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(71) Applicant (for all designated States except US): FRAN-CAP CORPORTION [US/US]; 3600 South Harbor Boulevard, Suite # 286, Oxnard, California 93035 (US).

- (72) Inventor; and
- (75) Inventor/Applicant (for US only): WILSON, Don David [US/US]; 1713 Pearl Way, Oxnard, California 93035 (US).
- (74) Agents: LONGANECKER, Stacey et al.; Roylance, Abrams, Berdo & Goodman, L.L.P., 1300 19th Street, Suite 600, Washington, District Of Columbia 20036 (US).

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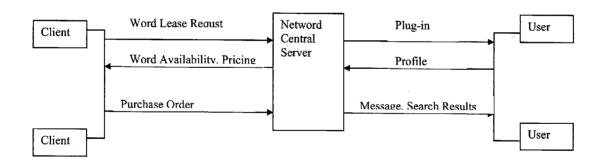


Fig. 7 System Architecture

(57) Abstract: Method and apparatus for generating a geo-targeted message with search results are disclosed. The method and apparatus allow client entities to present target messages to computer user recipients by providing geo-targeted messaging that provides search results to computer users along with a geo-targeted message. Client entities lease words based on specified geo-target criteria on specified platforms. Users initialize the apparatus and can perform word searches utilizing the method and apparatus where the word may be a client's leased word that is associated to the user's geographic profile. Thus, the user is provided a geo-targeted message along with search results and the client is able to effectively communicate a message to targeted recipients.





# METHOD AND APPARATUS FOR GENERATING GEO-TARGETED MESSAGE WITH SEARCH RESULTS

### **TECHNICAL FIELD**

[0001] The present invention relates to a method and apparatus for generating a geotargeted message with search results.

### **BACKGROUND OF THE INVENTION**

[0002] Many search engine services, such as Google and Yahoo, provide for searching for information that is accessible via the Internet. These search engine services allow users to search for web pages and other Internet accessible resources that may be of interest to users.

[0003] Generally, an entity ("client", including an advertiser) would like to maximize the effectiveness of communication (such as advertisements) to potential recipients (including computer and/or internet users), placed along with search results. For examples, advertisers try to identify search term and advertisement combinations that result in the highest benefits (for example, most profit) to the advertiser.

### **SUMMARY OF THE INVENTION**

[0004] Accordingly, an aspect of exemplary embodiments of the present invention is to provide geo-targeted internet messaging that would allow entities to better target messages to recipients to maximize the effectiveness of the communication.

[0005] An exemplary embodiment of the present invention is to provide geo-targeted internet messaging that provides search results to computer users along with a geo-targeted message and provides leased words to entities.

[0006] An exemplary embodiment of the present invention provides a method for providing geo-targeted internet messages, the method comprising providing a toolbar plug-in for an electronic document for allowing a user to enter a keyword, customizing the toolbar plug-in with at least one geographical setting, providing exclusive leasing rights to a client to use a word for communicating a message, wherein the word exclusively corresponds to at

least one geo-targeted area, saving the word provided by the advertiser as a leased word, receiving a keyword from a user for a search request, determining if the keyword matches a leased word, displaying a search result for the keyword, and displaying a message corresponding to the leased word, if the keyword received from a user matches the leased word.

An aspect of exemplary embodiments of the present invention is to provide a [0007] method for providing exclusive rights to use of a leased word, the method comprising receiving a word from a client for leasing, receiving a URL from the client for associating with the word if the client provides a link to associate with the message, presenting a plurality of available geo-target areas to a client, wherein the client can select at least one geo-target area for associating with the word, receiving at least one selected geo-target from the client, presenting one or more platforms to the client for capturing user's searching for a keyword, determining the clients' platform(s) and associating the platform(s) with the word, calculating a pricing structure for leasing the word associated with the selected geotarget areas, determining the availability status of the word, wherein the availability status is either available, lease pending or leased, for the selected geo-target area, displaying the availability status and a price structure of the word associated with the selected geo-target areas, displaying a purchase order status to an advertiser for the word associated with the selected geo-target areas, receiving a purchase order from a client for leasing the available word in the selected geo-target area, storing a relationship for the leased word with the selected geo-target areas and updating the availability status of the leased word.

[0008] An exemplary embodiment of the present invention is to provide A computer readable medium having stored thereon executable instructions for providing geo-targeted internet messages, the instructions comprising a first set of instructions for providing a toolbar plug-in for an electronic document for allowing a user to enter a keyword, a second set of instructions for customizing the toolbar plug-in with at least one geographical setting, a third set of instructions for providing exclusive leasing rights to a client to use a word for communicating a message, wherein the word exclusively corresponds to at least one geotargeted area, a fourth set of instructions for saving the word provided by the advertiser as a leased word, a fifth set of instructions for receiving a keyword from a user for a search request, a sixth set of instructions for determining if the keyword matches a leased word, a seventh set of instructions for displaying a search result for the keyword, and an eighth set of instructions for displaying a message corresponding to the leased word, if the keyword received from a user matches the leased word.

An exemplary embodiment of the present invention is to provide a computer [0009] readable medium having stored thereon executable instructions for providing exclusive rights to use of a leased word, the method comprising a first set of instructions for receiving a word from a client for leasing, a second set of instructions for receiving a URL from the client for associating with the word if the client provides a link to associate with the message, a third set of instructions for presenting a plurality of available geo-target areas to a client, wherein the client can select at least one geo-target area for associating with the word, a fourth set of instructions for receiving at least one selected geo-target from the client, a fifth set of instructions for presenting one or more platforms to the client for capturing user's searching for a keyword, a sixth set of instructions for determining the clients' platform(s) and associating the platform(s) with the word, a seventh set of instructions for calculating a pricing structure for leasing the word associated with the selected geo-target areas, an eighth set of instructions for determining the availability status of the word, wherein the availability status is either available, lease pending or leased, for the selected geo-target area, a ninth set of instructions for displaying the availability status and a price structure of the word associated with the selected geo-target areas, a tenth set of instructions for displaying a purchase order status to an advertiser for the word associated with the selected geo-target areas, an eleventh set of instructions for receiving a purchase order from a client for leasing the available word in the selected geo-target area, a twelfth set of instructions for storing a relationship for the leased word with the selected geo-target areas, and a thirteenth updating the availability status of the leased word.

