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(54) **ELECTRONIC SECURITIES MARKETPLACE HAVING INTEGRATION WITH ORDER MANAGEMENT SYSTEMS**

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(52) **U.S. Cl.** ..... **705/37; 705/35; 705/36 R**

(58) **Field of Classification Search** ..... **705/36-37**  
See application file for complete search history.

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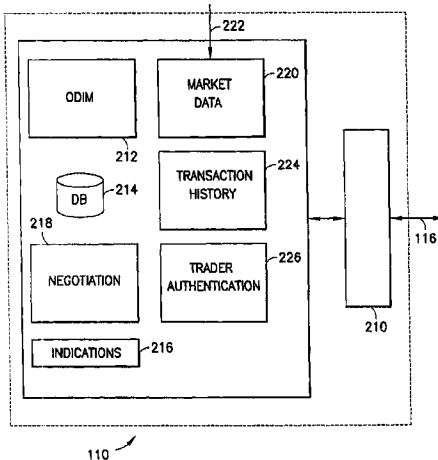
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(57) **ABSTRACT**

An electronic trading marketplace (ETM) communicates with interfacing modules interfacing directly with order management systems (OMS's) at trading institutions. The interfacing modules automatically transmit orders from the OMS databases to the ETM and update the OMS databases in response to orders executed at the ETM. Traders can communicate with the ETM to anonymously negotiate trades of securities.

**56 Claims, 8 Drawing Sheets**



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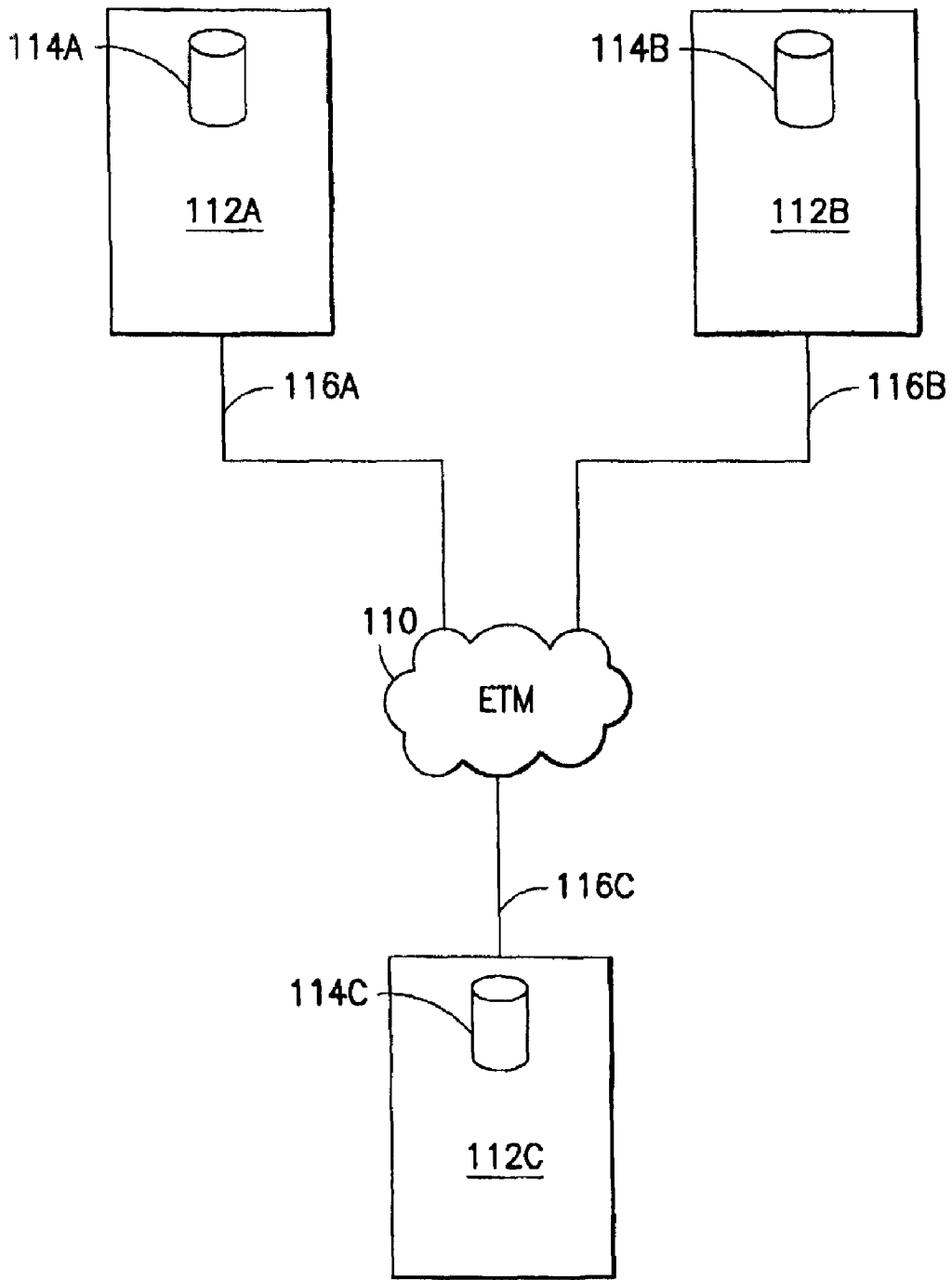


