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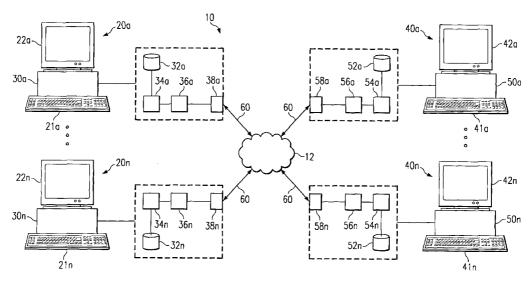
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For two-letter codes and other abbreviations, refer to the "Guidance Notes on Codes and Abbreviations" appearing at the beginning of each regular issue of the PCT Gazette.

(54) Title: METHOD AND SYSTEM FOR MULTI-ENTERPRISE OPTIMIZATION USING FLEXIBLE TRADE CONTRACTS



(57) Abstract: A method of multi-enterprise optimization at a buyer computer (20) includes accessing a forecasted demand for at least one item and generating one or more proposed flexible trade contracts (500, 530, 560) using the forecasted demand for the item. The proposed flexible trade contract (500, 530, 560) is communicated to a seller computer (40) and subsequently executed after acceptance of the proposed flexible trade contract (500, 530, 560) at the seller computer (40) to create a flexible trade contract (500, 530, 560). Each proposed flexible trade contract (500, 530, 560) may be a forward contract (500), an option contract (530), or a flexible forward contract (560).

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### INTERNATIONAL SEARCH REPORT

International application No. PCT/US01/10782

A. CLASSIFICATION OF SUBJECT MATTER IPC(7) :G06F 17/60			
US CL : 705/37, 35			
According to International Patent Classification (IPC) or to both	national classification and IPC		
B. FIELDS SEARCHED			
Minimum documentation searched (classification system followed	by classification symbols)		
U.S. : 705/87, 35			
Documentation searched other than minimum documentation to searched	the extent that such documents are in	cluded in the fields	
Electronic data base consulted during the international search (n Databases on Industry and Finance, EPO, JAPIO, USPTO and	•	search terms used)	
C. DOCUMENTS CONSIDERED TO BE RELEVANT			
Category* Citation of document, with indication, where ap	propriate, of the relevant passages	Relevant to claim No.	
X EP 0770 967 A2 (SCHMIDT et al.) 02 32, 50, 51, 81, 82.	2 May 1997, pages 3, 4, 28-	1, 2, 5, 6, 7, 11, 15, 16, 19-21, 25, 32, 34-37, 41, 42, 46, 48-51, 55, and 56	
Y		3, 4, 8-10, 12-14, 17, 18, 22-24, 26-29, 31-33, 38-40, 43, 44, 46, 47, 52-54, 57, and 58	
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X Further documents are listed in the continuation of Box C. See patent family annex.  * Special categories of cited documents:  "T" later document published after the international filing date or priority.			
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Washington, D.C. 20231 Facsimile No. (708) 305-3230	Telephone No. (703) 703 1065		

### INTERNATIONAL SEARCH REPORT

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Category*	Citation of document, with indication, where appropriate, of the relevant passages	Relevant to claim No
Y	US 5,970,479 A (SHEPHERD) 19 October 1999, col. 2, lines 28-32; col.49, line 27; col. 50, line 27; col. 55, line 60; col. 56, line 7.	3, 4, 8-10, 12-14, 17, 18, 22-24, 26- 29, 31-33, 38-40, 43, 44, 46, 47, 52- 54, 57 and 58.
A	US 5,758,097 A (DEBE et al.) 26 May 1998, the whole patent.	1-58
A	FARNSWORTH E.A., and YOUNG W.F., Cases and Materials on Contracts, 4th Edition, 1988, The Foundation Press, Inc., N.Y., pages 181-188 and 216.	1-58
A	FEDERAL REGISTER, Vol. 62, No. 21, 31 January 1997, page 4821.	1-58
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