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Slocum et al.

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(54) **CONTINUOUS PRODUCTION PLANNING USING A TRANSITION MATRIX**

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(51) **Int. Cl.**

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G05B 15/02	(2006.01)
G06Q 10/06	(2012.01)
G06Q 10/00	(2012.01)

(52) **U.S. Cl.**

CPC ***G05B 15/02*** (2013.01); ***G06Q 10/06*** (2013.01)

USPC **700/100**; 700/99; 700/103; 705/7.12; 705/7.13; 705/7.23

(58) **Field of Classification Search**

CPC G06Q 10/06; G05B 15/02

USPC 705/7.12–7.13, 7.23; 700/99–100, 103, 700/105

See application file for complete search history.

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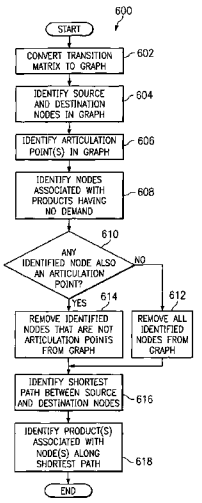
(57) **ABSTRACT**

A method for continuous production planning includes identifying a forbidden transition associated with production of first and second end products. The forbidden transition indicates that a manufacturer should not produce the first and second end products consecutively. The method also includes identifying a bridge product associated with the forbidden transition. The bridge product represents a product that the manufacturer could produce between production of the first and second end products. The method further includes determining a quantity of the bridge product that could be produced by the manufacturer. In addition, the method includes scheduling production of the first and second end products and the bridge product. At least a portion of the quantity of the bridge product is scheduled for production between the production of the first and second end products.

20 Claims, 7 Drawing Sheets



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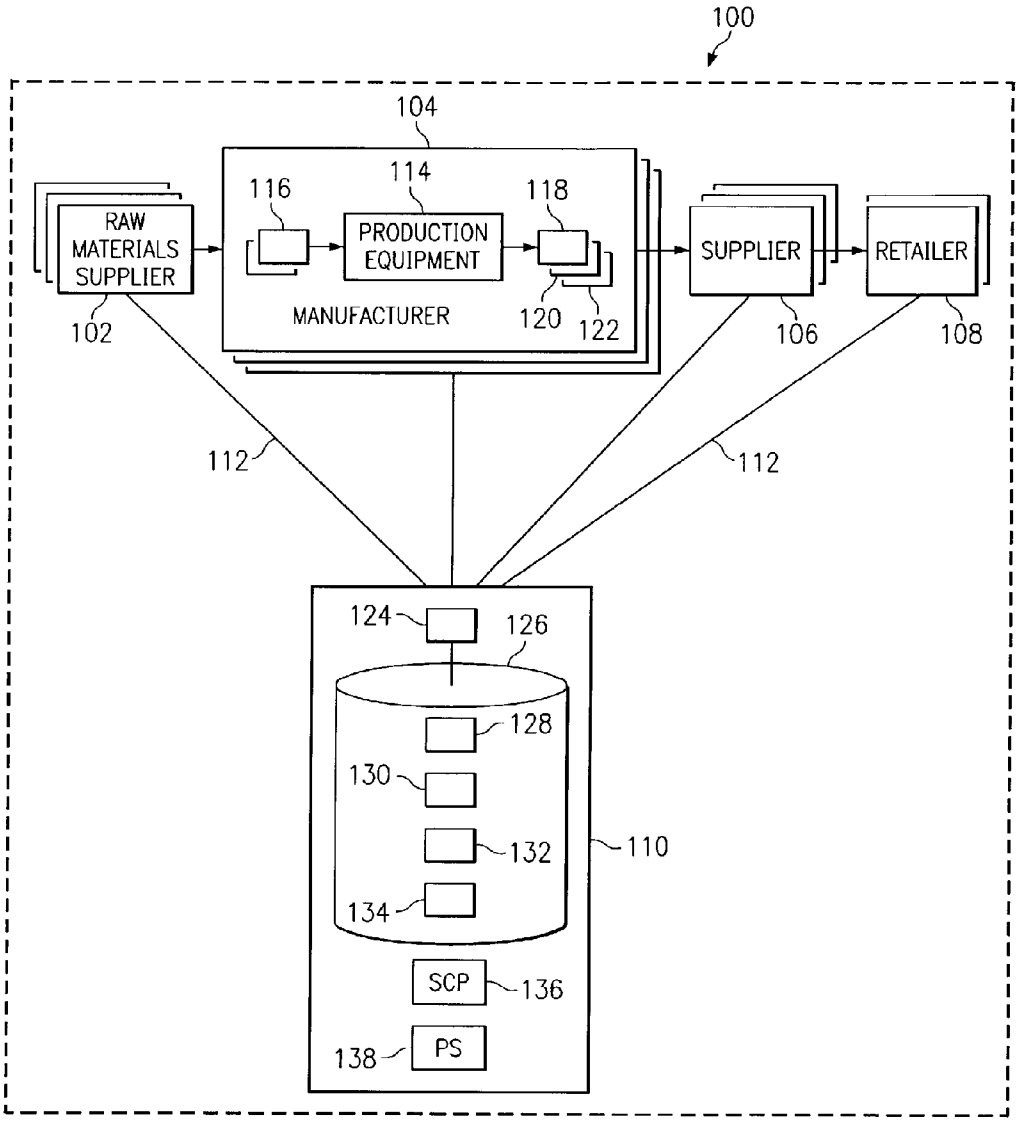

100
104
114
116
118
RAW MATERIALS SUPPLIER
PRODUCTION EQUIPMENT
MANUFACTURER
120
122
SUPPLIER
RETAILER
102
106
108
112
112
124
126
128
130
132
134
110
SCP
136
138
PS

FIG. 1

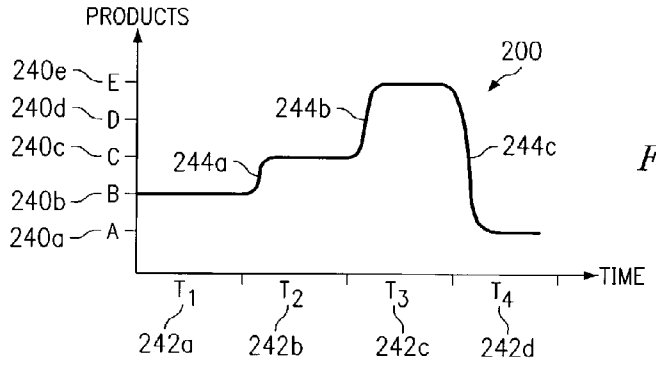


FIG. 2A

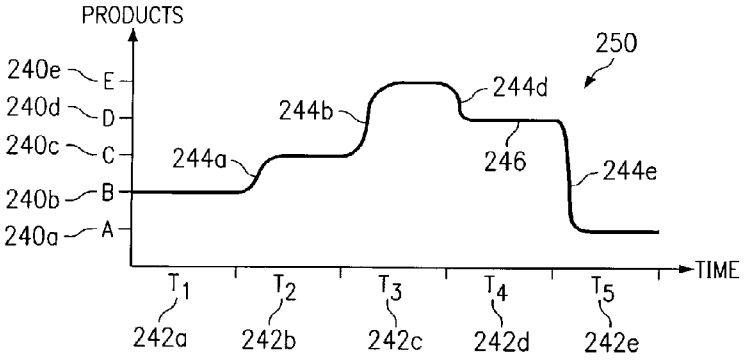


FIG. 2B

328

FROM \ TO	340a A	340b B	340c C	340d D	340e E	
340a A	–	1	0	1	1	352a
340b B	1	–	0	0	0	352b
340c C	0	0	–	1	1	
340d D	1	0	1	–	0	
340e E	1	0	1	0	–	352c
350a	6	5	8	8	4	
	354a	354b	354c	354d	354e	

350b

FIG. 3A

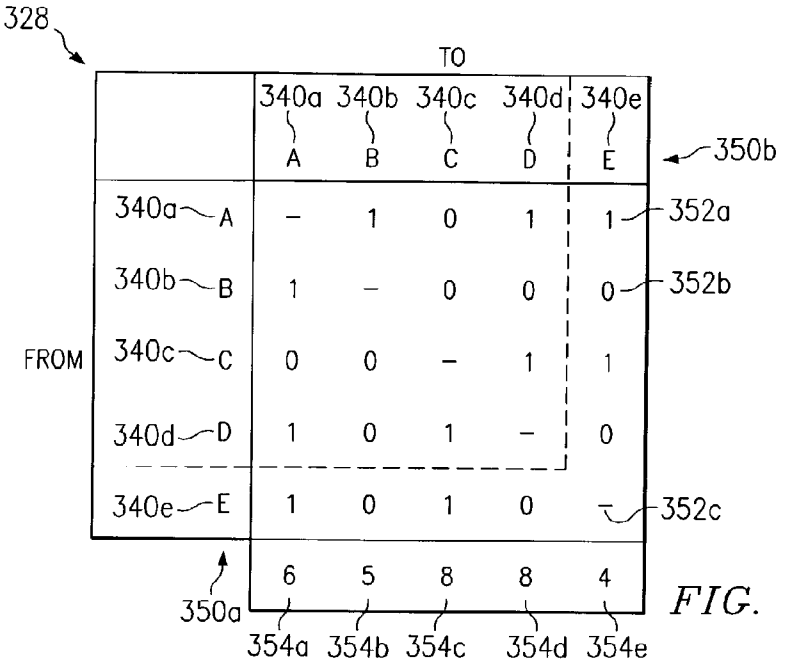

328
TO
340a 340b 340c 340d 340e
A B C D E
350b
FROM
340a A – 1 0 1 1 352a
340b B 1 – 0 0 0 352b
340c C 0 0 – 1 1
340d D 1 0 1 – 0
340e E 1 0 1 0 352c
6 5 8 8 4
350a
354a 354b 354c 354d 354e

