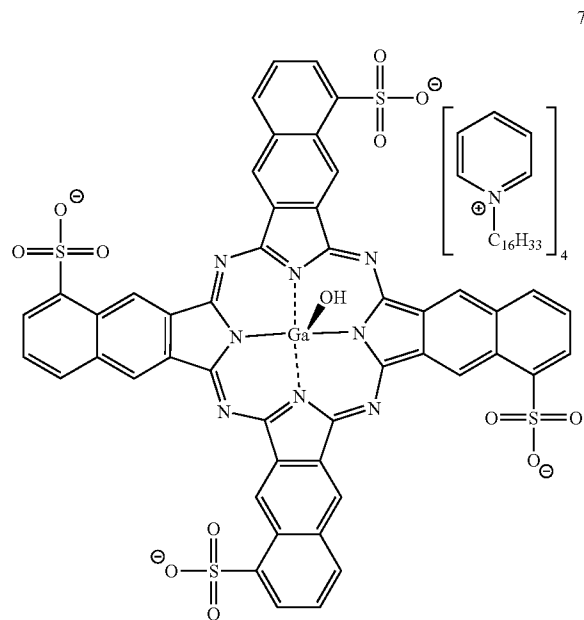
**[0349]**  $^1\text{H}$  NMR ( $d_6$ -DMSO):  $\delta$  -0.46 (1H, s); 0.83 (24H, t,  $J=6.6$  Hz); 1.25 (144H, m); 1.60 (16H, m);

**[0350]** 3.20 (16H, m); 4.25 (24H, s); 7.9-11.1 (20H, m).

**[0351]** UV-Vis-NIR (DMSO):  $\lambda_{\text{max}}$  790, 704, 342 nm.

## Example 3

**[0352]**



A mixture of hydroxygallium(III) naphthalocyaninetetrasulfonic acid (2.15 g, 1.92 mmol) and cetylpyridinium chloride (4.22 g, 0.012 mol) in water (20 mL) and methanol (100 mL) was evaporated to dryness with heating and stirring under a stream of nitrogen. The solid was suspended in acetone (200 mL), and filtered off. It was washed with water (2×200 mL), acetone (2×200 mL) and cold methanol (1×200 mL), and dried to give the product as a dark-green powder (3.09 g, 67%).

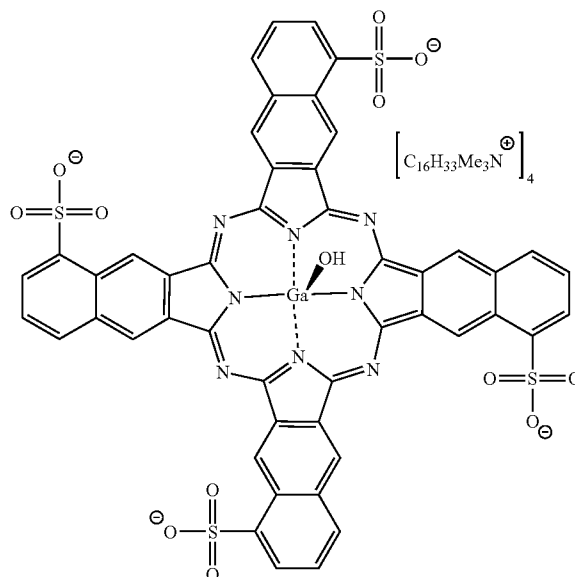
**[0353]**  $^1\text{H}$  NMR ( $d_6$ -DMSO)  $\delta$  0.85 (12H, t,  $J=6.6$  Hz); 1.20 (104H, m); 1.89 (8H, m); 4.58 (8H, t,  $J=7.5$  Hz); 7.9-11.1 (40H, m).

**[0354]** UV-Vis-NIR (DMSO):  $\lambda_{\text{max}}$  791, 705, 342 nm.

## Example 4

**[0355]**

8



A mixture of hydroxygallium(III) naphthalocyaninetetrasulfonic acid (643 mg, 0.575 mmol) and cetyltrimethylammonium bromide (839 mg, 2.30 mmol) in chloroform (50 mL) was heated at reflux for 1 h. Water (50 mL) was added and stirring was continued for 15 min. The reaction mixture was diluted with chloroform (200 mL) and washed with water (200 mL). The organic layer was evaporated to dryness and the residue was suspended in water (200 mL) and filtered off. The product **8** was washed with hot water and cold acetone, and dried to give a dark-green powder (448 mg, 35%).

**[0356]**  $^1\text{H}$  NMR ( $d_6$ -DMSO):  $\delta$  0.84 (12H, t,  $J=6.6$  Hz); 1.20 (104H, m); 1.63 (8H, m); 1.89 (12H, s); 3.10 (36H, s); 3.20 (8H, m); 8.0-11.2 (20H, m).

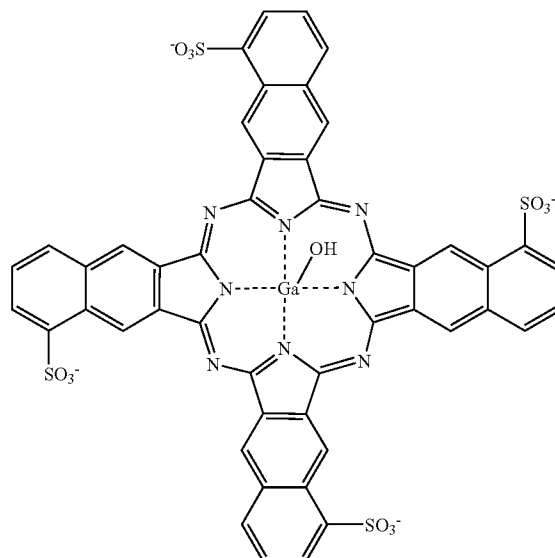
**[0357]** UV-Vis-NIR (DMSO):  $\lambda_{\text{max}}$  787, 711, 338 nm.