FIG. 1

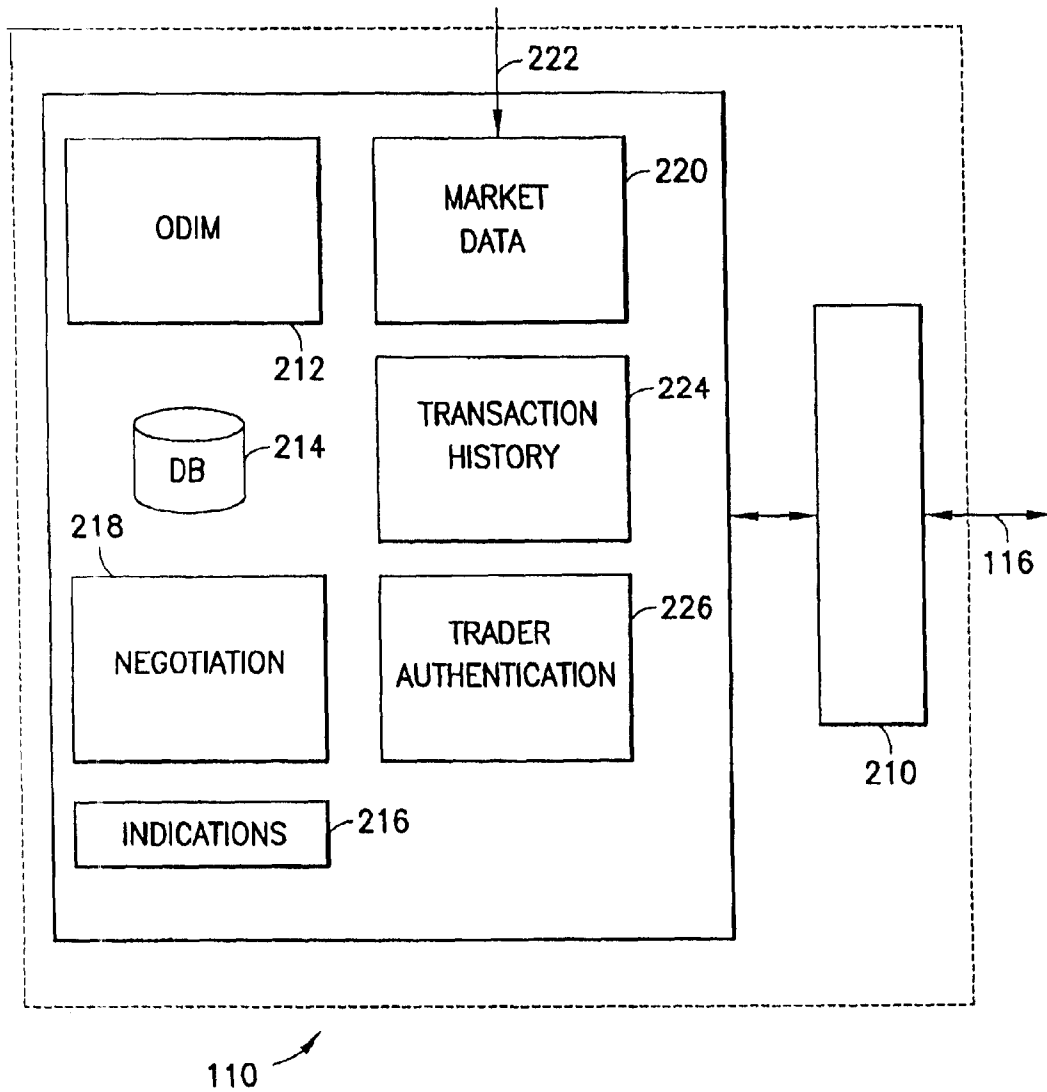


FIG. 2

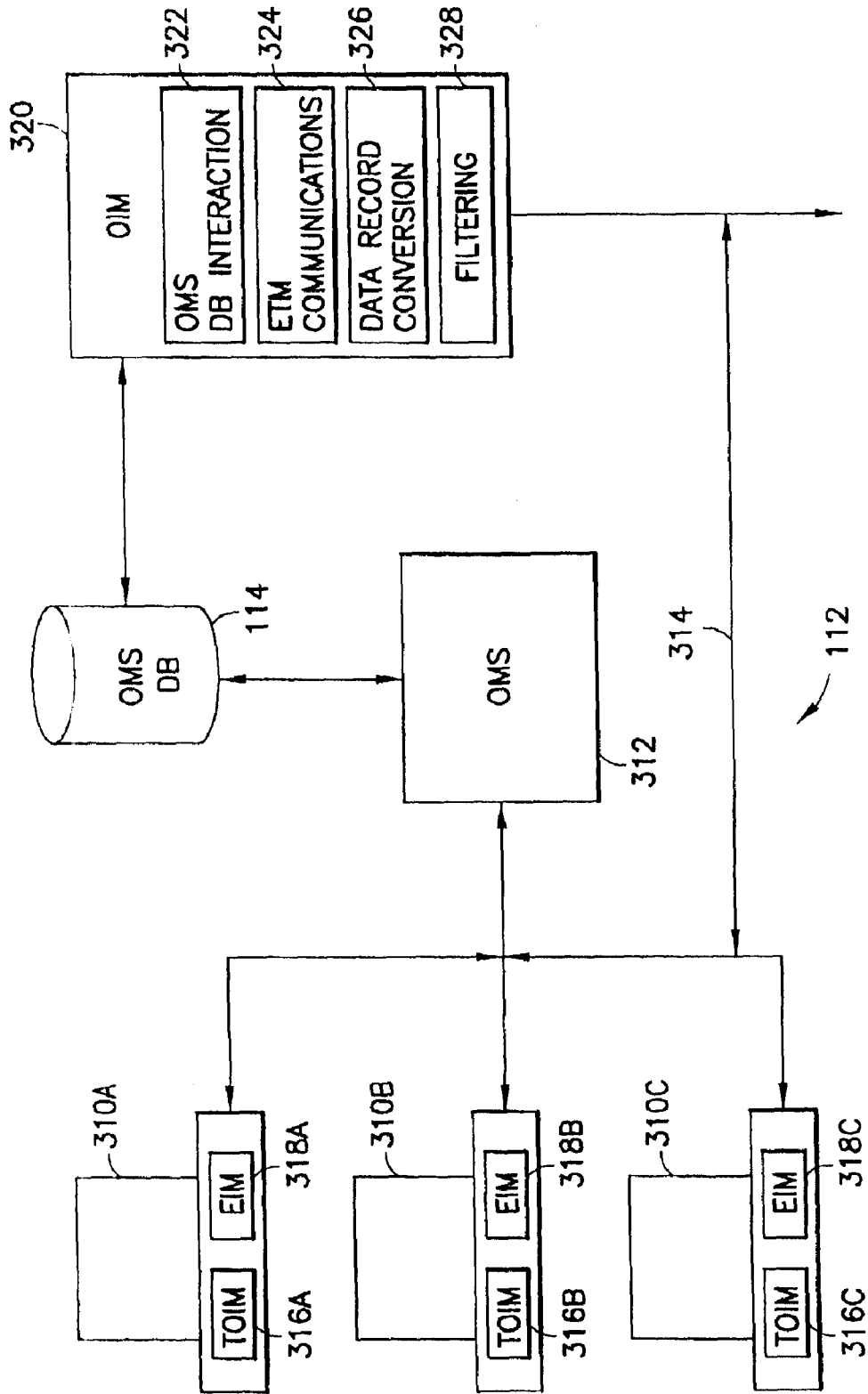


FIG. 3

410	ORDER ID
412	TRADER ID
414	ORDER STATUS
416	ORDER LAST UPDATE TIME
418	TRANSACTION TYPE
420	SECURITY SYMBOL
422	SECURITY TYPE
424	ORDER TYPE
426	LIMIT PRICE
428	TOTAL ORDER SIZE
430	QUANTITY PLACED ELSEWHERE