[0010] An exemplary embodiment of the present invention is to provide a method for providing internet message to users comprising providing a clients' message to a user based on user's geographic information, along with providing search results for a user's query of a word, and providing exclusive rights to the clients to use a word associated with a geotargeted area, wherein the geo-targeted area includes at least one of national, state, regional and zip code level geo-targeting.

[0011] Other objects, advantages and salient features of the invention will become apparent to those skilled in the art from the details provided, which, taken in conjunction with the annexed drawings, disclose exemplary embodiments of the invention.

### BRIEF DESCRIPTION OF THE DRAWINGS

- [0012] The above and other aspects, features and advantages of the certain exemplary embodiments of present invention will be more apparent from the following detailed description when taken in conjunction with the accompanying drawings, in which:
- [0013] Figure 1a) is a computer generated display showing a geo-target selection interface for U.S. National, Region, and State level options for an advertiser client according to an exemplary embodiment of the present invention.
- [0014] Figure 1b) is a computer generated display showing State/Region geo-target level ordering option for a client that associates a keyword/leased word with its destination URL (effectively, an advertisement) with various Internet search engines and/or e-commerce web sites, according to an exemplary embodiment of the present invention.
- [0015] Figure 2a) is a computer generated display that shows zip-code level geotarget ordering option for an advertiser client that associates a keyword/ leased word with its destination URL (advertisement) with various Internet search engines and/or e-commerce web sites, according to an exemplary embodiment of the present invention.
- [0016] Figure 2b) is a computer generated display that shows zip-code options for an Advertiser Client to purchase zip code geo-targets, along with the population within the sample zip codes, according to an exemplary embodiment of the present invention.
- [0017] Figure 2c) is a computer generated display that shows the availability of a keyword/leased word in a geo-target along with the cost of purchase for that option, according to an exemplary embodiment of the present invention.
- [0018] Figure 3) is a computer generated display showing a leased word purchase order for an advertiser client, according to an exemplary embodiment of the present invention.
- [0019] Figure 4) is a computer generated display showing the leased word web browser plug-in toolbar for a User, according to an exemplary embodiment of the present invention.
- [0020] Figure 5) is a computer generated display illustrating profile set-up window for a User to establishes the parameters that govern application of a zip-code level leased word, according to an exemplary embodiment of the present invention.
- [0021] Figure 6) illustrates a computer generated display of a resolved web page presented to a User after User has entered a keyword word to provide the user with a unique screen view giving an advertiser client's advertisement in a separate window above the

search result for the keyword on the bottom, according to an exemplary embodiment of the present invention.

[0022] Figure 7) is a schematic block diagram that illustrates the architecture of the leased word system in relation to the advertiser clients and users, according to an exemplary embodiment of the present invention.

[0023] Figure 8) is a flowchart showing the basic operations of a user's computer, according to an exemplary embodiment of the present invention.

[0024] Figure 9) is a flowchart showing the basic operations of an advertiser client's computer when purchasing a leased word for a geo-targeted area, according to an exemplary embodiment of the present invention.

[0025] Figure 10) illustrates a computer generated display of a resolved web page presented to a user after user has entered a keyword/ leased word. This provides the user with a unique screen view giving an advertiser client's advertisement in a separate window above the search result for the keyword on the bottom, according to an exemplary embodiment of the present invention.

[0026] Figure 11) illustrates a computer generated display of a resolved web page presented to a user after user has entered a keyword/ leased word to provide the user with a unique screen view giving an advertiser client's advertisement in a separate browser window than the search result for the keyword, according to an exemplary embodiment of the present invention.

[0027] Figure 12) is a computer generated display showing a selection interface for the starting point for ordering a leased word on a platform for U.S. National, Region, and State level geo-target options for a client according to an exemplary embodiment of the present invention.

[0028] Figure 13) illustrates a computer generated display of a resolved web page presented to a user after user has entered a keyword/ leased word to provide the user with a unique screen view giving an advertiser client's advertisement in a separate browser window, without a link, than the search result for the keyword, according to an exemplary embodiment of the present invention.

[0029] Throughout the drawings, like reference numerals will be understood to refer to like elements, features and structures

### DETAILED DESCRIPTION OF EXEMPLARY EMBODIMENTS

[0030] The matters exemplified in this description are provided to assist in a comprehensive understanding of exemplary embodiments of the invention. Accordingly, those of ordinary skill in the art will recognize that various changes and modifications of the embodiments described herein can be made without departing from the scope and spirit of the claimed invention. Also, descriptions of well-known functions and constructions are omitted for clarity and conciseness.

The Netword™ system ("System") utilizes a Netword™ ("leased term"), as [0031] points-of-entry in keyword searches for users of the System. The System then delivers to users both the search results and a message, which relates to the Netword™. Messages can be made available to a user, as seen in Fig. 6, by clients who lease the rights to the Netword™ on an exclusive basis within specific geographic zones, as seen in Fig 1b and 2a. The Netword™ may be leased for an unspecified time period or a specified time period. According to exemplary embodiments, a client may be any entity that is interested in leasing a term from the System where the client can be individual, an organization, an information provider and/or an advertiser. For example, an advertiser can be a client that is interested in leasing a word from the System for providing an advertisement. According to exemplary embodiments, a user may be an entity that is using an electronic document (such as a browser) with the System associated with the electronic document. For example, a user can be a computer user that is using an Internet browser (or any electronic document) with a plugin set-up for searching for words by utilizing the System. A user can enter a keyword into the System (ie., via a toolbar plug-in) and the System will determine if the user's keyword matches a Netword that is stored in the System memory, and if there is a match, then a search result for the user's keyword is presented to the user on at least one platform associated with the Netword along with one or more of the client's message/communication associated with the Netword.