## Example 5

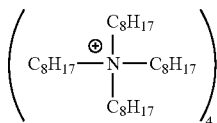
## Tetrakis(Tetraoctylammonium) Salt

**[0358]**

11



-continued



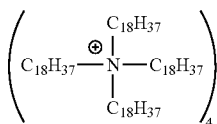
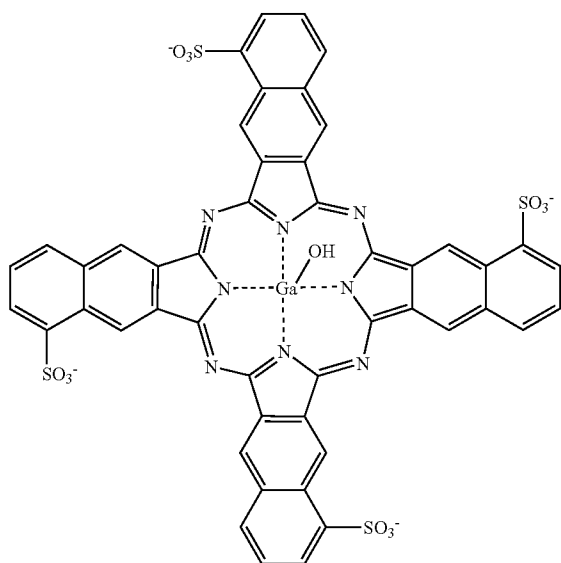
A mixture of hydroxygallium(III) naphthalocyaninetetrasulfonic acid (1.67 g, 1.49 mmol) and tetraoctylammonium bromide (3.32 g, 6.08 mmol) in water (5 mL) and methanol (80 mL) was evaporated to dryness with heating and stirring under a stream of nitrogen. The solid was suspended in hot water (200 mL), filtered, washed with hot water (2×200 mL), and allowed to dry. The solid was then washed with diethyl ether (1×200 mL), acetone/hexane (1:9, 2×200 mL) and hexane (1×200 mL) and dried to give the product as a dark-green powder (1.34 g, 30%).

[0359]  $^1\text{H}$  NMR ( $d_6$ -DMSO)  $\delta$  0.87 (48H, t,  $J=7.0$  Hz); 1.27 (160H, m); 1.56 (32H, m); 3.16 (32H, m); 7.9-11.2 (20H, m).

## Example 6

## Tetrakis(Tetraoctadecylammonium) Salt

[0360]



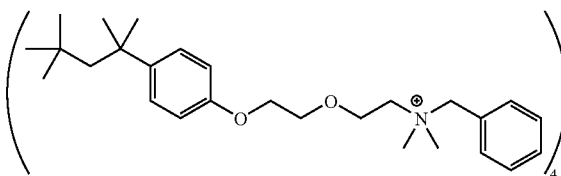
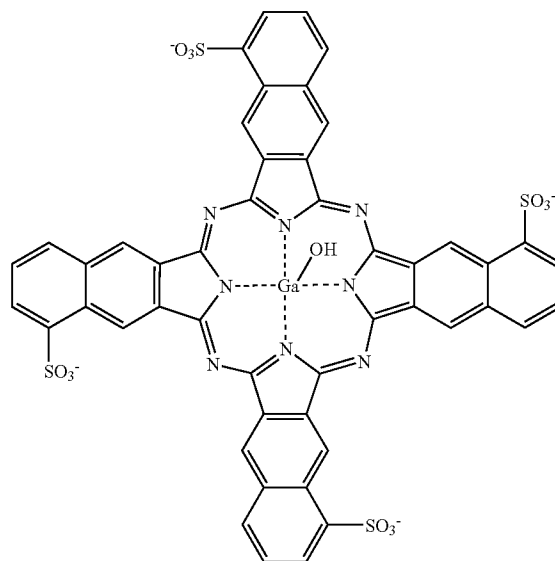
A mixture of hydroxygallium(III) naphthalocyaninetetrasulfonic acid (1.62 g, 1.44 mmol) and tetraoctadecylammonium bromide (5.00 g, 4.51 mmol, 3.1 equiv.) in water (5 mL), methanol (100 mL) and dichloromethane (20 mL) was evaporated to dryness with heating and stirring under a stream of nitrogen. The solid was suspended in hot methanol (200 mL) and filtered, washed with acetone (2×200 mL), and allowed to dry. The solid was then dissolved in chloroform/hexane (2:8, 500 mL) and filtered, and the solvents were removed. The solid was suspended in hot acetone (300 mL) and filtered, washed with cold hexane (1×200 mL) and dried to give the product as a green powder (2.26 g, 43%).

[0361]  $^1\text{H}$  NMR ( $\text{CDCl}_3$ )  $\delta$  0.8-3.8 (592H, m); 7.0-11.0 (20H, m).

## Example 7

## Tetrabenzethonium Salt

[0362]



To a solution of hydroxygallium(III) naphthalocyaninetetrasulfonic acid (1.78 g, 1.59 mmol) in water (20 mL) and methanol (100 mL) was added a solution of benzyldimethyl-

