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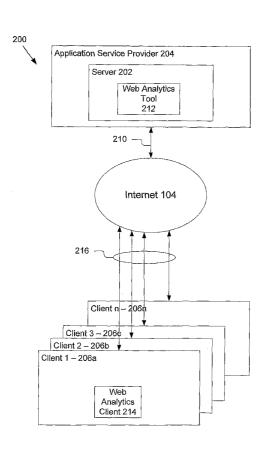
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[Continued on next page]

#### (54) Title: ASP FOR WEB ANALYTICS INCLUDING A REAL-TIME SEGMENTATION WORKBENCH



(57) Abstract: An application service provider system for retrieving and displaying web analytic data, or segmentation workbench, comprises a server and several client computing devices. The server includes a web analytics tool. Each of the clients preferably includes a web analytics client for communication with the server. The application service provider system is architecture allows web analytics service to be provided to users with an application service provider where the web traffic information for different users can be segregated and share a single server while communicating with different clients of different user companies. The present invention also includes a number of methods for retrieving and presenting web analytics data.

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# ASP FOR WEB ANALYTICS INCLUDING A REAL-TIME SEGMENTATION WORKBENCH

### Inventor:

#### Brett M. Error

## CROSS REFERENCE TO RELATED APPLICATIONS

[0001] This application claims the benefit of U.S. Provisional Application No. 60/688,167, filed June 6, 2005, entitled "ASP For Web Analytics Including A Real-Time Segmentation Workbench," by Brett M. Error, and U.S. Patent Application No. 11/422,129, filed June 5, 2006, entitled "ASP for Web Analytics Including a Real-Time Segmentation Workbench," by Brett M. Error, both of which are incorporated by reference in their entirety.

#### BACKGROUND OF THE INVENTION

#### 15 Field of the Invention

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[0002] This invention relates generally to systems and methods for web analytics. More particularly, the present invention relates to an application service provider system and methods for providing a segmentation workbench for manipulation and display of web traffic data on a real-time basis.

#### 20 Description of the Related Art

[0003] Web analytics refers to the analysis of data created by website usage. For instance, web analytics can be used to mine visitor traffic data. A variety of visitor traffic data is measured such as what browser is being used, what links on a given web page were selected, whether a product was purchase, etc. There are number of web analytics tools presently available such as Site Catalyst version 11 from Omniture of Orem, Utah. These tools are able to capture data on website usage, and responsive to a user's request display a variety of different metrics on website usage such fallout/conversion, A/B testing, etc.

[0004] One prior art method for presenting web analytics data to the user is on-line reporting. While on-line reporting can provide data at relatively high speeds and has some presentation flexibility using an HTML format, it significantly limits the data that is available to the user. Typically, the data is provided by extracting data from a database using in a set number of pre-defined reports. The user's ability to segregate the data, produce different reports, and look at the data with different combinations of metrics is severely limited. Thus while the user is able to view data on web traffic, it is often not the data that is most valuable to the user. Therefore, the problem with such on-line systems is that the user does not have the flexibility to get the data they desire and based on different slices of a metric.

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[0005] Another method for presenting web traffic data to the user is by providing access to the data warehouse or database. Such an approach gives the user the ability to slice and manipulate the data as they desire to provide the reports that are most valuable to them. Such direct access also provides them with the flexibility to answer any question about the data presented, such system are typically very complex and difficult to use. In many cases, despite the availability of general database tools and user interfaces, a non-technical user cannot interact, query and generated the reports needed. Typically, business users work with a database programmer to extract and format the data as needed from the data warehouses. Moreover, such systems can be slow when there are many users trying to access the same date warehouse.

[0006] Thus, there is a need for an application service provider model for providing a segmentation workbench for manipulation and display of web traffic data that solves the above shortcomings of the prior art such as real-time delivery of data.

#### SUMMARY OF THE INVENTION

[0007] The system of the present invention provides an application service provider system for retrieving and displaying web analytic data, or segmentation workbench. The present invention preferably comprises a server and several client computing devices. The server includes a web analytics tool. Each of the clients preferably includes a web analytics client for communication with the server. This architecture is particularly advantageous because the users are able to have rich functionality of a web analytics tool including the segmentation workbench and access to the data in real time. The application service provider system is architecture allows web analytics service to be provided to users with an application

service provider where the web traffic information for different users can be segregated and share a single server while communicating with different clients of different user companies. The present invention also includes a number of methods for retrieving and presenting web analytics data.

#### THE BRIEF DESCRIPTION OF THE DRAWINGS

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- [0008] Figure 1 is a block diagram of a first embodiment of a system for providing a segmentation workbench for manipulation and display of web traffic data on a real-time basis according to the present invention.
- [0009] Figure 2 is a block diagram of a second embodiment of an exemplary embodiment of the system for providing a segmentation workbench on a real-time basis in a client/server architecture.
- [0010] Figure 3 is a block diagram of a third embodiment of a system for providing a segmentation workbench for web analytics according to the present invention.
- [0011] Figure 4 is a block diagram of a preferred embodiment of a workbench network according to the present invention.
- [0012] Figure 5 is a diagram of the data relationships and their presentation by the segmentation workbench.
- [0013] Figure 6 illustrates an exemplary embodiment for a workbench tool bar.
- [0014] Figure 7A to 7V are exemplary graphical user interfaces provided by the segmentation workbench of the present invention.

#### **DETAILED DESCRIPTION OF THE EMBODIMENTS**

[0015] The present invention provides an application service provider model for providing a segmentation workbench for manipulation and display of web traffic data on a real-time basis. The present invention advantageously combines the best features of on-line reporting systems and direct access to data warehouse with an application service provider segmentation workbench that: 1) provides fast access to the data in real time, 2) is easy for the user to manipulate and filter the data, and 3) is flexible and allows the user to present the data in numerous desired formats.

## Basic System

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[0016] A segmentation workbench system 100 of the present invention providing web analytics analysis capability using a first computing device 102 and a second computing device 104 is shown in Figure 1. The system 100 preferably includes a first computing device 102, a network 104 and a second computing device 106. The present invention will now be described in the context of a single first computing device 102 communicating with a single second computing device 106 for ease of understanding and convenience; however, a more typical application may be first computing device 102 communicating with many second computing devices 106. In general, the present invention provides a web analytics tool with flexibility and speed that operates using the network 104, the first computing device 102 and the second computing device 106.

[0017] The first computing device 102 is a conventional computing device such as a server and includes a connection to the network via line 110 and is capable of executing various programs such as the present invention. The first computing device 102 preferably includes storage devices for temporary and permanent storage such as memory and hard disk drive arrays. The first computing device 102 includes applications, programs and other code executable on the first computing device 102. The computing device 102 preferably includes a web analytics tool 112 and operates as a web server for web analytics and reporting for providing data from a data set representing interaction with web pages such as SiteCatlyst V.11 provided by Omniture of Orem, Utah. The web analytics tool 112 also includes a segmentation workbench; the functionality it provides, the user interfaces it generates and its operation in disclosed in detail below. When operating on the first computing device 102 these tools provide data to the second computing device 106 for presentation to the user. An exemplary display of such information by the second computing device 106 is shown below with reference to Figures 5 et seq.

[0018] The network 104 is any one of a conventional type such as the Internet, a local area network (LAN), wireless network, or a wide area network (WAN). The network has predefined protocols for sending packets of data between devices coupled to the network 104. The network 104 may be of any conventional types and have any one of various topologies.

[0019] The second computing device 106 is a conventional computing device such as a personal computer, but also includes programs or code providing the segmentation workbench capability of the present invention. The second computing device 106 includes a web analytics client 114 responsive to the web analytics tool 112 of the first computing device 202 and user input to meet the web analytics and reporting needs of the user.

## Client/Server Architecture

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[0020] Referring now to Figure 2, a second embodiment of the present invention is shown. Figure 2 illustrates how the present invention may be used in a client/server architecture to optimize the communication between a server 202 and several client computing devices 1-n 206a-206n. The present invention preferably uses an application service provider system 204 to provide the web analytics functionality. While only a single server 202 is shown, the application service provider system 204 could include a plurality of web servers, various other servers and backend architectures to provide the web analytics functionality according to an application service provider model. The server 202 preferably comprises a web analytics tool 212 similar to that of Figure 1. With multiple client computing devices 206a-206n, the network connections of each greatly increase the amount of data that must be transferred. Each of the clients 206a-206n preferably includes a web analytics client 214 for communication with the server 202. This architecture is particularly advantageous because the users are able to have rich functionality of a web analytics tool and access to the data in real time. Moreover, this architecture allows web analytics service to be provided to users with an application service provider where the web traffic information for different users can be segregated and share a single server while communicating with different clients of different user companies. The architecture that supports this model is described in more detail below.

## Application Service Provider Architecture

[0021] Referring now to Figure 3, there is shown an example architecture 300 for practicing the present invention according to the third embodiment. One skilled in the art will

recognize that the invention can be practiced using other embodiments that differ from the examples shown.

[0022] Workbench Java client 301 runs on a personal computer 106/206 for viewing and interacting with website usage reports. Client 301 sends reports to display 307 (or other output device) for output to the user. Workbench network 302 is a centralized network for handling and responding to client requests for data on website usage.