FIG. 3B

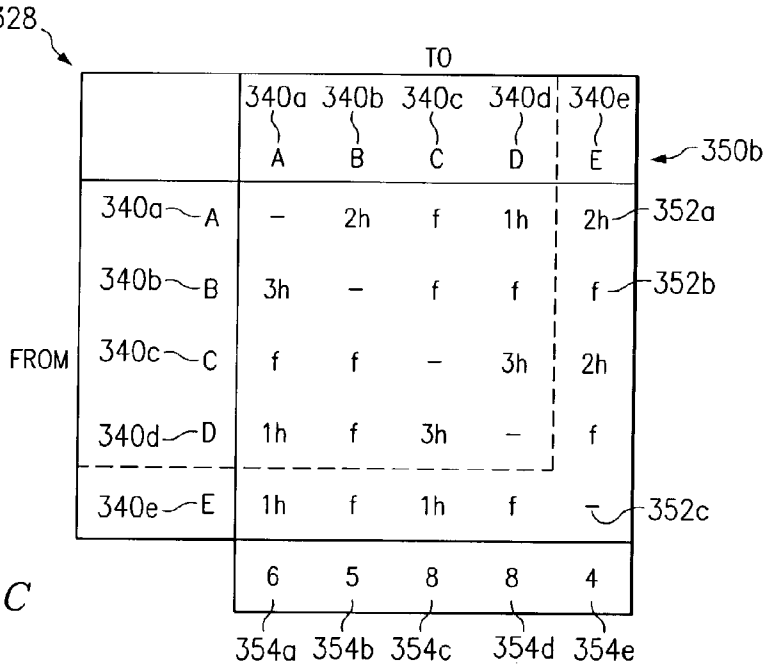

328
TO
340a 340b 340c 340d 340e
A B C D E
350b
FROM
340a A – 2h f 1h 2h 352a
340b B 3h – f f f 352b
340c C f f – 3h 2h
340d D 1h f 3h – f
340e E 1h f 1h f 352c
6 5 8 8 4
354a 354b 354c 354d 354e

FIG. 3C

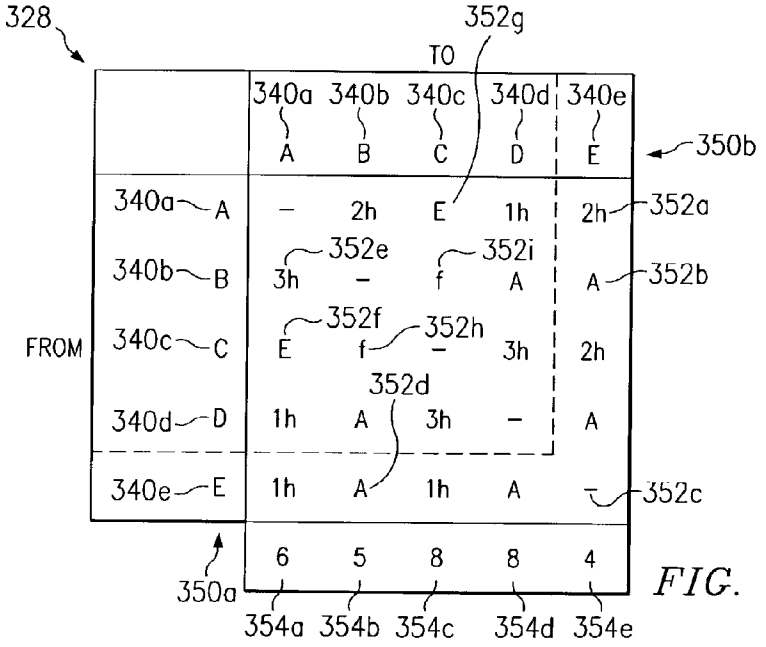

328
352g
TO
340a 340b 340c 340d 340e
A B C D E
350b
FROM
340a A – 2h E 1h 2h 352a
340b B 3h 352e – f 352i A A 352b
340c C E 352f f 352h – 3h 2h
340d D 1h A 352d 3h – A
340e E 1h A 1h A 352c
6 5 8 8 4
350a
354a 354b 354c 354d 354e

FIG. 3D

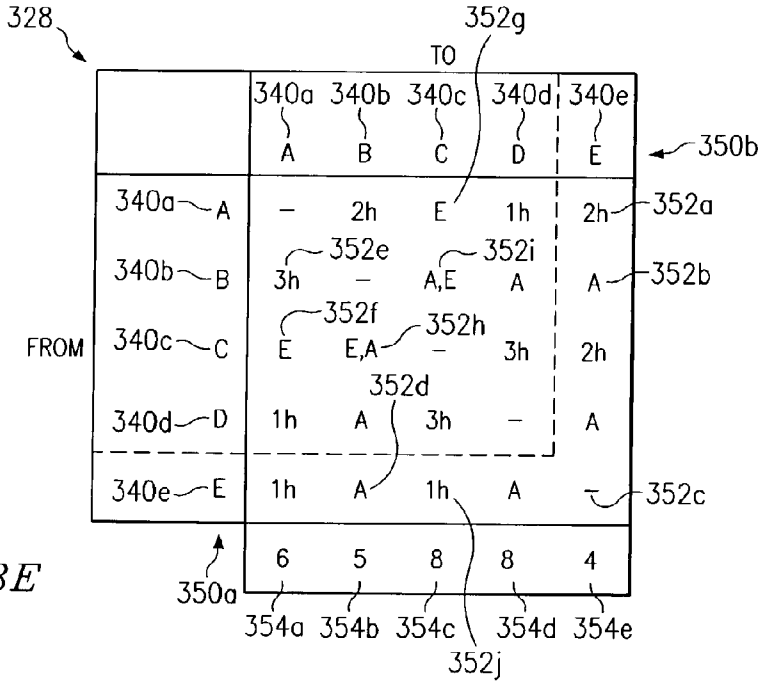
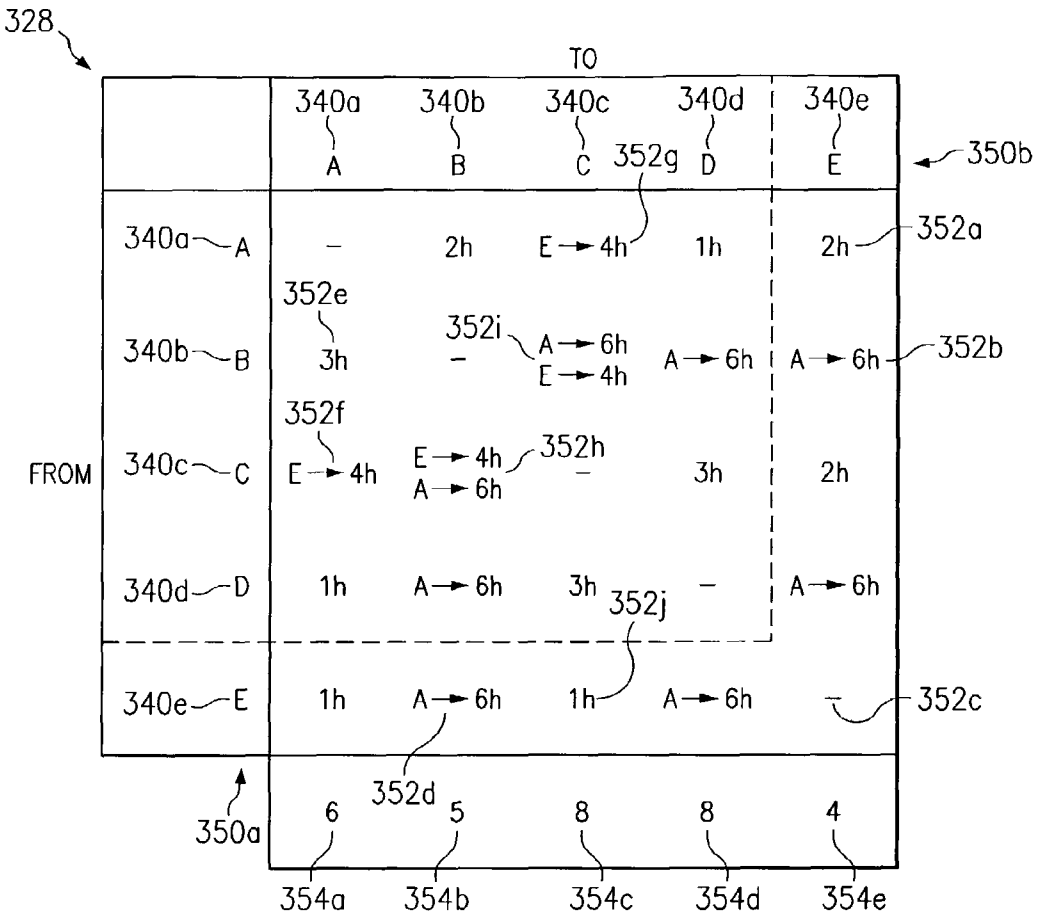

328
352g
TO
340a 340b 340c 340d 340e
A B C D E
350b
FROM
340a A – 2h E 1h 2h 352a
340b B 3h 352e – A,E 352i A A 352b
340c C E E,A 352f 352h – 3h 2h
340d D 1h A 352d 3h – A
340e E 1h A 1h A 352c
6 5 8 8 4
350a
354a 354b 354c 352j 354d 354e

FIG. 3E


328
TO
340a A
340b B
340c C
340d D
340e E
352g
350b
FROM
340a A
340b B
340c C
340d D
340e E
352a
352b
352c
352e
352f
352h
352i
352j
3h
4h
6h
2h
1h
3h
2h
1h
6h
6h
6

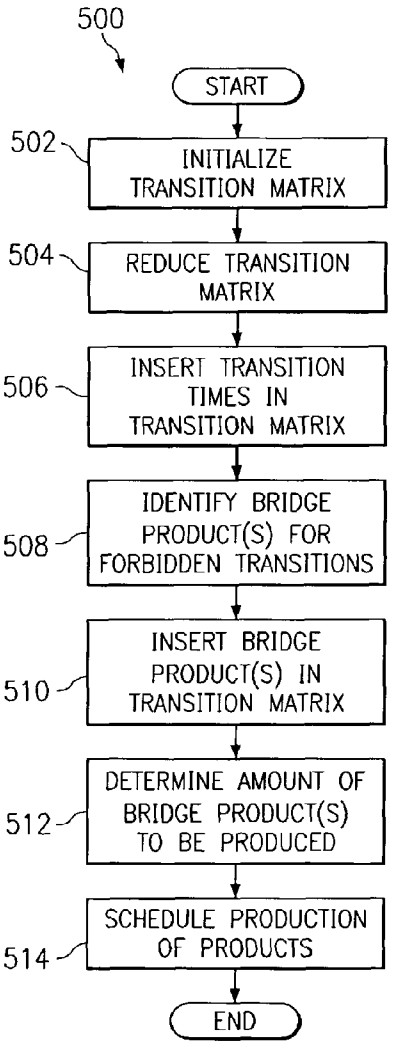

500
START
502
INITIALIZE TRANSITION MATRIX
504
REDUCE TRANSITION MATRIX
506
INSERT TRANSITION TIMES IN TRANSITION MATRIX
508
IDENTIFY BRIDGE PRODUCT(S) FOR FORBIDDEN TRANSITIONS
510
INSERT BRIDGE PRODUCT(S) IN TRANSITION MATRIX
512
DETERMINE AMOUNT OF BRIDGE PRODUCT(S) TO BE PRODUCED
514
SCHEDULE PRODUCTION OF PRODUCTS
END