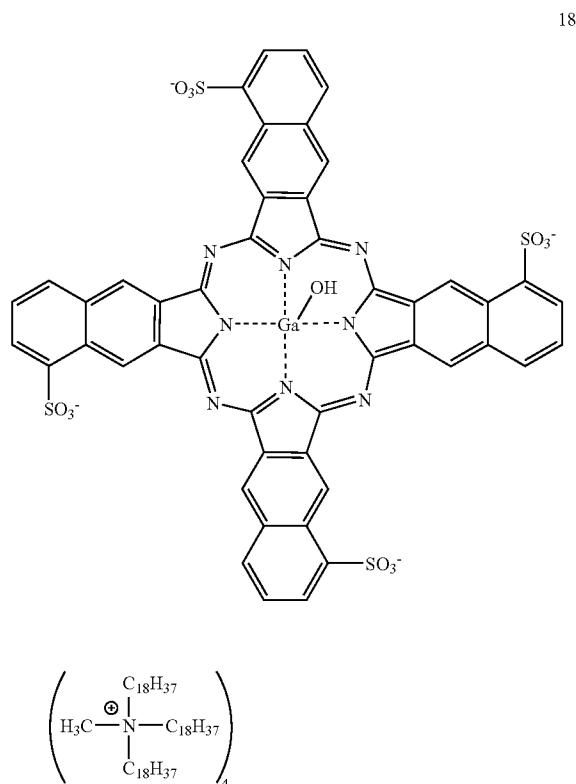
p-(1,1,3,3-tetramethylbutyl)phenoxyethoxyethylammonium chloride (Benzethonium chloride) (3.25 g, 7.25 mmol) in methanol (20 mL). The reaction mixture was evaporated to half volume with heating under a stream of nitrogen and diluted with water (100 mL). The solid was filtered off and washed with hot water (3×250 mL) and allowed to dry. The solid was then washed with diethyl ether (2×200 mL) and boiling hexane (1×200 mL) and dried to give the product as a green powder (2.78 g, 63%).

**[0363]**  $^1\text{H NMR}$  ( $d_6$ -DMSO)  $\delta$  0.66 (36H, s); 1.27 (24H, s); 1.67 (8H, s); 3.04 (24H, s); 3.18 (8H, d,  $J=5.4$  Hz); 3.5-4.1 (32H, m); 4.61 (8H, s); 6.82 (8H, d,  $J=8.7$  Hz); 7.25 (8H, d,  $J=8.7$  Hz); 7.4-7.6 (20H, m); 7.9-11.2 (20H, m).

#### Example 8

##### Tetrakis(Trioctadecylmethylammonium) Salt

**[0364]**



18

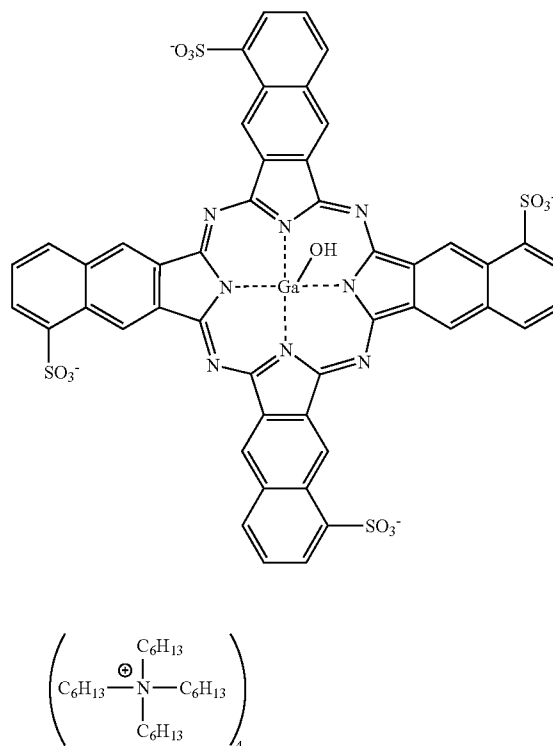
acetone (2×200 mL), and dried to give the product as a green powder (3.27 g, 83%).

**[0365]**  $^1\text{H NMR}$  ( $d_6$ -DMSO/ $\text{CDCl}_3$ ):  $\delta$  0.82 (36H, m); 1.19 (360H, m); 1.60 (24H, m); 2.7-3.5 (36H, m); 7.9-11.2 (20H, m).

#### Example 9

##### Tetrakis(Tetrahexylamine) Salt

**[0366]**



19

To a solution of hydroxygallium(III) naphthalocyaninetetra-sulfonic acid (1.26 g, 1.13 mmol) in water (20 mL) and acetone (100 mL) was added a solution of trioctadecylmethylammonium bromide (3.21 g, 3.69 mmol) in acetone (20 mL) and chloroform (50 mL). The reaction mixture was evaporated to half volume with heating under a stream of nitrogen and the solid was filtered off and washed with hot acetone (3×300 mL), hot dimethyl sulfoxide (100 mL) and hot

To a solution of hydroxygallium(III) naphthalocyaninetetra-sulfonic acid tetra sodium salt (2.51 g, 2.20 mmol) in water (10 mL) and methanol (100 mL) was added a solution of tetrahexylammonium bromide (4.32 g, 9.94 mmol) in methanol (30 mL). The reaction mixture was evaporated to half volume with heating under a stream of nitrogen, and diluted with water (100 mL). This caused the product and excess tetrahexylammonium bromide to oil out. The supernatant liquid was decanted off and the oil was successively washed with acetone/water (50:50, 200 mL) until the oil began to solidify. The solid was suspended in warm acetone/water (50:50, 200 mL), filtered off, washed with hot water (3×200 mL) and dried. The solid was washed with hexane (1×200



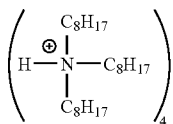
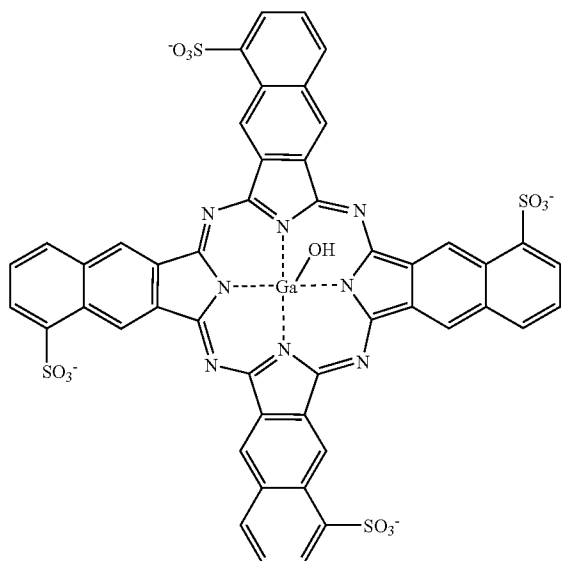
mL) and dried to give the product as a dark-green powder (903 mg, 16%).