[0023] In one embodiment, the user interface is implemented using a known environment such as Macromedia Flex, Java, DHTML, or any combination thereof.

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[0024] In one embodiment, the components shown in Figure 3 operate as follows. When a report is to be displayed, workbench Java client 301 sends query 303 to network 302, specifying which reports are requested, and optionally specifying one or more filters for the reports. In one embodiment, query 303 is in XML format.

[0025] In response to query 303, the workbench network 302 returns hashed data 304 that contains an encoded representation of the report data. For example, hashed data 304 may specify, in hash coded terms, the number of visitors that were using a specific web browser and that visited the website within a specified time period. This hashed data 304 is received by client 301.

[0026] Client 301 stores, in local cache 309, a list of previously received and decoded hash codes, so that it can correctly interpret a hash code that it has encountered previously. In one embodiment, local cache 309 is cleared at the end of a session, so that only those codes previously received in the same session are stored in cache 309. In other embodiments, local cache 309 is implemented in a more persistent or less persistent fashion, depending on user needs.

[0027] Upon receiving hashed data 304, client 301 consults cache 309; if cache 309 contains the hash code(s) in data 304 (in other words, if client 301 has previously received data containing the same hash code), client 301 can interpret the meaning of the hash-coded data without any further communication with network 302. If hash code(s) from data 304 is/are not present in cache 309, client 301 sends hash query 305 to network 302; network 302 responds by sending hash translation 306 to client 301. Hash translation 306 provides client 301 with the meaning of hash terms (for example, specifying that hash term #299 signifies a

user using Internet Explorer 6.0). In one embodiment, client 301 stores this meaning in cache 309 for future use.

[0028] Once client 301 has received sufficient data to generate a report, it sends a report 308 to display 307 for output to the user. In one embodiment, if some hash meanings have not yet been received, client 301 still sends report 308, and report 308 states that certain hash terms are unknown. In another embodiment, client 301 displays an error message and/or waits until more complete hash meaning data is available.

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[0029] The user can interact with the displayed report 308 via user input device 330 such as a mouse, keyboard, or the like. The user can click on areas within report 308; when the user clicks on an area that can be interpreted as a filter, client 301 generates and sends a new query 303 containing the new report filter criteria. The above process then repeats, and an updated report 308 is sent to display 307.

[0030] Referring now to Figure 4, there is shown an example of an architecture for workbench network 302 according to one embodiment. Network 302 includes any number of front-end web servers 401 that receive queries 303, 305 from client 301, and any number of back-end servers 402 that obtain data from storage, analyze the obtained data, and send report data back to client 301. Back-end servers 402 send an appropriate data set to client 301 based on the filter request. For example, if a filter request specifies that the user is only interested in visitors that used a particular web browser, back-end servers 402 remove the data that does not match the specified criterion, and only forward to client 301 the data that does match. Conceptually, back-end servers 402 are applying a movable filter bar to the data set, maintaining consistency in the views into the data while changing the size of the data set according to the filter request.

[0031] Database 403 contains website visitation data, which in one embodiment is stored in a binary format stored in some storage medium such as a hard drive. In one embodiment, the website visitation data is broken up into files, or "bricks", to facilitate extraction of portions of the data. When servers 402 extract data from database 403, they are provided with specific bricks that match the criteria.

[0032] In one embodiment, when the user requests a report showing website visitation data for a specified time period, back-end servers 402 extract data from database 403 that contains web visitation logs and/or statistics. In one embodiment, servers 402 obtain data

from database 403 that represents a snapshot of website visitation over a specified time period. Servers 402 then store this website visitation data in temporary local storage (such as random access memory), using for example a binary format that is encoded according to a hash algorithm so as to minimize bandwidth usage. In one embodiment, this binary format is identical to the format used in database 403, so that no file format translation need be performed when servers 402 extract data from database 403. Servers 402 and then apply filters as requested, and send the filtered data to client 301.

[0033] In one embodiment, whenever the user requests a broader date range for website visitation data, back-end servers 402 perform a new data extraction from database 403. However, when the user narrows the date range from a previously specified range, no new data extraction is performed; rather back-end servers 402 filter the previously extracted data according to the new filter parameters.

### Segmentation Workbench Functionality

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(referred to collectively below as the segmentation workbench) allow users to mine sampled Data Warehouse data in real-time. The segmentation workbench provides a fast, responsive way for users to perform advanced analysis on data warehouse-style data via a graphical user interface. Users can launch various pre-packaged reports onto a single workspace and easily click on any data item to filter the entire result set by that item. This allows users to quickly answer questions such as "What were the top referrers that drove visits in which the user purchased Item X or Item Y and viewed the Clearance Sale page?" The results are returned almost instantaneously, enabling users to analyze the effects of combinations of factors.

[0035] The basic functionality provided by the segmentation workbench is to allow users select various reports, add items to the filter from within those reports, and quickly see the resulting change based on this virtual "WHERE" clause. The web analytics tool provides Page View, Visit and Visitor groupings that support the virtual "WHERE" clauses. All dimensions (Browsers, Products, etc.) technically offer the visit, visitor (hourly, daily, weekly, monthly, quarterly, yearly) and page view metrics, as well as the commerce metrics. The workbench supports various dimensions and metric, example of which are provided in Appendix A and B, respectively.

[0036] A particular advantage of the segmentation workbench is that it is able to return a response to a query or change to a report in real-time using sampled data from the data warehouse. By real-time, we refer here to the ability of the segmentation workbench to gather and display results within seconds for most filters, more specifically within 2 to 3 seconds.

Another advantage of the segmentation workbench is that it is presentation of data as well as making it downloadable. The workbench allows the user to download the Segmentation Workbench results in the standard download formats (currently HTML, PDF, RTF, Excel, CSV), at the window level. In one embodiment, a reportlet is downloadable in all of the standard download formats. The downloaded report shows the filter and data set information. The workbench also provides for PDF download of the workbench canvas (WYSIWYG) or a download of the workbench canvas to a spreadsheet where each report window is a different worksheet.

## 15 Workbench User Interface Functionality

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[0038] Figure 5 is a high level overview of the data relationships and their presentation by the segmentation workbench.

[0039] A user can select any available report from the Reports menu, which launches a report window on the workbench "canvas." The user can also right-click at any time on the canvas to launch the Reports menu. When a report is launched, a mini version of that report is immediately displayed. The report window displays the default metric(s), and the data will be sorted by that metric, the system 300 defaults to visits. The user can customize the Default metric in the canvas Display Options, and even set them on a per-report basis. The user can change the metric(s) and add additional metrics (up to 10). The default number of data rows shown is 10, but the user can adjust this in the canvas Display Options.

[0040] The reports are provided in windows or containers that have functionality similar to common windows. For example, the reports include the ability to drag edges to change the height and width; ability to minimize, delete, and maximize; ability to reposition/rearrange windows on the canvas by dragging the window title bar. Further, the reports include: functionality to allow the user to drag the column margins to resize column

width, data shown in the reports always reflects the current filter; and resizing or moving saves state, such that if the user does a hard refresh on the browser, the canvas looks the same. Various report views (taking the concepts familiar to the user in the standard online reports) are available including: View, Ranked, Over Time, Trended, Fall-out report, C&A, Graphical, Most Improved, Gantt, Tabular, Raw Data and Flexible. The workbench also allows the creation of custom reports. The workbench creates a "custom" report that allows the user to build a custom report with Date, Metric and Dimension axis (similar to Data Extract or the Excel Client Data Blocks). Furthermore, the workbench allows the user to switch between these reports or views, by providing a series of icons as will be shown in the drawings for switching between any of the views.

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[0041] In addition to the concept of a workbench canvas, the present invention also maintains a corresponding project. The can save and later re-open a workbench project. When a user saves a project, the data set, filters, reports, and canvas appearance are all preserved. When a user opens a saved project, everything should look exactly as he left it. For example, if a user loaded data in January 2005, then on January 15 saved the project, and then opened that project again on Jan 18...in this case, the data set is technically different. The user is either warned that the user cannot specify a data set date range that includes time in the future or the workbench loads data up through January 18, and warns the user that data shown has changed because more data was added to the data set. Users can share workbench projects with other users. The owner can save over the original shared project (application should alert the user and remind her that she is saving the "networked" version). Non-owners can open shared projects, but any auto-save should actually apply to their own copy. When they explicitly click "Save project", they are prompted that they're using a shared project and can save their own copy in their own folder. Any time the user tries to leave an unsaved, altered project, the workbench prompts him: "Any changes that you have made will be lost. Are you sure you want to proceed?" For example, if the user clicks the "New Project" icon or the "Open Project" icon, the application prompts him appropriately. Workbench performs an "auto-save" on open projects periodically. By default, the workbench auto-saves the project every 5 minutes. The user can customize this auto-save frequency. Also, this can be combined with a limited versioning system, such that users could theoretically "undo" changes to the last version. If the workbench ever ends a session with the user (due to inactivity), it first saves everything as-is so that next time the user can begin where he left off. If the user has been inactive in a workbench for 15 minutes, the application prompts the user,

asking him if he wants to continue to use the workbench. If the user doesn't respond to the prompt within 5 minutes, then the application saves the project for the user to access later, and will free up the workbench slot. The application updates the display, indicating that it prompted the user and did not receive a response, so it saved the project and has closed the workbench.