FIG. 5

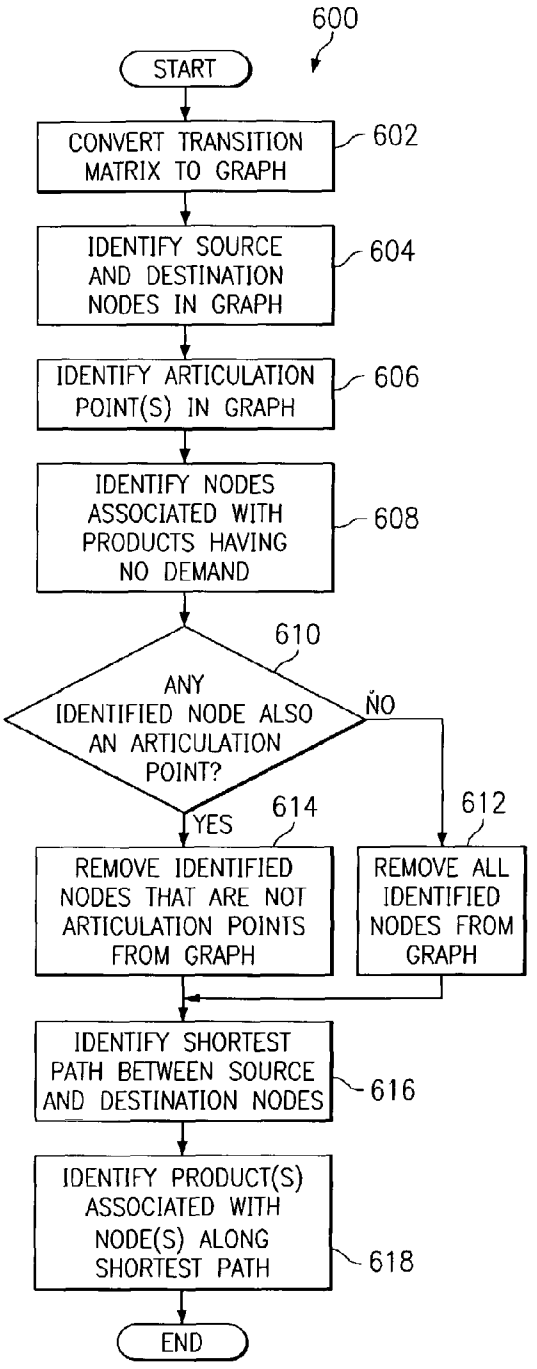

600
START
CONVERT TRANSITION MATRIX TO GRAPH
602
IDENTIFY SOURCE AND DESTINATION NODES IN GRAPH
604
IDENTIFY ARTICULATION POINT(S) IN GRAPH
606
IDENTIFY NODES ASSOCIATED WITH PRODUCTS HAVING NO DEMAND
608
610
ANY IDENTIFIED NODE ALSO AN ARTICULATION POINT?
NO
YES
614
612
REMOVE IDENTIFIED NODES THAT ARE NOT ARTICULATION POINTS FROM GRAPH
REMOVE ALL IDENTIFIED NODES FROM GRAPH
IDENTIFY SHORTEST PATH BETWEEN SOURCE AND DESTINATION NODES
616
IDENTIFY PRODUCT(S) ASSOCIATED WITH NODE(S) ALONG SHORTEST PATH
618
END

FIG. 6

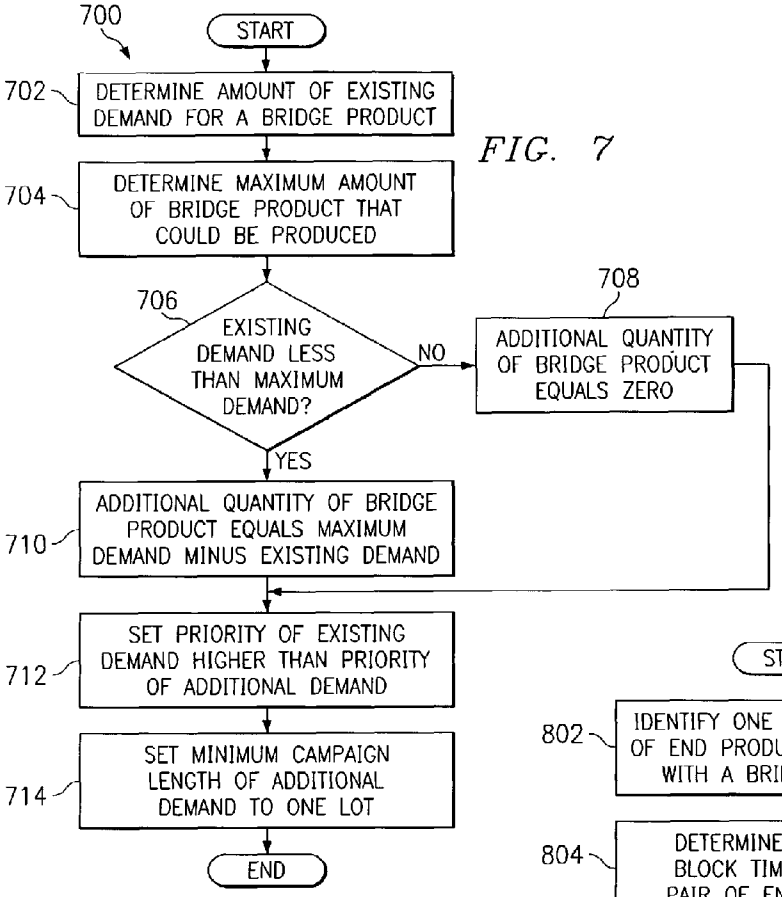

700
START
702
DETERMINE AMOUNT OF EXISTING DEMAND FOR A BRIDGE PRODUCT
704
DETERMINE MAXIMUM AMOUNT OF BRIDGE PRODUCT THAT COULD BE PRODUCED
706
EXISTING DEMAND LESS THAN MAXIMUM DEMAND?
NO
708
ADDITIONAL QUANTITY OF BRIDGE PRODUCT EQUALS ZERO
YES
710
ADDITIONAL QUANTITY OF BRIDGE PRODUCT EQUALS MAXIMUM DEMAND MINUS EXISTING DEMAND
712
SET PRIORITY OF EXISTING DEMAND HIGHER THAN PRIORITY OF ADDITIONAL DEMAND
714
SET MINIMUM CAMPAIGN LENGTH OF ADDITIONAL DEMAND TO ONE LOT
END

FIG. 7

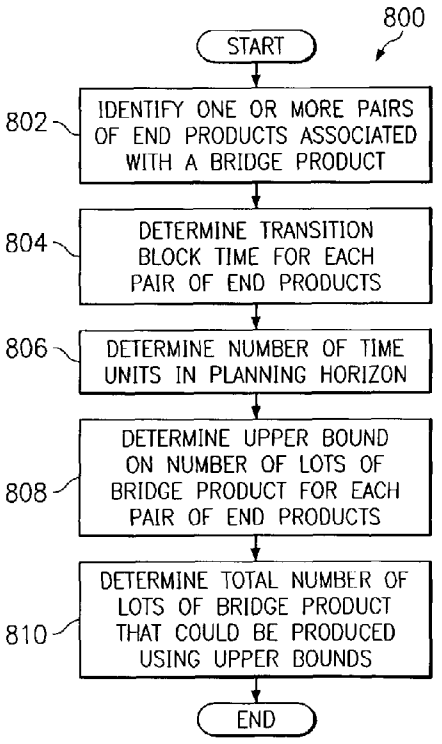

800
START
802
IDENTIFY ONE OR MORE PAIRS OF END PRODUCTS ASSOCIATED WITH A BRIDGE PRODUCT
804
DETERMINE TRANSITION BLOCK TIME FOR EACH PAIR OF END PRODUCTS
806
DETERMINE NUMBER OF TIME UNITS IN PLANNING HORIZON
808
DETERMINE UPPER BOUND ON NUMBER OF LOTS OF BRIDGE PRODUCT FOR EACH PAIR OF END PRODUCTS
810
DETERMINE TOTAL NUMBER OF LOTS OF BRIDGE PRODUCT THAT COULD BE PRODUCED USING UPPER BOUNDS
END

FIG. 8

CONTINUOUS PRODUCTION PLANNING USING A TRANSITION MATRIX

CROSS-REFERENCE TO RELATED APPLICATIONS

This application is a continuation of U.S. patent application Ser. No. 10/175,488, filed on Jun. 19, 2002, now U.S. Pat. No. 8,560,363 and entitled "Continuous Production Planning Using a Transition Matrix." U.S. Pat. No. 8,560,363 is assigned to the assignee of the present application. The subject matter disclosed in U.S. Pat. No. 8,560,363 is hereby incorporated by reference into the present disclosure as if fully set forth herein.

TECHNICAL FIELD

This invention relates generally to production planning, and more particularly to continuous production planning using a transition matrix.

BACKGROUND

In the manufacturing industry, the production of a finished end product typically involves the use of one or more raw materials. Manufacturers may use the same production equipment to produce different end products in a continuous operation. Raw materials may be provided to the production equipment in a continuous stream, and products may be produced by the production equipment in a continuous stream. For example, a manufacturer may continuously feed chemical raw materials into a piece of production equipment that mixes the raw materials. The manufacturer may initially feed a first set of raw materials into the production equipment, which produces a first end product. At a later time, the manufacturer may begin feeding different raw materials into the same piece of production equipment. The production equipment may then produce a second end product.

Typical production equipment may not be able to instantaneously stop producing the first end product and begin producing the second end product. Instead, after the production equipment begins receiving the different raw materials, the production equipment may produce a transition product before producing the second product. The transition product represents a product that differs in at least one way from the first and second end products. A transition product may differ from one or both of the end products in a small way, in which case the transition product may be blended with one or both of the end products or sold as an "off-spec" product. A transition product could also differ from the end products to a larger extent, in which case the transition product may be unusable and the manufacturer may need to dispose of the transition product.

SUMMARY

According to the present invention, problems and disadvantages associated with previous production planning techniques may be reduced or eliminated.

