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(54) KIT CONTAINING MATERIALS AND INFORMATION FOR INDIVIDUALIZED COLORIZING

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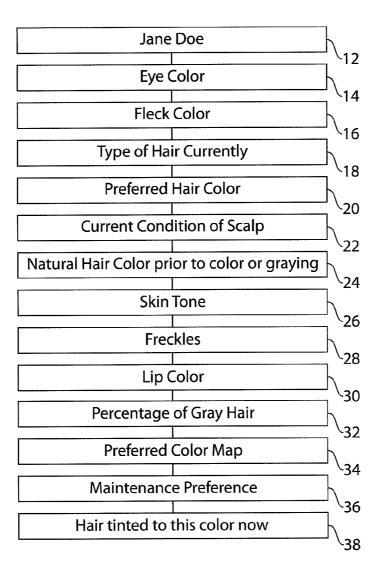
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(57) ABSTRACT

A system and method for formulation of a personalized permanent hair color product. The system and method are used to produce on-site at the salon or home, a permanent, semi permanent and/or stained hair color custom mixed to according to features and individual parameters for each person, based upon an assessment test completed by the individual or a professional, based upon the person's "map" and characteristics. The person is then able to choose the quadrant of color (i.e. light blonde, blonde, red, brown, dark brown), and receive a unique color based upon his or her own "colormap". Colormapping cannot only determine what colors work best with an individual's features, but also how best to structure it.



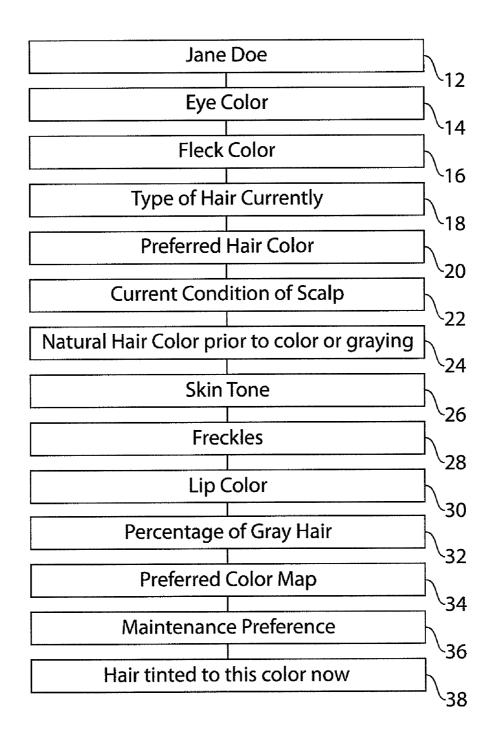


FIG. 1

KIT CONTAINING MATERIALS AND INFORMATION FOR INDIVIDUALIZED COLORIZING

BACKGROUND OF THE INVENTION

[0001] The present invention relates generally to personalized hair coloring compositions formulated based on a color-mapping assessment test; and more particularly, to a method and system used to produce on-site, e.g., at a salon or home, a personalized permanent, semi permanent, or stained hair color in accordance with the colormap and the desire of the person for whom the hair color is produced. The key to choosing the correct mixture of color is based upon the colormap.

[0002] Inside the cortex of the hair fiber is the substance called melanin. Melanin gives the hair its natural color. It is the pigment of the hair. Two general classes of such pigments have been identified: eumelanins (characteristically brownish black) and pheomelanins (characteristically reddish orange). The concentration and combination of these two types of pigments are responsible for the natural color of hair. Dark hair has a higher concentration of the eumelanin, while red hair contains more pheomelanin. Light hair has reduced levels of both.

[0003] As hair ages, the pigments begin to break down under the natural influence of the environment, such as from exposure to sun or smoke and like pollutants. Also, in many individuals, the natural color of the hair may discolor with age or illness and develop an undesirable tone even without chemical processing or environmental exposure. As a result, hair may lose its natural brilliance over time. Additionally, in many people, hair follicles produce less and less pigment, as a person gets older. As a result, new growth of hair may be gray or white. The graying of hair is typically a gradual process, and not all hair may turn gray at once.

[0004] The ability to change the appearance of one's hair through chemical processes is important to both men and women. More specifically, it is important for both men and women to be able to chemically relax or to permanently wave the hair so that they may keep up with the rapidly changing hairstyle fashion in the hair industry. In some instances, such chemical processes, and alkali hair relaxers in particular, have the undesirable and very noticeable effect of discoloring of the natural underlying color of hair, particularly naturally blonde and gray hair.

[0005] For many people, the discoloration and graying of their hair is undesirable. As a result, many people seek to cover up or reduce the appearance of gray in their hair. These people will typically color their hair with a hair color formulation intended to deposit color on their hair. In many people, gray, or white un-pigmented hair is blended in with that person's naturally pigmented hair and it is impractical to deposit color only on the un-pigmented portions of their hair. As a result, these people require a hair color formulation to both cover up the un-pigmented hair and add color to their pigmented hair.

[0006] Traditional hair color systems and their method of use are based on levels (or depth) and tones. Typically, several stock formulations are provided that vary in the shade. A colorist in a salon, referring to memory or by comparing to a set of standard swatches, will determine the natural base level of the clients hair, determine the level they wish to achieve and determine the tone desired. The colorist will then chose the appropriate shade (or mix of shades) from the given stock

of permanent color alternatives, or palette. The various shades in the stock palette of permanent hair colors are not formulated based on individual's colormap.

[0007] There exists a need, therefore, for a system and a method of preparing appropriate hair color formulations onsite tailored to the colormap of each customer's hair, which will produce a hair coloring formula precisely tailored to the customer's hair color, tone and proportion of gray, which eliminates the inventory and stock problems associated with the current practice, which will permit the colorist a high degree of creative control in addressing the gamut of hair tones and colorings which will be encountered in practice, and which will address the ad-hoc experimentation of the current practice to mix personalized hair color formulations from stock offerings.

[0008] There are known in the prior art various industry-available dye color mixing applications. These applications are typically directed to the formulation of the color dyes themselves at a plant or factory for their use in the actual salon hair coloring process. For instance, a number of industry applications are directed to allowing a colorist to cross-reference a client's hair color level against either a hair tone or a desired color level, so as to permit the colorist to select a single pre-mixed color dye from a large quantity of different pre-mixed dyes that are shipped by the manufacturer of the system for use with the system.

[0009] Typically, these dyes are then mixed with a so-called "generator" or "developer" to activate the color for the processing treatment. The colorist's choice of the single, appropriate pre-mixed dye product is sometimes governed by a chart which cross-references hair color level against hair tone or desired color level. The available pre-mixed dyes are listed at various locations on the chart, typically with a single, pre-mixed dye satisfying a small number of combinations, and often only one, of specific hair color level against desired hair color level or hair tone. Examples of such systems include the Logics International, Inc. "Color Facts" and "Attitudes" dye product-system; the Synaplex "Mid-Color" Ultra-Shine No-Lift Hair Color system; and the Wella "Color Charm" Liquid Cream Hair Color system.