[0032] According to exemplary embodiments an electronic document can include a browser (such as any commercially available Internet and Intranet browser), a word processor, an image processor, a pdf viewer and/or any other electronic document capable of presenting textual, graphical and/or audio data to a computer user. A client can be their own lexicographer.

[0033] According to exemplary embodiments a word may be one word and/or a phrase comprising a plurality of words, terms and/or letters. The word may or may not

appear in a dictionary with a definition. For example, a client may create a word with one or more letters that can serve as the Netword™. A client can be their own lexicographer.

[0034] According to exemplary embodiments a keyword may be one word and/or a phrase comprising a plurality of words, terms and/or letters. The keyword may or may not appear in a dictionary with a definition. For example, a client may create a keyword with one or more letters that can serve as the Netword<sup>TM</sup>. A client can be their own lexicographer.

[0035] The System provides clients with the ability to have their specific messages displayed alongside keyword search results for a combination of geo-targeted areas. For example, Figs. 6 and 10 show exemplary results of when an advertiser leases a Netword™, then the search results are provided to a user in the bottom portion of a browser along with the advertiser's advertisement on the top portion of a browser. According to another embodiment, Fig. 11 shows results of when the advertiser leases a Netword™, then the search results are provided to a user in one browser and the advertisement is provided in a separate browser window.

[0036] According to exemplary embodiments, a message can be an object that is linked to another electronic document via a hyperlink. The message can be a version of a web-site of the client, providing similar experience to a user as if the user was using the client's web-site, as shown in Figs. 6, 10 and 11. The message can be any object (including a graphical, text or non-graphical object) that is linked to another electronic document via a link, as shown in Figs. 6, 10 and 11. The link can include a hyperlink to another object (for example, a link to another electronic document) and/or a Uniform Resource Locator ("URL") to another file, object or an electronic document. According to an alternative embodiment, the message can be an object (including a graphical, text or non-graphical object) that does not contain any links, as shown in Fig. 13. The message can present any information that the client chooses, including advertising data, current events data and informational data.

[0037] For example, in Figs. 10 and 11, upon the user entering a search request for the Netword™ "coffee" into the System, the System provides the search results to the user along with an advertisement for Starbucks Coffee™. The advertisement presented to the user is Starbucks' web site directly. The user can freely interact with Starbucks' web site as if the user had initiated communication with the web site for Starbucks by entering the URL for Starbucks in an address box of a browser. Fig. 10 shows an example of a zip code level Netword™ search result where the advertisement is presented in the top portion of the browser and the Internet keyword search result is presented on the bottom portion of the browser. Fig. 11 shows an example of a state level Netword™ search result where the

advertisement is presented in a first browser window and the search Internet keyword search result is presented in second browser window.

[0038] According to another example, as shown in Fig. 13, upon the user entering a search request for the Netword™ "auto upholsterer" into the System, the System provides the search results to the user along with an advertisement/coupon/message for Joey M's Upholsterers. The message presented to the user is *not* linked to anything else. Fig. 13 also shows a Netword™ search result where the advertisement/coupon/message is presented in a first browser window and the search Internet keyword search result is presented in second browser window.

[0039] According to an exemplary embodiment, the System for national, regional and/or state geo-targeting can be augmented to include zip-code for smaller geo-targeting (see Figures 1a, 1b, 2a and 2b). The addition of zip-code level geo-targeting (alone or in combination with national, regional and/or state level) allows small and large local clients (such as advertisers) within the System, to take advantage of the Internet to market their message (for example products, services and information) to targeted users who will be the recipient of clients' message (for example, small local businesses can advertise to potential customers in a local zip code). With this System, a client that leases a NetwordTM within a specific zip-code (alone or in combination with national, regional and/or state level) will have exclusive rights to associate and distribute their message alongside keyword search results for that zip-code.

[0040] As shown in an exemplary embodiment in Figs. 2a and 2b, the available zip codes are presented to a client at the time of ordering a leased word along with the population in that zip code, from a database where zip code data is periodically updated based on population counts to reflect a change in population, and clients can choose which zip codes they would like to target.

[0041] According to exemplary embodiments, the pricing structure for national, regional and state leased words is separate from that of zip-code level leased word. The higher level leased words are priced based upon at least four factors which are co-multiplied, as follows:

[0042] 1) The selected state, regional, or national geo-target. Factors are determined here based upon population. The larger the population, the higher the factor;

[0043] 2) Type of search platform or groupings of platforms. Platforms are either search engines (Google, Yahoo, etcetera) or e-commerce websites (E-bay, Yahoo Shopping, etcetera). Factors here are determined based upon search or e-commerce market share;

[0044] 3) *Number of web browser plug-ins downloaded.* The more Users who download the plug-in, the higher the factor; and

[0045] 4) Keyword search popularity. The greater the number of searches nationally per month for a specific keyword, the higher the base price factor for that keyword. This data can pulled from any third party sources that provide statistics for web behavior, for example, www.wordtracker.com and/or www.overtire.com.

[0046] According to exemplary embodiments, as shown in Figure 2c, Zip-code level geo-targeted Networds are priced based upon a pricing tier determined by population within the specific zip code. This information can be pulled from a commercial database which obtains its information from one or more third party sources. For example, the System can obtain information relating to zip codes and population from The U.S. Census Bureau and/or other third party sources.

[0047] According to an exemplary embodiment, Networds can leased for certain periods of time, after which then cease being leased words.

[0048] According to an exemplary embodiment, as shows in Fig. 4, in order for a user to use the System, he or she acquires a web browser plug-in onto his computer. Upon installation of the plug-in, the user inputs a short profile which allows the System to identify the geo-target for the user. For example, as shown in Fig. 5, after successful installation of the plug-in, the user is presented with the Agent Setup window. The user can enter their Postal Code, Country Code, Distance and Language. The System interprets the Postal Code as the user's zip-code. Thereafter, the zip code is identified and associated with the browser of that user's computer until the user changes it. In this example, the System also automatically associates the browser with the geo-targets "California", "Western United States Region", and "U.S. National". After initialization, the user can conduct searches, via the System, on almost any platform (search web site and e-commerce web sites that deliver search results) and additionally resolve clients' messages.