[0367]  $^1\text{H}$  NMR ( $d_6$ -DMSO)  $\delta$  0.88 (48H, m); 1.1-1.7 (128H, m); 3.16 (32H, m); 7.9-11.2 (20H, m).

#### Example 10

##### Tetrakis(Trioctylamine) Salt

[0368]



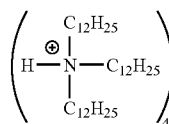
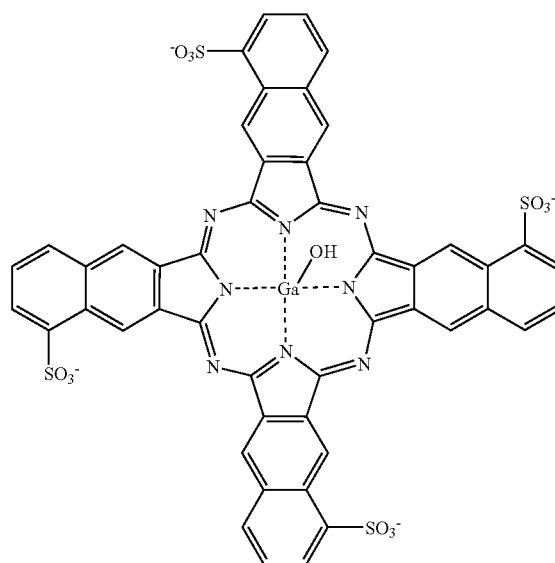
To a solution of hydroxygallium(III) naphthalocyaninetetra-sulfonic acid (1.47 g, 1.31 mmol) in water (20 mL) and methanol (100 mL) was added trioctylamine (2.3 mL, 1.85 g, 5.24 mmol). The product immediately precipitated and was filtered off, washed with hot water (2×300 mL) and hot methanol/water (70:30, 200 mL) and dried. The solid was then washed with boiling hexane (200 mL) and dried to give the product as a green powder (1.74 g, 52%).

[0369]  $^1\text{H}$  NMR ( $\text{CDCl}_3$ ):  $\delta$  0.86 (36H, t,  $J=7.2$  Hz); 1.26 (120H, m); 1.57 (24H, m); 3.02 (24H, m); 7.9-11.2 (20H, m).

#### Example 11

##### Tetrakis(Tridodecylamine) Salt

[0370]



To a solution of hydroxygallium(III) naphthalocyaninetetra-sulfonic acid (1.69 g, 1.51 mmol) in water (20 mL) and methanol (100 mL) was added tridodecylamine (4 mL, 3.28 g, 6.28 mmol). The product and excess amine immediately oiled out of solution and the aqueous supernatant liquid was decanted off. The oil was dissolved in hexane (400 mL) and washed with aqueous acetic acid (0.1 M, 400 mL). The organic layer was dried ( $\text{Na}_2\text{SO}_4$ ) and the solvent was removed. The product was suspended in dimethyl sulfoxide (300 mL), filtered, washed with dimethyl sulfoxide (200 mL), methanol (2×200 mL) and water (2×200 mL) and dried to give the product as a dark-green powder (1.56 g, 32%).

[0371]  $^1\text{H}$  NMR ( $\text{CDCl}_3$ )  $\delta$  0.7-3.3 (300H, m); 7.9-11.2 (20H, m).

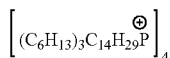
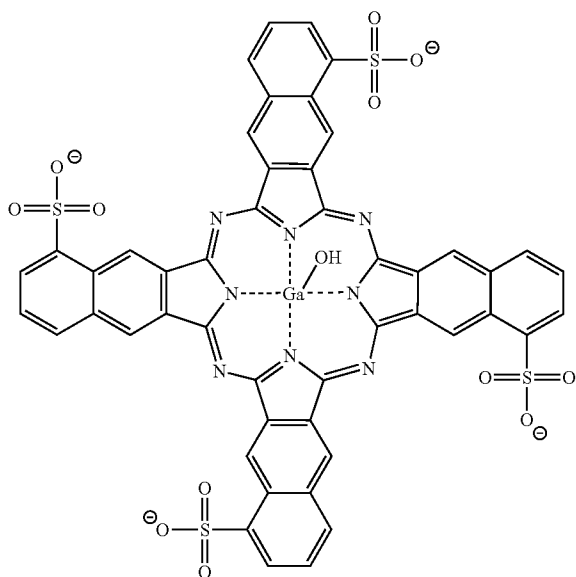
## Comparative Example 1

[0375] UV-Vis-NIR( $\text{CHCl}_3$ ):  $\lambda_{\text{max}}$  790 nm ( $\epsilon=87,000$ ); 333 nm ( $\epsilon=85,000$ ).

[0372]

## Comparative Example 2

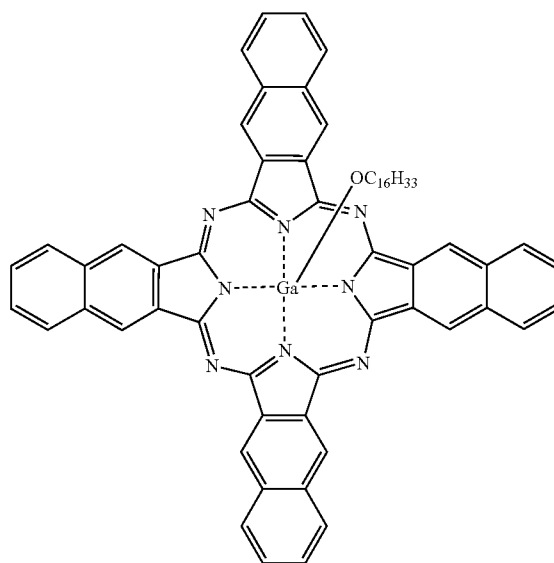
[0376]



To a solution of hydroxy gallium(III) naphthalocyaninetetra-sulfonic acid **4** (29.1 g, 0.026 mol) in water (50 mL) and methanol (350 mL) was added a solution of trihexyltetradecylphosphonium chloride (50.0 g, 0.096 mol) in methanol (50 mL). The solution was concentrated to half volume and the concentrated solution was diluted with water (100 mL) to precipitate the product. The phosphonium salt was filtered off and washed with warm acetone/water (50:50, 2×300 mL) and warm water (2×300 mL) and air dried. The solid was then washed with boiling hexane (2×300 mL) and dried to give the product **9** as a dark green powder (63.1 g, 86%).