[0010] Certain other color dye preparation systems provide the colorist with some degree of guidance to adapt certain particular pre-mixed dyes, or combinations thereof, so as to address a particular client's hair. These systems oftentimes extend to voluminous or otherwise cumbersome reference materials which must be utilized or cross-referenced in accordance with the base system. An example of such system is described in the Clairol Professional Encyclopedia, "Hair Color."

[0011] For instance, the Clairol Encyclopedia refers to a so-called "Torrids" formulator chart cross-referencing a natural hair color against a desired hair color. The chart features a series of individual discrete boxes, each box representative of a single natural hair color level and a single desired hair color level, leading the colorist to select one or more hair dyes which can be used independently or mixed to some degree to meet that single natural hair color level and that single desired hair color level.

[0012] Separate from the chart, the Encyclopedia provides the colorist with certain textual recommendations for use with the Torrids system, in advising of a custom dye formulation table listing for the colorist certain customized formulas of two or more volumetric quantities of color dyes. However, these recommendations tend to be for specific coloring

instances only and are not tied to any particular organized methodology to prepare color dye mixes for any type of possible hair coloring situation. Various aspects of color dye mixing is also referenced in the Schwarzkopf Color Technical Manual (albeit without the provision of a chart correlating hair colors and tones) and in the Framesi 2001 Hair Color Training Manual.

[0013] As will be appreciated, most of the existing color dye systems employ a large number of pre-mixed color dyes. Typically, it is the intent of these systems that the colorist select a single pre-mixed dye from a large number used in the particular coloring system. The intent of these color dye systems is to select a color dye which will change the color of a person's hair, cover gray hair, or the like. In effect, then, these systems endeavor to make a precise color selection for a very specific, narrow characteristic of a person's hair.

[0014] While certain of the dye systems include some background information as to combining more than one pre-mixed dye to accommodate certain enumerated particular hair coloring needs, the information is oftentimes not made integral with the bulk of the system and is provided on an ad hoc basis of specific examples and with no formal organization. In fact, the modification information is typically embodied in a textual form separate and apart from the depictions used in the system, and the information is oftentimes limited to a discrete number of particular coloring applications, without any particular methodology or organization to guide the colorist to modifications across a wide gamut of potential hair coloring situations. Ultimately, other than the several specific examples given, these systems give little guidance to the colorist in formulating a personalized hair color composition for an individual. Generally, then, owing to the existing concerns, these systems are not adapted to on-site preparation of a hair color product based on the colormap of the individual. [0015] The prior art lacks a method and system that allows the hair colorist or individual to personalize the shade selection for a hair color formulation based on the client's own colormap, and desire. For the client, the resulting hair color should look more natural and for the colorist, the selection and the amount of mixing of the color for their client should be simplified and more precise. For the manufacturer, a limited number of shades can be organized into a system providing comprehensive coloring solutions covering the complete gamut of possible hair coloring requirements.

SUMMARY OF THE INVENTION

[0016] A method for providing an individualized hair colorizing product for colorizing the hair of a selected individual, includes the steps providing a colormapping assessment test for assessing the color characteristics of a plurality of individuals and providing a corresponding plurality of sets of color parameters according to the assessing. First determining a colormapping relationship between: (i) each set of color parameters of the plurality of sets of color parameters, and (ii) a color mix of a plurality of color mixes is performed to provide a plurality of colormapping relationships and the plurality of colormapping relationships is stored at a first location. The colormapping assessment test is applied to the selected individual to provide a selected set of color parameters in accordance with the selected individual and first transmitting of the selected set of color parameters from a second location remote from the first location to the first location is performed. Second determining at the second location a color mix of the plurality of color mixes in accordance with the transmitted selected set of color parameters and the stored plurality of colormapping relationships is performed and second transmitting the selected color mix to a third location remote from the second location is performed to provide a transmitted color mix. Differing colorizing agents are mixed in accordance with the transmitted color mix to provide the individualized hair colorizing product and individualized hair colorizing product is applied to the hair of the selected individual.

[0017] The present invention thus includes a method of using a stock palette of hair color packets consisting of different tones and levels and intensifiers. In accordance with the invention, the palette of the stock permanent hair color formulas can be divided into at least two and preferably three different groups of tonal series. For example, Perfect Blondes, Perfect Reds, and Perfect Browns.

[0018] An advantage of the present invention allows the hair colorist to personalize the shade selection based on the client's colormap. For the client, the resulting hair color can look more natural and for the colorist, the selection and the amount of mixing of the color for their client is simplified.

[0019] Therefore, it is an object of the present invention to provide a system and method of formulating personalized hair-coloring compositions based on the colormap of a person

[0020] It is another object of the present invention to provide a palette of stock hair color packets, to accomplish the individually custom mixed color

[0021] It is another object of the present invention to provide a system and method for on-site formulation of hair color compositions for individual users to accommodate a wide variety of hair tones and colorings which can be easily modified by the colorist as desired, and which will yield a consistent product each time it is used that is appropriate for the individual's hair color and tone.

[0022] Still other objects and advantages of the invention will in part be obvious and will in part be apparent from the specification.

[0023] In accordance with the present invention, these and other objectives are achieved by a method and system of formulating personalized hair coloring compositions based on the colormap of the person; and more particularly, a method and system are used to produce on-site, e.g., at the salon or home, a personalized custom hair color in accordance with the original colormap of the person for whom the hair color is produced. In a preferred embodiment, the palette of stock hair color formulas is divided into five (5) different groups of tonal series.

[0024] The invention accordingly comprises the several steps and the relation of one or more of such steps with respect to each of the others, and the composition embodying the several elements and the combination of one or more of such elements, all as exemplified in the following detailed disclosure

[0025] A system and method for formulation of a personalized permanent hair color product. The system and method are used to produce on-site at the salon or home, a permanent, semi permanent and/or stained hair color custom mixed to according to features and individual parameters for each person, based upon an assessment test completed by the individual or a professional, based upon the person's "map" and characteristics. The person is then able to choose the quadrant of color (i.e. light blonde, blonde, red, brown, dark brown), and receive a unique color based upon his or her own "colormap". During the last few decades, more than at any other time in the world, as race and ethnic barriers have given way to openness, we have seen a world of color go from four individual seasons, to an explosion of variety. Colormapping cannot only determine what colors work best with an individual's features, but also how best to structure it. When used correctly, it can save both clients and stylists from the emotional and professional anguish that accompanies hair color, makeup, and clothing that is not right for that particular person. An individual can look completely natural and unique, in whichever color he chooses to go. If he wants blonde, there is a blonde just for him, that suits him perfectly, and that is unique to him. The same goes for any other color.

DESCRIPTION OF THE DRAWING

[0026] The drawing is a block diagram representation of the color assessment process of the present invention.

DETAILED DESCRIPTION OF THE PREFERRED EMBODIMENTS

[0027] The personalized permanent hair color in accordance with the invention is formulated from a hair color stock palette comprising at least 5 groups of tonal series which are selected and mixed in accordance with the colormap of the person for whom the formulation is made.

[0028] In a preferred embodiment, the hair color will be in the form of a creme gel having a viscosity that allows for brush/bowl or bottle application.