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The canvas also enables the workbench canvas to provide user definable data filters. The workbench allows the user to apply two types of canvas filters: date and segment. The user can filter the data by date, and the workbench preferably allows the user selects several different over-time or trended reports. The default is to force the same level of granularity for all reports. The user can also customize the granularity on a per-report basis. The user can filter the data by segment. Using tools such as a segment builder interface as described in co-pending U.S. Patent Application No. 11/313,445, filed December 20, 2005, entitled, "Creation Of Segmentation Definitions" which is incorporated herein by reference, the user can create segment definition for grouping and filtering the data. The workbench allows the user to select a segment to be used in filtering – e.g., a user can click on the funnel icon next to an element, which automatically adds that element to the filter. In one embodiment, the funnel icon is a toggle switch to add-to-filter or remove-from-filter. Right-clicking on the funnel icon will show an options menu that allows the user to choose functional options such as Change to "AND," Change to "OR, or "Remove from filter"

[0043] Finally, there are additional features provided by the workbench. For example, the workbench allows the user to set the sampling rate for the raw data that is used to generate the data warehouse or set used by the workbench. The workbench interface can be combined with other user interfaces provided by the web analytics tool 112/212 such as also the Data Warehouse interface. The workbench also the user to "Undo" actions or versions as was briefly noted above. The workbench also the user to store their working environment. The user can save everything associated with the workbench view – including report suite, date range, sample rate, etc.

[0044] Figure 6 illustrates a diagram of exemplary embodiment for a workbench tool bar that can be added to other user interfaces, and that also shows the screens or interfaces that the user transitions to based on selection of the buttons in the workbench tool bar.

[0045] Referring now to Figure 7A to 7V, exemplary graphical user interfaces provided by the segmentation workbench of the present invention will be shown and described.

[0046] Figure 7A is a graphical user interface that is displayed in response to the data warehouse tab.

[0047] Figure 7B is a graphical user interface that is displayed if the user does not have a license and is not an administrator. The user interface directs the user to contact their local administrator to find out about the workbench service.

[00100] Figure 7C is a graphical user interface that is displayed if the user has a license. The purpose of this page is to explain to first-time users what the workbench is, and allow them to transition into using it.

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[0048] Figure 7D is a graphical user interface that is displayed if the user has workbench license, but no servers are available (concurrent license model only). The web analytics tool 112/212 continues to reserve the user's place in the queue as long as they remain on this page. If the user wants to leave this page and continue to remain in the queue, the web analytics tool 112/212 reserves the user's place and simply notifies the user via email when a workbench becomes available for use. This allows the user to leave this page or even log out of web analytics tool 112/212. The web analytics tool 112/212 sends the availability notification, an example of which is shown in Figure 7E, and workbench reserves my login for 15 minutes. If the user does not access the workbench within those 15 minutes, the workbench will become available for others to use.

[0049] Figure 7F is a graphical user interface that is displayed if the user has workbench license, but no servers are available (dedicated user license model only). If the user is an administrator, he can see the session length for each of the current workbench users. If the user is an administrator, when he moves the cursor over the user names, a tooltip will display the user's company if the company differs from the one he's currently logged into. The status bar could just be an animated gif that takes a predetermined time to fill. Every predetermined time, the page will refresh and the status bar will continue to fill.

[0050] Figure 7G is a graphical user interface that is displayed if actually has access to both license models but there are no servers available in either group (highly unlikely scenario).

[0051] Figure 7H is a graphical user interface that is displayed where the user has workbench user license and server is available, but the user doesn't have any existing projects (all first-time users). The user interface provides load time estimates / recommendations on this screen.

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- [0052] Figure 7I is a graphical user interface that is displayed where the user has workbench user license, a server is available, and the user has existing projects. If a user has an existing project, the workbench defaults to the "load last project" option, since it's highly likely they'll want to continue where they left off. If the workbench detects that the user left last time without saving his final changes, then the "Open last auto-saved project version" option is displayed. If the user saved his final changes, then that "Open last auto-saved…" option should be replaced with: "Open most recent project: [project name]".
- [0053] Figure 7J is a graphical user interface that is displayed when the workbench data is being loaded.
  - [0054] Figure 7K is a graphical user interface for a blank workbench canvas. Until at least a single report and at least a single filter is applied, the "To begin..." text is be displayed by the user interface. Once a report and filter are applied, the "To begin..." text either disappears or changes to a dark color. To begin using the workbench, the user selects reports by clicking on the Reports button above to launch the Reports palette, or right-click anywhere on this canvas. Then the user clicks on the Filter button above to apply date or segment filters to your report data.
  - [0055] Figure 7L is a graphical user interface for a blank workbench canvas with different parts of the workbench canvas parts labeled. This illustrates the main functional components of the workbench. The Workbench toolbar allows a number of operations including: Create new project, Open existing project, Save project, Print canvas, Download canvas (for example in PDF or Excel), Display Options (with default number of rows and metrics), Help, Clear canvas, Update canvas. An Auto-update option enabled means that clicking on the filter icons (the "funnels") takes effect immediately. If the auto-update option is disabled, then the user can click on several filter icons, and the hit the "Update" button for

all changes to take effect at once. The default is to "Auto-update". An example user interface for the Auto update functionality is shown in Figure 7M.

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[00101] Figure 7N is a graphical representation of an exemplary user interface for reports. The report windows general components including: Tabs to select views, a Toolbar, an Options section (yellow subheader in the online reports), Graphs and Tables. The user can customize the report window with Dashboard functionality to show or hide graph, table, etc. The user can click the "x" to remove any section where applicable. To get the section back, the user can right-click within the window and choose "Show Graph", "Show Details Table", etc. Or, the user can click on a "Display Options" icon in the report window toolbar. It is possible for a user to remove all sections and have an "empty" report window. If the report window is empty, then text appears that instructs the user on how to display sections (similar to the canvas behavior on start-up). The active window is shown in a visually distinct manner such as in a Different window color, with brighter icons and controls, or bold in the report list in the header. The filter icons ("funnels") are used to apply any filter by clicking on the funnel icon in the report window and implies an "OR Visits where [dimension] = [selected item]" If the user has launched duplicate reports (Browsers, in this example), then numbers are added after the duplicate window names to differentiate them. If the user clicks on any link in the Reports or Filter description section, the applicable window comes into focus (or launches if necessary). If a user clicks on a segment filter element, then the Segment Builder launches or comes into focus. If a user clicks on the date filter text, then the calendar palette launches or comes into focus. If a user clicks on any of the reports listed, then that report comes into focus. Windows don't change size unless the user specifically resizes them. Scrollbars will appear where needed.

[0056] Figure 7O is a graphical representation of an exemplary user interface for reports with the reports menu open. The user can right-click anywhere on the canvas to select the desired report.

[0057] Figure 7P is a graphical representation of an exemplary user interface for the date filter. The Range tab is similar to the standard calendar, except the "Run Report" button text will display "Apply Date".

[0058] Figure 7Q is a graphical representation of an exemplary user interface for the segmentation filter. The "Apply Segment" button applies whatever is currently shown in this

palette when selected. So, for example, the user can actually clear any active segment filter by clearing the canvas in the builder and then clicking "Apply Segment".

[0059] Figure 7R is a graphical representation of an exemplary user interface for the metric selector popup window. Any of the applicable option selectors are available within the workbench. For example, the Ranked metric selector is shown. If the Trended view is supported, then the "Select Items to Trend" popup will need to be available, etc.

[0060] Figures 7S and 7T are a graphical representation of an exemplary user interface for the Save and Open dialogs windows.

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[0061] Figure 7U is a graphical representation of an exemplary user interface for the Report window detail.

[0062] Figure 7V is a graphical representation of an exemplary user interface for a pop up window for setting the permissions or define a group. Administrators can create groups that have access to the Segmentation Workbench. In this way, they can control who has access to which report suites for the workbench. Administrators can put certain people in the "concurrent licenses" group, and other people in the "shared cluster" group (assuming that the company has purchased some of both). If the company doesn't have licenses, then the Information Page option is listed.

[0063] While the present invention has been described with reference to certain preferred embodiments, those skilled in the art will recognize that various modifications may be provided. For example, back-end servers 402 may have a variety of topologies and arrangements. Variations upon and modifications to the preferred embodiments are provided for by the present invention.