400 ↗

FIG.4

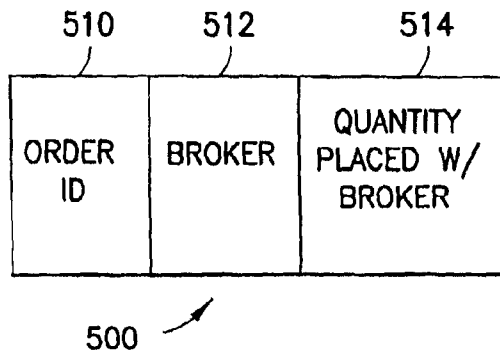


FIG.5

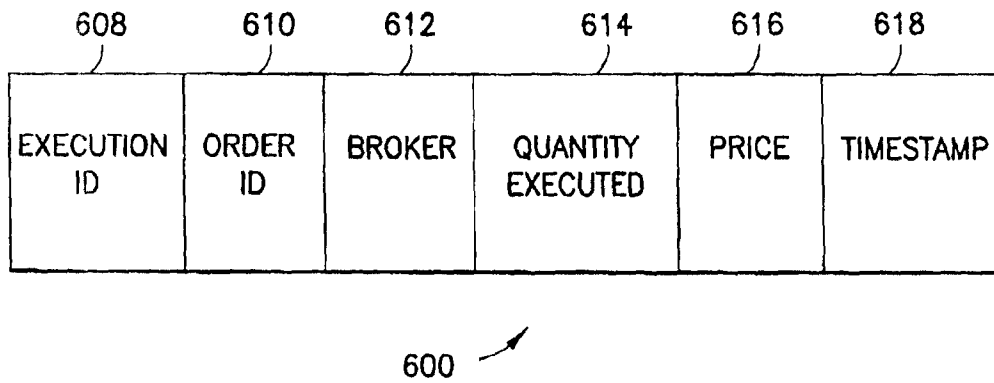


FIG.6

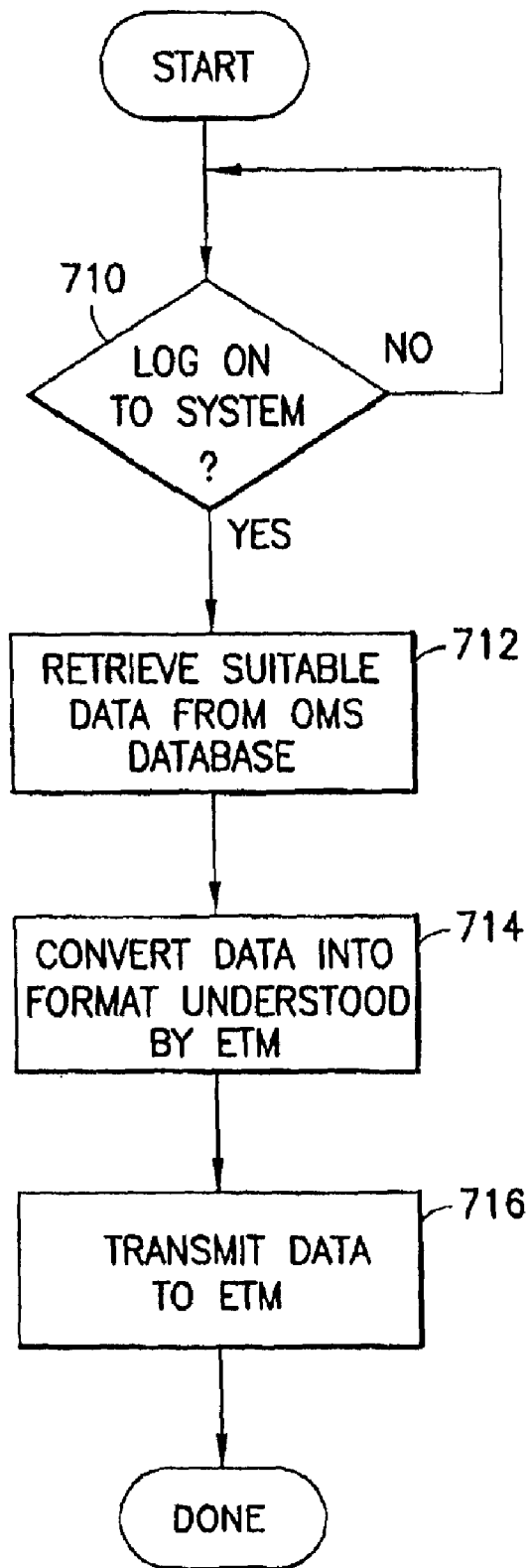


FIG. 7

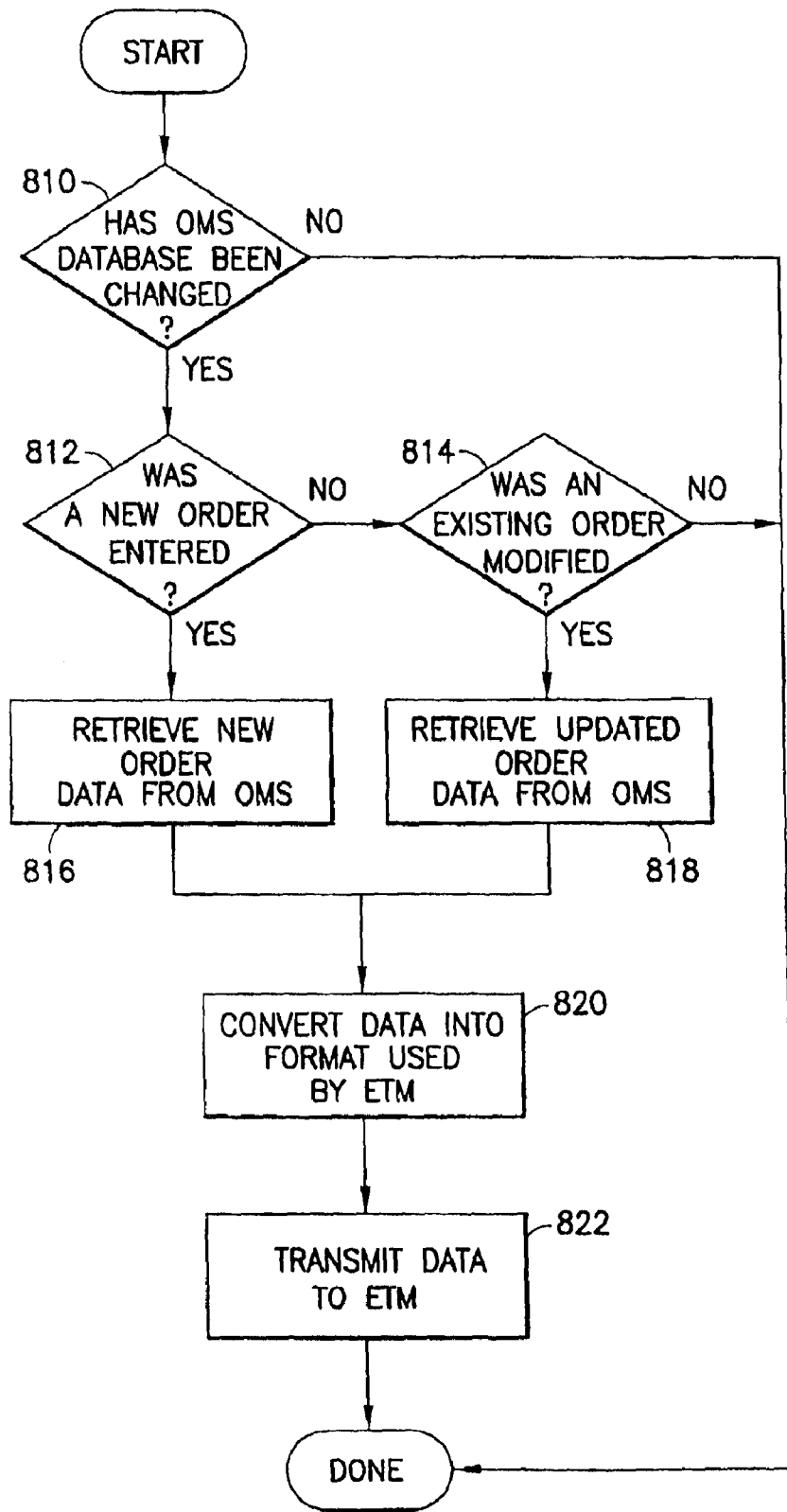


FIG.8

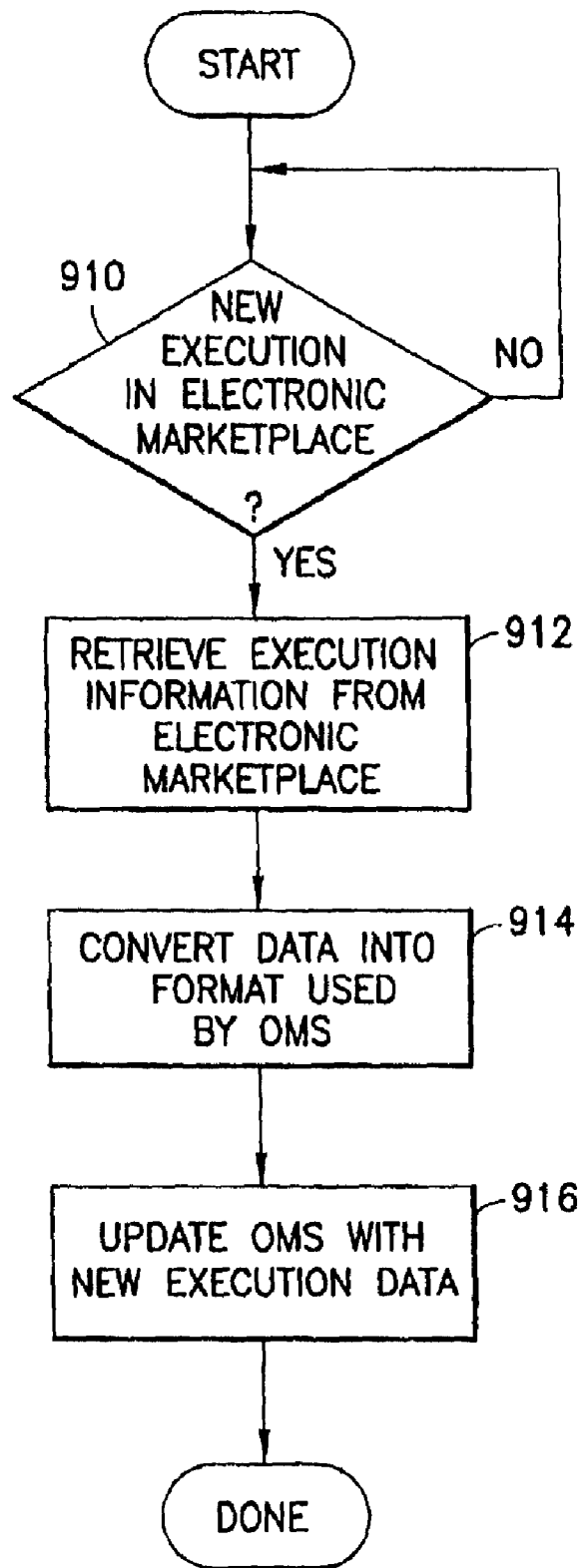


FIG.9

**ELECTRONIC SECURITIES MARKETPLACE  
HAVING INTEGRATION WITH ORDER  
MANAGEMENT SYSTEMS**

CROSS-REFERENCE TO RELATED  
APPLICATION

This divisional application claims the benefit of U.S. application Ser. No. 09/834,171 filed Apr. 12, 2001 now U.S. Pat. No. 7,136,834 and U.S. Provisional Application Ser. No. 60/242,373, filed Oct. 19, 2000 each of which is incorporated herein by reference in its entirety.

BACKGROUND

1. Field of the Invention

The present invention relates in general to securities trading and in particular to electronic commerce marketplaces and order management systems for supporting securities trading.

2. Background Art

Although computers are heavily used to facilitate trading of securities, manual intervention is still required at certain steps in the trading process. For example, most traders at institutional investment management firms record their orders to purchase or sell securities in computerized order management systems (OMS's). However, one or more traders at each firm must manually review the orders in the OMS and attempt to fill the orders by contacting one or more market intermediaries. Typically, the traders transmit the orders in the OMS by telephone or separate data entry links to registered broker-dealers for the securities, to electronic marketplaces that trade the securities, or to other market intermediaries. Accordingly, manual effort is required to actually execute the orders in the OMS.