[0029] In a preferred embodiment, Color Swatch taps and labels specify the color tone for determining parts of the colormap. The same color tone tabs appear on the swatches in the explanatory materials and as labels on the packaging materials for easy identification.

[0030] As is well understood by those of ordinary skill in the art, hair color compositions work in combination with a developer. Preferably, the combination of hair color and developer will provide: superior conditioning benefits, a creamy spreadable consistency, a stay-put moist consistency (not too thin, not too thick) for client comfort, and an appropriate viscosity for optional, convertible bowl and brush or bottle application.

[0031] In a preferred embodiment, the developer also comprises several formulations to finely and precisely control the lifting and depositing action in the hair color formulations. Further, these several formulations should be completely intermixable, providing even greater flexibility.

[0032] For example, in a preferred embodiment, the developer is designated in accordance with the level of lift; for example, developer may be designated as 10, 20, 30, and 40 formulas, as described in Table I, below.

TABLE I

| 10 Volume Developer | Formulated to reduce the lightening action of the permanent hair color. 10 developer is used whenever minimized lifting action and increased color depth is desired. |
|---------------------|--|
| 20 Volume Developer | Formulated as the standard developer |
| • | for the permanent hair color. 20 |
| | developer is formulated to provide |
| | complete gray/white coverage and is |
| | used when standard lightening action |
| | and optimum color deposit and intensity are desired. |
| 30 Volume Developer | Formulated to increase the lightening |
| | action of permanent hair color. 30 developer is use when additional |
| | lightening action and optimum color |
| | deposit is desired. |
| 40 Volume Developer | Formulated for maximum lightening |
| • | action of permanent hair color |
| | |

[0033] In a preferred example, the developers will vary in strength and concentration of hydrogen peroxide. Thus, 10 developer is 3% (by vol.) hydrogen peroxide, 20 developer is 6% (by vol.) hydrogen peroxide, 30 developer is 9% (by vol.) hydrogen peroxide, and 40 developer is 12% (by vol.) hydrogen peroxide.

[0034] The system and method of the present invention allows a colorist to formulate a personalized hair color based on the colormap for the person for whom the formulation is prepared. In use, the colorist first completes the Colormap for the person whose hair they are coloring.

[0035] In order to do this the colorist administers the colormapping assessment test, an example of which is attached as Appendix A. The color assessment test can follow the steps of color-assessment process 10 in FIG. 1. The process proceeds from determining eye color in step 12 to determining flesh color, type of hair currently and preferred hair color in steps 14-20.

[0036] The current condition of the scalp is determined in step 20, and the natural hair color prior to color or graying, the skin tone, freckles and lip color are determined in steps 24-30 respectively. The percentage of gray hair is determined in step 32. The preferred embodiment and the maintenance preference are determined in steps 34, 36, respectively. In step 38 a determination is made how the hair is currently tinted.

[0037] An example of applying color assessment process 10 to a selected individual is shown in Appendix B. The results of the color assessment process 10 in Appendix B are shown as color assessment vector 50, shown in Table II.

TABLE II

| TADDE II | |
|---|--|
| 50 | |
| Green Blue Virgin Blond (light) Normal Medium Brown Light None Peach Slightly Gray 25% Natural High Blond | |

[0038] The color assessment vector 50 is then used to access an individual mix which is ideal for the person for whom the color assessment vector 50 pertains as determined by the color assessment test of Appendix A. In order to do this the color assessment vector is applied to the color mapping matrix of Appendix C. The individual would then contact Colormapping Customer services, or whoever was in possession of these results, and receive the hair color formula, based on packet numbers. For instance, they could be given the following directions.

[0039] Mix together the following packets, which can typically be divided into 25 ml packets or 60 ml tubes, for your colormapping custom hair color: 1, 2, 3, 5, 7, 18, 24, 26, 27, 43, 46 and 50. The colormap also considers the effects of porosity and texture of the person's hair. The person would then be directed to follow the directions inside their kit for application.

[0040] Generally, an application time of thirty (30) to forty-five (45) minutes is appropriate, however, for super light blonde, a time of forty-five (45)-fifty (50) minutes is appropriate.

[0041] The process of applying the hair color/developer formulation amount is as follows:

[0042] (1) apply formula to the first one-half (½) inch section from the scalp;

[0043] (2) take one-quarter (1/4) inch partings;

[0044] (3) mix formula for mid-shaft and apply; (4) process thirty (30) to forty-five (45) minutes as appropriate;

[0045] (5) on overly porous ends, do not immediately work through ends;

[0046] (6) wait until hair is almost completely processed to avoid ends taking on too much tone;

[0047] (7) in applying retouch application with hair color: apply to new growth only;

[0048] (8) if necessary, when the processing time is almost through, replenish the previously colored hair.

6. My natural hair color is

[0049] In accordance with the invention disclosed are novel personalized hair coloring compositions and methods of formulating that use a stock palette of permanent, semi permanent, and or staining hair color formulas consisting of different tones and levels with intensifiers. The shades in the palette are formulated to create mixtures of stock based on the individuals "colormap".

[0050] The palette of the stock permanent hair color formulas is divided into five (5) different groups of tonal series; Group 1 or "perfect blondes," Group 2 or "perfect reds," and Group 3 or "perfect browns", Group 4, or "perfect highlights" Group 5, or "Colorstaining for Men".

[0051] An advantage of the system of the invention is that the hair colorist personalizes the shade selection based on the client's own "colormap". For the client, the resulting hair color will look more natural and for the colorist, the selection and the amount of mixing of the color for their client is simplified and more precise. The advantage of our method and system is that simplifies the selection of the proper shade for an individual by the hair colorist. A Table of Historic Features is included as Appendix D.

[0052] While the invention has been described in detail and with reference to specific examples thereof, it will be apparent to one skilled in the art that various changes and modifications can be made therein without departing from the spirit and scope thereof. It will thus be seen that the objects set forth above, among those made apparent from the preceding description, are efficiently attained and, since certain changes may be made in carrying out the above methods and in the devices as set forth without departing from the spirit and scope of the invention, it is intended that all matter contained in the above description shall be interpreted as illustrative and not in a limiting sense.