In one embodiment of the invention, a method for continuous production planning includes identifying a forbidden transition associated with production of first and second end products. The forbidden transition indicates that a manufacturer should not produce the first and second end products consecutively. The method also includes identifying a bridge product associated with the forbidden transition. The bridge product represents a product that the manufacturer could produce between production of the first and second end products. The method further includes determining a quantity of the bridge product that could be produced by the manufacturer. In addition, the method includes scheduling production of the first and second end products and the bridge product. At least a portion of the quantity of the bridge product is scheduled for production between the production of the first and second end products.

One or more technical advantages may be provided according to various embodiments of the present invention. Particular embodiments of the invention may exhibit none, some, or all of the following advantages. For example, in one embodiment, a system for production planning is provided. In a particular embodiment, the system may use a transition matrix, which identifies various products that could be produced by a manufacturer. The transition matrix also identifies allowable and forbidden transitions between the products. An allowable transition may indicate that the manufacturer could produce two products consecutively. A forbidden transition may indicate that the manufacturer should not produce two products consecutively, such as when it would cause the manufacturer to produce an unusable transition product. The system may also identify a bridge product that may be used to overcome a forbidden transition in the transition matrix. A bridge product may represent a product that the manufacturer could produce between production of two other products separated by a forbidden transition. As a particular example, a transition matrix may indicate that a manufacturer should not produce products A and C consecutively, and the system may determine that product B may act as a bridge product. In this example, a manufacturer could produce both products A and C, as long as the manufacturer produces product B between products A and C. This may allow, for example, the system to plan production of the products around the forbidden transitions. This may also help to increase the efficiency of the production planning process and to decrease production of unusable products.

Another advantage of certain embodiments of the invention is that the manufacturer may earn more money through the sale of the bridge products. For example, the manufacturer may need to produce certain quantities of various end products to meet the demands of its customers. The system may use the transition matrix and determine that production of the end products would require production of a quantity of a bridge product. The system could also determine that an additional quantity of the bridge product could be produced. Using one or both identified quantities, the manufacturer may then, for example, use its sales and marketing personnel to generate demand for an appropriate amount of the bridge product. This may allow the manufacturer to set more profitable prices or obtain other more favorable contract terms for the sale of the bridge product.

One or more other technical advantages may be readily apparent to one of skill in the art from the figures, description, and claims included herein.

BRIEF DESCRIPTION OF THE DRAWINGS

To provide a more complete understanding of the present invention and features and advantages thereof, reference is made to the following description in conjunction with the accompanying drawings, in which:

FIG. **1** illustrates an example system for production planning using a transition matrix;

FIGS. **2**A and **2**B illustrate example production schedules of a manufacturer;

FIGS. **3**A through **3**F illustrate an example transition matrix used to perform production planning operations;

FIG. **4** illustrates an example graph identifying allowable transitions used to perform production planning operations;

FIG. **5** illustrates an example method for continuous production planning using a transition matrix;

FIG. **6** illustrates an example method for identifying at least one bridge product that overcomes a forbidden transition in a transition matrix;

FIG. **7** illustrates an example method for determining an amount of at least one bridge product to be produced; and

FIG. **8** illustrates an example method for determining a maximum amount of at least one bridge product to be produced.

DETAILED DESCRIPTION

FIG. **1** illustrates an example system **100** for production planning using a transition matrix **128**. In the illustrated embodiment, system **100** includes one or more raw materials suppliers **102**, one or more manufacturers **104**, one or more suppliers **106**, and one or more retailers **108**. Other embodiments of system **100** may be used without departing from the scope of the present invention.

A raw materials supplier **102** may be any suitable entity that offers to sell or otherwise provides one or more raw materials to one or more manufacturers **104**. A manufacturer **104** may be any suitable entity that manufactures at least one end product. Manufacturer **104** may use one or more raw materials during the manufacturing process to produce an end product. In this document, the phrase "end product" may refer to any manufactured, fabricated, assembled, or otherwise processed item. An end product may represent an item ready to be supplied to another entity in system **100** such as supplier **106**, an item that needs further processing, or any other item. A manufacturer **104** may, for example, produce and sell an end product to a raw materials supplier **102**, another manufacturer **104**, a supplier **106**, a retailer **108**, or other suitable person or enterprise. A supplier **106** may be any suitable entity that offers to sell or otherwise distributes at least one end product to one or more retailers **108**. A retailer **108** may be any suitable entity that obtains one or more end products to sell to its own customers. Although FIG. **1** illustrates raw materials suppliers **102**, manufacturers **104**, suppliers **106**, and retailers **108** as separate and distinct entities, the same person or enterprise could simultaneously act as a raw materials supplier **102**, a manufacturer **104**, a supplier **106**, and/or a retailer **108**. For example, an enterprise acting as a manufacturer **104** could produce an end product, and the same enterprise could act as a raw materials supplier **102** to supply a raw material to another manufacturer **104**. Also, FIG. **1** illustrates one example supply chain or operational environment of the invention. Other environments and/or supply chains may be used without departing from the scope of the present invention.

Raw materials suppliers **102**, manufacturers **104**, suppliers **106**, and retailers **108** may be coupled to a production server **110** using links **112**. Links **112** may each include one or more local area networks (LANs), metropolitan area networks (MANs), wide area networks (WANs), a portion of the global computer network known as the Internet, or any other appropriate wireline, wireless, or other links. In this document, the term "couple" refers to any direct or indirect communication between two or more elements, whether or not those elements are in physical contact with one another.

In one embodiment, a manufacturer **104** may include production equipment **114**. Production equipment **114** may represent one or more structures or apparatuses operable to receive one or more raw materials **116** and perform at least one operation to transform the raw materials **116** into one or more end products **118**. In a particular embodiment, manufacturer **104** may provide raw materials **116** to production equipment **114** in a continuous stream, and production equipment **114** may produce end products **118** in a continuous stream. For example, manufacturer **104** may feed one set of raw materials **116** to production equipment **114**, and production equipment **114** may produce a first end product **118**. Manufacturer **104** may, at a later time, begin feeding a different set of raw materials **116** to production equipment **114**. Production equipment **114** may then produce a transition product **120** for a period of time, followed by production of a second end product **118**. Production equipment **114** may produce the transition product **120** because production equipment **114** may be unable to instantaneously stop producing the first end product **118** and begin producing the second end product **118**. In this document, the term "transition" may refer to production equipment **114** switching from production of one end product **118** to the production of another end product **118**. The quantity of a transition product **120** produced and the length of time the transition product **120** is produced may depend on the production equipment **114**, the raw materials **116**, the end products **118**, the transition product **120**, and/or on any other suitable factors. Examples of the production schedules used by production equipment **114** are shown in FIGS. **2**A and **2**B, which are described below.

In the illustrated embodiment, a production server **110** may perform production scheduling operations in system **100**. In general, production server **110** may receive and/or generate information identifying the end products **118** to be produced by manufacturer **104** and the quantities of the end products **118** to be produced. Production server **110** may also receive and/or generate information identifying which products, such as end products **118**, can be produced consecutively by production equipment **114** and which products should not be produced consecutively. When two products should not be produced consecutively, production server **110** may further identify one or more bridge products **122**. A bridge product **122** represents a product that could be produced between the production of two other products, where production equipment **114** could appropriately transition from one product to the bridge product **122** and from the bridge product **122** to the other product. A bridge product **122** could represent an end product **118** and/or any other suitable product that could be produced between two other products. In addition, production server **110** may schedule when the end products **118** and bridge products **122** are to be produced by production equipment **114**.

In one embodiment, production server **110** may include one or more processors **124** and a memory **126**. Memory **126** may comprise any of a variety of data structures, arrangements, and/or compilations operable to store and facilitate retrieval of information. Memory **126** may, for example, comprise one or more volatile or non-volatile memory devices. Although FIG. **1** illustrates memory **126** as residing within production server **110**, memory **126** may reside in any location or locations that are accessible by processor **124**. Memory **126** receives and stores information related to production planning operations. Processor **124** processes information stored in memory **126** and performs production planning operations for manufacturer **104**.

Memory **126** may store and processor **124** may process any suitable information to perform production planning operations in system **100**. The following examples are for illustration only. Any other suitable type of information may be used

in system **100** without departing from the scope of the present invention. Also, although the following description describes production server **110** receiving information electronically from various sources, other collection methods may be used. For example, a user could enter the data manually into production server **110** using a workstation, personal computer, or any other suitable data entry device.

In one embodiment, memory **126** stores a transition matrix **128**. Transition matrix **128** stores information identifying which products, such as end products **118**, can be produced consecutively by production equipment **114** and which products should not be produced consecutively. In this document, the term "matrix" may refer to any compilation, data structure, and/or arrangement of information identifying whether products can or should be produced consecutively by production equipment **114**. In one embodiment, transition matrix **128** includes a grid having rows and columns. Each one of the products that can be produced by production equipment **114** may be associated with one row and one column in transition matrix **128**. In a particular embodiment, at the intersection of a row and a column, transition matrix **128** identifies whether production equipment **114** may transition from producing the product associated with the row to the product associated with the column. If allowed, transition matrix **128** may identify this as an allowable transition and give other appropriate information, such as the length of time that a transition product **120** may be produced during the allowable transition. Otherwise, transition matrix **128** may identify this as a forbidden transition. If production server **110** identifies a bridge product **122** that overcomes the forbidden transition, production server **110** may insert the identity of the bridge product **122** and the amount of time that the bridge product **122** should be produced into transition matrix **128**. Transition matrix **128** may store any other and/or additional information without departing from the scope of the present invention. One example of a transition matrix is shown in FIGS. **3**A through **3**F, which are described below.

Memory **126** may also store production information **130**. Production information **130** may include information that identifies various characteristics about the production of products **118-122**. For example, production information **130** could identify the amount of time required for production equipment **114** to produce a specified quantity of an end product **118**, such as the time required to produce one lot of an end product **118**. Production information **130** could also identify the quantity of a transition product **120** that is produced between production of two end products **118**, as well as the amount of time that the transition product **120** is produced. Production information **130** could further identify the raw materials **116** needed to produce each product **118-122**, the quantities of the raw materials **116** needed to produce each product **118-122**, the quantity of end product **118** forming a lot, and any other and/or additional information regarding the production of products **118-122**.

Memory **126** may further store demand information **132**. Demand information **132** may include information that can be used to predict the demand for one or more products **118-122**. For example, demand information **126** could include historical, current, or projected orders from other manufacturers **104**, suppliers **106**, and retailers **108** for end products **118**. The orders for the end products **118** may identify the end products **118** ordered, the quantity of end products **118** ordered, and when the end products **118** are to be delivered. Demand information **132** could also include sales information, such as information collected from one or more point of sale (POS) terminals associated with one or more retailers **108**. Demand information **126** could further include sales predictions from other manufacturers **104**, suppliers **106**, and retailers **108**. In addition, demand information **132** could include information about the availability of one or more raw materials **116** from raw materials suppliers **102**, sales histories of the end product **118**, price histories of the end product **118**, information concerning related products, and/or any other suitable information that may be used to predict the demand for one or more end products **118**, transition products **120**, and/or bridge products **122**.

