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(71) Applicant: EINNOVATE, INC. [US/US]; 1090 O'Brien Drive, Menlo Park, CA 94025 (US).

(72) Inventors: WESCOTT, Brian, J.; 2332 Warner Range Avenue, Menlo Park, CA 94025 (US). MANTA, Peter, S.; 777 North 17th Street, San Jose, CA 95112 (US).

(74) Agents: CAHILL, Steven, J. et al.; Townsend and Townsend and Crew LLP, Two Embarcadero Center, 8th Floor, San Francisco, CA 94111 (US).

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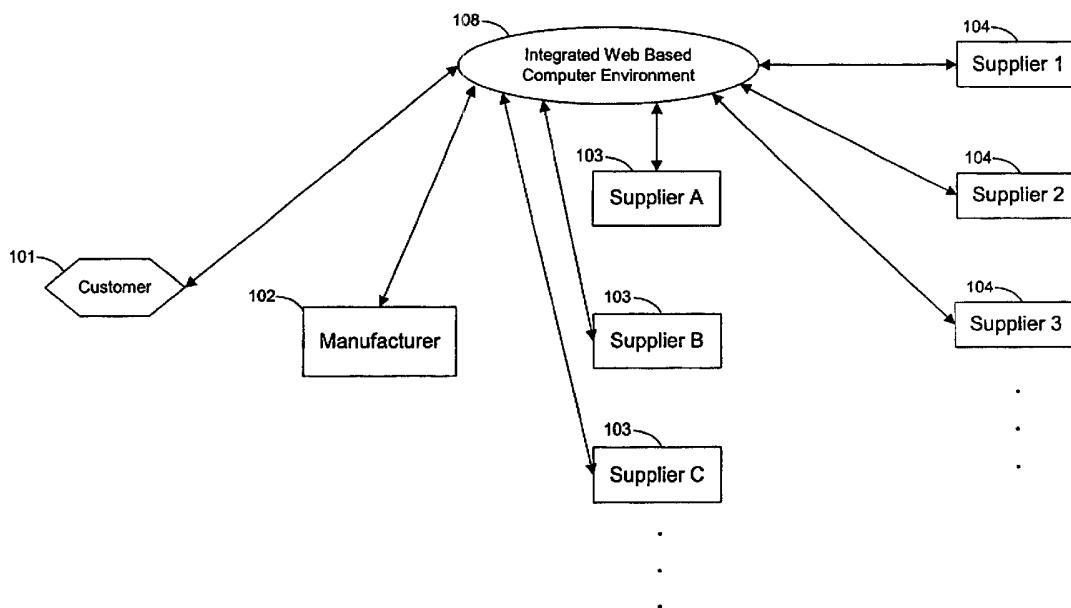
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(54) Title: SYSTEMS AND METHODS FOR FACILITATING NEGOTIATIONS FOR SUPPLY CHAIN CONTROL



(57) Abstract: Systems and methods for facilitating negotiations and managing orders for materials between buyers (102) and sellers (103, 104) are provided. Systems (108) of the present invention can identify the critical suppliers that cannot meet the requested requirements. The system can then renegotiate orders with all of the other suppliers so that the materials needed for the product arrive according to a revised schedule. The system can also respond to changes in the demand for a product by renegotiating orders with the suppliers. Systems and methods of the present invention reduce the carrying cost associated with inventories of material.

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INTERNATIONAL SEARCH REPORT

International application No.

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A. CLASSIFICATION OF SUBJECT MATTER
 IPC(7) : G06F 17/60
 US CL : 705/26,37,28
 According to International Patent Classification (IPC) or to both national classification and IPC

B. FIELDS SEARCHED
 Minimum documentation searched (classification system followed by classification symbols)
 U.S. : 705/26,37,28

Documentation searched other than minimum documentation to the extent that such documents are included in the fields searched

Electronic data base consulted during the international search (name of data base and, where practicable, search terms used)

C. DOCUMENTS CONSIDERED TO BE RELEVANT

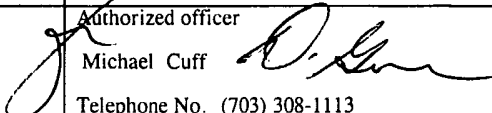
Category *	Citation of document, with indication, where appropriate, of the relevant passages	Relevant to claim No.
Y	US 2001/0044768 A1 (WARES) 22 November 2001 (22.11.2001), abstract, figure 1.	1-24
Y	US 2002/0038285 A1 (GOLDEN et al.) 28 March 2002 (28.03.2002), figure 2.	1-24
Y	US 5,796,614 A (YAMADA) 18 August 1998 (18.08.1998), abstract.	1-24

Further documents are listed in the continuation of Box C. See patent family annex.

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"A" document defining the general state of the art which is not considered to be of particular relevance	"X" document of particular relevance; the claimed invention cannot be considered novel or cannot be considered to involve an inventive step when the document is taken alone
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Name and mailing address of the ISA/US:
 Mail Stop PCT, Attn: ISA/US
 Commissioner for Patents
 P.O. Box 1450
 Alexandria, Virginia 22313-1450
 Facsimile No. (703)305-3230

Authorized officer:
 Michael Cuff 
 Telephone No. (703) 308-1113