APPENDIX A

Colormapping Assessment Test

```
[0053] 1. My natural eye color is
  [0054] Blue
  [0055]
          Green
  [0056] Brown
2. The color of the flecks in my eye is
  [0057] Blue
  [0058] Green
  [0059] Gold
  [0060] Brown
  [0061] Amber
3. What type of hair do you have currently?
  [0062] Virgin
  [0063]
          Natural Sun Bleached
  [0064]
          Chemically Bleached
  [0065]
         Permed
  [0066]
          Straightened
  [0067] Chemically Colored
4. My preferred hair color is the following
  [0068] Blonde (light)
  [0069] Warm (Amber, Copper and Red)
  [0070] Medium Brown
  [0071] Dark Brown
5. The current condition of my scalp is
  [0072] Dry
  [0073] Oily
  [0074] Normal
```

[0075] Flaky

```
Black (very dark brown)
  [0076]
  [0077]
          Dark Brown
  [0078]
          Medium Brown
  [0079]
          Red
          Ash Blonde
  108001
  [0081] Light Blonde
7. My skin tone is
  [0082]
          Light
  [0083]
          Fair
  [0084]
          Medium
  [0085] Dark
8. My freckles are best described as
  [8800]
          None
  [0087]
          Slightly
  [8800]
          Moderate
  [0089] Heavy
9 My natural lip color is
  [0090]
          Peach
  [0091]
          Pink
  [0092]
          Plum
10. I have approximately this much gray hair:
  [0093]
          None
  [0094]
          Slightly Gray 25%
  [0095]
           Moderately Gray 50%
  [6001
          Mostly Gray 75%
  [0097]
          Totally Gray 100%
11. Take me to my colormap that is most
  [0098] Natural
  [0099] Dramatic (intensified warmth)
  [0100] Glamorous (intensified browns)
12. I am comfortable maintaining as follows:
  [0101] Minimum (every 8 weeks approximately)
  [0102] Average (every 6 weeks approximate [0103] High (every 4 weeks approximately)
          Average (every 6 weeks approximately)
13. My hair is tinted to the following now:
  [0104] Not tinted
  [0105] Blonde
  [0106] Light Brown
  [0107]
          Warm
  [0108] Dark Brown
  [0109] Highlighted
                     APPENDIX B
[0110] 1. My natural eye color is
  [0111] Green
2. The color of the flecks in my eye is
  [0112] Blue
3. What type of hair do you have currently?
  [0113] Virgin
4. My preferred hair color is the following
  [0114] Blonde (light)
5. The current condition of my scalp is
  [0115] Normal
6. My natural hair color is
  [0116] Medium Brown
7. My skin tone is
  [0117] Light
8. My freckles are best described as
  [0118] None
9. My natural lip color is
  [0119] Peach
10. I have approximately this much gray hair:
  [0120] Slightly Gray 25%
11. Take me to my colormap that is most
  [0121] Natural
12. I am comfortable maintaining as follows:
  [0122] High (every 4 weeks approximately)
13. My hair is tinted to the following now:
  [0123] Blonde
```

| | | | | | | APPEN | APPENDIX C | | | | | | | | - |
|--------------------|-------|---------------|-------------------|----------------|----------------|----------------------|------------------------------------|--------------------------------------|-------------------------------------|------------------------------------|------------------------------------|-------------------------------------|------------------------|-------|---|
| | | | base 1 | base 2 | base 3 | 4 | 5 | 9 | 7 | ∞ | 6 | 10 | TOTAL nmber | | |
| Desired outcome | eye | fleck | 1.2.56 4n A | 3,4 6n B | 5.6 8n C | 7^13 5m D m | 14 ² 21 6d E d | 22 ² 26 7bp F bp | 27 ³ 35 8tr G T | 36 [°] 37 9p H P | 38 ² 46 2n I 1 | 46 [°] 55 SSA J 2 | fram letter code | | |
| PACKET#'S | | | | | | | | | | | | | | | |
| VERY LIGHT | | BLUE | | | | | | | | 10 | | 40 | 50 | | |
| | BLUE | GREEN | | | | | | 15 | | , | | 40 | 55 | | |
| | BLUE | GOLD | | | | | | 10 | | νį | | 0 4 | 55 | | |
| | BLUE | BROWIN | | | | | | 10 | V | 01 | | 04 6 | 09 | | |
| | GREEN | AMBER | | | | | | 10 | 0 | ر 1 10 | | 9 4 | 8 8 | | |
| | GREEN | GREEN | | | | | | 1.0 | V | 21 | | 40 | 8 9 | | |
| | GREEN | GOLD | | | | | v | · · | , | | | t 4 | 99 | | |
| | GREEN | BROWN | | | | | , vo | 15 | | | | 40 | 3 8 | | |
| | GREEN | AMBER | | | | | | S | S | 5 | | 40 | 55 | | |
| | BROWN | BLUE | | | | | | 15 | | 10 | | 40 | 65 | | |
| | BROWN | GREEN | | | | | S | 5 | | 5 | | 40 | 55 | | |
| | BROWN | GOLD | | | | | | 5 | | 5 | | 40 | 50 | | |
| | BROWN | BROWN | | | | | | 10 | | | | 40 | 50 | | |
| | BROWN | AMBER | | | | | 5 | | 5 | | | 40 | 50 | | |
| | | | | | | | | | | | | | 0 | | |
| | | | | | | | | | | | | | 0 | | |
| BLONDE | BLUE | BLUE | | | 40 | | | | | 10 | | 20 | 70 | | |
| | BLUE | GREEN | | | 40 | | | 15 | | | | 20 | 75 | | |
| | BLUE | GOLD | | | 40 | | | 10 | | 2 | | 20 | 75 | | |
| | BLUE | BROWN | | | 40 | | | 10 | | 10 | | 20 | 80 | | |
| | BLUE | AMBER | | | 40 | | | 10 | S | 2 | | 20 | 80 | | |
| | GREEN | BLUE | | | 40 | | | 10 | | 10 | | 20 | 80 | | |
| | GREEN | GREEN | | | 40 | | | 15 | S | | | 20 | 80 | | |
| | GREEN | GOLD | | | 40 | | 2 | S | | | | 20 | 70 | | |
| | GREEN | BROWN | | | 40 | | S | 15 | | | | 20 | 80 | | |
| | GREEN | AMBER | | | 40 | | | S | S | 5 | | 20 | 75 | | |
| | BROWN | BLUE | | | 40 | | | 15 | | 10 | | 20 | 85 | | |
| | BROWN | GREEN | | | 40 | | 5 | 5 | | S | | 20 | 75 | | |
| | BROWN | COLD | | | 40 | | | S | S | S | | 20 | 75 | | |
| | BROWN | BROWN | | | 40 | | | 10 | | | | 20 | 70 | | |
| | BROWN | AMBER | | | 40 | | 5 | | 5 | | | 20 | 70 | | |
| | | | | | | | | | | | | | 0 | | |
| WARM | BLUE | BLUE | | 40 | | | 10 | 5 | 10 | | | | 65 | HIGH | |
| | DITTE | DBEEN | | 9 | | | 9 | | ć | | | | 9 | LITES | |
| | BLUE | GREEN | | 94 9 | | | 01 | , | 07 | | | | 0 2 | | |
| | BLUE | GOLD | | 04 6 | | ç | 10 | 10 | 10 | | | | 0/ | | |
| | BLUE | BROWN | | 0 6 | ç | 01 | ų | 10 | 10 | | | | 0 (| | |
| | GREEN | AMBEK RITE | | 200 | 2 2 | n | n v | . OI | 07 02 | | | | 95 | | |
| | GREEN | GREEN | | 40 | 3 | | 15 | 2 | 15 | | | | 75 | | |