[0049] According to exemplary embodiments, as shown in Figs. 1b and 2a, the System works in conjunction with the identified platform(s) (for example, search engines and e-commerce web sites) capturing search requests from the user and then displaying clients' message (for example, an advertisers' advertisement) along with the user's requested search result. Figs. 6 and 10 show exemplary results of zip code level Networds where the advertisement is presented in the top portion of the browser and the keyword search result is presented on the bottom portion of the browser. Fig. 11 shows an exemplary result of state

level Networds where the advertisement is presented in a first browser window and the keyword search result is presented in a second browser window.

[0050]According to exemplary embodiments, the message can either be linked to another file, another electronic document or be a message that contains no links. If the message contains a link, the link can include a hyperlink to another object (for example, a link to another electronic document) and/or a Uniform Resource Locator ("URL") to another file, object or an electronic document. A message can be linked to any object that the client specifies (for example, an advertiser client may link the message to their web site or any other web site) such that users can click on the message and they will be navigated directly to the client's specified web site. Also, the message that is presented to the user can be the client's web site itself or a similar representation of the client's web site such that the message can provide the user with an experience similar to an experience as if the user was presented with the client's web-site itself. For example, as shown in Figs. 10 and 11, upon the user entering a search request for "coffee" into the System, the System provides the search results to the user along with an advertisement for Starbucks Coffee™. The advertisement presented to the user is the Starbucks' web site directly. The user can freely interact with Starbucks' web site (in the advertisement window) as if the user had initiated communication with the web site for Starbucks. The Netword™ "coffee" is associated, within the System, with the advertisement for Starbucks and anytime a user queries the Netword™ "coffee" within a specified geo-targeted area, they will be presented with the message from Starbucks alongside the search results. Fig. 10 shows exemplary results of zip code level Networds where the advertisement is presented in the top portion of the browser and the Internet keyword search result is presented on the bottom portion of the browser. Fig. 11 shows an exemplary result of state level Networds where the advertisement is presented in a first browser window and the search Internet keyword search result is presented in a second browser window.

[0051] Zip-code level geo-targeted (alone or in combination with national, regional and state level) leased word provides the benefit to clients by presenting users with search results along with targeted and highly appropriate message results based upon the zip code associated with the browser, which can be related to the user's geographic location zip code (alone or in combination with national, regional and state level), as shown in Figs. 6 and 10. The user has the option of entering any zip code they choose using the Agent Set-Up feature, as shown in Fig. 5. For example, the user may physically be located in 90210, but may be interested in seeing results for 20036. In which case, the user can enter 20036 into the Agent

Set-up window and the results will be presented with messages that are associated with the zip-code 20036. This provides users, who can be potential customers for the clients, to be delivered highly geo-targeted, maximum value messages.

An aspect of exemplary embodiments of the present invention, as shown in [0052]Figs. 1b, 2c, 3 and 12, is to provide a method for providing exclusive rights to use of a leased word, the method comprising providing an electronic document to a client for placing an order for leasing a word. The method includes receiving a word from a client for leasing, receiving a URL from the client for associating with the word if the client provides a link to associate with the message, presenting a plurality of available geo-target areas to a client, wherein the client can select at least one geo-target area for associating with the word, receiving at least one selected geo-target from the client, presenting one or more platforms to the client for capturing user's searching for a keyword, determining the clients' platform(s) and associating the platform(s) with the word, calculating a pricing structure for leasing the word associated with the selected geo-target areas, determining the availability status of the word, wherein the availability status is either available, lease pending or leased, for the selected geo-target area, displaying the availability status and a price structure of the word associated with the selected geo-target areas, displaying a purchase order status to an advertiser for the word associated with the selected geo-target areas, receiving a purchase order from a client for leasing the available word in the selected geo-target area, storing a relationship for the leased word with the selected geo-target areas, and updating the availability status of the leased word.

[0053] According to exemplary embodiments, if the System does not find an advertiser client that matches a keyword, then the plug-in expands the single search result window without a message and presents the search result to the user.

[0054] According to an exemplary embodiment, to setup the System, the user enters the word leasing entity web site Uniform Resource Locator ("http://www.netword.com">) into the address block of a browser, download and install a plug-in for a supported browser by downloading the corresponding installation package. Alternatively, the plug-in for using the System may also be provided to the user using compact discs, floppy disks, flash memory devices and/or any other device or channels for distributing software to a user (it is contemplated that broader, additional distribution channels may be used for acquiring the plug-in software). The plug-in for using the System may also be pre-installed onto a user's computer. The System, when running on a user's browser, as shown in Fig. 4, allows the altering of location settings for the plug-in, using a set-up window, as shown in Fig. 5. These

settings include, but are not limited to, postal code (which can be interpreted by the System as zip code), country code, distance and language, for setting the user's geo-target.

[0055] According to exemplary embodiments, the function of the plug-in is to track the moment when a user retrieves data on the Internet using certain search engines or commercial web sites and, on the basis of target data, to return additional results from the Advertiser web site. The leased word plug-in system takes advantage of certain technologies. For example, for the Internet Explorer browser, leased word uses ActiveX, COM and XML. For the Mozilla browser, leased word uses Framework "Wise", Dynamic HTML and CPDF library. The plug-in interfaces for all supported browsers and/or electronic documents can be similar.

[0056] According to an exemplary embodiment of the present invention, Fig 3 illustrates a Netword™ order status describing a summary of a leased word purchase order for an advertiser. The order status illustrates a purchase order presented to the advertiser for the Netword™ associated with the selected geo-target areas and the selected platforms. The order status also illustrates the price of the leased word with the selected geo-target areas and platforms, along with the total for the order.