## Appendix A

# Example Dimensions

	Version	
Report Name	1.0	
Browser Height		
Browser Types		manufactures decreased and the second
Browser Width		
P		
Browsers		
Campaigns	-	
Categories		•
Cities		
Cities		
Clicks to Page		
Commerce Classifications		
Connection Types		
71		
Cookies	***************************************	
Countries		
Countries		
CrossSell		
Custom Insight Variables (Commerce) 1 - y		
Custom Insight Variables (Traffic) 1 - x		
owners and gave variables (Hallie) 1 · A		
Custom Links		
Customer Loyalty		
Days Before First Purchase		
Days Since Last Purchase		

Domains	
Entry Pages	
Exit Links	
Exit Pages	
Fall-out	
File Downloads	
Full Domains	
Full Paths	
Hierarchies (1-x)	
Java	
JavaScript	
JavaScript Version	
Key Visitors	
Languages	
Longest Paths	
Mobile Devices	
Monitor Color Depths	
Monitor Resolutions	
Natural Search Engines	
Natural Search Keywords	
Natural Search Page Rank	
Netscape Plug-ins	
Next Page	

1	1
,	

Single-page Visits	
Site Sections	
States	
Time Spent on Page	
Time Spent on Site	
Time Spent per Visit	
Time Zones	
Top-level Domains	
Traffic Classifications	
U.S. DMA	
U.S. States	
Visit Number	
ZIP/Postal Codes	

## Appendix B

# Example Metrics

Metric	
Page Views	
Visits	
Hourly Unique Visitors	
Daily Unique Visitors	
Weekly Unique Visitors	
Monthly Unique Visitors	
Quarterly Unique Visitors	
Yearly Unique Visitors	
Revenue	
Orders	***************************************
Units	
Cart Opens	
Cart Adds	
Cart Removes	
Cart Views	
Checkouts	
Custom Events	
Occurrences (the Product View, Campaign Click-thru, instance equivalents)	
Participation Metrics	

	•	
Calculated Metrics		]

# Appendix C

# Report Organization

# 1. Current status in online reports:

Module	Category	Report
Commerce	Purchases	C&A
Commerce	Purchases	Revenue
Commerce	Purchases	Orders
Commerce	Purchases	Units
Commerce	Shopping Cart	C&A
Commerce	Shopping Cart	Cart Opens
Commerce	Shopping Cart	Cart Views
Commerce	Shopping Cart	Cart Additions
Commerce	Shopping Cart	Cart Removals
Commerce	Shopping Cart	Checkouts
Commerce	Custom Events	Custom Event 1
Commerce	Custom Events	Custom Event X
Commerce	Products	C&A
Commerce	Products	Products
Commerce	Products	Cross Sell
Commerce	Products	Categories
Commerce	Campaigns	C&A
Commerce	Campaigns	Tracking Code
Commerce	Campaigns	Creative Elements

Commerce	Campaigns	Campaigns
Commerce	Campaigns	Campaign Classifications
Commerce	Customer Loyalty	Customer Loyalty
Commerce	Sales Cycle	Days before first purchase
Commerce	Sales Cycle	Days since last purchase
Commerce	Sales Cycle	Visit Number
Commerce	Sales Cycle	Daily Unique Customers
Commerce	Sales Cycle	Weekly Unique Customers
Commerce	Sales Cycle	Monthly Unique Customers
Commerce	Sales Cycle	Quarterly Unique Customers
Commerce	Sales Cycle	Yearly Unique Customers
Commerce	Finding Methods	Referring Domains
Commerce	Finding Methods	Original Referring Domains
Commerce	Finding Methods	All Search Engines
Commerce	Finding Methods	Paid Search Engines
Commerce	Finding Methods	Natural Search Engines
Commerce	Finding Methods	All Search Keywords
Commerce	Finding Methods	Paid Search Keywords
Commerce	Finding Methods	Natural Search Keywords
Commerce	Finding Methods	Natural Search Page Rank
Commerce	Visitor Profile	Top Level Domains
Commerce	Visitor Profile	Languages
Commerce	Visitor Profile	Time Zones

Visitor Profile	States
Visitor Profile	ZIP/Postal Codes
Visitor Profile	Domains
Technology	Browsers
Technology	Operating Systems
Technology	Monitor Resolutions
Site Path	Page Value
Site Path	Entry Pages
Site Path	Original Entry Pages
Site Path	Pages per Visit
Site Path	Time Spent on Site
Site Path	Site Sections
Custom Evars	Evar 1
Custom Evars	Evar X
Site Traffic	Page Views
Site Traffic	Hourly Unique Visitors
Site Traffic	Daily Unique Visitors
Site Traffic	Weekly Unique Visitors
Site Traffic	Monthly Unique Visitors
Site Traffic	Quarterly Unique Visitors
Site Traffic	Yearly Unique Visitors
Site Traffic	Visits
Site Traffic	File Downloads
	Visitor Profile  Visitor Profile  Technology  Technology  Site Path  Site Path  Site Path  Site Path  Site Path  Custom Evars  Custom Evars  Site Traffic  Site Traffic  Site Traffic  Site Traffic  Site Traffic  Site Traffic  Site Traffic

Traffic	Finding Methods	Referring Domains
Traffic	Finding Methods	Referrers
Traffic	Finding Methods	All Search Engines
Traffic	Finding Methods	Paid Search Engines
Traffic	Finding Methods	Natural Search Engines
Traffic	Finding Methods	All Search Keywords
Traffic	Finding Methods	Paid Search Keywords
Traffic	Finding Methods	Natural Search Keywords
Traffic	Finding Methods	Return Frequency
Traffic	Finding Methods	Daily Return Visits
Traffic	Finding Methods	Return Visits
Traffic	Finding Methods	Visit Number
Traffic	Visitor Profile	Domains
Traffic	Visitor Profile	Full Domains
Traffic	Visitor Profile	Top Level Domains
Traffic	Visitor Profile	Languages
Traffic	Visitor Profile	Time Zones
Traffic	Visitor Profile	Visitor Detail
Traffic	Visitor Profile	Last 100 Visitors
Traffic	Visitor Profile	User Home Page
Traffic	Visitor Profile	Key Visitors
Traffic	Visitor Profile	Pages viewed by Key . Visitors

Traffic	GeoSegmentation	Countries
Traffic	GeoSegmentation	Regions
Traffic	GeoSegmentation	Cities
Traffic	GeoSegmentation	U.S. States
Traffic	GeoSegmentation	U.S. DMA
Traffic	Technology	Browser Types
Traffic	Technology	Browsers
Traffic	Technology	Mobile Devices
Traffic	Technology	Browser Width
Traffic	Technology	Browser Height
Traffic	Technology	Operating Systems
Traffic	Technology	Monitor Color Depths
Traffic	Technology	Monitor Resolutions
Traffic	Technology	Netscape Plug-ins
Traffic	Technology	Java
Traffic	Technology	JavaScript
Traffic	Technology	JavaScript Versions
Traffic	Technology	Cookies
Traffic	Technology	Connection Types
Traffic	Segmentation	Most Popular Pages
Traffic	Segmentation	Most Popular Site Sections
Traffic	Segmentation	Most Popular Servers
Traffic	Custom Insight	Custom Links

Traffic	Custom Insight	Custom Insight 1
Traffic	Custom Insight	Custom Insight X
Paths	Pages	Page Summary
Paths	Pages	Page Value
Paths	Pages	Most Popular Pages
Paths	Pages	Reloads
Paths	Pages	Clicks to Page
Paths	Pages	Time Spent on Page
Paths	Pages	Pages Not Found
Paths	Entries & Exits	Entry Pages
Paths	Entries & Exits	Exit Pages
Paths	Entries & Exits	Exit Links
Paths	Complete Paths	Full Paths
Paths	Complete Paths	Longest Paths
Paths	Complete Paths	Path Length
Paths	Complete Paths	Time Spent per Visit
Paths	Complete Paths	Single-page Visits
Paths	Advanced Analysis	Previous Page
Paths	Advanced Analysis	Next Page
Paths	Advanced Analysis	Previous Page Flow
Paths	Advanced Analysis	Next Page Flow
Paths	Advanced Analysis	PathFinder
Paths	Advanced Analysis	Fall-out

 $Audience\hbox{-centric approach:}$ 

Where are they located?		
	GeoSegmentation	
		Cities
		Regions
	Annual Programme Control	Countries
		Ú.S. DMA
		U.S. States
	Visitor Profile	andre same or an experience independent or all the delication of the control of t
		Top Level Domains
		Domains
		Full Domains
		ZIP/Postal Codes
,		States
		Time Zones
		Languages
		User Home Page
		Last 100 Visitors
		Visitor Detail
What technologies do they	) Nacon	البريس - ــ مناه
se?		
	Technology	
		Browser Types
	Ĭ	Î

Browsers

Browser Height

Browser Width

Cookies

Java

JavaScript

JavaScript Versions

Netscape Plug-ins

Monitor Color

Depths

Monitor

Resolutions

Operating Systems

Connection Types

Mobile Devices

Who brought them here?