One problem arising from this manual effort is that institutional traders cannot execute trades involving large quantities of securities without adversely affecting the market price of the securities. For example, institutional traders often need to trade large quantities of securities due to the continuing need of investment managers to respond to changes in market conditions by altering the contents of their investment portfolios. As these portfolios increase in size due to increased investor activity, the corresponding quantity of securities to be traded in order to achieve a similar portfolio balance also increases. Market impact costs, or adverse costs resulting from the institutional traders' activities, rise in such circumstances because locating parties with whom to trade such large quantities of securities becomes more difficult for the market intermediaries.

Moreover, if the market intermediaries become aware that an institutional firm wants to, say, sell a large block of a particular equity security, this awareness is likely to lower the sale price that the institutional firm can obtain due to the normal processes of supply and demand. The effect is also likely to be exacerbated by speculation from others with knowledge of the order as to why the particular investor wishes to sell such a large quantity of the security. Similarly, if market intermediaries become aware of the fact that an institutional firm wants to buy a large block of a particular equity security, this awareness will likely increase the purchase price that the institutional firm will have to pay. This adverse effect on price is further exacerbated by the fact that traditional market intermediaries trade for their own accounts.

One strategy commonly employed by institutional traders to offset market impact costs is to spread out trade orders for

a large quantity of a security into small orders each handled by a different market intermediary, sometimes over several trading days. Of course, this strategy brings about its own problems in that the market price can change significantly during this extended trading period due to the unforeseeable activities of others.

Another strategy that may be employed is to spread the orders for the security among one or more electronic marketplaces. However, the traders must manually transmit each order to the electronic marketplaces using a telephone or a separate data entry link. The fact that the traders need to perform these extra steps, which include duplicate entry of basic order data already recorded in the OMS, causes many traders to use these electronic marketplaces infrequently, and to supply the marketplaces with only a small subset of the total orders. As a result, these electronic marketplaces often lack the liquidity required by a trader to timely execute orders.

The lack of integration between the OMS and the electronic marketplaces also poses problems when an institutional trader wishes to trade a particular security simultaneously within an electronic marketplace and, for example, over the telephone with a traditional broker. For example, some electronic marketplaces attempt to find matches at only specific time intervals. If a trader wishes to buy 100,000 shares of IBM, and has placed an order for half that amount in an electronic marketplace, the trader will not know how much, if any, IBM stock was purchased until after the next scheduled match attempt. In the meantime, the trader potentially could have purchased more than 50,000 shares from a broker over the phone at a better price.

Therefore, there is a need in the art for an electronic trading marketplace that does not require any manual intervention by traders or other parties, offers anonymity, and offers a high amount of liquidity.

DISCLOSURE OF THE INVENTION

The present invention addresses the above need by providing for the automated transmission of orders (i.e., without manual trader intervention) from the various order management systems (OMS's) used by investment management firms or other entities having trading systems to an electronic trading marketplace (ETM). A firm with a trading system stores information about orders in an OMS to manage its order flow, to monitor the initiation, placement, and execution of orders, and for related purposes. Software providing the functionality of an OMS is well known in the art.

OMS interfacing modules (OIMs) at the firms automatically transmit orders from the OMS's to the ETM and preferably update the OMS's in response to orders executed at the ETM. Traders can communicate with the ETM to anonymously negotiate trades of securities. As used herein, a "security" is an ownership or creditorship interest, such as a stock certificate, bond, or any other financial instrument, contract or transaction, such as a forward, futures, option, put, call, collar, swap, or currency contract on any security. This description uses the term "security" for convenience but it should be understood that the term covers financial instruments generally.

The ETM includes an OMS data integration module (ODIM) for receiving and processing data representative of orders received from the OIMs. In a preferred embodiment, the data from the OIMs are provided to the ETM in a standardized format that requires little processing by the ODIM. The orders processed by the ODIM are stored in an ETM database.

A negotiation module in the ETM supports negotiations between traders. In one embodiment, an indications module transmits orders received by the ETM among the traders based upon filtering criteria established by the traders and/or the ETM. These orders are transmitted among the traders in the form of non-binding indications. Based upon these indications, traders at one institution can enter into negotiations with traders at other institutions, through the negotiation module of the ETM. In one embodiment, at least parts of the negotiations are conducted anonymously.

A trader authentication module authorizes and authenticates traders who log into the ETM in order to perform trading negotiations and/or other functions. A transaction history module records transactions performed by the ETM in the ETM database. The transaction history module also preferably records other data processed by the ETM including, for example, the orders received from and sent to the trading systems and the conducted negotiations.

A typical trading system at an investment management firm or other entity at which trading is performed includes a number of workstations coupled to an OMS server via a network, with a trader at each workstation. Each workstation preferably executes a trader OMS interaction module (TOIM) for facilitating interactions between the trader's workstation and the OMS server. In one embodiment of the present invention, the TOIM allows a trader to add, delete, or modify open or contemplated orders stored in the OMS database. The OMS, which includes the OMS server, OMS database, and TOIM, is typically provided by an OMS vendor, though some firms have developed their own OMS's.

In connection with the present invention, each workstation also preferably executes an ETM interaction module (EIM) for facilitating interactions with the ETM. The EIM allows a trader to send information to the ETM and view and respond to information received from the ETM. Typically, this information includes information about the trader's indications, information about other traders' indications, and orders transmitted to and received by a trader during a negotiation.

The OMS database holds data representative of open, contemplated, or completed orders to buy and/or sell securities by traders using the trading system. The OIM is in communication with the OMS database and the ETM. An OMS database integration module in the OIM reads data records stored in the OMS database and, in a preferred embodiment, also creates and modifies data records stored in the OMS database upon execution of a trade through the ETM. In one embodiment, the OMS database interaction module directly accesses the OMS database and in another embodiment it sends commands to an application programming interface (API) in the OMS for accessing the database.

The OIM also includes an ETM communication module for communicating with the ETM. In one embodiment, the ETM communication module provides selected data records in the OMS database to the ETM and, in a preferred embodiment, receives data and/or instructions from the ETM regarding changes to make to the OMS database. In addition, the OIM preferably includes a data record conversion module for modifying the format of data records sent to the ETM and/or received from the ETM. The OIM also preferably includes a filtering module for filtering out specified orders by security type, security name, order type, order price, order quantity, or other category, so that those orders are not transmitted to the ETM.

Preferably, the OIM transmits to the ETM data records in the OMS database relating to a trader's orders when the trader logs on to the ETM. Once the OIM determines that the trader has logged on to the ETM, the DIM retrieves data records

about that trader's orders suitable for transmission to the ETM from the OMS database. In one embodiment, the OIM converts the data records retrieved from the OMS database into a standardized format understood by the ETM. In another embodiment, this functionality is part of the ETM.

After a trader has logged on to the ETM, the OIM determines whether the contents of the OMS database have changed. If the OMS database has changed, the OIM determines whether the change should be transmitted to the ETM. In one embodiment, the OIM continues to determine whether the contents of the OMS database have changed between the time that a trader logs on to the ETM and the time that the ETM commences trading. In another embodiment, the OIM does not commence making this determination until the time that the ETM commences trading.

Because typical OMS's are complex and multi-featured, and because securities of types not handled by the ETM may be traded using the OMS, some changes to the OMS database do not necessitate a transmission of updated data to the ETM. The OIM preferably transmits changes to the database to the ETM if the changes represent new or modified orders.

The OIM preferably updates the database in response to information received from the ETM indicating executed trades or other information. In a preferred embodiment, if an execution occurred in the ETM involving an order in the OMS associated with the OIM, the OIM receives information from the ETM describing the execution. This information includes, for example, the type, amount, and price of securities traded, the time of execution, and/or information identifying the original order in the OMS database on which the execution was based. The OIM converts the received information about the execution into the format used by the OMS and updates the OMS database accordingly. As a result of these steps, the OMS is updated automatically and transparently to reflect executions performed at the ETM. The executions appear to the OMS as typical trades conducted at another broker, so no special functionality needs to be added to the OMS in order to interact with the ETM beyond that functionality described herein.

#### BRIEF DESCRIPTION OF THE DRAWINGS

FIG. 1 is a high-level block diagram illustrating an electronic trading marketplace (ETM) environment according to an embodiment of the present invention;

FIG. 2 is a high-level block diagram illustrating more details of the ETM;

FIG. 3 is a lower-level block diagram illustrating a trading system like those illustrated in FIG. 1;

FIG. 4 is a diagram illustrating a data record stored in the order management system (OMS) database to identify an order according to one embodiment of the present invention;

FIG. 5 is a diagram illustrating a placement record preferably stored in the OMS database to indicate a placement of an order at a particular venue;

FIG. 6 is a diagram illustrating an execution record preferably stored in the OMS database to indicate the execution of an order;

FIG. 7 is a flow diagram illustrating actions performed by an embodiment of the present invention when a trader logs on to the ETM;

FIG. 8 is a flow diagram illustrating actions performed by an embodiment of the present invention after a trader has logged on to the ETM; and

FIG. 9 is a flow diagram illustrating actions performed by a preferred embodiment of the present invention when the OMS database is updated in response to a trade executed by the ETM.