The above-described exemplary embodiments may be recorded in computer-[0057]readable media including program instructions to implement various operations embodied by The media may also include, alone or in combination with the program a computer. instructions, data files, data structures, and the like. The media and program instructions may be those specially designed and constructed for the purposes of the present invention, or they may be of the kind well-known and available to those having skill in the computer software arts. Examples of computer-readable media include magnetic media such as hard disks, floppy disks, and magnetic tape; optical media such as CD ROM disks and DVD; magnetooptical media such as optical disks; and hardware devices that are specially configured to store and perform program instructions, such as read-only memory (ROM), random access memory (RAM), flash memory, and the like. The media may also be a transmission medium such as optical or metallic lines, wave guides, et and so on, including a carrier wave transmitting signals specifying the program instructions, data structures, et and so on. Examples of program instructions include both machine code, such as produced by a compiler, and files containing higher level code that may be executed by the computer using an interpreter. The described hardware devices may be configured to act as one or more software modules in order to perform the operations of the above-described embodiments of the present invention.

[0058] While the present invention has been shown and described with reference to certain exemplary embodiments thereof, it will be understood by those skilled in the art that various changes in form and details may be made therein without departing from the spirit and scope of the present invention as defined by the appended claims.

#### WHAT IS CLAIMED IS:

1. A method for providing geo-targeted internet messages, the method comprising:

providing a toolbar plug-in for an electronic document for allowing a user to enter a keyword;

customizing the toolbar plug-in with at least one geographical setting;
providing exclusive leasing rights to a client to use a word for communicating a
message, wherein the word exclusively corresponds to at least one geo-targeted area;
saving the word provided by the advertiser as a leased word;
receiving a keyword from a user for a search request;
determining if the keyword matches a leased word;
displaying a search result for the keyword; and

displaying a message corresponding to the leased word, if the keyword received from a user matches the leased word.

- 2. The method of claim 1, wherein providing a toolbar plug-in comprises: acquiring the toolbar plug-in onto the user's computer; and installing the toolbar plug-in on the electronic document for allowing the user to enter a keyword for a search request.
- 3. The method of claim 1, wherein customizing comprises: initializing a profile comprising inputting geographic information; and saving the initialized profile to a memory for automatically identifying the user's geographic information so the user will not be required to re-enter geographic information.
  - 4. The method of claim 1, wherein providing exclusive leasing rights comprises receiving a word for leasing to the client;

receiving a URL for associating with the word if the client provides a link to associate with the message;

presenting a plurality of available geo-target areas to the client, wherein the client can select at least one geo-target area for associating with the word;

receiving at least one geo-target selection from the client;

presenting one or more platforms to the advertiser for capturing user's searching for the keyword;

determining the client's selected platform(s);

calculating a pricing structure for leasing the word associated with the selected geotarget areas;

determining the availability status of the word, where the availability status is either available, lease pending or leased, for the selected geo-target area;

displaying the availability status and a price structure of the word associated with the selected geo-target areas;

displaying a order summary to a client for the word associated with the selected geotarget areas;

receiving a purchase order from a client for leasing the available word in the selected geo-target area;

storing a relationship for the leased available word with the selected geo-target areas; and

updating the availability status of the leased word.

- 5. The method of claim 4, wherein calculating the price structure comprises comultiplying factors, wherein the factors comprise a weight factor for the geo-targets selected by the advertiser, a factor for the platforms selected by the advertiser, a factor for the number of times the plug-in has been downloaded within a given time period and a factor for the word popularity.
- 6. The method of claim 5, wherein the weight factor for the geo-targets is based upon population, wherein, the larger the population, the higher the factor.
- 7. The method of claim 5, wherein the factor for the platform selected by the user is based upon a search engine or electronic commerce market share.
- 8. The method of claim 5, wherein the word popularity factor is based on the number of searches performed nationally per month for the word, wherein, the greater the number of searches performed nationally, the higher the base price factor for that keyword.
  - 9. The method of claim 1, wherein the geo-target area comprises at least one of

national, regional, state and zip code level geo-targeting.

- 10. The method of claim 9, wherein the geo-targeted area comprises zip code level geo-targeting, wherein the available zip code data is periodically updated to reflect a change in population.
- 11. The method of claim 1, wherein determining if the keyword received from a user matches a leased word comprises comparing the keyword with the saved leased words.
- 12. The method of claim 1, wherein displaying a search result comprises displaying a search results for the keyword.
- 13. The method of claim 1, wherein displaying a message corresponding to the leased word further comprises displaying the message in a first portion of an electronic document and displaying the search result in a second portion of the electronic document.
- 14. The method of claim 1, wherein displaying the message corresponding to the leased word further comprises displaying the message in a first electronic document and displaying the search result in a second electronic document.
  - 15. The method of claim 1, wherein the message comprises a link.

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- 16. The method of claim 1, wherein providing exclusive leasing rights to a client to use a word for communicating a message comprises presenting a selection of one or more platforms to the client for capturing a user's search.
- 17. The method of claim 16, wherein when the selected geo-targeted area is at least one of national, regional and state, then presenting platform selection options for at least one of a search engine package and electronic commerce package.
- 18. The method of claim 16, wherein when the selected geo-targeted area is zip code, then presenting platforms selection options for at least one a search engine and electronic commerce.

19. A method for providing exclusive rights to use of a leased word, the method comprising:

receiving a word from a client for leasing;

receiving a URL from the client for associating with the word if the client provides a link to associate with the message;

presenting a plurality of available geo-target areas to a client, wherein the client can select at least one geo-target area for associating with the word;

receiving at least one selected geo-target from the client;

presenting one or more platforms to the client for capturing user's searching for a keyword;

determining the clients' platform(s) and associating the platform(s) with the word; calculating a pricing structure for leasing the word associated with the selected geotarget areas;

determining the availability status of the word, wherein the availability status is either available, lease pending or leased, for the selected geo-target area;

displaying the availability status and a price structure of the word associated with the selected geo-target areas;

displaying a purchase order status to an advertiser for the word associated with the selected geo-target areas;

receiving a purchase order from a client for leasing the available word in the selected geo-target area;

storing a relationship for the leased word with the selected geo-target areas; and updating the availability status of the leased word.