In addition, memory **126** may store business rules **134**. Business rules **134** may identify various user and/or other preferences that production server **110** may use when performing production planning operations. Business rules **134** may, for example, identify how production server **110** should identify bridge products **122** for forbidden transitions in transition matrix **128**. As a particular example, two different bridge products **122** could be used to overcome a forbidden transition in transition matrix **128**. One bridge product **122** could take longer to produce. Another bridge product **122** could represent an "off-spec" product, or a product that differs from the specified characteristics of an end product **118**. A business rule **134** could identify whether a user prefers to minimize the time required to produce a bridge product **122** or to minimize the quantity of off-spec product produced. As another example, production server **110** may schedule production of the end products **118**. A business rule **134** could indicate that the end products **118** for one supplier **106** could be delivered up to five days late, while another business rule **134** could indicate that the end products **118** for another supplier **106** should not be delivered late. Any other and/or additional business rules **134** may be used in system **100** without departing from the scope of the present invention.

In one embodiment, production server **110** could also include a supply chain planner (SCP) **136** and/or a production scheduler (PS) **138**. Supply chain planner **136** may perform planning operations across a supply chain, such as a supply chain involving raw materials suppliers **102**, manufacturers **104**, suppliers **106**, and retailers **108**. For example, supply chain planner **136** may allow the entities in the supply chain to collaborate, monitor, and control various aspects of how end products **118** may be produced and distributed in the supply chain. As particular examples, supply chain planner **136** may perform various processes to identify demand for products **118-122**, control the inventory of products **118-122**, and plan the distribution and transportation of products **118-122**. In addition, supply chain planner **136** may allow various entities in the supply chain to submit and accept orders, such as a manufacturer **104** accepting orders for end products **118** from suppliers **106**. Supply chain planner **136** may include any hardware, software, firmware, or combination thereof operable to allow entities of a supply chain to collaborate and perform one or more planning operations. In one embodiment, supply chain planner **136** may include one or more software routines executed by processor **124**.

Production scheduler **138** may perform one or more planning operations to schedule the production of end products **118**, transition products **120**, and/or bridge products **122**. For example, in one embodiment, manufacturer **104** may produce end products **118**, transition products **120**, and/or bridge products **122** during a plurality of time windows in a planning horizon. In this embodiment, production scheduler **138** may determine which product should be produced during each of the time windows. In a particular embodiment, production scheduler **138** may take into account any business rules **134** specifying user preferences in generating the production schedule. Production scheduler **138** may include any hardware, software, firmware, or combination thereof operable to

schedule production of one or more products. In one embodiment, production scheduler **138** may include one or more software routines executed by processor **124**.

In one embodiment, production server **110** may use some or all of the information in memory **126** to identify one or more bridge products **122** used to overcome forbidden transitions in transition matrix **128**. Production server **110** may also use at least some of the information in memory **126** to identify the quantity of the bridge products **122** that may be produced by manufacturer **104**. For example, production server **110** could use supply chain planner **136** to identify any existing demand for a bridge product **122**. Production server **110** could also identify an additional quantity of the bridge product **122** that could be produced by manufacturer **104**. Production server **110** could make the identity of the bridge product **122**, the quantity of the bridge product **122** needed to satisfy existing demand, and the additional quantity of the bridge product **122** that could be produced available to production scheduler **138**. Production scheduler **138** could schedule production of the end products **118** and the bridge products **122**. As a particular example, production scheduler **138** could schedule production of a quantity of bridge product **122** that satisfies all of the existing demand for bridge product **122**. Production scheduler **138** could also schedule production of all, some, or none of the additional quantity of the bridge product **122**. If at least some of the additional quantity of the bridge product **122** is scheduled for production, manufacturer **104** may take steps to generate demand for the additional quantity, such as by using its sales and marketing personnel to generate additional demand for the bridge product **122** and/or making the additional quantity available for sale in an electronic marketplace. This may allow system **100** to plan production of end products **118** around the forbidden transitions contained in transition matrix **128**. This may also help to increase the efficiency of the production planning process and to decrease production of unusable products, such as unusable transition products **120**. This may further allow manufacturer **104** to set more profitable prices or obtain other more favorable contract terms for the sale of bridge products **122**.

Although FIG. **1** illustrates an example embodiment of system **100**, various changes may be made to system **100** without departing from the scope of the present invention. For example, the components of production server **110** may operate on one or more computers at one or more locations. Although production server **110** is described primarily as being separate from the various entities in system **100**, production server **110** may share one or more computer or other appropriate resources with one or more raw materials suppliers **102**, manufacturers **104**, suppliers **106**, and/or retailers **108** according to particular needs. Also, information **128-134** may be provided to production server **110** electronically, by a user, or in any other suitable manner. Further, the functionality of production server **110** may be implemented on any computing device or devices, such as a desktop computer, a laptop computer, a server computer, or a personal digital assistant. In addition, the functional divisions of production server **110** are for illustration only. Various components may be added, combined, or removed according to particular needs. Other changes may be made to system **100** without departing from the scope of the present invention.

FIGS. **2**A and **2**B illustrate example production schedules of a manufacturer **104**. In particular, FIG. **2**A illustrates an example production schedule **200** without production of a bridge product, and FIG. **2**B illustrates an example production schedule **250** that includes production of a bridge product. In the illustrated embodiment, schedules **200** and **250** illustrate the production of products **240** by manufacturer **104** during time windows **242** of a planning horizon. The information illustrated in FIGS. **2**A and **2**B is for illustration only. Other products **240** and/or times may be used by manufacturer **104** without departing from the scope of the present invention.

In FIG. **2**A, manufacturer **104** produces product **240***b* during the first time window **242***a*. After that, manufacturer **104** transitions to producing product **240***c* during the second time window **242***b*. Because of the transition, manufacturer **104** produces a transition product **244***a* between the production of the products **240***b* and **240***c*. Similarly, after the second time window **242***b*, manufacturer **104** transitions to producing product **240***e* during the third time window **242***c*. Because of that transition, manufacturer **104** produces transition product **244***b*. Further, manufacturer **104** transitions to producing product **240***a* during the fourth time window **242***d*, leading to the production of transition product **244***c*.

In a particular embodiment, transition products **244***a* and **244***b* may be usable by manufacturer **104**. For example, manufacturer **104** may be able to blend transition product **244***a* with product **240***b* and blend transition product **244***b* with product **240***e*. However, transition product **244***c* may represent an unusable product. For example, manufacturer **104** may be unable to blend transition product **244***c* with another product **240**. As a result, manufacturer **104** may not want to allow production equipment **114** to transition from product **240***e* to product **240***a*, and this transition may be labeled as a forbidden transition in transition matrix **128**.

In FIG. **2**B, manufacturer **104** inserts production of a bridge product **246** between production of product **240***e* and product **240***a*. In the illustrated example, bridge product **246** represents product **240***d*. By inserting production of a bridge product **246** between production of products **240***e* and **240***a*, manufacturer **104** may produce transition products **244***d* and **244***e*, rather than transition product **244***c*. Manufacturer **104** may be able to dispose of transition products **244***d* and **244***e*, such as through blending transition products **244***d* and **244***e* with one or more products **240**. As a result, production server **110** may identify bridge product **246** in transition matrix **128** as bridging the forbidden transition between products **240***e* and **240***a*. If manufacturer **104** wants to produce products **240***e* and **240***a* in a planning horizon, production server **110** may identify a quantity of bridge product **246** to be produced by manufacturer **104**. If the quantity of the bridge product **246** to be produced exceeds existing demand for that bridge product **246**, manufacturer **104** may then take any suitable action, such as using its sales and marketing personnel to generate demand for an appropriate amount of bridge product **246**.

Although FIGS. **2**A and **2**B illustrate example production schedules **200** and **250**, various changes may be made to schedules **200** and **250** without departing from the scope of the present invention. For example, a production schedule may involve any number of products **240** and/or time windows **242**. Also, the illustrated production schedules **200** and **250** are examples only. Any other suitable schedules may be used without departing from the scope of the present invention.

FIGS. **3**A through **3**F illustrate an example transition matrix **328** used to perform production planning operations. In the illustrated embodiment, transition matrix **328** identifies allowable and forbidden transitions involving the production of five products **340***a*-**340***e*. The information illustrated in FIGS. **3**A through **3**F is for illustration only. Other products **340** and/or transitions may be used by manufacturer **104** without departing from the scope of the present invention.

As illustrated in FIG. **3**A, transition matrix **328** may include two axes **350***a* and **350***b*. Each axis **350** may identify

the products **340** that may be produced by manufacturer **104**. Products **340** could represent end products **118**, transition products **120**, bridge products **122**, and/or any other suitable products. The axes **350** may define entries **352** in transition matrix **328**. An entry **352** may be associated with one product **340** in the first axis **350***a* and one product **340** in the second axis **350***b*. In this embodiment, an entry **352** may contain a transition value identifying whether production equipment **114** should transition from producing the product **340** from axis **350***a* to producing the product **340** from axis **350***b*. For example, entry **352***a* has a transition value of one, indicating that production equipment **114** could transition from producing product **340***a* to producing product **340***e*. This may occur, for example, when transitioning from producing product **340***a* to producing product **340***e* would result in the production of a usable transition product **120**. Similarly, entry **352***b* has a transition value of zero, indicating that production equipment **114** should not transition from producing product **340***b* to producing product **340***e*. This may occur, for example, when transitioning from producing product **340***b* to producing product **340***e* would result in the production of an unusable transition product **120**. Some entries **352**, such as entry **352***c*, need not identify any type of transition. This may occur, for example, when the entry **352** is associated with the same product **340** along both axes **350**.

Transition matrix **328** could also include additional information. For example, in the illustrated embodiment, transition matrix **328** includes production times **354***a*-**354***e* for products **340**. In one embodiment, manufacturer **104** may produce products **340** in lots, and each production time **354** identifies the minimum size of each lot of a product **340** in production hours. For example, production time **354***a* indicates that production equipment **114** spends a minimum of six hours producing one or more lots of product **340***a*. Other and/or additional information may be stored in transition matrix **328** without departing from the scope of the present invention.