[0373]  $^1\text{H}$  NMR ( $d_6$ -DMSO):  $\delta$  0.85 (48H, m); 1.0-1.5 (192H, m); 1.90 (32H, m); 7.9-11.1 (20H, m).

[0374] UV-Vis-NIR (DMSO):  $\lambda_{\text{max}}$  795 nm ( $\epsilon=365,000$ ); 756 nm ( $\epsilon=59,000$ ); 706 nm ( $\epsilon=65,000$ ); 341 nm ( $\epsilon=102,000$ ).



To a solution of gallium(III) chloride (3.68 g, 0.0206 mol) in anhydrous toluene (30 mL) was added dropwise a solution of sodium methoxide in methanol (25%, 14.5 mL=3.63 g, 0.067 mol) to give a colourless precipitate. 2,3-Naphthalenedinitrile (14.6 g, 0.0820 mol, 3.98 eq.), 1-hexadecanol (26.8 g, 0.11 mol) and 1,2-dichlorobenzene (75 mL) were added and the reaction mixture was heated in order to distill off the methanol and toluene. The internal temperature was raised to 170° C. and heating was continued overnight. The temperature was increased to distill about 20 mL of the dichlorobenzene. The reaction mixture was cooled, diluted with acetone (100 mL) and the product was collected by filtration. The solid was washed with acetone, water, and acetone, and air-dried to give the product **10** as a dark-green powder (17.85 g, 85%).

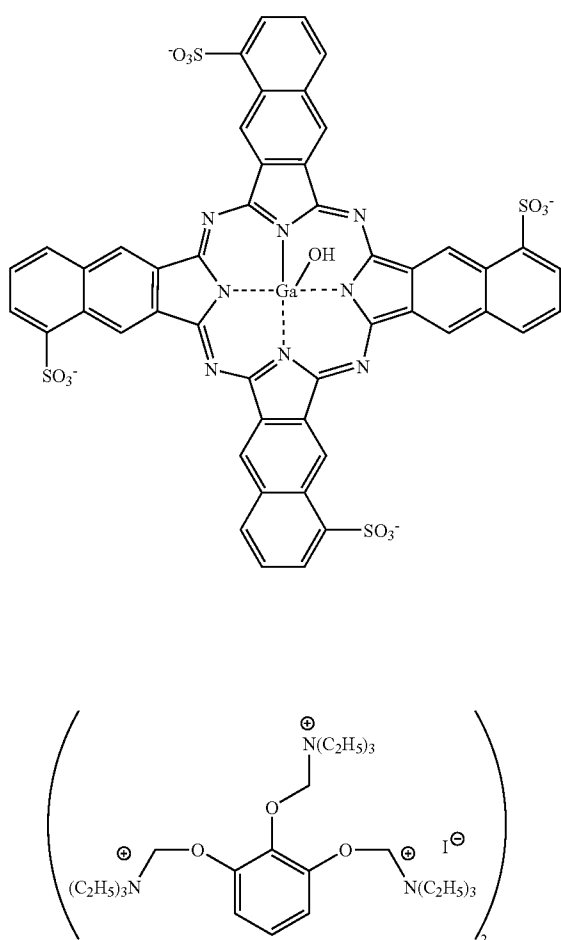
[0377]  $^1\text{H}$  NMR ( $d_6$ -DMSO):  $\delta$  0.86 (3H, m); 1.15-1.25 (29H, m); 8.05 (8H, m); 8.85 (8H, m); 10.15 (8H, m).

[0378] UV-Vis-NIR (NMP,  $5.176 \times 10^{-6}$  M):  $\lambda_{\text{max}}$  770 nm ( $\epsilon=277,000$ ); 690 nm ( $\epsilon=51,000$ ); 338 nm ( $\epsilon=95,000$ ).

## Comparative Example 3

## Gallamine Salt

[0379]



To a solution of hydroxygallium(III) naphthalocyaninetetra-sulfonic acid (2.17 g, 1.94 mmol) in water (20 mL) and methanol (100 mL) was added a solution of 1,2,3-tris(2-diethylaminoethoxy)benzene triethiodide (gallamine triiodide) (3.66 g, 4.10 mmol) in methanol (20 mL). The reaction mixture was evaporated to dryness with heating and stirring under a stream of nitrogen. The residue was suspended in acetone (200 mL), filtered, washed with acetone (2×200 mL) and methanol (1×200 mL) and dried to give the product as a dark-green powder (3.26 g, 70%).