#### DETAILED DESCRIPTION OF THE PREFERRED EMBODIMENTS

FIG. 1 is a high-level block diagram illustrating an electronic trading marketplace (ETM) environment according to an embodiment of the present invention. An ETM 110 is in communication with three trading systems 112A, 112B, 112C. Although only three trading systems 112 are illustrated, embodiments of the present invention can have many more (or fewer) trading systems 112 in communication with the ETM 110. FIG. 1 illustrates only three trading systems 112 in order to enhance the clarity of this description.

The trading systems are used by investment management firms or other entities that have established a relationship with the ETM 110. The trading systems 112 communicate with the ETM 110 to facilitate the trading of securities. As used herein, a "security" is any ownership or creditorship interest, such as a stock certificate or bond, or any other financial instrument, contract, or transaction, such as a forward, futures, option, put, call, collar, swap, or currency contract. This definition includes, for example, any note, stock, bond, debenture, certificate of interest or participation in any profit-sharing agreement or in any oil, gas, or other mineral royalty or lease, any collateral trust certificate, investment contract, voting-trust certificate, certificate of deposit, any put, call, straddle, option, or privilege on any of the foregoing, or group or index of securities (including any interest therein or based on the value thereof). This list is not all-inclusive. For purposes of clarity, this description will describe the trading of stock.

Within each trading system 112 is a database 114A, 114B, 114C associated with an order management system (OMS). Each OMS database 114 holds data representative of open, contemplated, or completed orders to buy and/or sell securities (collectively referred to herein as "orders for securities") by traders using the trading system 112. For example, assume that the database 114A of trading system 112A contains orders to sell 50,000 shares of DELL and 75,000 shares of MSFT and orders to buy 25,000 shares of CPQ and 100,000 shares of IBM. Also assume that the database 114B of trading system 112B contains orders to sell 30,000 shares of CPQ and buy 62,000 shares of T.

The orders in the OMS databases 114 are automatically transmitted to the ETM 110. Likewise, any changes in the orders, such as modifications and/or withdrawals, are automatically transmitted to the ETM 110. As used herein, the term "automatically" means that the associated action is performed without any human or manual intervention. Thus, there is no need for traders to specifically request that individual orders in the OMS databases 114 are transmitted to the ETM 110; orders in the databases are sent to the ETM 110 without the traders' input (subject to filtering criteria).

Preferably, the ETM 110 anonymously transmits information about a trader's orders to other traders using the ETM, subject to filtering in accordance with filtering criteria established by the traders and/or the ETM. Moreover, the ETM 110 preferably manages anonymous negotiations between traders using the trading systems 112 for the purpose of executing the orders and sends data about the completed trades to the OMS's of the traders involved in the transaction.

Thus, one embodiment of the present invention selectively broadcasts information about the orders received by the ETM 110 from the database 114A of trading system 112A to the

other trading systems 112B, 112C. Likewise, the ETM 110 selectively broadcasts information about the orders received from the database 114B of trading system 112B to the other trading systems 112A, 112C. If the traders desire such a trade, the ETM 110 will facilitate the anonymous negotiation and sale of 25,000 shares of CPQ from a trader using trading system 112B to a trader using trading system 112A.

Data is communicated between the trading systems 112 and the ETM 110 using interfacing links 116A, 116B, 116C. Any known interfacing technologies can be used to effectuate these links, including, but not limited to, transmission control protocol/Internet protocol (TCP/IP), satellite, cellular, and/or radio frequency (RF) links, or some combination thereof. The links may pass through one or more intermediate data processing systems, such as telephone switches or Internet servers, before reaching the ETM 110 or a trading system 112. In embodiments where data travels over shared links, such as embodiments where data travels over the public Internet, the data is preferably encrypted using a secure protocol, such as the secure sockets layer (SSL).

FIG. 2 is a high-level block diagram illustrating more details of the ETM 110. Those of skill in the art will recognize that FIG. 2 illustrates only one possible embodiment of the ETM 110. Obviously, different combinations of hardware and software can be used to provide the functionality of the ETM 110 described herein.

Data received by the ETM 110 from the trading systems 112 over the interfacing links 116 are received by a firewall 210. As is known in the art, the firewall 210 preferably prevents unauthorized users from gaining access to the rest of the ETM 110 and monitors transfers of data to and from the network.

Data that pass through the firewall 210 are received by one or more modules that perform the functionality of the ETM 110. As used herein, the term "module" refers to machine-executable code and/or data, but may also include associated circuitry, such as processing circuitry, as well as data storage areas, and/or any other software or hardware. Thus, it will be appreciated that one or a combination of hardware and software, such as a computer system executing software for performing the functionality of the modules, may implement each of the modules shown in FIG. 2. It will also be appreciated by those skilled in the art that the ETM 110 may comprise one or more other types of modules, circuitry, etc., not shown in FIG. 2 in order to avoid unnecessarily obscuring, understanding of the invention. For instance, the ETM 110 may include one or more microprocessors, network connection circuitry, and/or data storage areas, such as read-only memory (ROM), random-access memory (RAM), CDROM, DVD, tape drive, hard disk (HD), and/or other types of storage areas. It will also be appreciated that the functionality of multiple modules described herein can be combined into a single module and the functionality of a single module can be split or shared among multiple modules. Moreover, alternative embodiments of the present invention can lack one or more of the modules described herein and/or have modules not described herein.

The ETM 110 preferably includes an OMS data integration module (ODIM) 212. The ODIM 212 receives and processes data representative of orders received from the OMS databases 114 in the trading systems 112. In a preferred embodiment, the data from the OMS databases 114 are provided to the ETM 110 in a standardized format that requires little processing by the ODIM 212. In an alternative embodiment, the data from the OMS databases 114 are provided to the ETM 110 in one or more different formats depending upon factors such as the type of OMS used by the trading systems

**112**, the types of interfacing links supplying the data to the ETM, the type of security or orders to which the data pertains, and the like. In this latter embodiment, the ODIM **212** preferably converts the data into a standardized format for use by other modules in the ETM **110**.

The orders processed by the ODIM **212** are stored in an ETM database **214**. Data in the database **214** are preferably accessible to the other modules in the ETM **110**. In addition, the other modules in the ETM **110** can store other data in the illustrated database **214** or other databases as may be required during normal operation.

In a preferred embodiment, an indications module **216** transmits information about orders received by the ETM **110** among the various traders based upon filtering criteria established by the traders and/or the ETM. This information is transmitted among the traders in the form of non-binding indications.

Based upon these indications, traders can enter into negotiations with other traders through a negotiation module **218**. The negotiation module **218** facilitates negotiations between traders using trading systems and having contra interests. In one embodiment, at least parts of the negotiations are conducted anonymously, in order to limit the spread of information about the traders' activities.

A market data module **220** receives real-time and other market data from an input **222**. The market data module **220** provides the market data to the negotiation module **218** and to the traders. The traders preferably use the market data during the negotiations to determining market prices for the securities.

A transaction history module **224** records transactions performed by the ETM **110** in the database **214**. The transaction history module **224** also preferably records other data processed by the ETM **110** including, for example, information about orders received from and sent to the trading systems **112** and the negotiations conducted (successful or not). This module **224** is preferably used to audit the transactions conducted on the ETM **110**.

A trader authentication module **226** authorizes and authenticates traders who log into the ETM **110** in order to perform trading negotiations and/or other functions. In one embodiment, the trader authentication module **226** stores authentication information, such as a login ID/password pair in the database **214**. The trader authentication module **226** also preferably stores profiles for the registered traders.

Other modules that may be present in the ETM **110** include load monitoring modules for monitoring the load on various servers comprising the ETM, fault tolerance modules for providing fault tolerance to the ETM, security modules for preventing and detecting security violations on the ETM, and back office modules for providing back office functionality. These modules are not shown in FIG. **2** in order to avoid unnecessarily complicating the figure.

FIG. **3** is a lower-level block diagram illustrating a trading system **112** like those illustrated in FIG. **1**. Those of ordinary skill in the art will recognize that FIG. **3** illustrates only one possible embodiment of a trading system **112** and alternative embodiments of the trading system exist. FIG. **3** illustrates three workstations **310A**, **310B**, **310C** coupled to an OMS server **312** via a network **314**. The workstations **310** are preferably general- or specific-purpose computer systems executing specialized software for facilitating trading of securities. Although only three workstations **310** are illustrated, a trading system **112** can have any practical number of workstations.