| | | | | | | | | | HIGH | LIIES | | | | | | | | | | | | | 110111 | HIGH | | | | | | | | | | | | | | | |
|----------------------|----------------|---------------|-------|-------|----------------|-------|-------|--------------|--------|-------|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|----------|-----------|-------|------|-------|-------|-------|-------|-------------|--------------|----------------|-------|-------|-------|-------|------|-------|
| | TOTAL nmber | 85 | 75 | 80 | \$ 82 | 080 | 90 | 0 | 50 | 55 | 65 | 55 | 70 | 92 | 70 | 92 | 09 | 50 | 55 | 09 (| 69 | 55 | 55 | 6 | 70 | 06 | 92 | 06 | 80 | 06 | 0 0 8 | 90 | 8 5 | 0.8 | 20 | 70 | 06 | 0 ? | 46±00 |
| | 10 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | 900 | חחר |
| | 6 | | | | | | | | | | | | | | | | | | | | | | ç | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 01 | 2 5 | 1 12 | 10 | 101 | 10 | 9 | OC T |
| | 8 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | ę | co. |
| | 7 | 20 25 | 10 | 20 | 20 30 | 70 | 51 | 01 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | 9,5 | 707 |
| nued | 9 | 15 | | 15 | | | | | 5 | | | S | 10 | 5 | 5 | 2 | y v | so ; | 10 | | Ç | οŢ | ٥ ٧ | n | | 10 | | | | | | | | | | | | 900 | 7.70 |
| APPENDIX C-continued | 5 | 10 | 15 | | 10 | 07 | 07 | 70 | | 10 | 20 | 10 | 10 | 15 | 10 | 20 | 10 | S | ţ | 15 | CI | ı | 0 | | 10 | 20 | 10 | 20 | 10 | 20 | 30 | 10 | 01 | 20 | 01 | 10 | 20 | 303 | 777 |
| PENDIX | 4 | 5 | 10 | 2 | 15 | Ų | 2 | | S | 5 | 2 | | 10 | 5 | 15 | | S | | y (| v i | 01 | o (| o 5 | 01 | 10 | 10 | S | 20 | 50 | 50 | 01 02 | 07 | ر د | 27 - | 01 | 10 | 20 | 3.45 | 040 |
| AP | base 3 | 20 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | 000 |
| | base 2 | 20 | 4 | 9 | 4 5 | € € | 94 6 | 1 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 9 8 | 07 | 07 | | | | | | | | | | | | | | | 9 | V+0 |
| | base 1 | | | | | | | | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 07 | 70 | 07 | 04 | 40 | 40 | 40 | 40 | 40 | 9 : | 04 6 | 1 | 4 5 | 40 | 40 | 40 | 40 | 9 | 200 |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | GOLD BROWN | AMBER | BLUE | GREEN | GOLD | BROWN | AMBER | BLUE | GREEN | GOLD | BROWN | AMBER | BLUE | GREEN | GOLD | BROWN | AMBER | BLUE | GREEN | GOLD | BKOWN | AMBEK | BLUE | GREEN | GOLD | BROWN | AMBER | BLUE | GREEN | GOLD | BROWIN | AMBEK | GREEN | GOLD | BROWN | AMBER | | |
| | | GREEN | GREEN | BROWN | BROWN | BROWN | BROWN | DROWIN | BLUE | BLUE | BLUE | BLUE | BLUE | GREEN | GREEN | GREEN | GREEN | GREEN | BROWN | BROWN | BROWN | BROWN | BKOWN | BLUE | BLUE | BLUE | BLUE | BLUE | GREEN | GREEN | GREEN | GREEN | GREEN | BROWN | BROWN | BROWN | BROWN | | |
| | | | | | | | | | MEDIUM | | | | | | | | | | | | | | Mad Make | DAKK BKIN | | | | | | | | | | | | | | | |

| | | | | | APPE | NDIX | APPENDIX C-continued | ned | | | | | | ĺ |
|------------|--------|-------|-----------|---------|---|------------|--|----------|-----|----|-----|-----|-------------|-----|
| | | | base 1 | base 1 | base 3 | 4 | 5 | 9 | 7 | 8 | 6 | 10 | TOTAL nmber | |
| | | | Clr | 9aa | 8wg | 8n | 9n | 6nb | 6rb | | | | | |
| | | | | | dcb + 20x | v to decol | dcb + 20v to decolorize to pale ivory | e ivory | | | | | | 1 1 |
| HIGHLITES | BLUE | BLUE | 09 | | | | 7 | | | | | | 29 | |
| very light | BLUE | GREEN | 99 | 7 | | | 7 | | | | | | 74 | |
| | BLUE | GOLD | 3 6 | 7 | _ | | - 1 | | | | | | 4 F | |
| | BLUE | AMBER | 3 8 | | 7 | | _ | | | | | | 74 | |
| | GREEN | BLUE | 9 | 7 | | | 7 | | | | | | 74 | |
| | GREEN | GREEN | 09 | 7 | 7 | | | | | | | | 74 | |
| | GREEN | GOLD | 9 | 7 | 7 | | | | | | | | 74 | |
| | GREEN | BROWN | 9 ; | 7 | ١ / | | ۲ - | | | | | | 81 | |
| | GREEN | AMBER | 8 8 | 7 | 7 | | r - r | | | | | | 81 71 | |
| | BROWIN | BLUE | 8 9 | | ٢ | | - 1 | | | | | | 9/ | |
| | BROWIN | GNEEN | 3 9 | - 1 | - 1 | | - 1 | | | | | | 91 | |
| | BROWN | RROWN | 3 8 | | - 1 | | - 1- | | | | | | 74 | |
| | BROWN | AMBER | 3 8 | 7 | - [- | | - | | | | | | 4 7 | |
| | DICWIN | AMBEN | 8 6 | | | 340 | | 540 | 315 | 59 | 150 | 185 | /+ 46+03 | |
| | | | 8 | | cb + 20v | to decolo | dcb + 20v to decolorize to pale vellow | s vellow | CTC | 6 | 001 | 691 | | |
| | | | | | | | | , | | | | | | l |
| HIGHLITES | BLUE | BLUE | 9 ; | , | | | 15 | | | | | | 75 | |
| Blonde | BLUE | GREEN | 8 | 7 | <u>, , , , , , , , , , , , , , , , , , , </u> | | r 1 | | | | | | 81 | |
| | BLUE | GOLD | 3 8 | t | / | | - 1 | | | | | | 4/ 1 | |
| | BLUE | BROWN | 2 6 | - 4 | r | | _ | | | | | | 4/ co | |
| | GPEEN | AMBER | 8 8 | CI 7 | _ | | 1 | | | | | | 78 | |
| | GREEN | GREEN | 3 8 | . [| 7 | | _ | | | | | | + 1 | |
| | GREEN | GOLD | 8 8 | 15 | | | | | | | | | 8.7 | |
| | GREEN | BROWN | 09 | 7 | 7 | | 15 | | | | | | 68 | |
| | GREEN | AMBER | 09 | 7 | 7 | | 7 | | | | | | 81 | |
| | BROWN | BLUE | 9 | | | | 7 | | | | | | 29 | |
| | BROWN | GREEN | 9 (| 7 | _ 1 | | | | | | | | 74 | |
| | BROWN | GOLD | 3 8 | _ | - r | | - 1 | | | | | | 18 | |
| | BROWIN | BROWN | 2 9 | r | - 1 | | _ | | | | | | 4 r | |
| | BROWIN | AMBER | 300 | 810 | , 002 | 340 | 540 | 315 | 235 | 39 | 150 | 185 | /4 /e+03 | |
| | | | 3 | | dch + 2 | Ov to deca | dch + 20v to decologize to vellow | ellow | CC4 | 3 | 001 | 61 | COLOT | |
| | | | | | 1 | 01 10 | MOLIZE TO Y | wo. | | | | | | I |
| HIGHLITES | BLUE | BLUE | 30 | 45 | | 7 | | | | | | | 82 | |
| | BLUE | GREEN | 15 | 45 | 15 | | | | | | | | 75 | |
| Warm | BLUE | GOLD | 30 | 30 | 15 | | | | | | | | 75 | |
| | BLUE | BROWN | 15 | 15 | 54 : | 7 | | | | | | | 82 | |
| | BLUE | AMBER | 30 | 30 | 15 | ۲ ر | | | | | | | ° 82 3 7 | |
| | GREEN | BLOL | 15 | 8 4 | | , | | | | | | | 282 | |
| | GREEN | GOLD | CT | 9 | 21 | | | | | | | | 57 | |
| | GREEN | BROWN | | 45 | 30 | | | | | | | | 75 | |