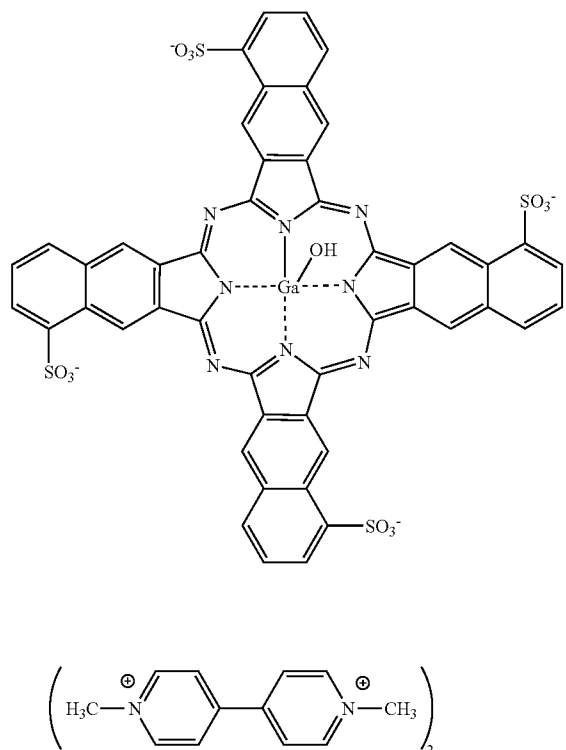
**[0380]**  $^1\text{H}$  NMR ( $d_6$ -DMSO)  $\delta$  1.22 (54H, m); 3.5-4.5 (48H, m); 6.86 (4H, d,  $J=8.1$  Hz); 7.09 (2H, t,  $J=8.1$  Hz); 7.9-11.2 (20H, m).

This compound was unable to be formulated as described below and so no reflectance spectrum was recorded.

## Comparative Example 4

## Paraquat Salt

[0381]



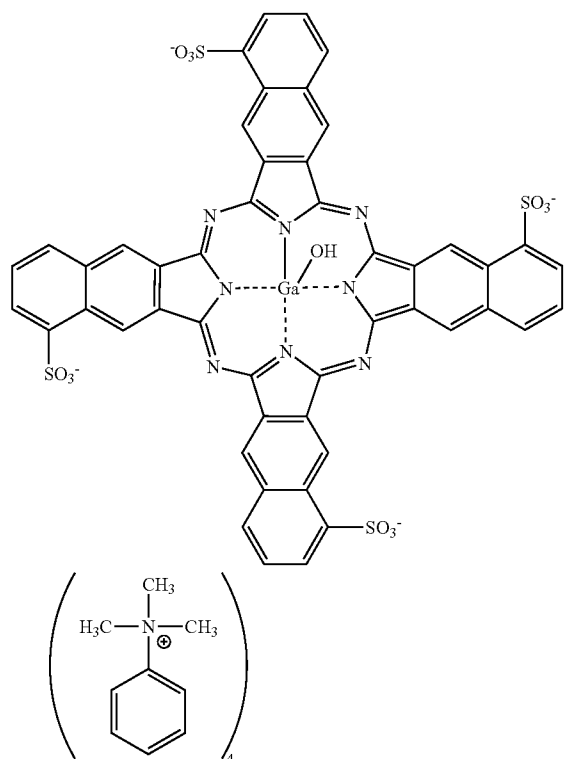
To a solution of hydroxygallium(III) naphthalocyaninetetra-sulfonic acid (2.37 g, 2.12 mmol) in water (20 mL) and methanol (100 mL) was added a solution of 1,1'-dimethyl-4,4'-bipyridinium dichloride hydrate (Paraquat) (325 mg, 1.26 mmol) in water (5 mL). The reaction mixture was evaporated to dryness with heating and stirring under a stream of nitrogen. The residue was suspended in acetone (200 mL), filtered, washed with acetone (2×200 mL), cold methanol (1×200 mL) and t-butyl methyl ether (1×200 mL), and dried to give the product as a dark-green powder (1.91 g, 61%).

**[0382]**  $^1\text{H}$  NMR ( $d_6$ -DMSO)  $\delta$  1.12 (12H, s); 7.9-11.2 (36H, m).

This compound was unable to be formulated as described below and so no reflectance spectrum was recorded.

Comparative Example 5  
Tetrakis(Trimethylphenylammonium) Salt

[0383]



To a solution of hydroxygallium(III) naphthalocyaninetetra-sulfonic acid (1.65 g, 1.48 mmol) in water (20 mL) and methanol (100 mL) was added a solution of trimethylphenylammonium chloride (1.23 g, 7.16 mmol) in methanol (20 mL). The reaction mixture was evaporated to dryness with heating under a stream of nitrogen. The solid was suspended in acetone (200 mL), filtered, washed with acetone (200 mL) and tert-butyl methyl ether (200 mL), and dried to give the product as a dark-green powder (1.54 g, 63%).

[0384]  $^1\text{H}$  NMR ( $\text{d}_6$ -DMSO)  $\delta$  3.67 (36H, s); 7.5-11.2 (40H, m).

#### Reflectance Spectra

[0385] The hydrophobic salts prepared in the Examples were dissolved/homogenized in Syntholit P101 (70% in Shellsol A, Synthopol Chemie) and xylenes (1:4 ratio) at 2% w/v. These formulations were then applied with a draw-down rod to Geographics photographic paper (glossy, 130 gsm). Spectra were recorded on a Cary 50 spectrophotometer in reflectance mode.

In general, those compounds that dispersed to give 70-80% absorption at  $\lambda_{\text{max}}$  were deemed effective while compounds that gave weak absorption at  $\lambda_{\text{max}}$  were deemed to be poorly dispersible.

#### Evaluation of Phthalocyanine Salts as Offset Candidates

[0386] Table 1 below gives a qualitative classification of the phthalocyanine salts described above according to quality of spectra.

TABLE 1

A	B	C
5	8	13
7	12	14
6	20	16
11	21	17
15		
18		
19		

Three broad groups of compounds were able to be discerned:

A - dispersed easily, sharp Q band with increased monomer component

B - dispersed easily, broad Q band

C - failed to disperse readily and/or poor spectrum

[0387] Of the candidates tested those that gave optimum spectra with a high degree of monomeric component are the tetrakis(tetraoctylammonium) salt **6**, the tetrakis(trioctadecylmethylammonium) salt **14**, and the tetrakis(tetrahexylammonium) salt **15**.

[0388] The best candidates for use as offset pigments tended to have at least one or at least two long flexible alkyl chains (>C6) attached to a quaternary nitrogen. Very long flexible chains e.g. tetra-C18 or long alkyl chains attached to a tertiary nitrogen tended to give rise to broader Q-bands. It is recognized that this variation may well be vehicle dependent and, therefore, it is expected that candidates in groups A or B are potentially useful and fine tuning could be achieved through formulation.