- 20. The method of claim 19, wherein calculating a pricing structure comprises comultiplying a weight factor for the geo-target(s) selected by the client, a factor for the platforms selected by the client, a number of times the browser plug-in has been downloaded within a given time period and a word popularity factor.
- 21. The method of claim 20, wherein the geo-target comprises at least one of national, regional, state and/or zip code level geo-targeting.
- 22. A computer readable medium having stored thereon executable instructions for providing geo-targeted internet messages, the instructions comprising:

a first set of instructions for providing a toolbar plug-in for an electronic document for allowing a user to enter a keyword;

- a second set of instructions for customizing the toolbar plug-in with at least one geographical setting;
- a third set of instructions for providing exclusive leasing rights to a client to use a word for communicating a message, wherein the word exclusively corresponds to at least one geo-targeted area;
- a fourth set of instructions for saving the word provided by the advertiser as a leased word:
- a fifth set of instructions for receiving a keyword from a user for a search request; a sixth set of instructions for determining if the keyword matches a leased word; a seventh set of instructions for displaying a search result for the keyword; and an eighth set of instructions for displaying a message corresponding to the leased word, if the keyword received from a user matches the leased word.
- 23. A computer readable medium having stored thereon executable instructions for providing exclusive rights to use of a leased word, the method comprising:
  - a first set of instructions for receiving a word from a client for leasing;
- a second set of instructions for receiving a URL from the client for associating with the word if the client provides a link to associate with the message;
- a third set of instructions for presenting a plurality of available geo-target areas to a client, wherein the client can select at least one geo-target area for associating with the word;
- a fourth set of instructions for receiving at least one selected geo-target from the client;
- a fifth set of instructions for presenting one or more platforms to the client for capturing user's searching for a keyword;
- a sixth set of instructions for determining the clients' platform(s) and associating the platform(s) with the word;
- a seventh set of instructions for calculating a pricing structure for leasing the word associated with the selected geo-target areas;
- an eighth set of instructions for determining the availability status of the word, wherein the availability status is either available, lease pending or leased, for the selected geo-target area;
  - a ninth set of instructions for displaying the availability status and a price structure of

the word associated with the selected geo-target areas;

a tenth set of instructions for displaying a purchase order status to an advertiser for the word associated with the selected geo-target areas;

an eleventh set of instructions for receiving a purchase order from a client for leasing the available word in the selected geo-target area;

a twelfh set of instructions for storing a relationship for the leased word with the selected geo-target areas; and

a thirteenth updating the availability status of the leased word.

### 24. A method for providing an internet message comprising:

providing a clients' message to a user based on user's geographic information, along with providing search results for a user's query of a word; and

providing exclusive rights to the clients to use a word associated with a geo-targeted area, wherein the geo-targeted area includes at least one of national, state, regional and zip code level geo-targeting.

# NATIONAL, REGION AND STATE LEVEL GEO-TARGETING – SELECTION INTERFACE FOR AN ADVERTISER CLIENT

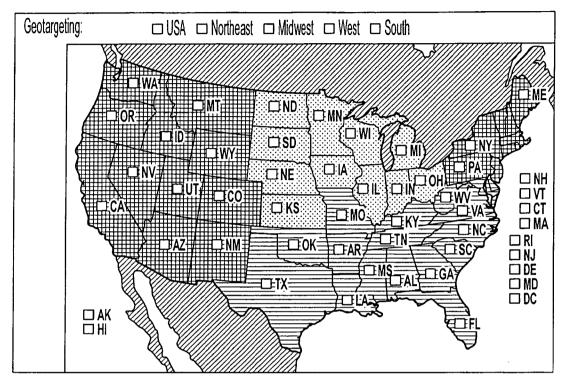


FIG. 1a

### STATE/REGION LEVEL ORDER FOR AN ADVERTISER CLIENT

New Orders	
Order type	State/Region Level Order ▼
Netword #1: Destination URL http://www.example.com	Remove This Netword     http://   Search Engines Package
	Arol.com Google (17603) mante [mfoSpace
Platforms:	Moteoropo Majilicol And MighBeam (8) information.com
Networds are captured from user's searches on each platform.	and Address Bar (URL).  E-Commerce Web Sites Package  TAJHOOF SHOPPING

FIG. 1b

# ZIP CODE LEVEL ORDER FOR AN ADVERTISER CLIENT

New Orders						
Order type	Zip Level Or	der	•			
Netword #1:				Remove This Netword		
Destination URL	http://					
http://www.example.com Make page -Open/close Netword Page Maker						
	Search Engine	s & E-Commerce	e Web Sites			
Platforms:	A⊚L.COM	Google-	(LYGOS)	man <sup>f</sup> [mfoSpace		
Networds are captured from user's searches on each platform.	Notes cape	MHOO	ASA .com	HighBeam (1) information.com		
		my wa	<b>ay</b>	Web @ Search		
		amazon.com	WHOO	? Shopping		

FIG. 2a

# ZIP CODE LEVEL GEO-TARGETING - SELECTION INTERFACE, ALONG WITH POPULATION

	Che	eck Zip Code	es that begin at:	123		···				
	#	Zip Code	City	Population			#	Zip Code		Population
	10	12302	Schenectady	27001				12302	Schenectady	
	20	12303	Schenectady	27942			20	12304	Schenectady	<del></del>
	3 🗵	12304	Schenectady	20969			30	<u>12306</u>	Schenectady	24581
Zip Codes	4 🗆	12305	Schenectady	5922		(Add»)				
	5 🗵	12306	Schenectady	24581						
	6 🗆	12307	Schenectady	6843						
	70	12308	Schenectady	13346						
	8 🗆	<u>12309</u>	Schenectady	30057						
l						J	Remov	re (Selecte	d)(Unselect	led)
After (re)forming list of Zip Codes please Refresh this page.										