| | TOTAL nmber | 82 | 68 | 75 | 82 | 75 | 4e+03 | 75 | 75 | 75 | 06 | 90 | 4,8 | 7.0 | C 7 | † \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | | 75 | 75 | 82 | 75 | 0 4e±03 | 0 | 0 | | 0 | 0 0 | 82 | 82 | 78 | c : | 75 | 74 | 82 | 4 6 | 82 74 | 74 | 74 | 82 |
|----------------------|----------------|-------|-------|-------|-------|-------|-----------------------------------|----------------|-------|-------------------|-------|-------|----------|-------|-------|---|-------|-------|-------|-------|-------|------------|---|----------------------------------|-----------|---|-----|----------------|-------|-----------------|-------|-------|-------|-------|-------|----------|-------|-------|-------|
| | 10 | | | | | 105 | 183 | | | | | | | | | | | | | | | 185 | | | | | | | | | | | | | | | | | |
| | 6 | | | | | 04. | 061 | | | | | | | | | | | | | | | 150 | | | | | | | | | | | | | | | | | |
| | 8 | | | | | 4 | 6 | | | | | | | | | | | | | | | 65 | | | | | | | | | | | | | | | | | |
| | 7 | 7 | 7 | | | 300 | 722 | | | | | | | | | | | | | | | 235 | | | | | | | | | | | | | | | | | |
| tinued | 9 | | | | | 31.0 | ale gold | | | | | t | , | | | | | | | | | 315 | | to gold | 200 | | ı | | / | ţ | SI : | 15 | 7 | r 1 | _ | 7 | | 7 | 7 |
| APPENDIX C-continued | 5 | | | | | 074 | dcb + 20v to decolorize pale gold | | | | | t | <u> </u> | _ | | 7 | C | | | 30 | | 540 | | dch + 20 v to decolorize to sold | 271707070 | | ţ | CI | ļ | <u>.</u> | CI | ı | | 15 | ţ | CI 7 | | 7 | 30 |
| PENDL | 4 | | 7 | | 7 | 4 | 340 - 20v to de | 30 | 15 | 15 | 30 | 15 | 30 | C | £ & | 96 | F & | 9 00 | 15 | 7 | 30 | 340 | | + 20 v to | 22 | | , | 3 3 | 30 | - <u>;</u> | 4 | | 30 | t | - (| 3 % | 8 | | |
| AP] | base 3 | 15 | | | | , | _ | 15 | 30 | 45 | 45 | 30 | 30 | 20 | CI C | | | 30 | 45 | | 30 | 700 | | do do | | | | ţ | 2 8 | 09 | ! | 45 | 30 | 8 | 9 | 30 |) | 09 | 45 |
| | base 2 | 09 | 38 | 9 | 09 | 9 5 | 010 | | 30 | | 15 | 45 | ć |). | CI | 7. | 3 | 15 | 15 | | | 810 | | | | | | | 30 | | | 15 | | | | | | | |
| | base 1 | | | | | 000 | 900 | 30 | | 15 | | | | | 1 | _ | 15 | CT. | | 45 | 15 | 006 | | | | | | | | | | | | | | | | | |
| | | AMBER | GREEN | GOLD | BROWN | AMBER | | BLUE | GREEN | GOLD | BROWN | AMBER | BLUE | GREEN | GOLD | AMBER | BITTE | GREEN | GOLD | BROWN | AMBER | | | | | | | BLUE | GREEN | GOLD | BROWN | AMBER | BLUE | GREEN | GOLD | BROWN | BLUE | GREEN | GOLD |
| | | GREEN | BROWN | BROWN | BROWN | BROWN | | HIGHLITES BLUE | | Medium Brown BLUE | BLUE | BLUE | GREEN | GREEN | GREEN | GREEN | BROWN | BROWN | BROWN | BROWN | BROWN | | | | | | | HIGHLITES BLUE | | dark brown BLUE | BLUE | BLUE | GREEN | GREEN | GREEN | GREEN | BROWN | BROWN | BROWN |

| | | | | | APPI | ENDIX | APPENDIX C-continued | nned | | | | | |
|------------------|---|---|-----------|--------|----------------|-----------------|----------------------|----------------|---------|-----------|--------|--------|-------------------|
| | | | base 1 | base b | base 3 | 4 | 5 | 9 | 7 | 8 | 6 | 10 | TOTAL nmber |
| decolor b, 20 v, | BROWN BROWN v, | BROWN AMBER | 006 | 810 | 7 45 700 | 30 15 340 | 30 540 | 7 15 315 | 235 | 99 | 150 | 185 | 74 75 4e+03 |
| protégé, | | | | | | | | V LITE | BLONDE | WARM | MED BR | DK BR | |
| 1 | My natural eye color (not the fleckst) is (compare swatch #1 "EYES") Blue Green Brown | | | | | | | | | use chart | | | |
| 0 | The color of the flecks in my eye (not the background!) is (compare swatch #2 "FLECKS") Blue Green Gold Brown | | | | | | | | | use chart | | | |
| m | My natural lip color (without lipstick) (compare to swatch #3 "LPS") is | Peach (can blend with skin & "disappear, has yellow undertones) Pink (usually has red undertone) Plun (sometimes has plun (sometimes has blun undertones) | | | | | | | 5 ml bp | × | 5 ml m | 5 ml m | |
| 4 | My skin tone without makeup is | Light (difficulty taming) Fair (but able to tan) Medium (sometimes olive or ethnic) Dark | | | | | | | | | | | |