Web Searches

All Search Engines

Paid Search
Engines

Natural Search
Engines

All Search
Keywords

Paid Search
Keywords

Natural Search
Keywords

	Natural Search	
	Page Rank	
Referrers		
	Original Referring	
	Domains	
	Referring Domains	
	Referrers	
Campaigns		
	Tracking Code	
	Creative Elements	
	Campaigns	
	Campaign	
	Classifications	
Have they been here before?		
Visitor Loyalty		
	•	
	Return Frequency	
	Visit Number	
	Customer Loyalty	
What path did they take? How long did they stay?		
what path the they take: 110w long the they stay?		
Paths Analysis		
	Entries & Exits	
		Original Entry Pages
		Entry Pages
		Exit Links
		Exit Pages
	Complete Paths	Committee of the state of the s

	Full Paths
	Longest Paths
	Path Length
	Single-page Visits
	Time Spent per Visit
Ac	Ivanced Analysis
	particularities des reparticularities des propriets de la constitución
	Fall-out
	Next Page
	Next Page Flow
	PathFinder
•	Previous Page
	Previous Page Flow
What role did a particular page, link or site section play?	Commence of the control of the commence of the control of the cont
Page / Link / Site Section Analysis	
Pa	ge Analysis
	Page Value (Top Pages)
	Page Summary
	Clicks to Page
	Pages not found
	Reloads
	Time Spent on Page
Lin	ık Analysis
	File Downloads
	Custom Links
Cus	stom Insight
Analysis	
	Top Site Sections

#### PCT/US2006/021977

	Top Servers
Visitors	Top Pages viewed by Key
AND TELESCOPE PROPERTY THE PROPERTY OF AN ANNUAL	Top Custom Insight X
x	Top Custom Insight Evar
ar ann a commanda	and a section of the contract
process and the same of	annes region passage passage pass (1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1
	Products
	Cross Sell
	Categories
	Days before first purchase
	Days since last purchase

Visit Number - special

How are we performing over

time?

Site Traffic

What did they purchase? How long did they wait before purchasing?

Analysis

Commerce

	Page Views
Views	Key Visitor Page
Visitors	Hourly Unique
Visitors	Daily Unique
	Monthly Unique

Products

Sales Cycle

Visitors

Quarterly Unique
Visitors

Weekly Unique
Visitors

Yearly Unique
Visitors

Visits

Return Visits

Daily Return Visits

#### Customer Traffic

Daily Unique
Customers

Monthly Unique
Customers

Quarterly Unique
Customers

Weekly Unique
Customers

Yearly Unique
Customers

Commerce

Events

Conversions &
Averages

Revenue

Orders

Units

Cart Additions

Cart Opens

		Cart Removals
		Cart Views
		Checkouts
	Custom Insight	
Events		
		Custom Event X

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## WHAT IS CLAIMED IS:

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1. A system for providing user customizable web analytics data, the system comprising:

- an application service provider including an web analytics tool for receiving queries and sending web analytics data in real time, the application service provider having an input and an output; and
- a web analytics client having an input and output, the web analytics client operable on a computing device to present web analytics data, to receive input from a user, and to communicate with the application service provider, the web analytics client having an input and an output coupled to the output and the input of the application service provider.
- 2. The system of claim 1, further comprising a second web analytics client having an input and output, the second web analytics client adapted to present web analytics data, to receive input from a user, and to communicate with the application service provider, the second web analytics client having an input and an output coupled to the output and the input of the application service provider.
- 3. The system of claim 1, wherein the web analytics client and the application service provider are coupled by a network.
- 4. The system of claim 1, wherein the application service provider includes a workbench network for storing and providing web analytics data, the workbench network responsive to queries from the web analytics client.
  - 5. The system of claim 4, further comprising a database storing web analytics data, the database coupled to the workbench network to provide web analytics data, and wherein the workbench network stores a sampled subset of the web analytics data stored in the database.
    - 6. The system of claim 4, further comprising:
      - a plurality of front end servers having an plurality of inputs and an plurality of outputs, each front end server capable of communicating with the web

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analytics client, the front end servers for receiving and servicing queries from the web analytics client; and

- a plurality of backend servers having a plurality of inputs and a plurality of outputs, each of the backend server capable of communicating with a database and at least two of the plurality of front end servers, the plurality of backend servers for obtaining data from storage, analyzing obtained data, and send report data.
- 7. The system of claim 6, wherein the plurality of backend servers filter data based on requests received from the web analytics client.
  - 8. The system of claim 1, wherein real time is 5 seconds or less.

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- 9. The system of claim 1, wherein the web analytics client includes a module to generate a report user interface that includes a canvas and selectable filters.
- 10. The system of claim 9, wherein the filters are one from the group of date filters and segmentation filters.
  - 11. The system of claim 9, wherein the filters are customizable by the user.
- 12. A device for providing user customizable web analytics data, the device comprising an application service provider including an web analytics tool for receiving queries and sending web analytics data in real time, the application service provider having an input and an output, the application service provider capable of generating and sending user customizable reports including the web analytics data.
- 13. The device of claim 12 wherein the application service provider operates on a computing device, and wherein the input and output of the application service provider are adapted to communicate with client devices over a network.
- 14. The device of claim 12, wherein the application service provider includes a workbench network for storing and providing web analytics data, the workbench network responsive to queries from client devices.
  - 15. The device of claim 14 further comprising a database storing web analytics data, the database coupled to the workbench network to provide web analytics data, and

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wherein the workbench network stores a sampled subset of the web analytics data stored in the database.

16. The system of claim 14, further comprising:

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- a plurality of front end servers having an plurality of inputs and an plurality of outputs, each front end server capable of communicating with the client device, the front end servers for receiving and servicing queries from the client device; and
- a plurality of backend servers having a plurality of inputs and a plurality of outputs, each of the backend server capable of communicating with a database and at least two of the plurality of front end servers, the plurality of backend servers for obtaining data from storage, analyzing obtained data, and send report data.
- 17. The device of claim 16, wherein the plurality of backend servers filter data based on requests received from the client device.
  - 18. The device of claim 14, wherein real time is 5 seconds or less.
- 19. A method for providing user customizable web analytics data to a client device by a web analytics application service provider, the method comprising:
  - establishing a communication connection between the client device and the web analytics application service provider;
- identifying a set of web analytics data;
  - loading the identified set of web analytics data on the web analytics application service provider;

applying a filter to the loaded web analytics data;

generating a filtered set of web analytics data; and

providing the filtered set of web analytics data to the client device.

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The method of claim 19 wherein establishing a communication connection 20. between the client device and the web analytics application service provider comprises a user logging into the web analytics application service provider, and verifying a license associated with the client device.

21. The method of claim 19 wherein identifying the set of web analytics data comprising loading a set of web analytics data that was previously stored by in the web analytics application service provider.

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27.

- 22. The method of claim 19 wherein loading the identified set of web analytics data on the web analytics application service provider comprises sampling web analytics data from a database and storing the sampled data on a server upon which the web analytics application service provider operates.
- 23. The method of claim 19 wherein the steps of applying and generating are performed in real time.
  - 24. The method of claim 23 wherein real time is 5 or fewer seconds.
- The method of claim 19 wherein the step of providing the filtered set of web 25. 15 analytics data to the client device includes providing a report for displaying the filtered data.
  - 26. The method of claim 25 wherein the report is a canvas capable of displaying a plurality of filtered data sets.
- The method of claim 19 further comprising: 20 applying a second filter to the filtered set of web analytics data; generating a updated set of web analytics data; and providing the updated set of web analytics data to the client device.
  - 28. The method of claim 27wherein the steps of applying, generating and providing are performed in real time.
- 29. The method of claim 28 wherein real time is 5 or fewer seconds. 25