FIG. 2b

### NETWORD PURCHASE AVAILABILITY AND PRICING IN A GEO-TARGET

Available    Lease Pending    Leased						
Zip Code	City	State	Population	Price		
12302	Schenectady	NY	27001	\$2450.00		
12304	Schenectady	NY	20969	\$1800.00		
12306	Schenectady	NY	24581	\$2450.00		
Total sum			72551	\$6700.00		

FIG. 2c

### SUMMARY OF NETWORD PURCHASE ORDER FOR AN ADVERTISER CLIENT

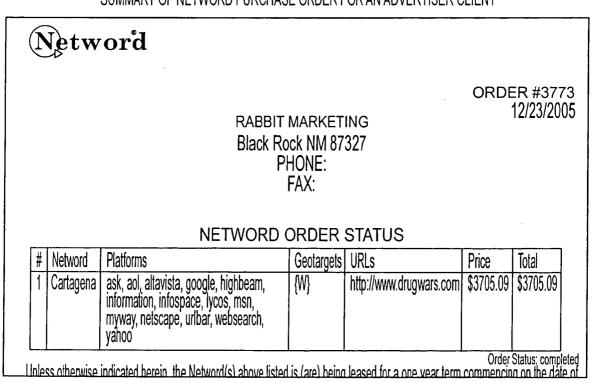


FIG. 3

# NETWORD PLUG-IN TOOLBAR FOR A USER

Ill retword GA create cetth	Netword	<u>(N)</u>	Create	Setup		
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FIG. 4

## NETWORD SETUP WINDOW

Agent Setup			[
Postal Code	90210	OK	
Country Code	us	Cancel	
Distance	5 mi		
Language	en		

FIG. 5

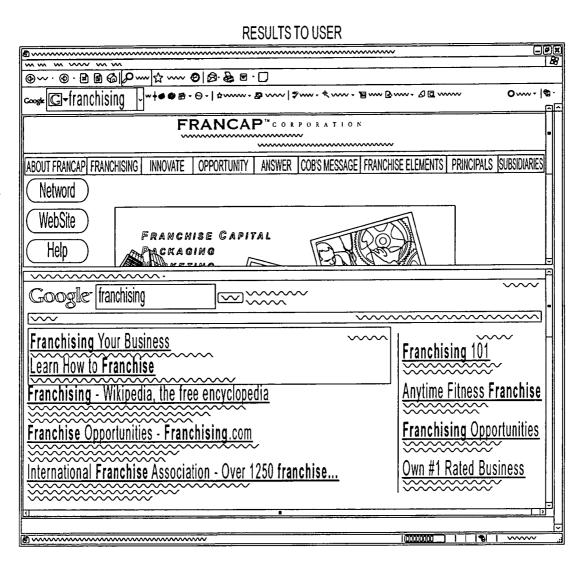
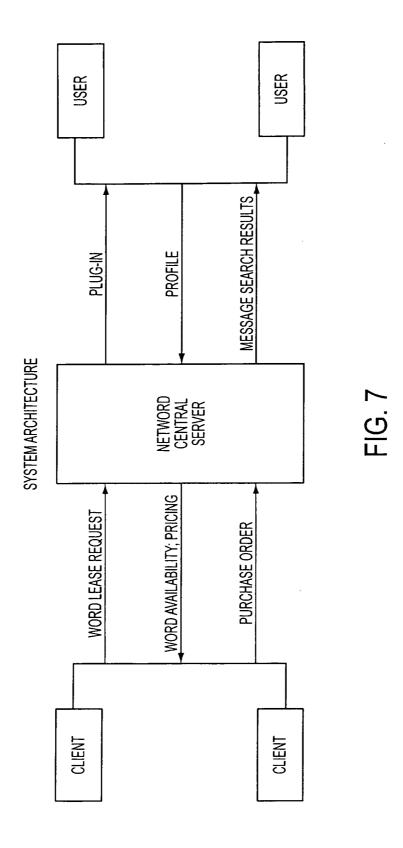


FIG. 6



SUBSTITUTE SHEET (RULE 26)

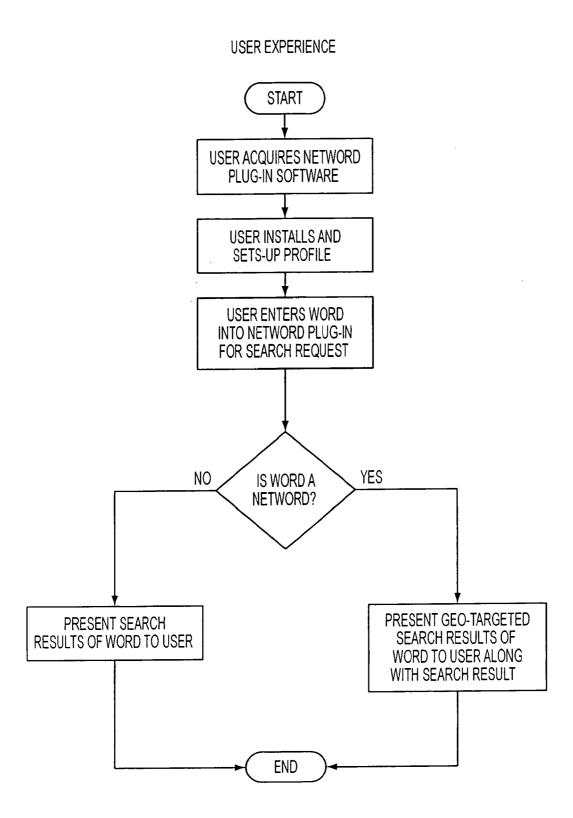


FIG. 8

## CLIENT EXPERIENCE

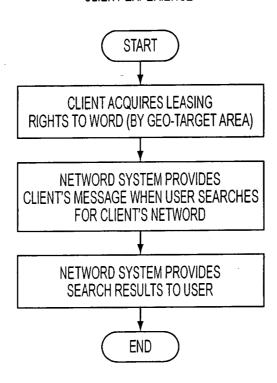


FIG. 9

· 🚱 · ~~~ O **}** wwwwwwwwwwwwwwwwwwwwwwwwwwwwww ~~~ @ Gourmet Coffee 4U Online Drink Fresh Coffee Today Buy Great **Coffee** P Classic trio, new beat. ~ | ¬ ♦ • • B • @ • | ☆ www • ₽ www | \* ww • ₹ ww • 1 ww β ww • Δ □ ww me were were many was me were our coffees our stores starbucks card at home for business about us RESULT TO USER ~~~~ . Starbucks Homepage } Coffee Review: The World's Leading Coffee Buying Guide 0 mm 公 mg 图 Coffee-Wikipedia, the free encyclopedia m m m m m m m Coffee @ nationalgeographic.com Lioogle coffee w w www w w me men men me Peet's Coffee & Tea ₩·@·~@ coog\* [G] • 00ffee Netword