| | | | | | APP | ENDIX | APPENDIX C-continued | pen | | | | | | |
|---|--|--|-----------|-----------|-----------|-------|----------------------|---------|----------|-----------|------------|-------------|-------|--------|
| | | | base 1 | base 2 | base 3 | 4 | 5 | 9 | 7 | 8 | 6 | 10 | TOTAL | |
| 5 | My freckles are best described as | | | | | | | | | | | | | |
| | | None Slightly (a few on my | | | | | | | | | | | | |
| | | Moderate (a lot on my | | | | | | | | 5 ml 8tr | 5 ml 8tr | | | |
| | | cheeks) Heavy (all over my | | | | | | | | 5 ml 8tr | 5 ml 8tr | | | |
| 9 | My hair is the cut to following lenoth now | skin and face) | | | | | | | | | | | | |
| | | Short (above the ears) Medium (covers the | | | | | | | | | | | | |
| | | ears) Shoulder Length | | | | | | | | | | | | |
| t | | Long | | | | | | | | | | | | |
| _ | My natural hair color without tinting is (see swatch #3 "HAR") | | | | | | | | | | | | | |
| | | Light Blonde Ash Blonde (not at all | | | | | | 성성 | 성성 | 상성 | ok sk | 상 | | |
| | | warm) | | | | | | | | | | | | |
| | | Red (Amber, | | | | | | NR | ok | ok | ok | ok | | extra |
| | | Copper warm reds) | | | | | | + | + | - | ÷ | - | | warmth |
| | | blonde) | | | | | | 40 | ¥5 | Y O | 40 | NO. | | |
| | | Medium Brown (warm | | | | | | NR | ok | ok | ok | ok | | redder |
| | | browns) Dark Brown (rich dark | | | | | | N. | NR | ş | ķ | ø | | |
| | | chocolate brown) | | | | | | | | | | | | |
| | | Black (very dark brown ethnic hair | | | | | | NR | NR | ok | ok | ok | | |
| ∞ | My natural hair texture is | | | | | | | | | | | | | |
| | 61 Amaza | Straight | | | | | | | | | | | | |
| | | Has natural Body | | | | | | | | | | | | |
| | | Wavy or Loose curls Tight curls of kinky | | | | | | | | | | | | |
| 6 | I naturally have about this much gray hair: | | | | | | | | | | | | | |
| | ,, | None | | | | | | | × | × | × | × | | |
| | | 25% Slightly Gray | | | | | | | × | × | × | × | | |
| | | (gray just appearing) | | | | | | | - Less 4 | 10 or | - T | , C cm O | | |
| | | (still see a lot of color) | | | | | | | 5 ml bp | 10 IIII d | 5 ml 2n | 10 1111 211 | | |
| | | 75% Mostly Gray (still | | | | | Ψ, | 5 ml bp | 5 ml d | 10 ml d | 5 ml | 10 ml 2n | | |
| | | See a mme coror, | | | | | | | до ши с | | п 2 пп с в | | | |

| | | | | APP | ENDIX | APPENDIX C-continued | per | | | | | |
|----|---|---|-----------|-----------|-------|----------------------|---------|-------------------|---------|-------------------|----------|----------------|
| | | base 1 | base 2 | base 3 | 4 | 5 | 9 | 7 | 8 | 6 | 10 | TOTAL nmber |
| | 100% Totally Gray | ' Gray | | | | 5 | 5 ml bp | 5 ml d 5 ml hn | 10 ml d | 5 ml d 5 ml 2n | 10 ml 2n | |
| 10 | The current condition of my scalp is Dry Oily | | | | | | | | | | | |
| = | Flakey The TEXTURE service my hair currently has is: Virgin (my hair has NO perms or straightening in it) Permed chemically | | | | | | | | | | | |
| 12 | Straightened chemically straightened chemically with sodium hydroxide. My hair LOSES COLOR FADES OUT QUICKLY possibly damaged | | | | | | N R | NR | X X | NR | N N | |
| 13 | Yes: Loses color rapidly. My hair is tinted to the following color now: | | | | | | | | | | | |
| | Virgin: not tinted Bleached Blonde Blonde tinted Light Brown Red Dark Brown Black Highlighted (check this only if you have UST highlites and no orther tin? | nted. 1 (check ou | | | | | | | | | | |
| 14 | I am comfortable maintaining as follows: Minimum (every 6-8 weeks approximately) Average (every 4-6 weeks approximately) | ery 6-8 kimately) ry 4-6 kimately) | | | | | | | | | | |

| | | | | | AP | PENDIX | APPENDIX C-continued | ned | | | | | |
|-----------------------|---|---|-----------|-----------|-----------|--------|---------------------------------------|-----|----|--------------|---------------|------------------------|------------------|
| | | | base 1 | base 2 | base 3 | 4 | 5 | 9 | 7 | & | 6 | . 10 | TOTAL nmber |
| 15 | My desired hair color to go to today is (compare to swatch #4 "HAIR") Light Blonde | | | | | | pour out 30 cc 20v, and add add of 40 | | | | | | |
| 16 | Medium Blonde (light hair colors) Red (Amber, Copper perfect reds) Medium Brown (warm) Dark Brown (rich dark chocolate brown) Take me to my ColorMap that is most | Natural and soft Dramatic and warm (reeder) Giamorous and classic (molagany) very Dk Brown & Mysterious | | | | | | | 01 | 10 ml t | 10 ml m 10 | 10 ml m | |
| 17 | This colomnap is my | | | | | | | | | | î | | |
| REFRESHERS | | First Maintenance | | | | | | | 51 | 5 ml 8tr 5 1 | 5 ml 5m 5m | 5 ml 5m, 5 ml 4n | |
| this order will cost: | | Change 1 pack in ml | 0 | | | | | | | | | •= | 1 oz is 30 ml |

| APPENDIX C-continued | base base base 1 TOTAL 1 2 3 4 5 6 7 8 9 10 nmber | jhl total ml total ml nale ml ml liters supplier needed ml bags CODE numbers | 4n 50 12000 12 jhl 45 3 1 1 | 6n 40 12000 12 jhl 40 2 2 3 | 8n 40 36000 36 jihl 40 2 3 5 | 5m 30 12000 12 jhl 35 7 4 7 8 9 10 11 12 | 18 jhl 40 8 5 | 7bp 30 18000 18 jill 25 5 6 22 23 24 25 | 8tr 10 12000 12 jhl 45 9 7 27 28 29 30 | 9p 40 6000 6 jhl 10 2 8 36 | 50 6000 6 jhl 45 9 9 38 39 40 41 42 43 | 50 12000 12 jhl 40 9 10 47 | 1 2 3 4 5 6 | 9000 9 cfi 0 | Protege 20 B | 10 | (flexion) | 1 mixing bottle 1 sally 0 D bag/bottle | fragrance 5 3000 3 belmay 0 | chelate 20 9000 9 cfi 0 | guarde 20 9000 9 cfi 0 | flexion 20 9000 9 cfi 0 | poxd20 75 84000 84 jhl 0 | pixd40 30 21000 21 jihl 0 | bleach 60 18000 18 jhl 0 | 1 sally 0 | 2 gloves 2 order 0 x | |
|----------------------|---|--|-----------------------------|-----------------------------|------------------------------|--|---------------|---|--|----------------------------|--|----------------------------|-------------|--------------|--------------|----|-----------|--|-----------------------------|-------------------------|------------------------|-------------------------|--------------------------|---------------------------|--------------------------|-----------|----------------------|--|
| | | S) | 20, 5 | 20 | 20 | S | 5 | S | S | S | S | S | | 30 | | | | 1 | 10 | 30 | 30 | 30 | | | | 1 | 2 | |
| | | Lines packets | 5 5 | 4 | 4 | 4 | 3 4 | 5 4 | 4 5 | 1 1 | 5 5 | 4 | | ml 1 | | | | ea | ml 1 | ml 1 | ml 1 | ml 1 | ml bottle A | ml 2 | grams 3 scoops | ea | ea | |