Production server **110** may process the information contained in transition matrix **328** and identify one or more bridge products **122** for each forbidden transition. As shown in FIG. **3**B, in one embodiment, production server **110** may first reduce the size of transition matrix **328**. For example, production server **110** may determine that no demand exists for product **340***e*. This may occur when no other entities in the supply chain wish to obtain product **340***e* from manufacturer **104**. Because no demand exists for this product **340***e*, production server **110** need not process entries **352** involving that product **340***e*. This is illustrated in FIG. **3**B by the shading of entries **352** associated with product **340***e*. However, to help explain the operation of production server **110**, FIGS. **3**C through **3**F may show how production server **110** processes entries **352** associated with product **340***e*. Also, in another embodiment, production server **110** may process entries **352** without reference to whether demand exists for a product **340**.

As shown in FIG. **3**C, production server **110** may replace the transition values contained in entries **352** with transition time values. For example, an entry **352** associated with an allowable transition may initially have a transition value of one. Production server **110** may replace the transition value in that entry **352** with a transition time value identifying how long it takes production server **110** to transition from producing one product **340** to a different product **340**. As a particular example, entry **352***a* indicates that production equipment **114** may produce a transition product **120** for two hours when production equipment **114** switches from producing product **340***a* to producing product **340***e*. The two-hour period during which production equipment **114** is producing the transition product **120** may or may not occur as part of the production time **354***e* of product **340***e*. In this example, production equipment **114** would produce the transition product **120** for two hours. As another example, entry **352***b* includes a value of "f" indicating that the transition from product **340***b* to product **340***e* is a forbidden transition. Although production server **110** has been and may further be described as replacing or inserting values in transition matrix **328**, other embodiments may be used without departing from the scope of the present invention. For example, production server **110** could generate and fill new data structures, rather than replacing values in an existing transition matrix **328**.

Production server **110** may process transition matrix **328** and attempt to identify one or more bridge products **122** for each forbidden transition. In one embodiment, production server **110** identifies one or more bridge products **122** for a forbidden transition using a graph that identifies allowed transitions between products **340**. One example of a graph illustrating allowed transitions is shown in FIG. **4**, which is described below. In a particular embodiment, production server **110** may first attempt to bridge forbidden transitions in transition matrix **328** with one bridge product **122**. If production server **110** is unable to bridge a forbidden transition with one bridge product **122**, production server **110** may then attempt to bridge forbidden transitions in transition matrix **328** with multiple bridge products **122**. Other methods of identifying one or more bridge products **122** for a forbidden transition may be used by production server **110** without departing from the scope of the present invention.

As shown in FIG. **3**D, production server **110** may attempt to identify one bridge product **122** to bridge a forbidden transition. For example, entries **352***b* and **352***d* contain product values of "A," which indicate that product **340***a* may be used to bridge a transition between products **340***b* and **340***e*. This may be confirmed in FIG. **3**D. Entry **352***e* shows that a transition is allowable between product **340***b* and **340***a*, and entry **352***a* shows that a transition is allowable between product **340***a* and **340***e*. As a result, product **340***a* may be used to bridge products **340***b* and **340***e*. Similarly, entries **352***f* and **352***g* contain product values of "E," indicating that product **340***e* may be used to bridge a transition between products **340***a* and **340***c*. However, entries **352***h* and **352***i* still contain a transition value of "f," indicating that the forbidden transition between products **340***b* and **340***c* cannot be bridged with one bridge product **122**.

Because at least one forbidden transition cannot be bridged with one bridge product **122**, production server **110** may attempt to identify multiple bridge products **122** to bridge the remaining forbidden transitions. As shown in FIG. **3**E, entries **352***f* and **352***g* now contain product values of "A" and "E," indicating that products **340***a* and **340***e* may be used to bridge the forbidden transition between products **340***b* and **340***c*. This may also be confirmed in FIG. **3**D. Entry **352***e* shows that a transition is allowable between product **340***b* and **340***a*, entry **352***a* shows that a transition is allowable between product **340***a* and **340***e*, and entry **352***j* shows that a transition is allowable between product **340***e* and **340***c*. As a result, products **340***a* and **340***e* may be used to bridge products **340***b* and **340***c*.

Finally, as shown in FIG. **3**F, production server **110** may insert the production times **354** associated with the bridge products **122** into entries **352**. For example, entry **352***b* contains both a product value identifying product **340***a* and a production time equal to the production time **354***a* of product **340***a*. This indicates that manufacturer **104** could bridge the transition between products **340***b* and **340***e* using product **340***a*, and product **340***a* would be produced for six hours

between products **340***b* and **340***e*. Similarly, entry **352***i* contains product values of "A" and "E," plus production times of six hours and four hours, respectively. This indicates that manufacturer **104** could bridge the transition between products **340***b* and **340***c* using products **340***a* and **340***e*, and products **340***a* and **340***e* would be collectively produced for ten hours.

Although FIGS. **3**A through **3**F illustrate one example of a transition matrix **328** and how production server **110** may process and alter transition matrix **328**, various changes may be made to transition matrix **328** and/or how production server **110** processes transition matrix **328** without departing from the scope of the present invention. For example, transition matrix **328** is illustrated as including production times **354**. In another embodiment, production times **354** could be stored apart from transition matrix **328**. Also, production server **110** is illustrated as replacing transition values in entries **352** with transition time values, product values, and/or production times. In another embodiment, production server **110** could generate one or more separate data structures to store transition time values, product values, and/or production times. Other changes may be made without departing from the scope of the present invention.

FIG. **4** illustrates an example graph **400** identifying allowable transitions used to perform production planning operations. In the illustrated embodiment, graph **400** includes nodes **402** and links **404**. Other embodiments of graph **400** may be used without departing from the scope of the present invention. Also, the information contained in FIG. **4** is for illustration only. In particular, while graph **400** models the information contained in transition matrix **328** in FIGS. **3**A through **3**F, any other suitable information may be modeled by graph **400**.

In one embodiment, graph **400** includes one node **402** for each product **340**. If a direct transition is allowed between two products **340**, a link **404** connects the two nodes **402** associated with those products **340**. In the illustrated embodiment, each link **404** represents a directional connection between two nodes **402**. As a result, nodes **402** and links **404** form a connected, directed graph **400**.

In one embodiment, production server **110** may use graph **400** to identify one or more bridge products **122** that bridge a forbidden transition. For example, as shown in FIG. **4**, no link **404** connects nodes **402***b* and **402***c*, so the transition between products **340***b* and **340***c* may initially appear as a forbidden transition in transition matrix **328**. Production server **110** may identify one or more bridge products **122** to bridge the forbidden transition between products **340***b* and **340***c*.

Production server **110** may use any suitable method to identify one or more bridge products **122** to bridge a forbidden transition. In one embodiment, production server **110** may identify any articulation points in graph **400** between two nodes **402**. An articulation point may represent a particular node **402** in graph **400** that is required to traverse graph **400** from a beginning or source node **402** to an end or destination node **402**. In other words, if a particular node **402** was removed from graph **400** and no path would exist between the source node **402** and the destination node **402**, the particular node **402** would represent an articulation point in graph **400**. As an example, in FIG. **4**, node **402***a* represents an articulation point between nodes **402***b* and **402***c*. If node **402***a* is removed from graph **400**, no path would exist between nodes **402***b* and **402***c*. As a result, the product **340***a* associated with node **402***a* represents a bridge product **122** between products **340***b* and **340***c* associated with nodes **402***b* and **402***c*, respectively.

The identified articulation points may or may not completely bridge a forbidden transition. For example, as shown in FIG. **4**, the use of product **340***a* as a bridge product **122** does not complete the path between nodes **402***b* and **402***c*. As a result, the forbidden transition between products **340***b* and **340***c* cannot be bridged with a single bridge product **122**. In particular, if the articulation points identified by production server **110** do not completely bridge the path between nodes **402***b* and **402***c*, multiple paths may exist between those nodes. In the example above, while node **402***a* is an articulation point between nodes **402***b* and **402***c*, multiple paths exist in graph **400** because the path between nodes **402***b* and **402***c* may include either node **402***d* or node **402***e*. At this point, production server **110** may select one of the multiple paths between nodes **402***b* and **402***c*.

Production server **110** may use any suitable criteria to select one of the paths between nodes **402***b* and **402***c*. In one embodiment, production server **110** selects the shortest path between nodes **402***b* and **402***c*. The "shortest path" may represent a path involving the minimum amount of time needed to produce the products **340** along the path, a path involving the minimum number or quantity of off-spec products, and/or any other suitable path. In a particular embodiment, production server **110** may identify the shortest path between the source and destination nodes **402** using one or more business rules **134**. As a particular example, a business rule **134** may indicate that a user wants production server **110** to minimize the time required to produce a bridge product **122**. Using this business rule **134**, production server **110** would compare the production time **354***d* needed to produce product **340***d* represented by node **402***d* to the production time **354***e* needed to produce product **340***e* represented by node **402***e*. As shown in the transition matrix **328** of FIGS. **3**A through **3**F, production time **354***d* for product **340***d* is eight hours, while production time **354***e* for product **340***e* is four hours. As a result, the shortest path travels through node **402***e*, and production server **110** would select product **340***e* represented by node **402***e* as the second bridge product **122** between nodes **402***b* and **402***c*. As another particular example, a business rule **134** may indicate that the user wants production server **110** to minimize the quantity of off-spec product produced. If node **402***d* represents an end product **118** produced by manufacturer **104** and node **402***e* represents an off-spec product, the shortest path travels through node **402***d*, and production server **110** would select product **340***d* represented by node **402***d* as the second bridge product **122** between nodes **402***b* and **402***c*.

While FIG. **4** illustrates an example of a graph **400** identifying allowable transitions in the production of products **340** by manufacturer **104**, various changes may be made to graph **400** without departing from the scope of the present invention. For example, graph **400** could include any suitable number of nodes **402** and/or links **404**. Also, each pair of connected nodes **402** in FIG. **4** is connected by two links **404**. Two nodes **402** could be connected by a single link **404**. In this case, manufacturer **104** could transition from a first node **402** to a second node **402**, but manufacturer **104** would not be allowed to transition from the second node **402** to the first node **402**.

FIG. **5** illustrates an example method **500** for continuous production planning using a transition matrix. Although method **500** may be described with respect to system **100** of FIG. **1** processing the transition matrix **328** of FIGS. **3**A through **3**F, other systems and/or transition matrices may be used without departing from the scope of the present invention.

Production server **110** initializes the transition matrix **328** at step **502**. This may include, for example, production server **110** generating transition matrix **328** by generating a grid having two axes **350**, where each axis **350** lists the products **340** that may be produced by manufacturer **104**. This may also include production server **110** storing values identifying allowable and forbidden transitions in one or more entries **352** in transition matrix **328**. Production server **110** may store values in entries **352** using any suitable method. For example, production server **110** may use information stored in memory **126** to initialize the entries **352** in transition matrix **328**. Production server **110** could also receive information from a user, such as a user associated with manufacturer **104**, and use the information to initialize the entries **352** in transition matrix **328**. In a particular embodiment, a value of zero in an entry **352** represents a forbidden transition, and a value of one represents an allowable transition.