FIG. 10

. <u>@</u> our coffees our stores starbucks card at home for **№** ₹ **©** wwwwwwwwwwwwwwwwwwwwwwwwwwwwwww " ♣ ] • ∰ • ₩ • • • • · · · · · · · \*\*\*\*\*\*\*\*\*\*\*\*\*\* ફૂર | B|| Coogs | C|| RESULT TO USER 6 Buy Gourmet Coffee Online **§** Free 12 Cup Coffee Maker Gourmet coffee 4U Online premier **coffee** selection □·■ 图·図 | ② mm 以 mo | 图 图 **№** Give the gift of Coffee **⊕** \*\*\* talian Coffee Sourmet Coffee & Tea - Accessories & Gifts at Saribou Coffee - Gourmet Coffee Shops and CoffeeGeek - News, Reviews, Opinion and **Coffee** - Wikipedia, the free encyclopedia ^^^^^ Coffee @ nationalgeographic.com Google coffee ommunity for Coffee and Starbucks Homepage ₩·�·~� Coffee Review :: Coogle C-001166 **Buying Guide** Sevalia.com

FIG. 11

· 🕞 - ~~~ O ww ww € ~~~@ @ ஜியூந்ததத் InfoSpace LEASING A WORD Remove This Netword Web @ Search □ USA □ Northeast □ Midwest □ West □ South ABOUCOM GOOGIE WIGOS MENT . □KS CERT AMAZON NOTETOON SHOPPING a) ☐ E-Commerce Web Sites Package Search Engines Package Ò WEMMEN WEN State/Region Level Order 0 M General TOUROOF from user's searches on and Address Bar (URL).
each platform. mm 以 mm 以 mm A¥ □ H□ www www Vetwords are captured Buying Networds? Ħ Geotargeting: Netword #1: Order type ⊕ · ~⊕ www 🗿 www Cooge

FIG. 12

RESULT TO USER

Cooperate auto upholsterer Contact fabric British divides by list auto carpet kits auto carpet kits auto carpet kits auto carpet blookstery Sequence auto upholstery Sequence blookstery fabrics (1900-190-190) (1900-190-190) (1900-190-190) (1900-190-190-190-190-190-190-190-190-190
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FIG. 13

### INTERNATIONAL SEARCH REPORT

International application No. PCT/US 08/00642

A. CLASSIFICATION OF SUBJECT MATTER IPC(8) - G06F 15/16 (2008.04) USPC - 709/206							
According to International Patent Classification (IPC) or to both national classification and IPC							
	DS SEARCHED						
Minimum documentation searched (classification system followed by classification symbols) IPC(8): G06F 15/16 (2008.04) USPC: 709/206							
Documentation searched other than minimum documentation to the extent that such documents are included in the fields searched USPC: 709/201, 203, 206, 223, 238; 707/1, 3, 6, 10							
Electronic data base consulted during the international search (name of data base and, where practicable, search terms used) USPTO WEST (PGPB, USPT, EPAB, JPAB); GOOGLE SCHOLAR Search Terms Used: search\$, engine\$, yahoo, google, update\$, zip, population, tool, plug, lease, purchas\$, buy\$, bid\$, keyword, term, phrase, word\$, calculate\$, determine\$, price, cost, amount, advertis\$ etc.							
C. DOCUI	MENTS CONSIDERED TO BE RELEVANT						
Category*	Citation of document, with indication, where ap	propriate, of the relevant passages	Relevant to claim No.				
Y	US 2006/0026067 A1 (Nicholas et al.) 02 February 200 especially para [0009]-[0017], [0085]-[0087], [0277]-[02	6 (02.02.2006), entire document, 79]	1-24				
Y	US 2006/0212447 A1 (Davis et al.) 21 September 2006 (21.09.2006), entire document, especially para [0023]-[0026], [0080]-[0095]						
A	US 2001/0051911 A1 (Marks et al.) 13 December 2001	1-24					
	er documents are listed in the continuation of Box C.						
"A" docume	categories of cited documents: ent defining the general state of the art which is not considered f particular relevance	"T" later document published after the interdate and not in conflict with the applic the principle or theory underlying the i	ation but cited to understand				
"E" earlier a	E" earlier application or patent but published on or after the international "X" document of particular relevance; the claimed invention cannot filing date considered novel or cannot be considered to involve an invention						
cited to special	ent which may throw doubts on priority claim(s) or which is o establish the publication date of another citation or other reason (as specified)						
"O" document referring to an oral disclosure, use, exhibition or other means combined with one or more other such documents, such combined being obvious to a person skilled in the art							
the pric	"P" document published prior to the international filing date but later than the priority date claimed "&" document member of the same patent family  Date of the actual completion of the international search  Date of mailing of the international search report						
	08 (08.06.2008)	19 JUN 2008					
	nailing address of the ISA/US	Authorized officer:					
P.O. Box 145	T, Attn: ISA/US, Commissioner for Patents 50, Alexandria, Virginia 22313-1450	Lee W. Young PCT Helpdesk: 571-272-4300					
Facsimile N	o. 571-273-3201	PCT OSP: 571-272-7774					