APPENDIX D

| | SKIN | EYES | LIPS | HAIR |
|--|--|---|--|---|
| NORDIC | PINK, VIOLET | GRAY, VIOLET, BLUE | PINK, BLUE, PASTEL, NON- EXISTENT | 6-9 LEVELS, BLONDE, ASH, GREEN, YELLOW |
| IRISH | PALE WITH WARM FRECKLES | GREEN, SMOKY BLUE, GREEN BROWN | PURPLE, ORANGE MELON, BRIGHT PINK SALMON | |
| BLACK IRISH | WHITE | ICE BLUE | STRAIGHT SHAPE, PINK | FULL BODY, RE-DARK BROWN, DARK AUBURN, AND BLACK |
| EASTERN EUROPE- LEBANESE, RUSSIAN, SIBERIAN, MONGOLIAN, IRANIAN | FAIR, GOLDEN WITH GREEN UNDERBASE | BROWN, BLACK, DARK BLUE, ALMOND SHAPE | MATTE | STRAIGHT, DARK BROWN, NOT BLACK |
| LATIN-HISPANIC | LIGHT CAFÉ, LIGHT AND GOLDEN UNDERBASE, BRONZED, TROPICAL OLIVE | GREEN, HAZEL, BROWN RED, NEVER BLUE | PURPLE BROWN, PINK BROWN | BROWN |
| MEDITERRANEAN GREEK, ITALIAN | DARK OLIVE | | | |
| GERMAN | PINK, FAIR, SALMON, YELLOW UNDERTONES | HAZEL, BLUE, GRAY, BROWN-RED | BRIGHT PINK, PEACH | LEVEL 3-6, BROWN, WARMER, PINCH OF BLACK |
| FRENCH | DARK, MORE OLIVE PIGMENT | DARK RICH, GREEN INTENSITY | FULL OF COLOR | 2-4 LEVELS |
| ENGLISH-WELCH | ASH UNDERTONES, PINK, LIGHT, FAIR WITH VEINS | LIGHT GRAY, AQUA BLUE, TEAL | | 7 LEVELS, LESS PIGMENT, LIMP, TELLOW, GREEN, ASHY BROWN |
| AFRICAN | PURPLE, GREEN UNDERTONES | DARK RED, BLACK, BROWN | | CURLY |
| EAST INDIA-PAKISTAN INDIA | GREEN UNDERTONES, DARK, FAIR, MIDTONE FRECKLES | RED, DARK BROWN | SMOOTH, SMOKY | FULL BODY, BLACK |
| WEST EUROPEAN | PINKY, SLIGHT ASH, SALLOW WITH BLUE UNDERTONES | GREEN | 4-8 LEVELS, YELLOW, NEUTRAL, 6 LEVEL-AUBURN, BROWN, GREEN | |
| NORTH AMERICAN INDIAN | BROWN, RED | DARK RED, BROWN, BLACK | ORANGE, TERRACOTTA | STRAIGH, BLACK |
| ASIAN | YELLOW, GREEN UNDERTONE, FAIRISH | BLACK, BROWN | THIN AND NEUTRAL IN COLOR | -4 LEVELS, COARSE, STRAIGHT, BLACK, BROWN |

1.-15. (canceled)

16. An individualized formulation kit for providing an individualized colorizing product for colorizing a selected individual,

the formulation kit being formed by:

- (a) providing a color assessment test for assessing the color characteristics of a plurality of individuals and providing a corresponding plurality of sets of color parameters in accordance with said color assessment test;
- (b) first determining a color relationship between: (i) each set of color parameters of said plurality of sets of color parameters, and (ii) a color mix of a plurality of color mixes to provide a plurality of color relationships in accordance with said color assessment test;
- (c) storing said plurality of color relationships at a first location;
- (d) applying said color assessment test to said selected individual to determine an individualized set of color parameters in accordance with said selected individual;
- (e) first transmitting said individualized set of color parameters from a second location to said first location wherein said second location is remote from said first location;

- (f) second determining at said first location a color mix of said plurality of color mixes in accordance with a comparison of: (i) said transmitted individualized set of color parameters determined in accordance with said color assessment test and (ii) said stored plurality of color relationships determined in accordance with said color assessment test, to provide a determined color mix, whereby both items compared in step (f) are based upon said color assessment test used at locations remote from each other;
- (g) determining a plurality of color packets in accordance with said determined color mix to provide determined color packets;
- (h) second transmitting information representative of said determined color packets to a third location remote from said first location to provide a transmitted formulation kit:
- (i) mixing differing colorizing agents in accordance with said transmitted formulation kit to provide said individualized colorizing product whereby said individualized colorizing product is provided in accordance with said comparison based upon said color assessment test;
- (j) applying said individualized colorizing product to said selected individual.

- 17. The individualized formulation kit of claim 16, wherein said color assessment test comprises a determination of a natural hair color.
- 18. The individualized formulation kit of claim 17, wherein said color assessment test comprises a determination of a preferred hair color.
- 19. The individualized formulation kit of claim 18, wherein the step of applying said color assessment test further comprises the step of determining a natural eye color.
- 20. The individualized formulation kit of claim 19, wherein the step of applying said color assessment test further comprises the step of determining skin and scalp information.
- 21. The individualized formulation kit of claim 16, wherein the step of first transmitting said individualized set of color parameters further comprises the step of transmitting by way of the internet.
- 22. The individualized formulation kit of claim 16, wherein said second location is the same as said third location.
- 23. The individualized formulation kit of claim 22, wherein said third location comprises a hair salon.
- **24**. The individualized formulation kit of claim **22**, wherein said third location comprises a home.
- 25. The individualized formulation kit of claim 16, wherein said colorizing agents comprise differing color tones, levels and intensities.
- **26**. The individualized formulation kit of claim **25**, wherein said color tones comprise a plurality of groups of total series.

- 27. The individualized formulation kit of claim 16, further comprising:
- (k) a further applying of said color assessment test to said selected individual to provide a further selected set of color parameters; and
- (l) a repeating of steps (e)-(j) in accordance with said further selected set of color parameters.
- 28. The individualized formulation kit of claim 16, wherein step (d) comprises the further step of applying said color assessment test to said selected individual by way of a telephone line.
- 29. The individualized formulation kit of claim 16, wherein step (d) comprises the further step of applying said hair color assessment test to said selected individual by way of the internet.
- **30**. The individualized formulation kit of claim **16**, wherein said individual colorizing product comprises a hair colorizing product.
- 31. The individualized formulation kit of claim 16, wherein said individual colorizing product comprises a makeup product.
- 32. The individualized formulation kit of claim 16, wherein said color packets have color contents further comprising transmitting said color packets determined according to said color assessment test to said third location and mixing said color contents at said third location to apply said mixed contents to said selected individual.

* * * *