Production server **110** attempts to reduce transition matrix **328** at step **504**. This may include, for example, production server **110** determining whether any demand exists for the products **340** associated with transition matrix **328**. If demand for a product **340** does not exist, production server **110** may remove the row and column associated with the product **340** from transition matrix **328**. By reducing transition matrix **328**, production server **110** may spend less time processing transition matrix **328** during later steps. In another embodiment, production server **110** need not reduce the size of transition matrix **328**.

Production server **110** inserts the transition times in transition matrix **328** at step **506**. This may include, for example, production server **110** locating each entry **352** that represents an allowable transition. This may also include production server **110** inserting a time value into each identified entry **352**, where the time value identifies how long production equipment **114** produces a transition product **120** when transitioning between two products **340**. This may further include production server **110** locating each entry **352** that represents a forbidden transition and inserting a flag, such as a value of "f," into those entries **352**.

Production server **110** identifies one or more bridge products **122** used to bridge each forbidden transition at step **508**. This may include, for example, production server **110** locating a forbidden transition in transition matrix **328**. This may also include production server **110** using graph **400** to identify one or more bridge products **122** for that forbidden transition. One example of a method for identifying a bridge product **122** for a forbidden transition is shown in FIG. **6**, which is described below. Production server **110** may then insert the identified bridge product or products **122** into the transition matrix **328** at step **510**. This may include, for example, production server **110** storing information that identifies the one or more bridge products **122** in the appropriate entry **352** or entries **352**.

Production server **110** determines an amount of at least one bridge product **122** that could be produced at step **512**. This may include, for example, production server **110** identifying the existing demand for the bridge product **122** by using supply chain planner **136** to analyze the demands of the various entities in the supply chain. This may also include production server **110** identifying the maximum amount of bridge product **122** that can be produced. This may further include production server **110** comparing the quantity of the existing demand with the maximum quantity and identifying any possible additional quantity that could be produced. One example of a method for determining an amount of at least one bridge product **122** to be produced is shown in FIG. **7**, which is described below.

Production server **110** schedules production of products **340** and the bridge products **122** at step **514**. This may include, for example, production server **110** using production scheduler **138** to schedule production of products **340** and the bridge products **122**. Production scheduler **138** may schedule production of one or more of the quantities of the bridge product **122** identified at step **512**, such as the quantity used to satisfy the existing demand and/or the additional quantity. This may further include production server **110** generating a production schedule identifying when each product is to be produced, the quantity of the products to be produced, and any other and/or additional information related to the production of products by manufacturer **104**.

Although FIG. **5** illustrates one example of a method **500** for continuous production planning using a transition matrix, various changes may be made to method **500** without departing from the scope of the present invention. For example, production server **110** need not reduce transition matrix **328** at step **504** and/or replace the transition values in entries **352** with transition times at step **506**.

FIG. **6** illustrates an example method **600** for identifying at least one bridge product **122** that overcomes a forbidden transition in a transition matrix **328**. Although method **600** may be described with respect to system **100** of FIG. **1** processing the transition matrix **328** of FIGS. **3**A through **3**F, other systems and/or transition matrices may be used without departing from the scope of the present invention.

Production server **110** converts transition matrix **328** to a graph **400** at step **602**. This may include, for example, production server **110** creating a node **402** for each product **340** listed in the axes **350** of transition matrix **328**. This may also include production server **110** connecting nodes **402** using links **404**, where each link **404** represents an allowable transition between two products **340**. Production server **110** may, for example, generate graph **400** before reducing transition matrix **328** at step **504** of method **500** of FIG. **5**.

Production server **110** identifies a source node **402** and a destination node **402** in graph **400** at step **604**. This may include, for example, production server **110** identifying the products **340** separated by a forbidden transition. One product **340** may represent the product produced before the transition, and another product **340** may represent the product produced after the transition. Production server **110** may identify the source node **402** as the node **402** associated with the product **340** produced before the transition. Production server **110** may also identify the destination node **402** as the node **402** associated with the product **340** produced after the transition.

Production server **110** identifies any articulation points between the source and destination nodes **402** at step **606**. This may include, for example, production server **110** identifying any nodes **402** in graph **400** that are required to traverse graph **400** from the source node **402** to the destination node **402**. Production server **110** also identifies any nodes **402** in graph **400** that are associated with products **340** having no demand at step **608**. This may include, for example, production server **110** identifying the demand for products **340**, determining if any products **340** lack demand, and identifying any nodes **402** associated with products **340** that lack demand.

Production server **110** determines whether any of the identified nodes **402** associated with products **340** lacking demand are also articulation points at step **610**. If none of the identified nodes **402** are articulation points, production server **110** removes the identified nodes **402** at step **612**. This may include, for example, production server **110** removing the identified nodes **402** from graph **400**. This may also include production server **110** removing any links **404** connected to

the identified nodes **402**. Otherwise, if at least one identified node **402** is also an articulation point, production server **110** removes the identified nodes **402** that are not articulation points at step **614**.

Production server **110** identifies the shortest path between the source and destination nodes **402** at step **616**. This may include, for example, production server **110** using one or more business rules **134** to identify the shortest path. As a particular example, a business rule **134** could identify whether a user prefers to minimize the time required to produce a bridge product **122** or to minimize the quantity of off-spec product produced. Using business rules **134**, production server **110** may select a path through graph **400** between the source and destination nodes **402**.

Production server **110** may identify one or more products **340** associated with the nodes **402** along the shortest path at step **618**. These one or more products **340** represent the bridge between the source and destination nodes **402**. As a result, these products **340** act as bridge products **122** that may be used to overcome a forbidden transition between the products **340** represented by the source and destination nodes **402**.

Although FIG. **6** illustrates one example of a method **600** for identifying at least one bridge product **122** that overcomes a forbidden transition in a transition matrix **328**, various changes may be made to method **600** without departing from the scope of the present invention. For example, production server **110** could identify nodes **402** associated with products **340** that lack demand before identifying any articulation points.

FIG. **7** illustrates an example method **700** for determining an amount of at least one bridge product **122** to be produced. Although method **700** may be described with respect to system **100** of FIG. **1**, other systems may use method **700** without departing from the scope of the present invention.

Production server **110** determines an amount of existing demand for a bridge product **122** at step **702**. This may include, for example, supply chain planner **136** analyzing the demands of the various entities in the supply chain and determining a total existing demand for the bridge product **122**. Production server **110** determines a maximum amount of the bridge product **122** that could be produced by manufacturer **104** at step **704**. Various methods may be used to determine the maximum amount of the bridge product **122** that could be produced by manufacturer **104**. One example is shown in FIG. **8**, which is described below.

Production server **110** determines whether the existing demand for the bridge product **122** is less than the maximum quantity of the bridge product **122** at step **706**. This may include, for example, production server **110** comparing the maximum value determines at step **704** with the value identified at step **702**. If the existing demand equals or is greater than the maximum value, production server **110** determines that manufacturer **104** cannot produce an additional quantity of the bridge product **122** at step **708**. Otherwise, the existing demand is less than the maximum value, and production server **110** determines that manufacturer **104** can produce an additional quantity of the bridge product **122** at step **710**. In one embodiment, the additional quantity of bridge product **122** that could be produced equals the difference between the maximum quantity and the existing demand.

Production server **110** sets a priority of the existing demand of bridge product **122** to a higher level than a priority of the additional quantity at step **712**. The differing priority levels inform production scheduler **138** that the existing demand has a higher importance than the additional quantity of bridge product **122**. Any suitable priority values could be used.

Production server **110** also sets the minimum production length associated with the additional quantity of bridge product **122** to one lot at step **714**. The priority levels and production lengths may be used by production scheduler **138** to schedule production of the bridge product **122**. For example, production scheduler **138** could use the minimum production length and determine that manufacturer **104** cannot produce both a quantity of bridge product **122** used to satisfy the existing demand and the additional quantity of bridge product **122**. In this example, production scheduler **138** could examine the differing priorities and schedule production of the quantity used to satisfy the existing demand while ignoring the additional quantity.

Although FIG. **7** illustrates one example of a method **700** for determining an amount of at least one bridge product **122** to be produced, various changes may be made to method **700** without departing from the scope of the present invention. For example, production server **110** could identify the maximum quantity of bridge product **122** before identifying the existing demand. Also, FIG. **7** illustrates production server **110** setting the priority level of the existing demand higher than the priority of the additional demand. In another embodiment, production server **110** could process lower priorities ahead of higher priorities, and production server **110** could set the priority level of the existing demand lower than the priority of the additional demand at step **712**. In addition, production server **110** need not specify a minimum production length of the additional demand at step **714**. In another embodiment, production server **110** could use the production time **354** associated with the bridge product **122** in the transition matrix.

FIG. **8** illustrates an example method **800** for determining a maximum amount of at least one bridge product **122** to be produced. Although method **800** may be described with respect to system **100** of FIG. **1**, other systems may use method **800** without departing from the scope of the present invention.

Production server **110** identifies one or more pairs of end products **118** associated with a bridge product **122** at step **802**. This may include, for example, production server **110** examining transition matrix **128** and determining whether a bridge product **122** acts as a bridge between one or more pairs of end products **128**. As a particular example, as shown in FIG. **3**D, product **340***e* bridges the transition between products **340***a* and **340***c*, so product **340***e* acts as a bridge product for one pair of end products **340***a* and **340***c*. Product **340***a* bridges the transition between two pairs of products **340***b*, **340***d* and **340***b*, **340***e*.

Production server **110** determines a transition block time for each pair of end products **118** at step **804**. In one embodiment, the transition block time for a bridge product **122** represents the smaller of either (1) the minimum production time **354** of the first end product **118** plus the run time of one lot of bridge product **122**, and (2) the minimum production time **354** of the second end product **118** plus the run time of one lot of bridge product **122**.

The production server **110** determines the number of time units that form a planning horizon at step **806**. This may include, for example, production server **110** identifying the number of time windows **242** in the planning horizon. The time windows **242** could represent hours, days, weeks, or any other suitable time periods.