In a typical trading system that interacts with the ETM **110**, each workstation **310** executes a trader OMS interaction mod-

ule **316** (TOIM) for facilitating interactions with the OMS server **312**. In this typical trading system, the TOIM **316** allows a trader to add, delete, or modify open or contemplated orders stored in the OMS database **114**. Contemplated orders may be stored in the OMS database **114**, for example, because the trader intends to execute certain transactions in stages, or because the contemplated transactions are desirable only if the market prices of the securities to be traded are within a certain range (e.g., limit orders). Therefore, such orders serve as placeholders indicating the total quantity of a security that a trader wishes to transact and conditions for transacting other orders; other data in the database **114** indicate the quantity of the security that has been transacted to date.

Each workstation **310** executes an ETM interaction module **318** (EIM) for facilitating interactions with the ETM **110**. In alternative embodiments of the present invention, the EIM **318** is incorporated into the TOIM **316** or other modules on the workstation **310**. The EIM **318** allows a trader to send information to the ETM **110** and view and respond to information received from the ETM **110**. Typically, the received information includes information about orders (through the indications module **216**) and orders (through the negotiation module **218**) that the ETM **110** receives from other traders or trading institutions. The trader uses the EIM **318** to enter into and transact negotiations to buy and/or sell securities through the ETM **110**.

The network **314** connects the workstations **310** to the OMS **312** and to external networks such as the network in communication with the ETM **110**. The network **314** can utilize any networking technology that supports bi-directional transfer of data among the OMS **312**, workstations **310**, and external networks. In a typical embodiment, the network **314** is a private local area network (LAN) installed at a financial institution and interfacing with one or more external gateways. In alternate embodiments, the network may be wireless, connect devices over a wide area, and/or at least partially carry data over a public network (such as the Internet). Other network components, such as a firewall, may also be present. Those of ordinary skill in the art will recognize that many different types of networks can perform the functionality described herein.

The OMS **312** is preferably comprised of one or more computer systems for executing and maintaining an order management system. The OMS **312** receives instructions from the workstations to create, modify, and/or delete orders and updates the database **114** accordingly. Software providing the functionality of the OMS **312** is well known in the art. Commercial OMS software packages are available from The MacGregor Group, Eze Castle Software, Advent Software, and Decalog, to name but a few. In addition, some trading institutions utilize custom OMS software.

As described above, the database **114** holds data representative of open, contemplated, or completed orders to buy and/or sell securities. FIG. **4** is a diagram illustrating a data record **400** stored in the database **114** to identify an order according to one embodiment of the present invention. Different OMS systems utilize different order data records and, therefore, it should be understood that FIG. **4** illustrates only one possible data record. However, many OMS systems store the same general information and the illustrated order data record **400** is intended to represent a typical order data record for an OMS system.

The order data record **400** has multiple fields, each field holding different information about an order. The Order ID field **410** preferably holds a value uniquely identifying the order associated with the data record **400**. Similarly, the Trader ID field **412** preferably holds a value uniquely identi-

fyng the trader or other person who placed the order. The Order Status field **414** identifies whether the order is open, contemplated, completed, canceled, or any other possible status. The next field, Order Last Update Time **416**, preferably holds a timestamp that identifies the last time that the data record **400** was modified in any way. This field **416** is useful for determining whether the most recent version of the data record **400** has been considered.

The Transaction Type field **418** preferably indicates whether the data record **400** corresponds to an order to buy or sell a security. The Security Symbol field **420** preferably uniquely identifies the security to be transacted. The Security Symbol field **420** can hold, for example, a Committee on Uniform Securities Identification Procedures (CUSIP) number, a ticker symbol, or any other identifier of the security. The Security Type field **422** is preferably used to interpret the other data in the data record **400** according to the given security type. For example, treasury bills are priced in terms of a discount to face value; inherent in the pricing formula is the yield that would be obtained if the bill were held to maturity. In contrast, equity securities are priced in actual per-share values. The information in the Security Type field **422** can also be used to filter out certain types of securities.

The Order Type field **424** preferably indicates whether the order is a market or a limit order, although the field can also indicate other order types. If the order is a limit order, the Limit Price Field **426** preferably identifies the price set by the trader.

The Total Order Size field **428** preferably identifies the actual number of shares that the trader desires to transact. The Quantity Placed Elsewhere field **430** is a value either equal to or less than the value in the Total Order Size field **428**. In an embodiment of the present invention, the ETM **110** uses the values of these two fields **428**, **430** to determine a quantity of a security, if any, that are available to be transacted by the ETM.

Preferably, the OMS **312** allows for the possibility that trading a large quantity of a given security may occur over several days at several different venues. For example, to fill an order to buy 1,000,000 shares of IBM, a trader may need to place an order for 300,000 shares with one broker, and record numerous executions of portions thereof until the full 300,000 shares placed with that broker are purchased. If the broker cannot provide additional shares at a suitable price, the trader may then place an additional quantity, up to the 700,000 shares remaining to be purchased, via another broker, electronic marketplace, or other venue. Preferably, the broker enters a placement record into the OMS database **114** to indicate that the trader anticipates executing a portion of the order through the second venue. This second venue may also fill the quantity it was asked to provide in several executions. Thus, an order can have one or more placements and each placement can have one or more executions associated with it.

FIG. **5** is a diagram illustrating a placement record **500** preferably stored in the OMS database **114** to indicate a placement of an order at a particular venue. The Order ID field **510** preferably holds a value that uniquely identifies the order associated with the placement. The Order ID field **510** ties the placement information to the overall order. Thus, all placements for the same order preferably have the same value in this field **510**. The Broker field **512** preferably contains an alphanumeric value identifying the venue associated with the placement record. Lastly, the Quantity Placed with Broker field **514** preferably lists the portion of the total order size that is placed for fulfillment through the venue.

When a transaction is executed in a specified venue, such as the ETM **110**, a corresponding execution record is preferably stored in the OMS database **114**. FIG. **6** is a diagram illus-

trating an execution record **600** according to an embodiment of the present invention. An execution ID field **608** preferably holds a value identifying the particular execution. As before, the Order ID field **610** preferably holds a value that uniquely identifies the order associated with the execution and all executions for the same order preferably have the same value in this field **610**. The Broker field **612** preferably contains an alphanumeric value identifying the venue that performed the execution. The Quantity Executed field **614** preferably specifies the number of securities transacted in this execution while the Price field **616** specifies the price at which the securities were executed. The Timestamp field **618** preferably records the time at which the execution took place.

The OMS interfacing module (OIM) **320** is in communication with the OMS database **114** via the network **314** or a direct connection. In alternative embodiments, the OIM **320** is in communication with the OMS **312** and/or the workstations **310**. The OIM **320** is also in communication with the ETM **110** via an external gateway or some other form of network connection. In another alternative embodiment, the OIM **320** is integrated into the ETM **110** and is remote from the OMS **312**, although some functionality is present at the OMS in order to provide OMS data to the OIM.

In a preferred embodiment, the OIM **320** includes a computer system storing and executing software for performing the functionality described herein. In an alternative embodiment, the OIM **320** executes on the same computer system as the OMS **312**. In one embodiment, the OIM **320** includes an OMS database interaction module **322** for interacting with the OMS database **114**. The OMS database interaction module **322** reads records stored in the OMS database **114** and, in a preferred embodiment, creates and modifies data records stored in the OMS database **114**. In one embodiment, the OMS database interaction module **322** directly accesses the OMS database **114** and in another embodiment it sends commands to an applications programming interface (API) in the OMS **312** for accessing the database.

The OIM **320** also preferably includes an ETM communication module **324** for communicating with the ETM **110**. In one embodiment, the ETM communication module **324** automatically provides selected data records in the OMS database **114** to the ETM **110** and, in a preferred embodiment, receives data and/or instructions from the ETM. In addition, the OIM **320** also preferably includes a data record conversion module **326** for modifying the format of the data records sent to and/or received from the ETM **110** and a filtering module **238** for filtering out specified orders by security type, security name, order type, order quantity, order price, or some other factor or category, so that filtered orders are not transmitted to the ETM.

FIG. **7** is a flow diagram illustrating actions performed by an embodiment of the present invention when a trader logs on to the ETM **110**. Although the actions of FIG. **7** and subsequent figures are attributed herein to the OIM **320**, one of ordinary skill in the art will recognize that all or some of the actions can be carried out by other entities.