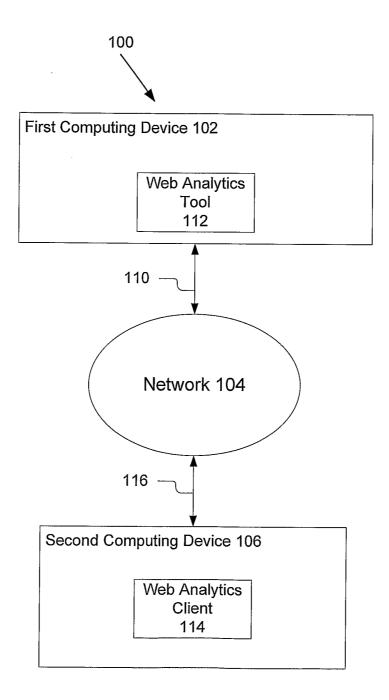


Figure 1

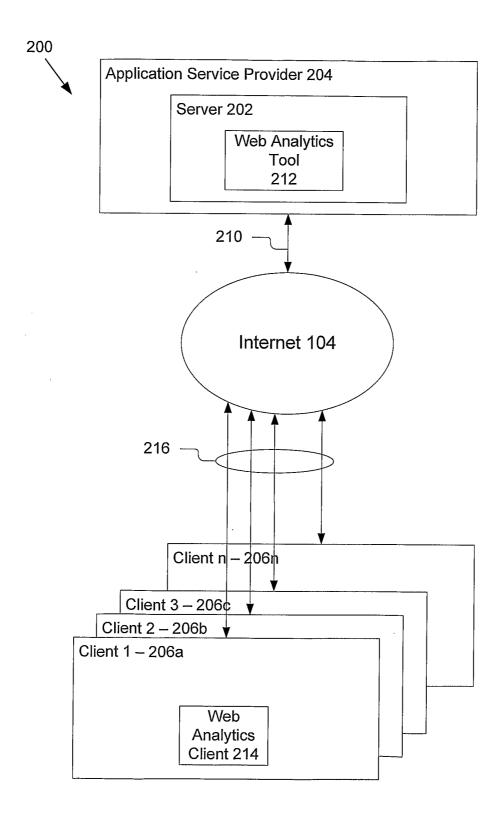


Figure 2

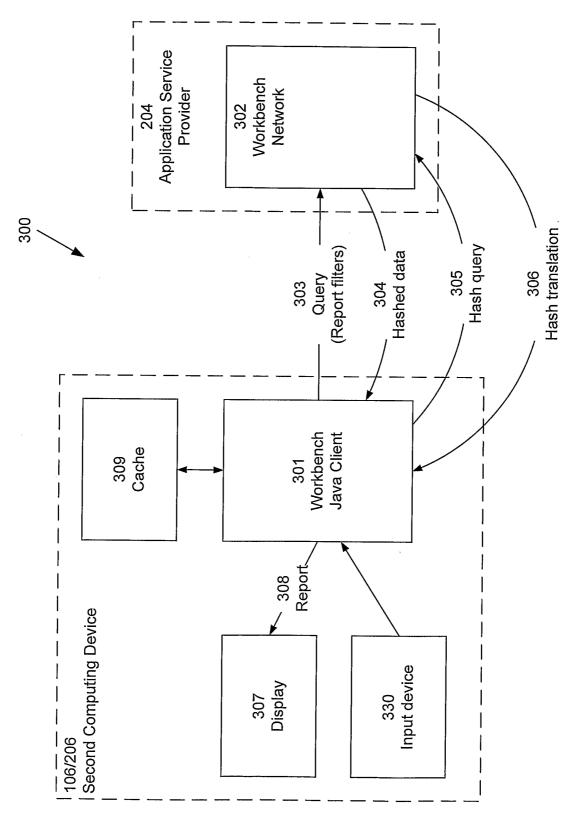
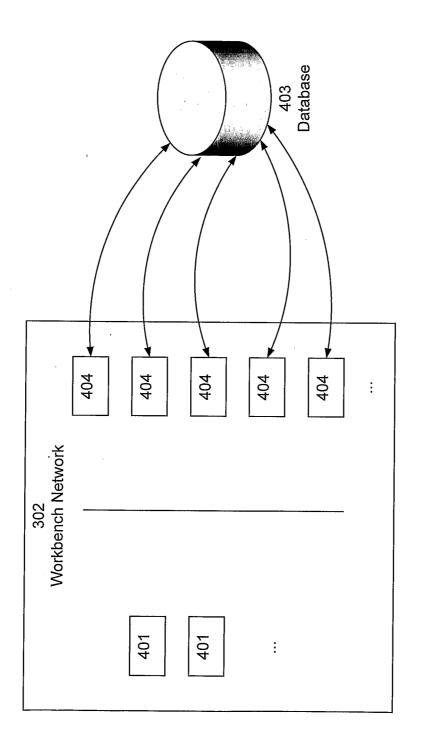


Figure 3





Bac

Front-end servers

Back-end servers

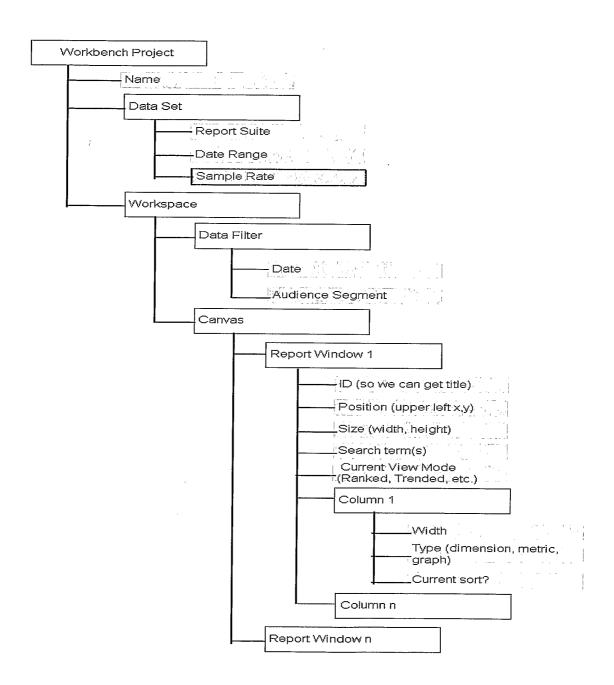


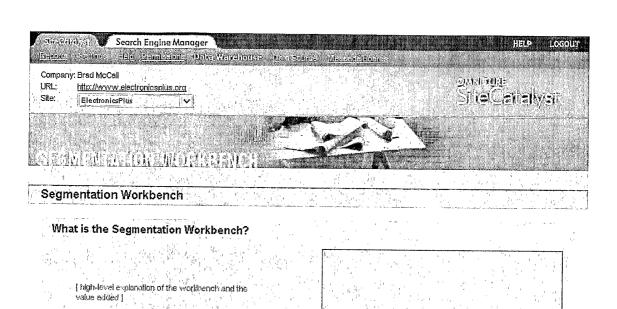
Figure 5

Promosacilyae Daliszany Options s Upromoje in our desprova	
DeliverA Oblicus	removement of the control of the con
File Formal	
○ 텔 Yukuusu'l Ezutul Send Keport as s tiznpiseeed tie ( zip) (호) 텔 'CF, Acrobal Send Diata Senat Carboin	
File Options	
File sour stretch its His Cottnetts: (Included, if the needs of the Me.)	
File Descharton	wide in the service of ()
() Downcod inecolately illiaroportistating too engregierate it will be circled using the Email  © Send Repro-  Email  Fig.  Email   Fig.  Email   Fig.  Email   Fig.  Email   Fig.   Report to:  Fo:   'Actual Use'' *covery@email.re.com*	aptiera spowy
From 'Admin User'' kowong@omriture.com-	
Surfect Stevicia yet Page Mewe Report for Flactorings Flus Der Niges	
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Status; Ready	Default metric displayed: Visits v
Status; Ready Documents; 0 Print to file Preferences	
cocation: Find Printer Find Printer	
Page Range  ② All Number of copies: 1 □	
/ Selection - Cliffent Popul	
Pages: 1 Coh II 22 33	OK Cancel
age range. For example, 5-12	
Print Cancel Apply	
Carried Cappy	

Figure 6



Data Warehouse Tools		
Custom Report  Custom Report Builder Build a custom	report using the Data Warehouse that SiteCatalyst w	
ASI	port suite that contains a defined audience segment	of your Data Warehouse.
Segmentation Workbench  Segmentation Workbench Apply real-line	segment filters to Data Warehouse data.	
SiteCatalyst © 1997-2004 by Omniture, Inc. Patents Pending.	Omniture Headquarters: 550 East Timpanogos Circle Orem, Utah 84097 801,722,7000 Tel	Brad McCalli Help Desk 801-722-7000 x150 bmccall@omniture.com Omniture Privacy Policy



#### Availability

To find out more about the Segmentation Workbench and how to take advantage of this advanced functionality, please contact your local SiteCatalyst administrator for assistance.

Return to Data Warehouse Manager

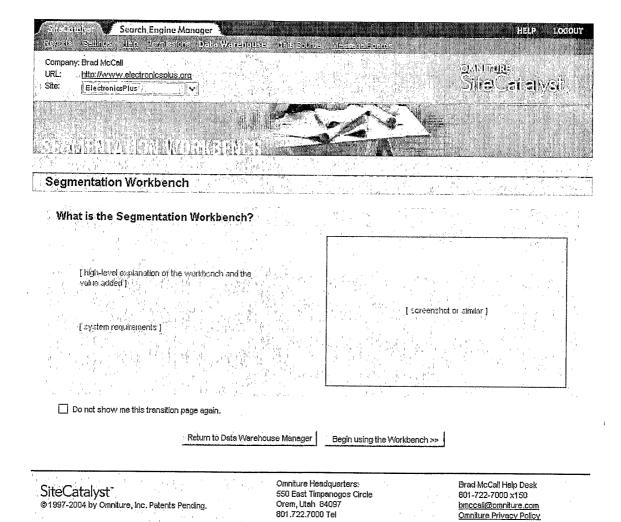
SiteCatalyst\*

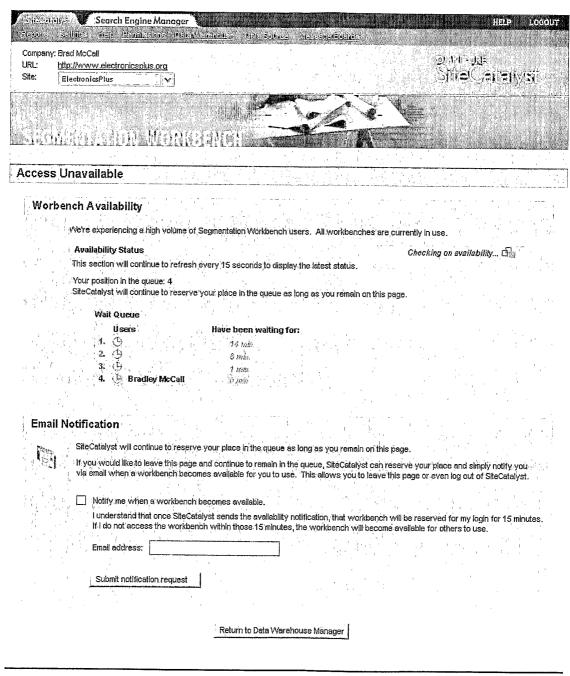
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[system requirements]