Production server **110** determines an upper bound on the number of lots of bridge product **122** that could be produced during the planning horizon for each pair of end products **118** at step **808**. In one embodiment, the upper bound for one pair of end products **118** may be determined by dividing the num-

ber of time units in the planning horizon by the transition block time associated with the pair of end products **118**. This value represents the maximum number of times that a transition between the pair of end products **118** could occur during the planning horizon. Assuming that one lot of the bridge product **122** would be produced during each transition, this value also represents the maximum number of lots of bridge product **122** that could be produced during the planning horizon for this pair of end products **118**. In a particular embodiment, the upper bound associated with a pair of end products **118** could be set to zero if the existing demand for either end product **118** in the pair equals zero. The particular method used to identify the upper bound values could, for example, be specified by the user using one or more business rules **134**.

In determining the upper bound for the bridge product **122**, additional rules **134** and production policies could be taken into account. For example, a rule **134** could identify a minimum number of lot runs for a bridge product **122**. As a particular example, rule **134** could state that manufacturer **104** should produce at least "n" lots of bridge product **122** after production of bridge product **122** begins. In this case, the rules **134** for determining the upper bound of bridge product **122** could take the minimum number of lot runs into account when determining the final upper bound.

Safety stock rules **134** could also be taken into account when determining the upper bound for the bridge product **122**. For example, a rule **134** could specify that manufacturer **104** should keep "x" units of a product in stock to account for demand or supply variability. This rule **134** could apply to a particular product, a group of products, or all products produced by manufacturer **104**. The final quantities determined for end products **118**, as well as the computations for bridge products **122**, may take this into account by considering additional requirements for any product as additional sources of demand. These sources of demand could also be given a different priority. For example, demand for end products **118**, estimated demand for bridge products **122** based on the upper bounds, and the safety stock demand could have different priorities.

Production server **110** determines the total number of lots of bridge product **122** that could be produced during the planning horizon at step **810**. This may include, for example, production server **110** using the upper bounds associated with pairs of end products **118** determined at step **808**. In one embodiment, production server **110** may sum the upper bounds over all pairs of end products **118** to determine the total number of lots of bridge product **122**. In another embodiment, production server **110** could identify the maximum upper bound and use the maximum upper bound as the total number of lots of bridge product **122**. Other methods of determining the total number of lots of bridge product **122** to be produced may be used by production server **110** without departing from the scope of the present invention.

Although FIG. **8** illustrates one example of a method **800** for determining a maximum amount of at least one bridge product **122** to be produced, various changes may be made to method **800** without departing from the scope of the present invention. For example, production server **110** could determine the number of time units in a planning horizon before identifying pairs of end products **118**. Also, other methods may be used to determine a maximum amount of at least one bridge product **122** to be produced without departing from the scope of this disclosure. In another embodiment, production server **110** could construct a sample production schedule and use the production schedule to identify the maximum amount of a bridge product **122** to be produced. In a particular embodiment, production server **110** could construct a production schedule that represents the "worst" schedule, or a schedule constructed using the longest transition times between products in the schedule. In addition, the logic illustrated in FIG. **8** could be executed in multiple steps. For example, in each step, production server **110** could process a subset of products **118** (and their associated bridge products **122**) and schedule production of this first subset. Production server **110** could then re-execute the logic for a second subset of products **118** (and their associated bridge products **122**). This may allow, for example, manufacturer **104** to consider different business rules **134** for each subset of products **118**.

Although the present invention has been described with several embodiments, a number of changes, substitutions, variations, alterations, and modifications may be suggested to one skilled in the art, and it is intended that the invention encompass all such changes, substitutions, variations, alterations, and modifications that fall within the spirit and scope of the appended claims.

What is claimed is:

1. A system, comprising:

production equipment that produces a first end product, a second end product, and a transition product during transition from producing the first end product and the second end product;

a production server comprising a processor and memory, wherein the production server identifies the transition product, stores one or more rules in memory; and

when the transition product produced by the production equipment satisfies the one or more rules, the production equipment produces the transition product; and

when the transition product produced by the production equipment does not satisfy the one or more rules, the production server identifies at least one bridge product and the production equipment produces the bridge product.

2. The production system of claim **1**, wherein the production server identifies at least one bridge product by:

generating a transition matrix comprising a source node associated with the first end product and a destination node associated with the second end product; and

identifying one or more articulation points between the source and destinations nodes, wherein each articulation point of the one or more articulation points identifies a bridge product.

3. The production system of claim **1**, wherein the production server receives demand information from a supply chain entity, and the production server further identifies at least one bridge product by:

identifying each of the one or more articulation points associated with a bridge product having no demand; and

removing each of the one or more articulations points associated with a bridge product having no demand.

4. The production system of claim **3**, the demand information comprising existing supply chain demand for a bridge product, and the one or more rules comprises:

determining a maximum amount of the bridge product that the production equipment can produce;

when the existing supply chain demand is less than the maximum amount of the bridge product, the production equipment produces an additional quantity of bridge product equal to the maximum amount of the bridge product minus the total existing supply chain demand; and

when the total existing supply chain demand is greater than the maximum amount of the bridge product, the additional quantity of the bridge product equals zero.

5. The production system of claim 4, wherein the one or more rules further comprises:

set priority of exiting demand higher than priority of additional demand

set minimum campaign length of additional demand to one lot.

6. The production system of claim 4, wherein determining a maximum amount of the bridge product that the production equipment can produce comprises:

identify one or more pairs of end products associated with the bridge product;

determine a transition block time for each pair of end products;

determine a number of time units in a planning horizon;

determine an upper bound of a number of lots of the bridge product for each pair of end products; and

determine a total number of lots of the bridge product that the production equipment can produce using the upper bound of the number of lots of the bridge product.

7. The production system of claim 4, wherein the production server receives demand information by one or more of:

receiving sales information from a point of sales terminal;

receiving sales predictions from one or more of a manufacturer, supplier, and retailer;

receiving availability information of one or more raw materials from a raw material supplier;

receiving sales histories of end products;

receiving price histories of end products; and

receiving demand prediction information for one or more of the first and second end products, the transition product, or the bridge product.

8. A non-transitory computer-readable medium embodied with production software, the software when executed using one or more computers is configured to:

identify a transition product, wherein the transition product is produced by production equipment that produces a first end product, a second end product, and the transition product during transition from producing the first end product and the second end product;

store one or more rules;

direct the production equipment to produce the transition product when the transition product produced by the production equipment satisfies the one or more rules; and

identify at least one bridge product and direct the production equipment to produce the bridge product when the transition product produced by the production equipment does not satisfy the one or more rules.

9. The non-transitory computer-readable medium embodied with production software of claim 8, wherein the software identifies at least one bridge product by:

generating a transition matrix comprising a source node associated with the first end product and a destination node associated with the second end product; and

identifying one or more articulation points between the source and destinations nodes, wherein each articulation point of the one or more articulation points identifies a bridge product.

10. The non-transitory computer-readable medium embodied with production software of claim 8, wherein the software receives demand information from a supply chain entity, and the software further identifies at least one bridge product by:

identifying each of the one or more articulation points associated with a bridge product having no demand; and

removing each of the one or more articulations points associated with a bridge product having no demand.

11. The non-transitory computer-readable medium embodied with production software of claim 10, the demand information comprising existing supply chain demand for a bridge product, and the one or more rules comprises:

determining a maximum amount of the bridge product that the production equipment can produce;

when the existing supply chain demand is less than the maximum amount of the bridge product, the production equipment produces an additional quantity of bridge product equal to the maximum amount of the bridge product minus the total existing supply chain demand; and

when the total existing supply chain demand is greater than the maximum amount of the bridge product, the additional quantity of the bridge product equals zero.

12. The non-transitory computer-readable medium embodied with production software of claim 11, wherein the one or more rules further comprises:

set priority of exiting demand higher than priority of additional demand

set minimum campaign length of additional demand to one lot.

13. The non-transitory computer-readable medium embodied with production software of claim 11, wherein determining a maximum amount of the bridge product that the production equipment can produce comprises:

identify one or more pairs of end products associated with the bridge product;

determine a transition block time for each pair of end products;

determine a number of time units in a planning horizon;

determine an upper bound of a number of lots of the bridge product for each pair of end products; and

determine a total number of lots of the bridge product that the production equipment can produce using the upper bound of the number of lots of the bridge product.

14. The non-transitory computer-readable medium embodied with production software of claim 10, wherein the software receives demand information by one or more of:

receiving sales information from a point of sales terminal;

receiving sales predictions from one or more of a manufacturer, supplier, and retailer;

receiving availability information of one or more raw materials from a raw material supplier;

receiving sales histories of end products;

receiving price histories of end products; and

receiving demand prediction information for one or more of the first and second end products, the transition product, or the bridge product.

15. A method of production comprising:

identifying, by a computer, a transition product, wherein the transition product is produced by production equipment that produces a first end product, a second end product, and the transition product during transition from producing the first end product and the second end product;

storing, by the computer, one or more rules;

directing, by the computer, the production equipment to produce the transition product when the transition product produced by the production equipment satisfies the one or more rules; and

identifying, by the computer, at least one bridge product and direct the production equipment to produce the bridge product when the transition product produced by the production equipment does not satisfy the one or more rules.

16. The method of claim 15, wherein identifying at least one bridge comprises:

generating, by the computer, a transition matrix comprising a source node associated with the first end product and a destination node associated with the second end product; and

identifying, by the computer, one or more articulation points between the source and destinations nodes, wherein each articulation point of the one or more articulation points identifies a bridge product.

17. The method of claim 15, wherein identifying at least one bridge product further comprises:

receiving, by the computer, demand information from a supply chain entity;

identifying, by the computer, each of the one or more articulation points associated with a bridge product having no demand; and

removing, by the computer, each of the one or more articulations points associated with a bridge product having no demand.

18. The method of claim 17, the one or more rules comprises:

determining, by the computer, a maximum amount of the bridge product that the production equipment can produce;

directing, by the computer, the production equipment to produce an additional quantity of bridge product equal to the maximum amount of the bridge product minus the total existing supply chain demand when the existing supply chain demand is less than the maximum amount of the bridge product; and

directing, by the computer, the production equipment to produce no additional quantity of bridge product, when the total existing supply chain demand is greater than the maximum amount of the bridge product.

19. The method of claim 18, wherein the one or more rules further comprises:

set priority of exiting demand higher than priority of additional demand

set minimum campaign length of additional demand to one lot.

20. The method of claim 18, wherein determining a maximum amount of the bridge product that the production equipment can produce comprises:

identify one or more pairs of end products associated with the bridge product;

determine a transition block time for each pair of end products;

determine a number of time units in a planning horizon;

determine an upper bound of a number of lots of the bridge product for each pair of end products; and

determine a total number of lots of the bridge product that the production equipment can produce using the upper bound of the number of lots of the bridge product.

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