[0389] Salts with compact counterions with rigid hydrophobic regions are not readily dispersible in offset vehicles.

#### Absorption Characteristics

[0390] As can be seen from FIGS. 25 and 27, the Aliquat® 336 salt **5** has strong absorption in the near-IR region and low absorption in the visible region. Anecdotal observations by the naked eye show that the Aliquat® 336 salt **5** is only slightly visible when printed at 1%, 2% and 3% w/w dye loadings.

[0391] FIG. 28 shows that at 3% w/w dye loading, the Aliquat® salt **5** is approaching saturation in terms of NIR absorption, and by going to 2% w/w dye loading the performance is only marginally compromised.

[0392] Comparing FIGS. 27 and 30, it can be seen that, at 3% w/w dye loading, the Aliquat® 336 salt **5** has much lower absorption in the visible region than the unsulfonated gallium naphthalocyanine 10. As foreshadowed above, the low visible absorption of ammonium salts according to the present invention is understood to be due to the ammonium cation interrupting aggregation of the dye molecules.

[0393] In general, the ammonium salt **5** has similar absorption characteristics to the phosphonium salts described in our earlier application No. 60/851,754 (Attorney Docket No. IRB022US, filed on Oct. 16, 2006).

#### Stability Testing

[0394] The Aliquat 336 salt **5** was dissolved at 3% w/w in a commercially available offset ink vehicle, Matrix ECO PMS Trans White (DIC Colortron Pty Ltd, catalogue number MX 6010/1). Continuous exposure of printed swatches to direct sunlight and office atmospheric pollutants was monitored over a period of 5 months. The behaviour of the Aliquat 336 salt **5** and the phosphonium salt **9** was compared (Table 2).

TABLE 2

Sample	% decrease in absorbance after 5 months
5 3% w/w (sample 1)	10
5 3% w/w (sample 2)	13
9 3% w/w	21

[0395] From Table 1 it can be seen that the ammonium salts 5 exhibit improved stability at 3% w/w dye-loading compared to the corresponding phosphonium salt 9.

[0396] It has therefore been demonstrated that the ammonium salts according to the present invention are excellent candidates for offset dyes. They have surprisingly high stability when printed. Furthermore, the IR dyes have low visibility compared to unsulfonated dyes.

1. A method of initiating a requested action in a computer system via a printed substrate, the substrate containing human-readable information and machine-readable coded data, the method including the steps of:

- positioning a sensing device in an operative position relative to the substrate;
- sensing at least some of the coded data;
- generating indicating data in the sensing device using at least some of the sensed coded data, said indicating data enabling the computer to identify the requested action;
- and

sending the indicating data to the computer system, wherein said coded data comprises a phthalocyanine salt comprising one or more sulfonate groups, wherein a counterion of at least one sulfonate group is an ammonium cation comprising at least 20 carbon atoms.

2. The method of claim 1, wherein said coded data is printed with a solvent-based or oil-based ink comprising the phthalocyanine salt defined in claim 1.

3. The method of claim 1, wherein said substrate is printed by an analog printing process.

4. The method of claim 1, wherein said substrate is a printed page.

5. The method of claim 1, wherein said substrate is a label or packaging for a product item.

6. The method of claim 1, wherein said ammonium cation comprises at least one group C<sub>6-30</sub> alkyl group or at least one C<sub>6-30</sub> benzylalkyl group.

7. The method of claim 1, wherein said phthalocyanine salt comprises a plurality of sulfonate groups.

8. The method of claim 1, wherein said phthalocyanine salt is IR-absorbing phthalocyanine.

9. The method of claim 1, wherein said phthalocyanine salt is a naphthalocyanine salt.

10. The method of claim 1, wherein said ammonium cation is of formula: N(R<sup>m</sup>)(R<sup>n</sup>)(R<sup>s</sup>)(R<sup>t</sup>), wherein:

each of R<sup>m</sup>, R<sup>n</sup>, R<sup>s</sup> and R<sup>t</sup> is independently selected from the group consisting of: C<sub>1-30</sub> alkyl, C<sub>5-12</sub> aryl and C<sub>5-30</sub> arylalkyl; or

R<sup>m</sup> and R<sup>n</sup> are together joined to form a C<sub>5-10</sub> heterocycloalkyl group, with R<sup>s</sup> and R<sup>t</sup> being independently selected from the group consisting of: C<sub>1-30</sub> alkyl, C<sub>5-12</sub> aryl and C<sub>5-30</sub> arylalkyl; or

R<sup>m</sup>, R<sup>n</sup> and R<sup>s</sup> are together joined to form a C<sub>5-10</sub> heteroaryl group, with R<sup>t</sup> being independently selected from the group consisting of: C<sub>1-30</sub> alkyl, C<sub>5-12</sub> aryl and C<sub>5-30</sub> arylalkyl.

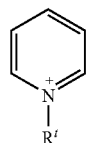
11. The method of claim 10, wherein at least one of R<sup>m</sup>, R<sup>n</sup>, R<sup>s</sup> and R<sup>t</sup> comprises 10 or more carbon atoms.

12. The method of claim 10, wherein at least two of R<sup>m</sup>, R<sup>n</sup>, R<sup>s</sup> and R<sup>t</sup> comprise 6 or more carbon atoms.

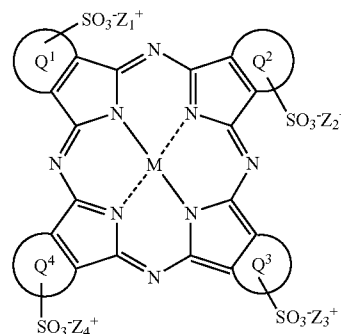
13. The phthalocyanine salt of claim 0, wherein at least three of R<sup>m</sup>, R<sup>n</sup>, R<sup>s</sup> and R<sup>t</sup> comprise 6 or more carbon atoms.