Preferably, the OIM **320** waits **710** until a trader logs on to the OMS **312** before transmitting data records for that trader to the ETM **110**. In one embodiment, the ETM **110** sends a message to the OIM **320** when a trader at the institution in which the OIM **320** resides logs into the ETM. The OIM **320** interprets this message as a sign to commence receiving orders. In other embodiments of the present invention, the OIM **320** uses other techniques, such as querying the OMS database **114** for specific entries, listening for an inter-process message sent by the OMS **312**, polling individual trader

workstations 310, or implementing a timer-based algorithm, to determine that a trader has logged on to the OMS 312.

Once a determination 710 is made that a trader has logged on to the OMS 312 the OIM 320 retrieves 712 data records about orders suitable for transmission to the ETM from the OMS database 114. In one embodiment of the present invention, all open orders are suitable for transmission to the ETM 110. In other embodiments of the present invention, the OIM 320, through the filtering module 328, makes the determination of suitable orders based on other criteria, such as the security type (e.g., stock or bond), security name (e.g., IBM or T), order type (e.g., market or limit order), order quantity, and/or order price.

If necessary, the data record conversion module 326 within the OIM 320 preferably converts 714 the data records retrieved from the OMS database 114 into a standardized format understood by the ETM 110. As described above, the functionality of the data record conversion module 326 can also be performed by the ODIM 212 in the ETM 110. Alternative embodiments of the present invention may send the data records individually or in multiple batches. The data transmitted to the ETM 110 depend on factors such as the types of securities being traded, and/or the fields required in order to accurately trade such securities.

FIG. 8 is a flow diagram illustrating the actions performed by an embodiment of the present invention after a trader has logged on to the OMS during the trading day. The actions of FIG. 8 are preferably automatically performed multiple times during the trading day. Initially, the OIM 320 determines 810 whether the contents of the OMS database 114 have changed. The OIM 320 can perform this step by, for example, polling the database 114 at regular, near-real-time intervals, querying the database for contents of specified fields such as timestamps, and/or listening for network or specific interprocess communication message traffic.

If the database has changed, the OIM 320 preferably determines whether the change should be transmitted to the ETM 110. Because typical OMS's are complex and multi-featured, and because securities of types not handled by the ETM 110 may be traded using the OMS 312, some changes to the OMS database 114 do not necessitate a transmission of updated data to the ETM 110. Thus, the OIM 320 determines 812 whether the change to the database 114 reflects a new order of a type that is traded in the ETM 110. If so, then the OIM 320 retrieves 816 the pertinent data for the order from the database 114. If the change does not reflect a new order, then the OIM 320 preferably determines 814 whether the database change pertains to a modification of an existing order that has already been sent to the ETM 110. If so, the OIM 320 retrieves 818 the data records corresponding to the modified order from the database 114. Once the appropriate data records, if any, are retrieved from the database, the OIM 320 preferably converts 820 the data records into the appropriate format and transmits the records to the ETM 110 as described above with respect to FIG. 7.

FIG. 9 is a flow diagram illustrating the actions performed by an embodiment of the present invention when the OMS database 114 is updated in response to a trade executed by the ETM 110. The illustrated steps can be performed each time a trade is executed, or in batch. However, the steps are preferably performed frequently enough so that the OMS database 114 is updated in substantially real-time.

The OIM 320 initially determines 910 whether an execution occurred in the ETM 110 involving an order in the OMS 312 associated with the OIM. The step may be performed, for example, by receiving a message from the ETM 110 identifying a particular execution that occurred at the ETM, by

filtering a list of all executions or other data from the ETM for executions listed in the OMS 312, or by periodically polling the ETM for performed executions.

If an execution occurred in the ETM 110 involving an order in the OMS 312 associated with the OIM 320, the OIM receives 912 information from the ETM describing the execution. This information includes, for example, the type, amount, and price of securities traded, the time of execution, and/or information identifying the original order in the OMS database 114 on which the execution was based. The OIM 320 converts 914 the received information about the execution into the format used by the OMS 312. Then, the OIM 320 updates 916 the OMS database 114 with the converted execution data. As a result of these steps, the OMS 312 is updated automatically and transparently to reflect executions performed at the ETM 110. The executions appear to the OMS 312 as typical trades conducted at another broker.

In summary, the present invention includes an electronic trading marketplace that generates liquidity, at least in part, by receiving order information directly from the databases of OMS systems at trading institutions. Since orders are extracted from the OMS databases automatically, and information about executed orders is inserted into the databases automatically, the OMS databases "see" the marketplace as "just another market intermediary." Moreover, traders are able to conduct trades in the electronic marketplace without any duplicative manual efforts.

The above description is included to illustrate the operation of the preferred embodiments and is not meant to limit the scope of the invention. The scope of the invention is to be limited only by the following claims. From the above discussion, many variations will be apparent to one skilled in the relevant art that would yet be encompassed by the spirit and scope of the invention.

What is claimed is:

1. A computer-implemented method, comprising:

- (i) automatically obtaining, without manual intervention, data from a plurality of data fields concerning all records of open orders for a plurality of securities from a data storage associated with an order management system, wherein:
  - a. the records of open orders satisfy predetermined filtering criteria;
  - b. the data storage is associated with a trading firm;
  - c. the order management system is coupled to at least one workstation utilized by the trading firm;
  - d. the records of open orders include at least the following fields: (1) security name, symbol or identifier, (2) transaction type, and (3) at least one quantity; and
  - e. the data is obtained by a computer with one or more processors and a memory;
- (ii) automatically converting, without manual intervention, the data from the plurality of data fields into non-binding indications of trading interest by a data integration module associated with or having access to at least one electronic marketplace, each non-binding indication comprising at least a security name, symbol or identifier, and a transaction type, wherein the non-binding indications require at least one further manual affirmative action prior to any trade execution and wherein the data integration module comprising a computer with one or more processors and a memory;
- (iii) automatically, periodically obtaining, without manual intervention, updated data from at least one data field for at least one record of order that has changed since previously obtained from the data storage associated with

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the order management system, wherein the updated data is obtained by a computer with one or more processors and a memory; and

(iv) for the at least one record of order that has changed since previously obtained from the data storage, automatically updating by the data integration module, with the updated data, without manual intervention, the non-binding indication of trading interest associated with that record of order.

2. The method of claim 1, wherein the non-binding indications of trading interest further comprise at least an available quantity, such available quantity being determined from the obtained data fields.

3. The method of claim 1, further comprising automatically matching at least one non-binding indication with a contra interest and providing an indication of the match to a workstation utilized by the trading firm.

4. The method of claim 3, further comprising executing a trade based upon the match of the non-binding indication and the contra interest.

5. The method of claim 1, wherein the further manual affirmative action is a negotiation between parties, or agents of parties, to a potential transaction.

6. The method of claim 1, further comprising converting, in response to an instruction received at the data integration module, a non-binding indication of trading interest into an executable order to trade securities.

7. The method of claim 6, further comprising executing a trade based upon the match of the executable order with a contra interest.

8. The method of claim 1, wherein the further manual affirmative action is an instruction from a party, or an agent for a party, to convert a non-binding indication of trading interest into an executable order to trade securities.

9. The method of claim 1, wherein at least some of the predetermined filtering criteria applied to the records of open orders are based upon the type of security.

10. The method of claim 1, wherein at least some of the predetermined filtering criteria applied to the records of open orders are based upon the quantity of security to be traded.

11. The method of claim 1, wherein the predetermined filtering criteria applied to the records of open orders are established before entry of the records of open orders in the order management system.

12. The method of claim 1, wherein the predetermined filtering criteria applied to the records of open orders are established after entry of the records of open orders in the order management system.

13. The method of claim 1, wherein in step (iv) the non-binding indication of interest is updated only upon satisfaction of updating criteria determined prior to entry of the at least one record of order in the order management system.

14. The method of claim 11, wherein in step (iv) the non-binding indication of interest is updated only upon satisfaction of updating criteria determined prior to entry of the at least one record of order in the order management system.

15. A computer-implemented method, comprising:

(i) automatically obtaining, without manual intervention, data from a plurality of data fields concerning all records of open orders for a plurality of securities from a data storage associated with an order management system, wherein:

a. the records of open orders satisfy predetermined filtering criteria;

b. the data storage is associated with a trading firm and the order management system is coupled to at least one workstation utilized by the trading firm;

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c. the records of open orders include at least the following fields: (1) security name, symbol or identifier, (2) transaction type, and (3) at least one quantity;

d. the data from a plurality of data fields are received as non-binding indications of trading interest by a data integration module associated with or having access to at least one electronic marketplace, and each non-binding indication comprises at least a security name, symbol or identifier, and a transaction type;

e. the non-binding indications require at least one further manual affirmative action prior to any trade execution; and

f. the data integration module comprising a computer with one or more processors and a memory;

(ii) automatically, periodically obtaining, without manual intervention, updated data from at least one data field for at least one record of order that has changed since previously obtained from the data storage associated with the order management system, wherein the updated data is obtained by a computer with one or more processors and a memory; and

(iii) for the at least one record of order that has changed since previously obtained from the data storage, automatically updating by the data integration module, with the updated data, without manual intervention, the non-binding indication of trading interest associated with that record of order.