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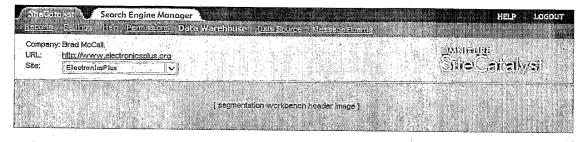
[ screenshot or similar ]





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#### Segmentation Workbench



Success Confirmation

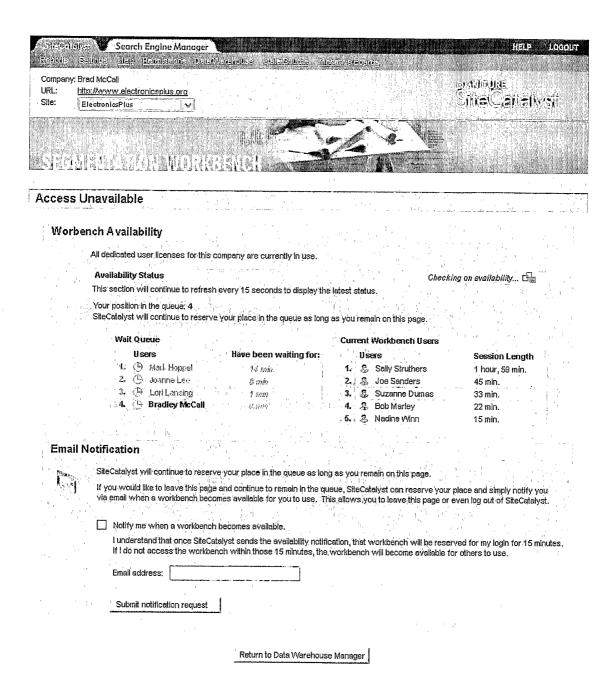
You will be notified diagmail when a workbench becomes available.

NOTE: After sending your availability email notification, SiteCatalyst will reserve your workbench for up to 10 minutes. If you do not access the workbench within that timeframe, the workbench will become available to the next user.

Return to Data Warehouse Manager

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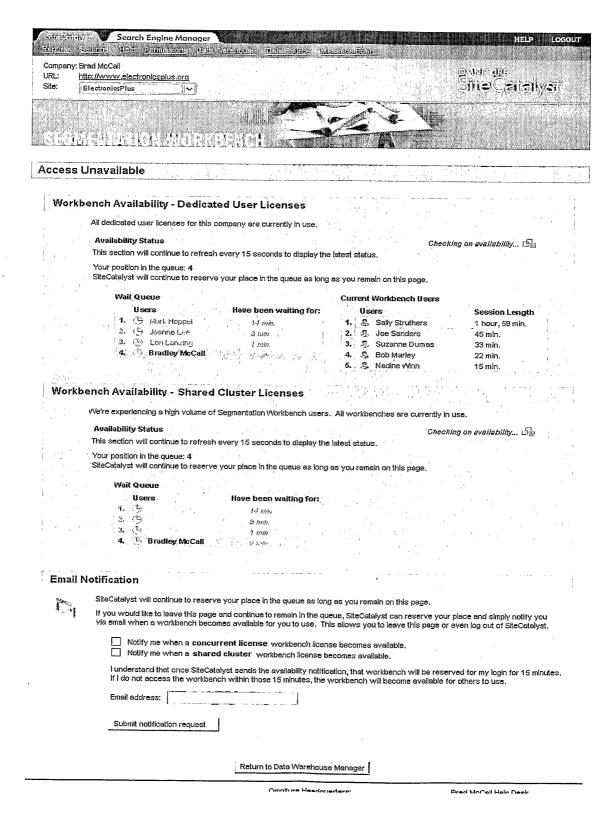
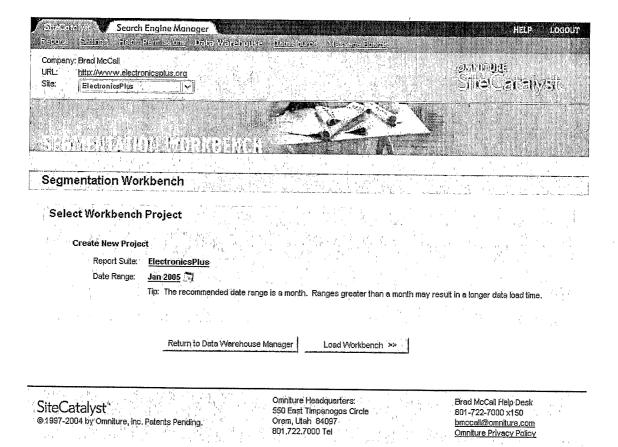
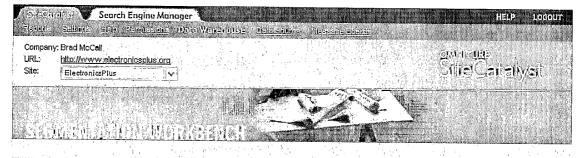


Figure 7G





#### Segmentation Workbench

# Select Workbench Project

- Load Existing
  - Open last "auto-saved" project version SiteCatalyst has detected a version of unsaved changes from your last session. By selecting this option, you can reopen that temporary version.
  - Open saved project: Click to Select Project
- Create New

Report Suite: <u>ElectronicsPlus</u>

Date Range; Jan 2005

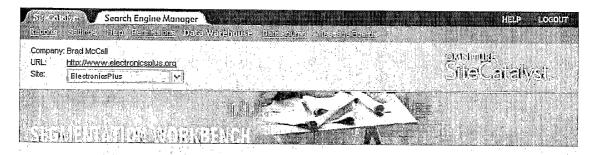
Tip: The recommended date range is a month. Ranges greater than a month may result in a longer data load time.

Return to Data Warehouse Manager Load Workbench >>

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## Segmentation Workbench

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	destinated interestabilities, emplyies.

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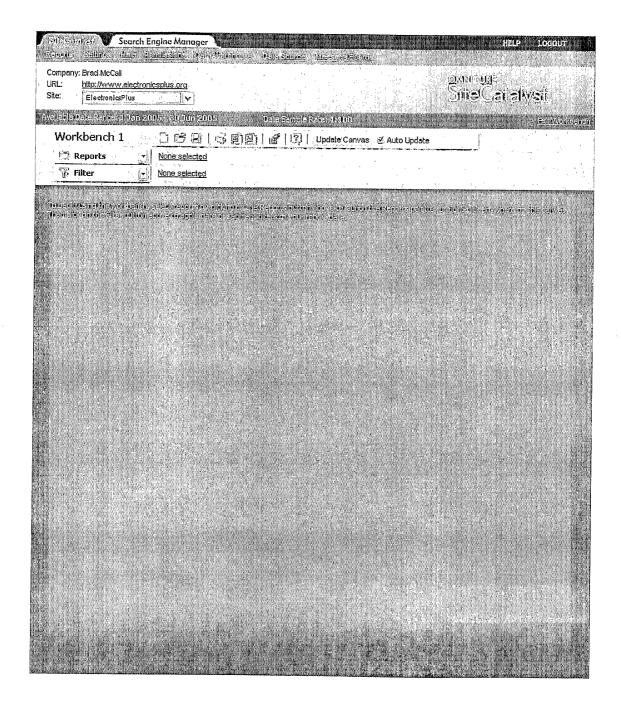


Figure 7K

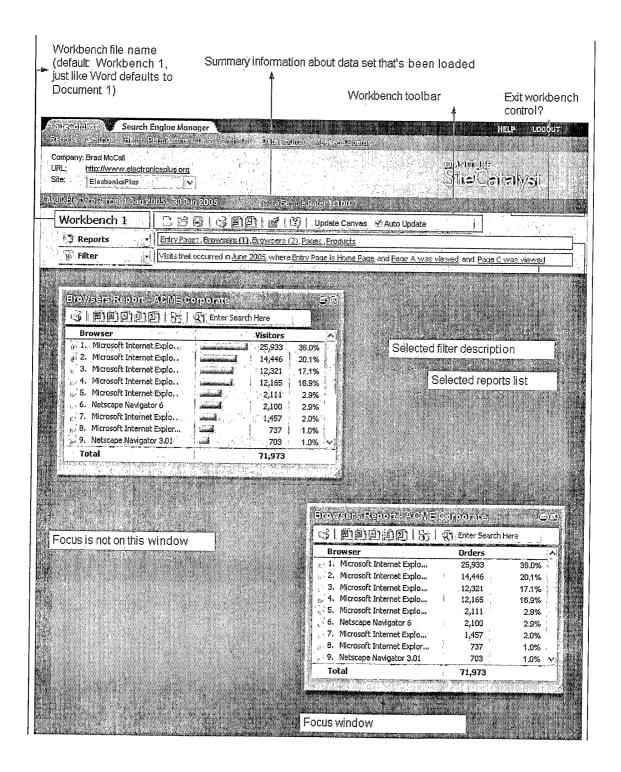


Figure 7L

Select box and button combina	ation
Auto-update mode	Auto-update v
Manual update mode	Manual update v Update
Button and checkbox combins	
Dattori and checkbox combins	uion
Auto-update mode	- Apolato 💟 -
Manual update mode	Update
Button and checkbox combine	ition ii
Auto-update mode	Updațe Auto update
Manual update mode	Update Auto update
Radio button and button comi	Dination
Auto-update mode	
	Auto update     Manual update:
Manual update mode	Auto update Manual update: Update
Divided button	
CIANGOO DUITOIT	
Auto-update mode	Auto Update
Manual update mode	Auto Update