14. The method of claim 10, wherein each of R<sup>m</sup>, R<sup>n</sup>, R<sup>s</sup> and R<sup>t</sup> is independently selected from C<sub>1-30</sub> alkyl.

15. The method of claim 10, wherein said ammonium cation is of formula:



16. The method of claim 1, wherein said phthalocyanine salt is of formula (Ia):



wherein:

Q<sup>1</sup>, Q<sup>2</sup>, Q<sup>3</sup> and Q<sup>4</sup> are the same or different and are independently selected from the group consisting of: a C<sub>3-20</sub> arylene group or a C<sub>3-20</sub> heteroarylene group;

M is (H<sub>2</sub>) or a metal selected from the group consisting of: Si(A<sup>1</sup>)(A<sup>2</sup>), Ge(A<sup>1</sup>)(A<sup>2</sup>), Ga(A<sup>1</sup>),

Mg, Al(A<sup>1</sup>), TiO, Ti(A<sup>1</sup>)(A<sup>2</sup>), ZrO, Zr(A<sup>1</sup>)(A<sup>2</sup>), VO, V(A<sup>1</sup>)(A<sup>2</sup>), Mn, Mn(A<sup>1</sup>), Fe, Fe(A<sup>1</sup>), Co, Ni, Cu, Zn, Sn, Sn(A<sup>1</sup>)(A<sup>2</sup>), Pb, Pb(A<sup>1</sup>)(A<sup>2</sup>), Pd and Pt;

A<sup>1</sup> and A<sup>2</sup> are axial ligands, which may be the same or different, and are selected from the group consisting of: —OH, halogen, —OR<sup>3</sup>, —OC(O)R<sup>4</sup> and —O(CH<sub>2</sub>CH<sub>2</sub>O)<sub>e</sub>R<sup>e</sup> wherein e is an integer from 2 to 10 and R<sup>e</sup> is H, C<sub>1-8</sub> alkyl and C(O)C<sub>1-8</sub> alkyl;

R<sup>3</sup> is selected from the group consisting of: C<sub>1-20</sub> alkyl, C<sub>5-12</sub> aryl, C<sub>5-20</sub> arylalkyl and Si(R<sup>x</sup>)(R<sup>y</sup>)(R<sup>z</sup>);

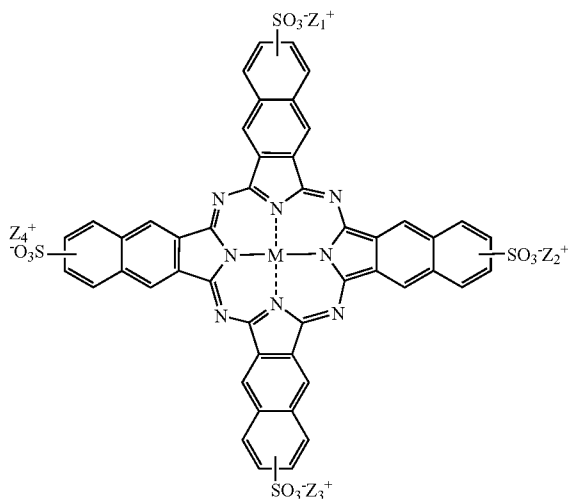
R<sup>4</sup> is selected from the group consisting of: C<sub>1-20</sub> alkyl, C<sub>5-12</sub> aryl and C<sub>5-20</sub> arylalkyl;

R<sup>x</sup>, R<sup>y</sup> and R<sup>z</sup> are the same or different and are selected from the group consisting of: C<sub>1-12</sub> alkyl, C<sub>5-12</sub> aryl, C<sub>5-12</sub> arylalkyl, C<sub>1-12</sub> alkoxy, C<sub>5-12</sub> aryloxy and C<sub>5-12</sub> arylalkoxy; and

Z<sub>1</sub><sup>+</sup>, Z<sub>2</sub><sup>+</sup>, Z<sub>3</sub><sup>+</sup> and Z<sub>4</sub><sup>+</sup> may be the same or different and are each an ammonium cation comprising at least 20 carbon atoms.

17. The method of claim 1, wherein said phthalocyanine salt is of formula (I):

(I)



wherein

M is Ga(A<sup>1</sup>);

A<sup>1</sup> is an axial ligand selected from the group consisting of: —OH, halogen, —OR<sup>3</sup>, —OC(O)R<sup>4</sup> and —O(CH<sub>2</sub>CH<sub>2</sub>O)<sub>e</sub>R<sup>e</sup> wherein e is an integer from 2 to 10 and R<sup>e</sup> is H, C<sub>1-8</sub> alkyl or C(O)C<sub>1-8</sub> alkyl;

R<sup>3</sup> is selected from the group consisting of: C<sub>1-20</sub> alkyl, C<sub>5-12</sub> aryl, C<sub>5-20</sub> arylalkyl and Si(R<sup>x</sup>)(R<sup>y</sup>)(R<sup>z</sup>);

R<sup>4</sup> is selected from the group consisting of: C<sub>1-20</sub> alkyl, C<sub>5-12</sub> aryl or C<sub>5-20</sub> arylalkyl;

R<sup>x</sup>, R<sup>y</sup> and R<sup>z</sup> may be the same or different and are selected from the group consisting of: C<sub>1-12</sub> alkyl, C<sub>5-12</sub> aryl, C<sub>5-12</sub> arylalkyl, C<sub>1-12</sub> alkoxy, C<sub>5-12</sub> aryloxy and C<sub>5-12</sub> arylalkoxy; and

Z<sub>1</sub><sup>+</sup>, Z<sub>2</sub><sup>+</sup>, Z<sub>3</sub><sup>+</sup> and Z<sub>4</sub><sup>+</sup> may be the same or different and are each an ammonium cation comprising at least 20 carbon atoms.

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