16. The method of claim 15, wherein the non-binding indications of trading interest further comprise at least an available quantity, such available quantity being determined from the obtained data fields.

17. The method of claim 15, further comprising automatically matching at least one non-binding indication with a contra interest and providing an indication of the match to a workstation utilized by the trading firm.

18. The method of claim 17, further comprising executing a trade based upon the match of the non-binding indication and the contra interest.

19. The method of claim 15, wherein the further manual affirmative action is a negotiation between parties, or agents of parties, to a potential transaction.

20. The method of claim 15, further comprising converting, in response to an instruction received at the data integration module, a non-binding indication of trading interest into an executable order to trade securities.

21. The method of claim 20, further comprising executing a trade based upon the match of the executable order with a contra interest.

22. The method of claim 15, wherein the further manual affirmative action is an instruction from a party, or an agent for a party, to convert a non-binding indication of trading interest into an executable order to trade securities.

23. The method of claim 15, wherein at least some of the predetermined filtering criteria applied to the records of open orders are based upon the type of security.

24. The method of claim 15, wherein at least some of the predetermined filtering criteria applied to the records of open orders are based upon the quantity of security to be traded.

25. The method of claim 15, wherein the predetermined filtering criteria applied to the records of open orders are established before entry of the records of open orders in the order management system.

26. The method of claim 15, wherein the predetermined filtering criteria applied to the records of open orders are established after entry of the records of open orders in the order management system.

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27. The method of claim 15, wherein in step (iii) the non-binding indication of interest is updated only upon satisfaction of updating criteria determined prior to entry of the at least one record of order in the order management system.

28. The method of claim 25, wherein in step (iii) the non-binding indication of interest is updated only upon satisfaction of updating criteria determined prior to entry of the at least one record of order in the order management system.

29. A programmed computer system, comprising:

a memory having at least one region for storing computer executable program code; and

a processor for executing the program code stored in the memory, wherein the program code comprises:

(i) code to automatically obtain, without manual intervention, data from a plurality of data fields concerning all records of open orders for a plurality of securities from a data storage associated with an order management system, wherein:

- a. the records of open orders satisfy predetermined filtering criteria;
- b. the data storage is associated with a trading firm;
- c. the order management system is coupled to at least one workstation utilized by the trading firm; and
- d. the records of open orders include at least the following fields: (1) security name, symbol or identifier, (2) transaction type, and (3) at least one quantity;

(ii) code to automatically convert, without manual intervention, data from the plurality of data fields into non-binding indications of trading interest by a data integration module associated with or having access to at least one electronic marketplace, each non-binding indication comprising at least a security name, symbol or identifier, and a transaction type, wherein the non-binding indications require at least one further manual affirmative action prior to any trade execution;

(iii) code to automatically, periodically obtain, without manual intervention, updated data from at least one data field for at least one record of order that has changed since previously obtained from the data storage associated with the order management system; and

(iv) for the at least one record of order that has changed since previously obtained from the data storage, code to automatically update by the data integration module, with the updated data, without manual intervention, the non-binding indication of trading interest associated with that record of order.

30. The programmed computer system of claim 29, wherein the non-binding indications of trading interest further comprise at least an available quantity, such available quantity being determined from the obtained data fields.

31. The programmed computer system of claim 29, wherein the program code further comprises code to automatically match at least one non-binding indication with a contra interest and providing an indication of the match to a workstation utilized by the trading firm.

32. The programmed computer system of claim 31, wherein the program code further comprises code to execute a trade based upon the match of the non-binding indication and the contra interest.

33. The programmed computer system of claim 29, wherein the further manual affirmative action is a negotiation between parties, or agents of parties, to a potential transaction.

34. The programmed computer system of claim 29, wherein the program code further comprises code to convert, in response to an instruction received at the data integration

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module, a non-binding indication of trading interest into an executable order to trade securities.

35. The programmed computer system of claim 34, wherein the program code further comprises code to execute a trade based upon the match of the executable order with a contra interest.

36. The programmed computer system of claim 29, wherein the further manual affirmative action is an instruction from a party, or an agent for a party, to convert a non-binding indication of trading interest into an executable order to trade securities.

37. The programmed computer system of claim 29, wherein at least some of the predetermined filtering criteria applied to the records of open orders are based upon the type of security.

38. The programmed computer system of claim 29, wherein at least some of the predetermined filtering criteria applied to the records of open orders are based upon the quantity of security to be traded.

39. The programmed computer system of claim 29, wherein the predetermined filtering applied to the records of open orders are established before entry of the records of open orders in the order management system.

40. The programmed computer system of claim 29, wherein the predetermined filtering applied to the records of open orders are established after entry of the records of open orders in the order management system.

41. The programmed computer system of claim 29, wherein the non-binding indication of interest is updated only upon satisfaction of updating criteria determined prior to entry of the at least one record of order in the order management system.

42. The programmed computer system of claim 39, wherein in the non-binding indication of interest is updated only upon satisfaction of updating criteria determined prior to entry of the at least one record of order in the order management system.

43. A programmed computer system, comprising:

a memory having at least one region for storing computer executable program code; and

a processor for executing the program code stored in the memory, wherein the program code comprises:

(i) code to automatically obtain, without manual intervention, data from a plurality of data fields concerning all records of open orders for a plurality of securities from a data storage associated with an order management system, wherein:

- a. the records of open orders satisfy predetermined filtering criteria;
- b. the data storage is associated with a trading firm and the order management system is coupled to at least one workstation utilized by the trading firm;
- c. the records of open orders include at least the following fields: (a) security name, symbol or identifier, (b) transaction type, and (c) at least one quantity;
- d. the data from the plurality of data fields are received as non-binding indications of trading interest at a data integration module associated with or having access to at least one electronic marketplace, and each non-binding indication comprises at least a security name, symbol or identifier, and a transaction type; and
- e. the non-binding indications require at least one further manual affirmative action prior to any trade execution;

(ii) code to automatically, periodically obtain, without manual intervention, updated data from at least one data field for at least one record of order that has changed

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since previously obtained from the data storage associated with the order management system; and (iii) for the at least one record of order that has changed since previously obtained from the data storage, code to automatically update by the data integration module, with the updated data, without manual intervention, the non-binding indication of trading interest associated with that record of order.

44. The programmed computer system of claim 43, wherein the non-binding indications of trading interest further comprise at least an available quantity, such available quantity being determined from the obtained data fields.

45. The programmed computer system of claim 43, wherein the program code further comprises code to automatically match at least one non-binding indication with a contra interest and providing an indication of the match to a workstation utilized by the trading firm.

46. The programmed computer system of claim 45, wherein the program code further comprises code to execute a trade based upon the match of the non-binding indication and the contra interest.

47. The programmed computer system of claim 43, wherein the further manual affirmative action is a negotiation between parties, or agents of parties, to a potential transaction.

48. The programmed computer system of claim 43, wherein the program code further comprises code to convert, in response to an instruction received at the data integration module, a non-binding indication of trading interest into an executable order to trade securities.

49. The programmed computer system of claim 48, wherein the program code further comprises code to execute a trade based upon the match of the executable order with a contra interest.

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50. The programmed computer system of claim 43, wherein the further manual affirmative action is an instruction from a party, or an agent for a party, to convert a non-binding indication of trading interest into an executable order to trade securities.

51. The programmed computer system of claim 43, wherein at least some of the predetermined filtering criteria applied to the records of open orders are based upon the type of security.

52. The programmed computer system of claim 43, wherein at least some of the predetermined filtering criteria applied to the records of open orders are based upon the quantity of security to be traded.

53. The programmed computer system of claim 43, wherein the predetermined filtering criteria applied to the records of open orders are established before entry of the records of open orders in the order management system.

54. The programmed computer system of claim 43, wherein the predetermined filtering criteria applied to the records of open orders are established after entry of the records of open orders in the order management system.

55. The programmed computer system of claim 43, wherein the non-binding indication of interest is updated only upon satisfaction of updating criteria determined prior to entry of the at least one record of order in the order management system.

56. The programmed computer system of claim 53, wherein in the non-binding indication of interest is updated only upon satisfaction of updating criteria determined prior to entry of the at least one record of order in the order management system.

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