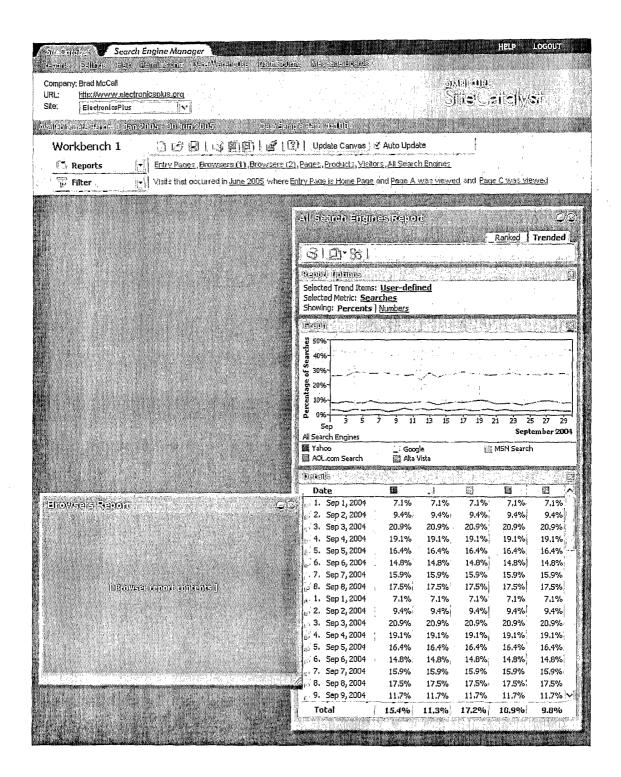


Figure 7N

### 21/28

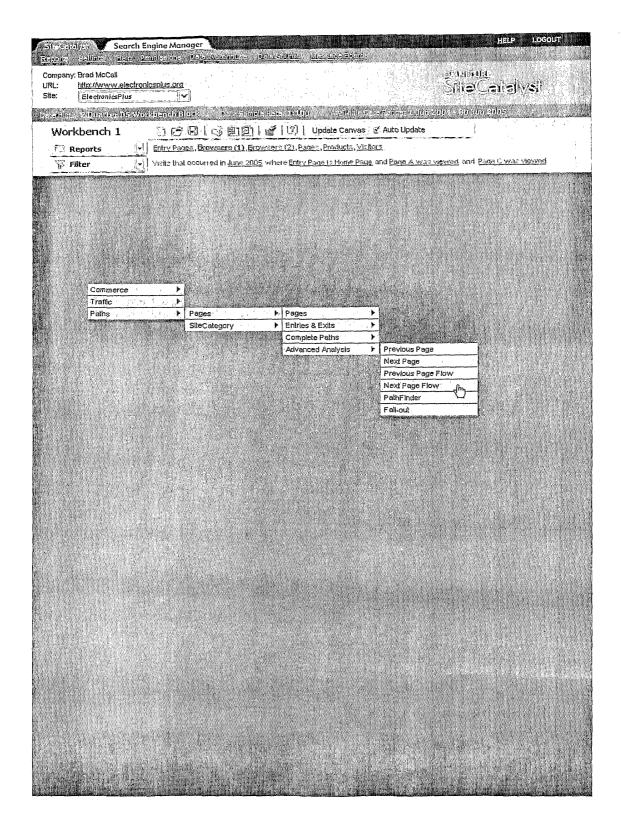
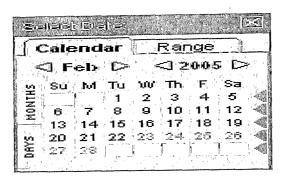
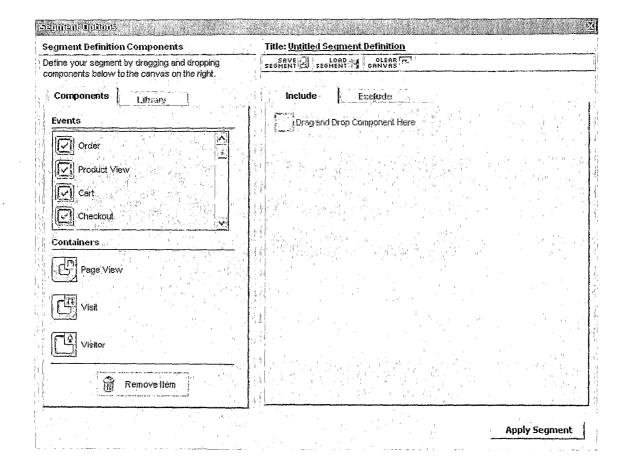


Figure 70

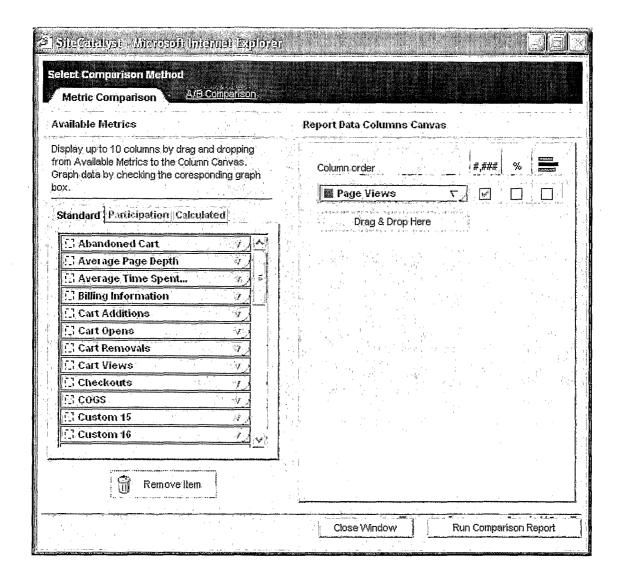
PCT/US2006/021977



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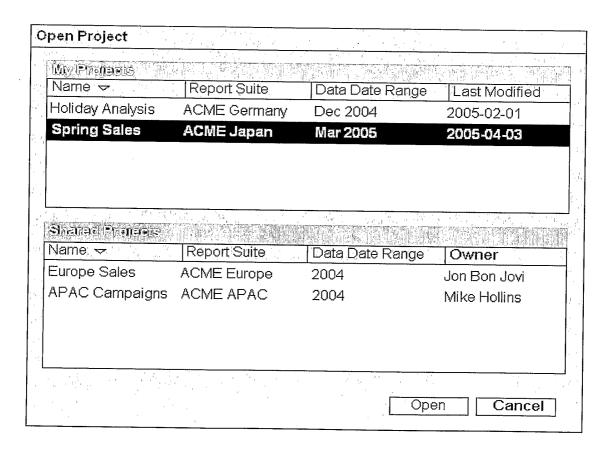
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	Lookin: My Pr	ojects V		
	Name   ✓	Report Suite	Data Date Range	Last Modified
	Holiday Analysis	ACME Germany	Dec 2004	2005-02-01
	Spring Sales	ACME Japan	Mar 2005	2005-04-03
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Figure 7S



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Figure 7U

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Support Information	Account Activity	☐ Remove Pages
☐ Home Page Announcements	Customize Calendar	☐ Add Your Notes
		Exclude by IP Address
		☐ Key Visitors
		Classifications Manager
		☐ Designate Unique Visitor Variable
		☐ Paid Search Detection
Campaign Management	☐ Traffic Report Settings	Commerce Report Settings
Campaign Management Campaign Classification Manager	Name Your Custom Insight Traffic	Customize Success Events
		Customize Success Events Custom Insight: Edit Your
Campaign Classification Manager	Name Your Custom Insight Traffic	Customize Success Events
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Campaign Classification Manager Create or Edit Campaigns	Name Your Custom Insight Traffic Variables	Customize Success Events Custom Insight: Edit Your Commerce Variables
Campaign Classification Manager Create or Edit Campaigns SAINT Data Access	Name Your Custom Insight Traffic Variables  Message Boards	Customize Success Events Custom Insight: Edit Your Commerce Variables SiteCatalyst Tools
Campaign Classification Manager Create or Edit Campaigns SAINT Data Access Data Sources Tab	Name Your Custom Insight Traffic Variables  ☐ Message Boards ☐ SiteCatalyst (public)	Customize Success Events Custom Insight: Edit Your Commerce Variables  SiteCatalyst Tools ClickMap™ Installation
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Campaign Classification Manager Create or Edit Campaigns SAINT Data Access Data Sources Tab Data Warehouse - Custom Report Segment Wizard (ASI) Segmentation Workbench - Concurrent User License	Name Your Custom Insight Traffic Variables  ☐ Message Boards ☐ SiteCatalyst (public)	Customize Success Events Custom Insight: Edit Your Commerce Variables  SiteCatalyst Tools ClickMap™ Installation DirectAccess Installation Excel Client Installation